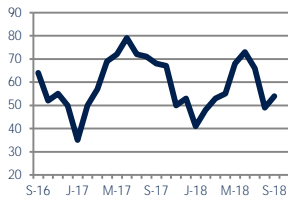


Units Sold

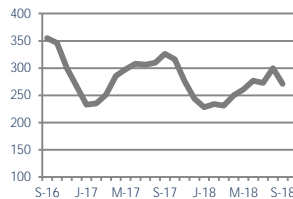
54



Down -21%
Vs. Year Ago

Active Inventory

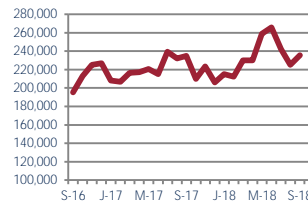
271



Down -17%
Vs. Year Ago

Median Sale Price

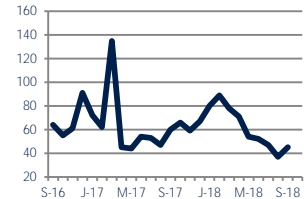
\$235,500



No Change
Vs. Year Ago

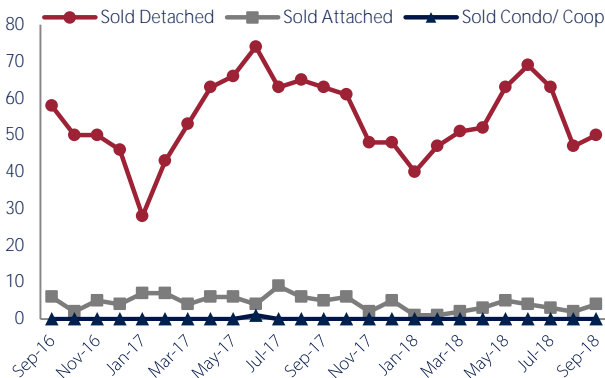
Days On Market

45



Down -25%
Vs. Year Ago

Units Sold*



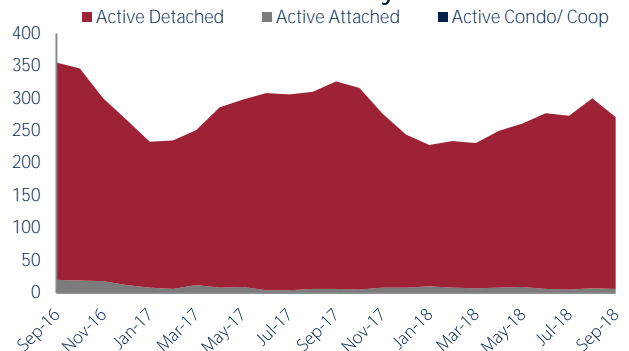
Units Sold

There was an increase in total units sold in September, with 54 sold this month in Warren County versus 49 last month, an increase of 10%. This month's total units sold was lower than at this time last year, a decrease of 21% versus September 2017.

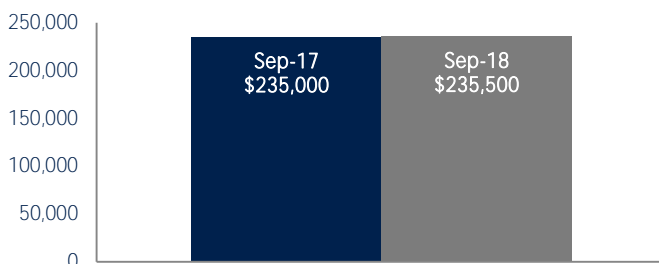
Active Inventory

Versus last year, the total number of homes available this month is lower by 55 units or 17%. The total number of active inventory this September was 271 compared to 326 in September 2017. This month's total of 271 is lower than the previous month's total supply of available inventory of 300, a decrease of 10%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Warren County Homes was \$235,000. This September, the median sale price was \$235,500, which is similar compared to a year ago. The current median sold price is 5% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



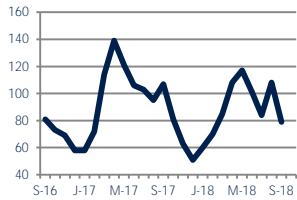
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

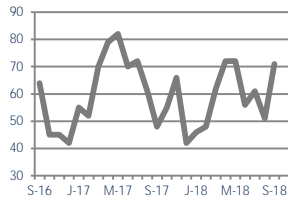
79



Down -26%
Vs. Year Ago

Current Contracts

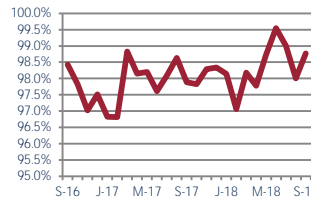
71



Up 48%
Vs. Year Ago

Sold Vs. List Price

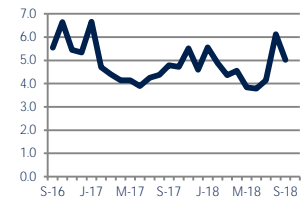
98.8%



Up 0.9%
Vs. Year Ago

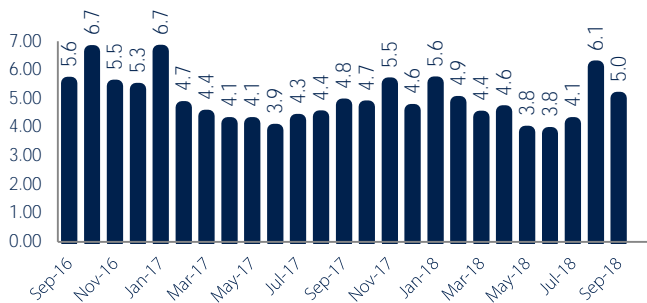
Months of Supply

5.0



Up 5%
Vs. Year Ago

Months Of Supply



Months of Supply

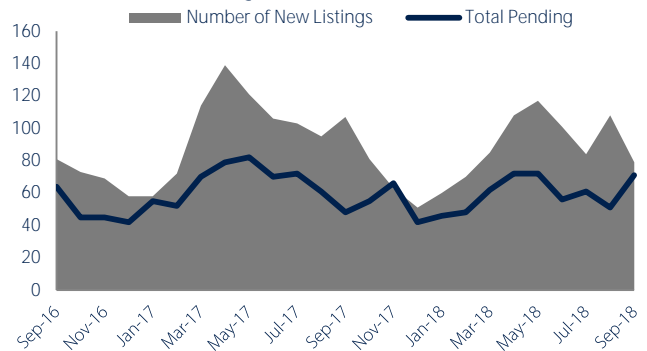
In September, there was 5.0 months of supply available in Warren County, compared to 4.8 in September 2017. That is an increase of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

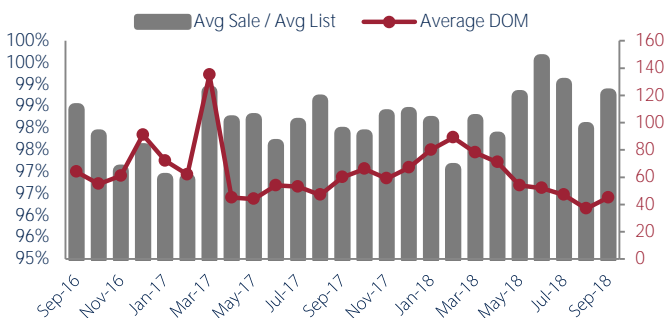
New Listings & Current Contracts

This month there were 79 homes newly listed for sale in Warren County compared to 107 in September 2017, a decrease of 26%. There were 71 current contracts pending sale this September compared to 48 a year ago. The number of current contracts is 48% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Warren County was 98.8% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 45, lower than the average last year, which was 60, a decrease of 25%.



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