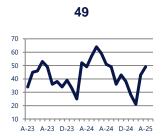
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: SNELL, SPOTSYLVANIA, AND PARTLOW HOUSING MARKET

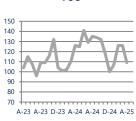
APRIL 2025

Zip Code(s): 22553, 22551 and 22534



Units Sold

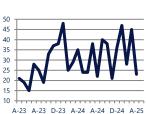
Active Inventory 109



Median Sale Price \$475,000







No Change Vs. Year Ago

Down -13% Vs. Year Ago

Up 6% Vs. Year Ago

Down -34% Vs. Year Ago

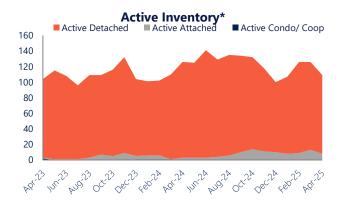


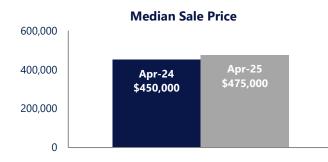
Units Sold

There was an increase in total units sold in April, with 49 sold this month in Snell, Spotsylvania, and Partlow, an increase of 14%. This month's total units sold is similar compared to a year ago.



Versus last year, the total number of homes available this month is lower by 17 units or 13%. The total number of active inventory this April was 109 compared to 126 in April 2024. This month's total of 109 is lower than the previous month's total supply of available inventory of 126, a decrease of 13%.





Median Sale Price

Last April, the median sale price for Snell, Spotsylvania, and Partlow Homes was \$450,000. This April, the median sale price was \$475,000, an increase of 6% or \$25,000 compared to last year. The current median sold price is 10% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Snell, Spotsylvania, and Partlow are defined as properties listed in zip code/s 22553, 22551 and 22534.





THE LONG & FOSTER

MARKET MINUTE

FOCUS ON: SNELL, SPOTSYLVANIA, AND PARTLOW HOUSING MARKET

APRII 2025

Zip Code(s): 22553, 22551 and 22534



100 70 60

Down -34% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Current Contracts 58

80 60 50 40 A-23 A-23 D-23 A-24 A-24 D-24 A-25

Down -2% Vs. Year Ago

Sold Vs. List Price 100.0%

102.0% 101.0% 100.0% 99.0% 98.0% 97.0%

Up 1.1% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Months of Supply

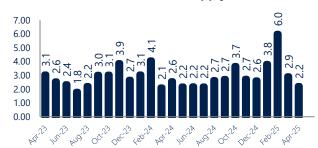
2.2



Down -14% Vs. Year Ago

Total Pending

Months Of Supply



New Listings & Current Contracts

This month there were 60 homes newly listed for sale in Snell, Spotsylvania, and Partlow compared to 91 in April 2024, a decrease of 34%. There were 58 current contracts pending sale this April compared to 59 a year ago. The number of current contracts is 2% lower than last April.

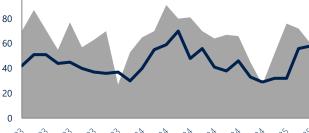
Months of Supply

In April, there was 2.2 months of supply available in Snell, Spotsylvania, and Partlow, compared to 2.6 in April 2024. That is a decrease of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

Number of New Listings



Sale Price / List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Snell, Spotsylvania, and Partlow was 100.0% of the average list price, which is 1.1% higher than at this time last year.

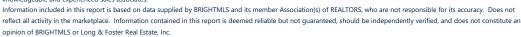
Days On Market

This month, the average number of days on market was 23, lower than the average last year, which was 35, a decrease of 34%.

Snell, Spotsylvania, and Partlow are defined as properties listed in zip code/s 22553, 22551 and 22534.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates





100

