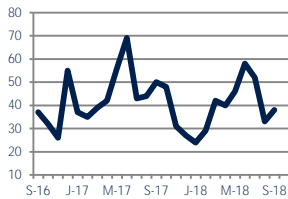


Zip Code(s): 22310

Units Sold

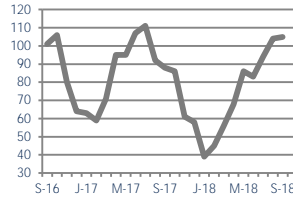
38



Down -24%
Vs. Year Ago

Active Inventory

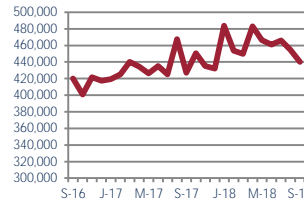
105



Up 19%
Vs. Year Ago

Median Sale Price

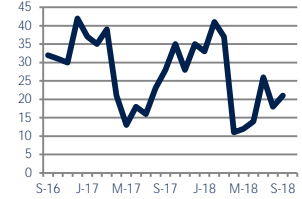
\$440,000



Up 3%
Vs. Year Ago

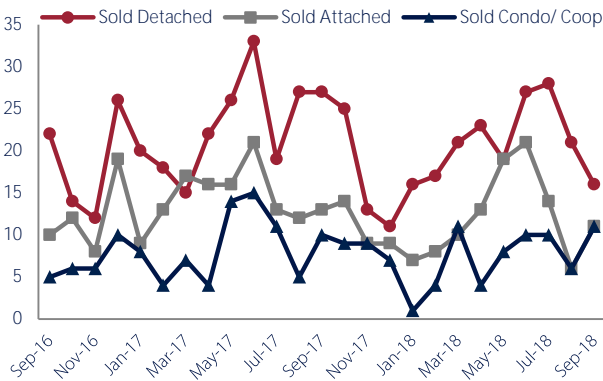
Days On Market

21



Down -25%
Vs. Year Ago

Units Sold*



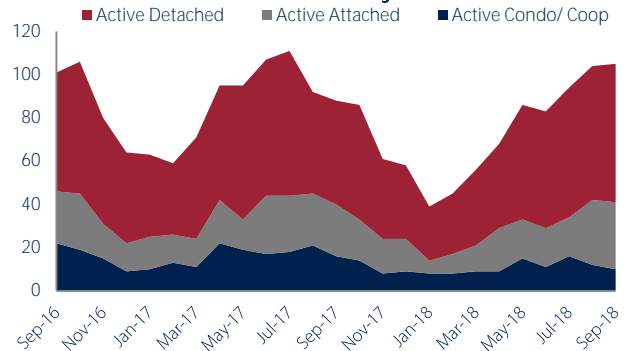
Units Sold

There was an increase in total units sold in September, with 38 sold this month in Rosehill Farms and Franconia versus 33 last month, an increase of 15%. This month's total units sold was lower than at this time last year, a decrease of 24% versus September 2017.

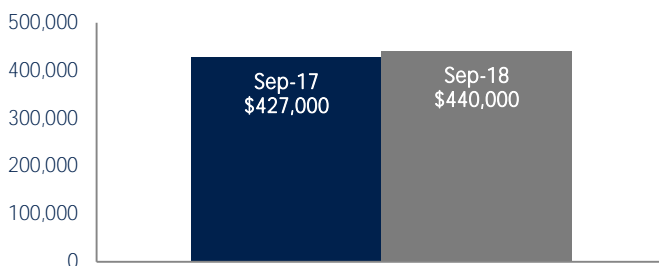
Active Inventory

Versus last year, the total number of homes available this month is higher by 17 units or 19%. The total number of active inventory this September was 105 compared to 88 in September 2017. This month's total of 105 is higher than the previous month's total supply of available inventory of 104, an increase of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Rosehill Farms and Franconia Homes was \$427,000. This September, the median sale price was \$440,000, an increase of 3% or \$13,000 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Rosehill Farms and Franconia are defined as properties listed in zip code/s 22310.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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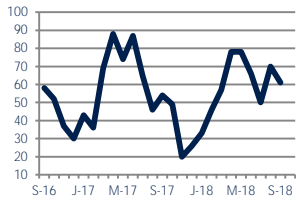
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 22310

New Listings

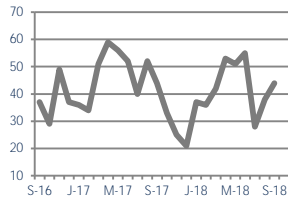
61



Up 13%
Vs. Year Ago

Current Contracts

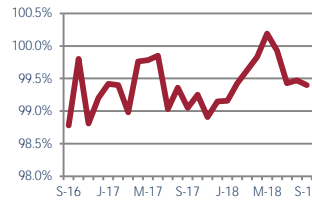
44



No Change
Vs. Year Ago

Sold Vs. List Price

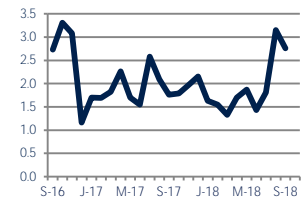
99.4%



No Change
Vs. Year Ago

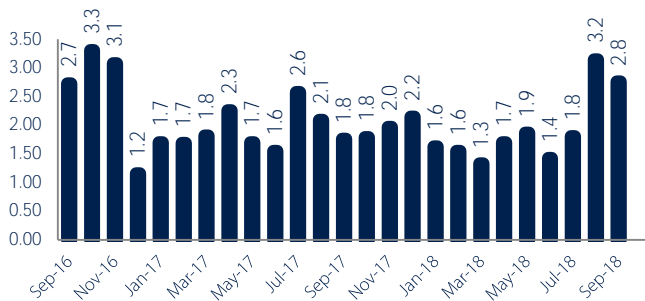
Months of Supply

2.8



Up 57%
Vs. Year Ago

Months Of Supply



Months of Supply

In September, there was 2.8 months of supply available in Rosehill Farms and Franconia, compared to 1.8 in September 2017. That is an increase of 57% versus a year ago.

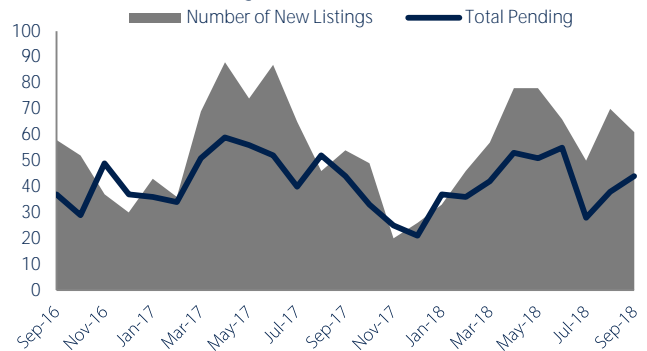
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

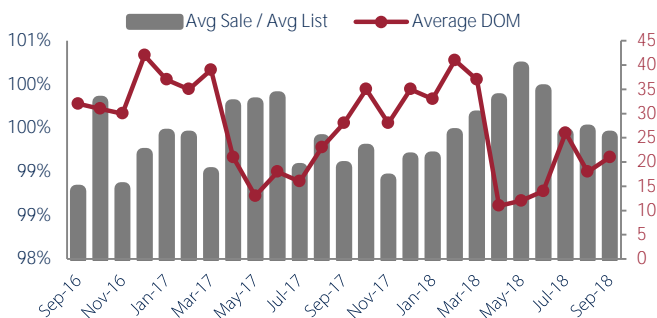
This month there were 61 homes newly listed for sale in Rosehill Farms and Franconia compared to 54 in September 2017, an increase of 13%.

There were 44 current contracts pending sale this September, consistent with the volume a year ago. The number of current contracts is 16% higher than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Rosehill Farms and Franconia was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 28, a decrease of 25%.



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