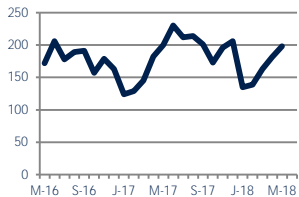




### Units Sold

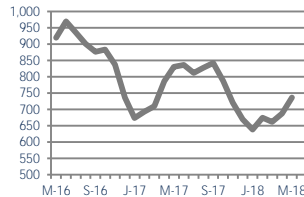
198



Down -1%  
Vs. Year Ago

### Active Inventory

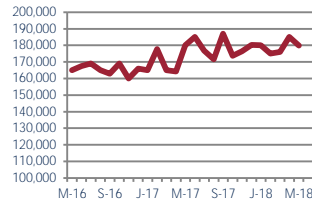
737



Down -11%  
Vs. Year Ago

### Median Sale Price

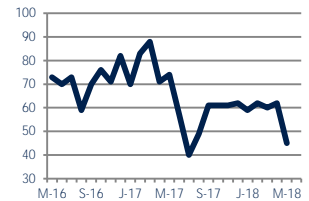
\$179,925



No Change  
Vs. Year Ago

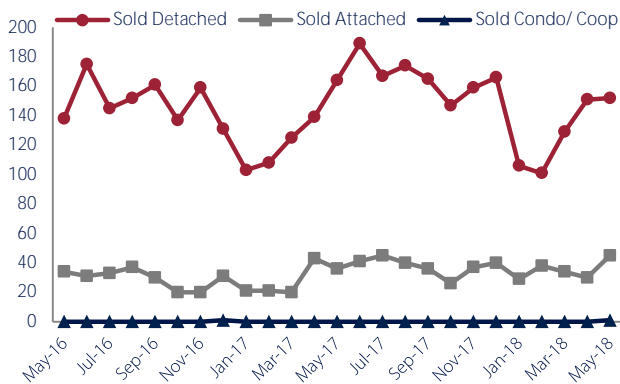
### Days On Market

45



Down -39%  
Vs. Year Ago

### Units Sold\*



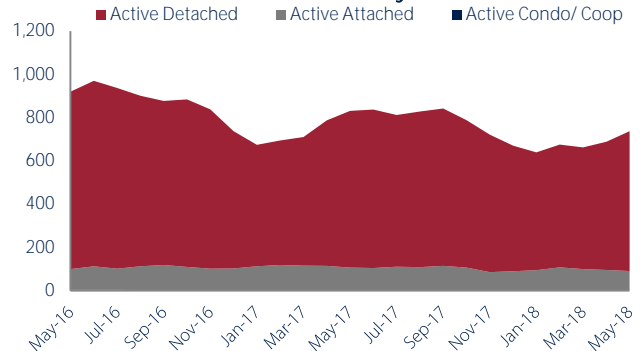
### Units Sold

There was an increase in total units sold in May, with 198 sold this month in Berkeley County versus 181 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 1% versus May 2017.

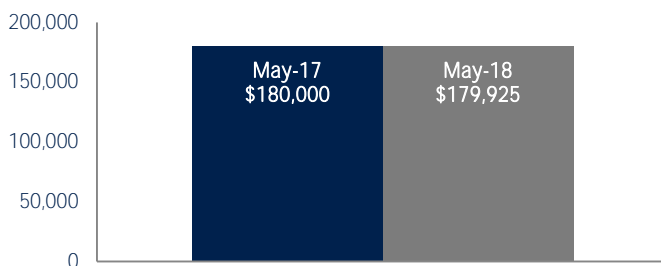
### Active Inventory

Versus last year, the total number of homes available this month is lower by 94 units or 11%. The total number of active inventory this May was 737 compared to 831 in May 2017. This month's total of 737 is higher than the previous month's total supply of available inventory of 688, an increase of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last May, the median sale price for Berkeley County Homes was \$180,000. This May, the median sale price was \$179,925, which is similar compared to a year ago. The current median sold price is 3% lower than in April.

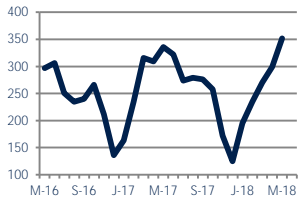
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

**New Listings**

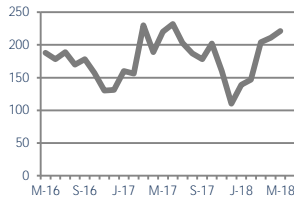
352



Up 5%  
Vs. Year Ago

**Current Contracts**

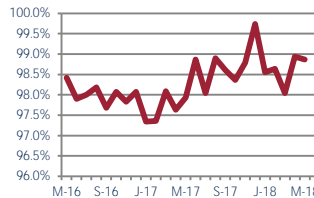
221



No Change  
Vs. Year Ago

**Sold Vs. List Price**

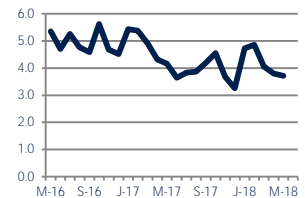
98.9%



Up 1%  
Vs. Year Ago

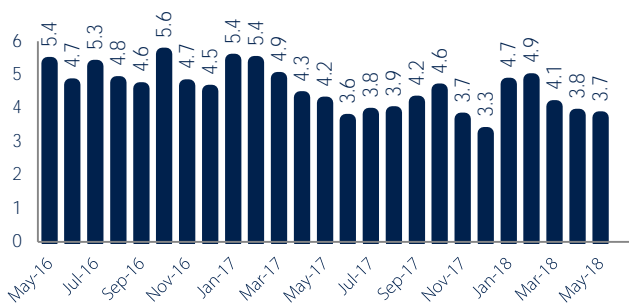
**Months of Supply**

3.7



Down -11%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

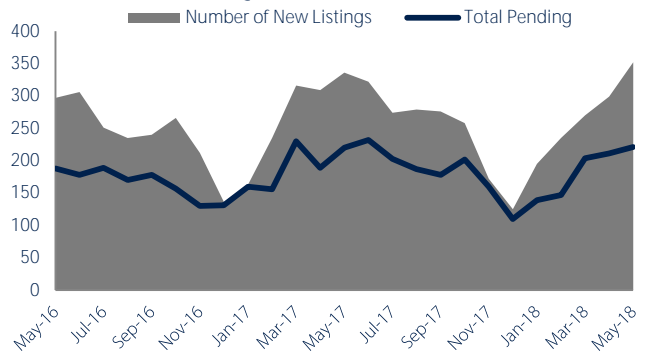
In May, there was 3.7 months of supply available in Berkeley County, compared to 4.2 in May 2017. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

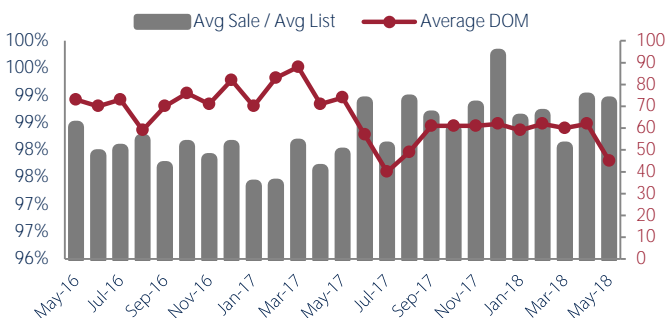
**New Listings & Current Contracts**

This month there were 352 homes newly listed for sale in Berkeley County compared to 336 in May 2017, an increase of 5%. There were 221 current contracts pending sale this May, consistent with the volume a year ago. The number of current contracts is 5% higher than last month.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In May, the average sale price in Berkeley County was 98.9% of the average list price, which is 0.9% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 45, lower than the average last year, which was 74, a decrease of 39%.



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