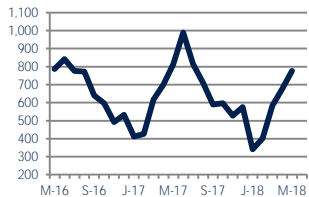




Units Sold

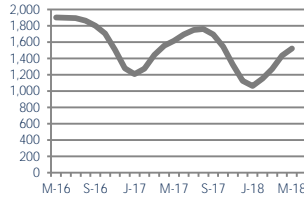
777



Down -4%  
Vs. Year Ago

Active Inventory

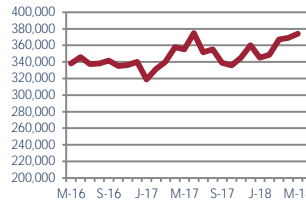
1,521



Down -6%  
Vs. Year Ago

Median Sale Price

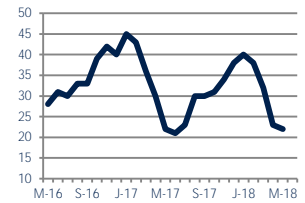
\$374,000



Up 5%  
Vs. Year Ago

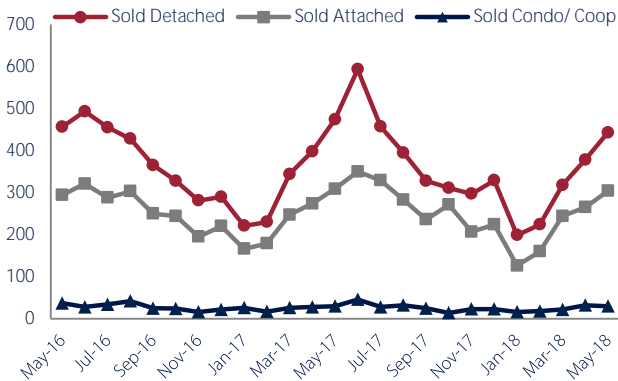
Days On Market

22



No Change  
Vs. Year Ago

Units Sold\*



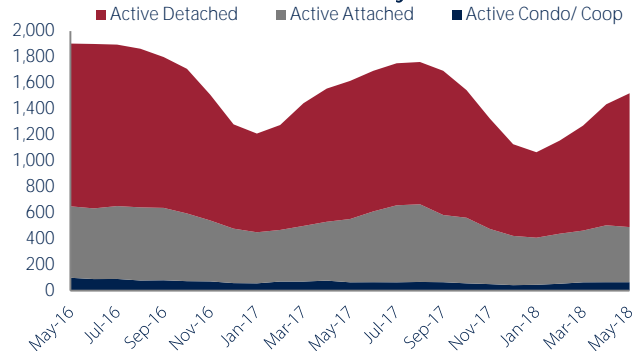
Units Sold

There was an increase in total units sold in May, with 777 sold this month in Prince William County versus 675 last month, an increase of 15%. This month's total units sold was lower than at this time last year, a decrease of 4% versus May 2017.

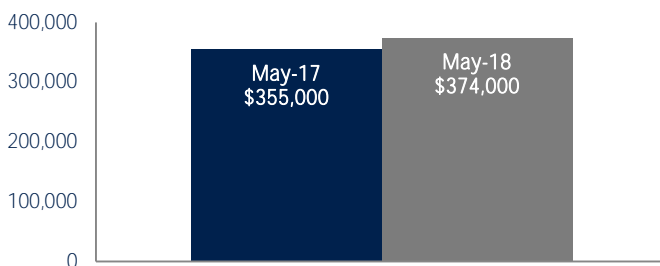
Active Inventory

Versus last year, the total number of homes available this month is lower by 95 units or 6%. The total number of active inventory this May was 1,521 compared to 1,616 in May 2017. This month's total of 1,521 is higher than the previous month's total supply of available inventory of 1,436, an increase of 6%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last May, the median sale price for Prince William County Homes was \$355,000. This May, the median sale price was \$374,000, an increase of 5% or \$19,000 compared to last year. The current median sold price is 1% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

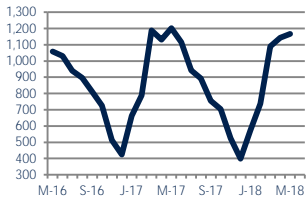


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



**New Listings**

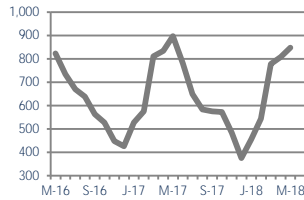
1,167



Down -3%  
Vs. Year Ago

**Current Contracts**

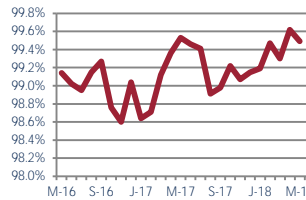
848



Down -5%  
Vs. Year Ago

**Sold Vs. List Price**

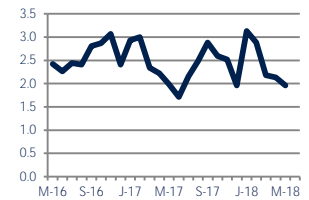
99.5%



No Change  
Vs. Year Ago

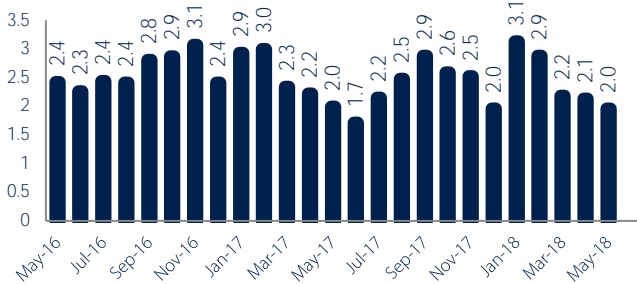
**Months of Supply**

2.0



No Change  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

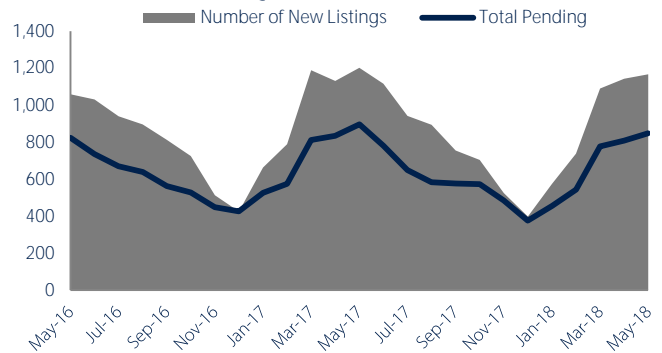
In May, there was 2.0 months of supply available in Prince William County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

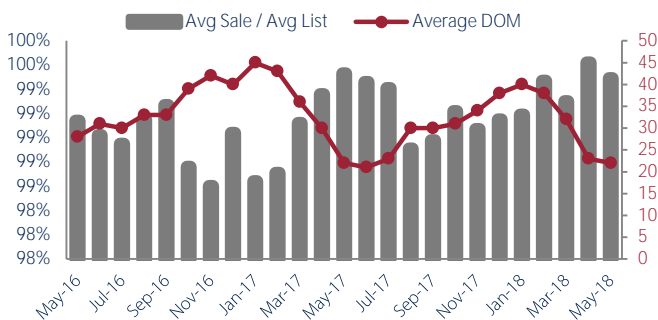
**New Listings & Current Contracts**

This month there were 1,167 homes newly listed for sale in Prince William County compared to 1,202 in May 2017, a decrease of 3%. There were 848 current contracts pending sale this May compared to 897 a year ago. The number of current contracts is 5% lower than last May.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In May, the average sale price in Prince William County was 99.5% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 22, which is similar compared to a year ago.



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