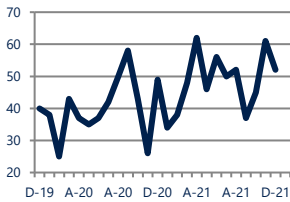




Zip Code(s): 20190

Units Sold

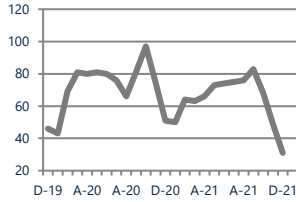
52



Up 6%
Vs. Year Ago

Active Inventory

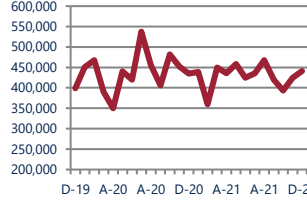
31



Down -39%
Vs. Year Ago

Median Sale Price

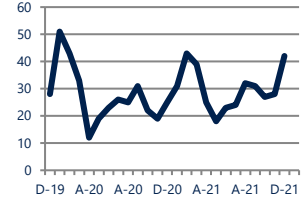
\$440,950



Up 1%
Vs. Year Ago

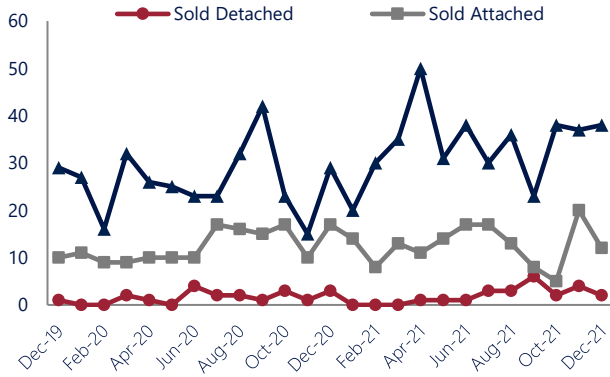
Days On Market

42



Up 68%
Vs. Year Ago

Units Sold*



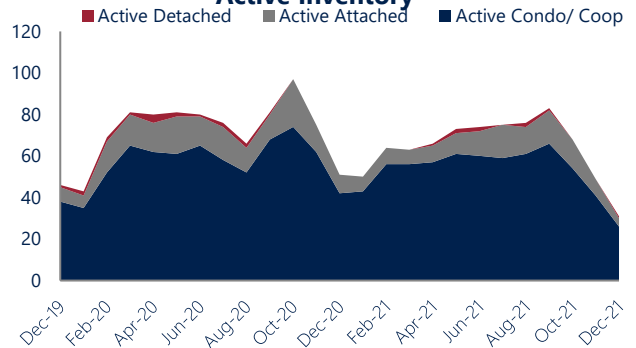
Units Sold

There was a decrease in total units sold in December, with 52 sold this month in Reston Town Center, Lake Anne, and Tall Oaks versus 61 last month, a decrease of 15%. This month's total units sold was higher than at this time last year, an increase of 6% versus December 2020.

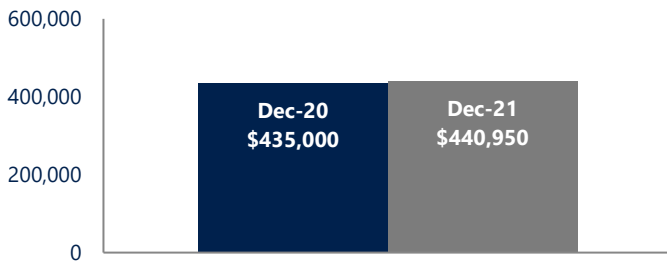
Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 39%. The total number of active inventory this December was 31 compared to 51 in December 2020. This month's total of 31 is lower than the previous month's total supply of available inventory of 49, a decrease of 37%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Reston Town Center, Lake Anne, and Tall Oaks Homes was \$435,000. This December, the median sale price was \$440,950, an increase of 1% or \$5,950 compared to last year. The current median sold price is 4% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Reston Town Center, Lake Anne, and Tall Oaks are defined as properties listed in zip code/s 20190.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

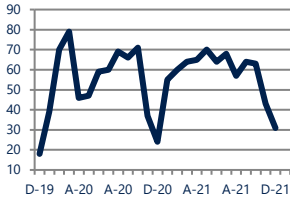




Zip Code(s): 20190

New Listings

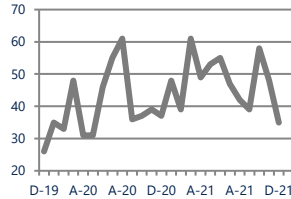
31



Up 29%
Vs. Year Ago

Current Contracts

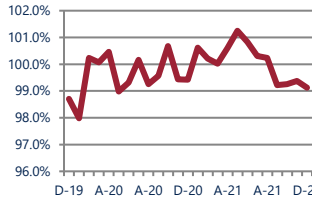
35



Down -5%
Vs. Year Ago

Sold Vs. List Price

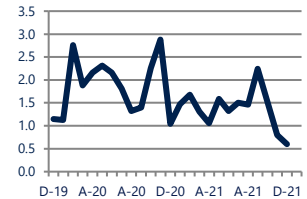
99.1%



No Change
Vs. Year Ago

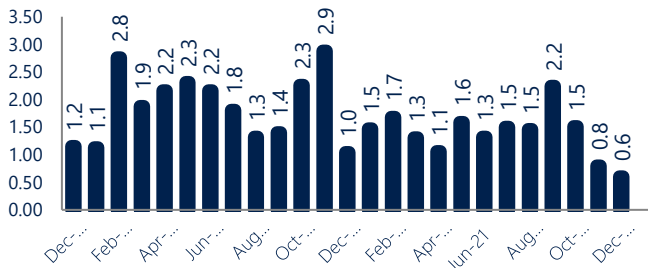
Months of Supply

0.6



Down -42%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

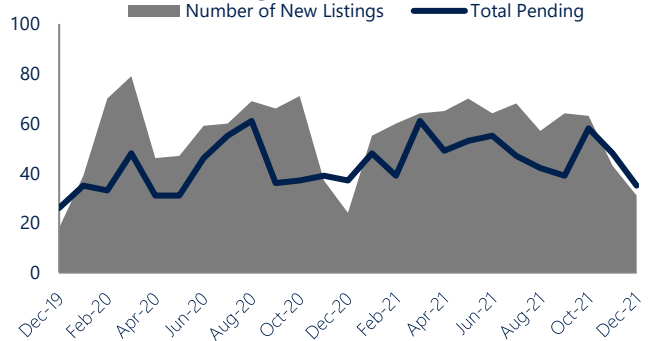
This month there were 31 homes newly listed for sale in Reston Town Center, Lake Anne, and Tall Oaks compared to 24 in December 2020, an increase of 29%. There were 35 current contracts pending sale this December compared to 37 a year ago. The number of current contracts is 5% lower than last December.

Months of Supply

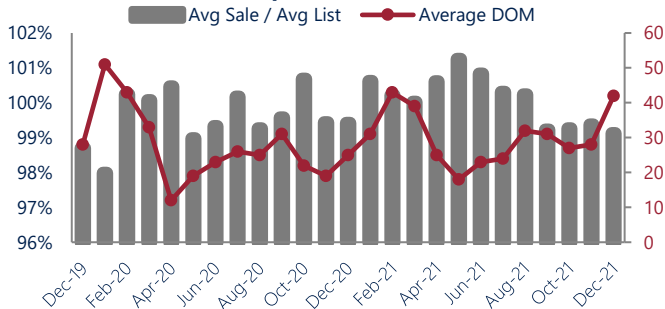
In December, there was 0.6 months of supply available in Reston Town Center, Lake Anne, and Tall Oaks, compared to 1.0 in December 2020. That is a decrease of 43% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Reston Town Center, Lake Anne, and Tall Oaks was 99.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 42, higher than the average last year, which was 25, an increase of 68%.

Reston Town Center, Lake Anne, and Tall Oaks are defined as properties listed in zip code/s 20190.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

