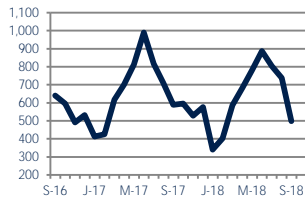


Units Sold

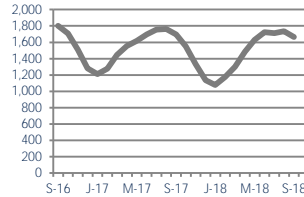
498



Down -15%
Vs. Year Ago

Active Inventory

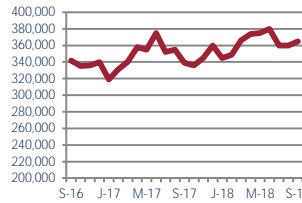
1,666



Down -2%
Vs. Year Ago

Median Sale Price

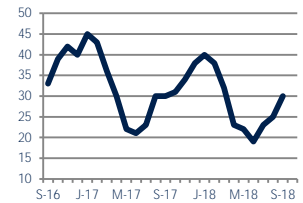
\$365,000



Up 8%
Vs. Year Ago

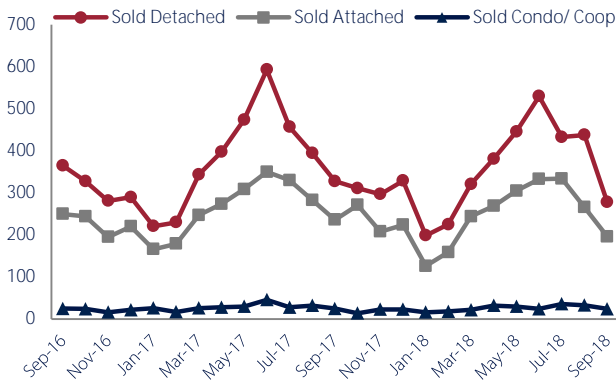
Days On Market

30



No Change
Vs. Year Ago

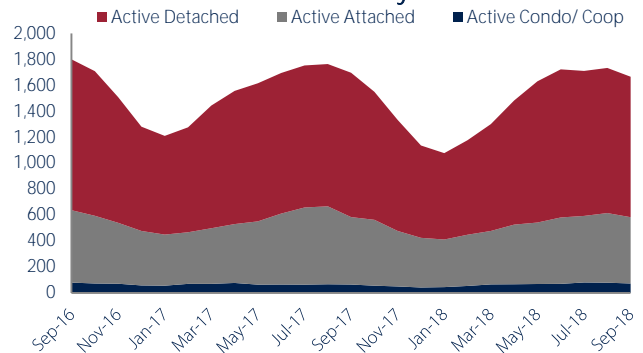
Units Sold*



Units Sold

There was a decrease in total units sold in September, with 498 sold this month in Prince William County versus 737 last month, a decrease of 32%. This month's total units sold was lower than at this time last year, a decrease of 15% versus September 2017.

Active Inventory*



Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 2%. The total number of active inventory this September was 1,666 compared to 1,697 in September 2017. This month's total of 1,666 is lower than the previous month's total supply of available inventory of 1,734, a decrease of 4%.

Median Sale Price



Median Sale Price

Last September, the median sale price for Prince William County Homes was \$339,000. This September, the median sale price was \$365,000, an increase of 8% or \$26,000 compared to last year. The current median sold price is 1% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

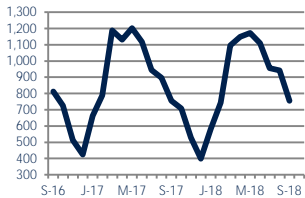


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

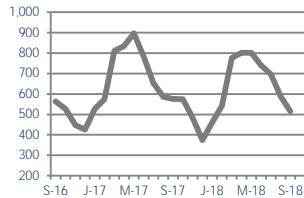
756



No Change
Vs. Year Ago

Current Contracts

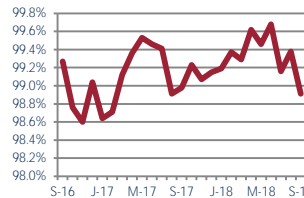
515



Down -11%
Vs. Year Ago

Sold Vs. List Price

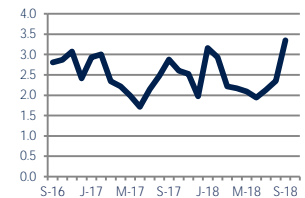
98.9%



No Change
Vs. Year Ago

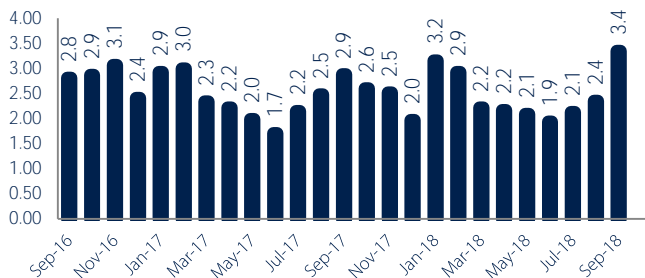
Months of Supply

3.4



Up 16%
Vs. Year Ago

Months Of Supply



Months of Supply

In September, there was 3.3 months of supply available in Prince William County, compared to 2.9 in September 2017. That is an increase of 16% versus a year ago.

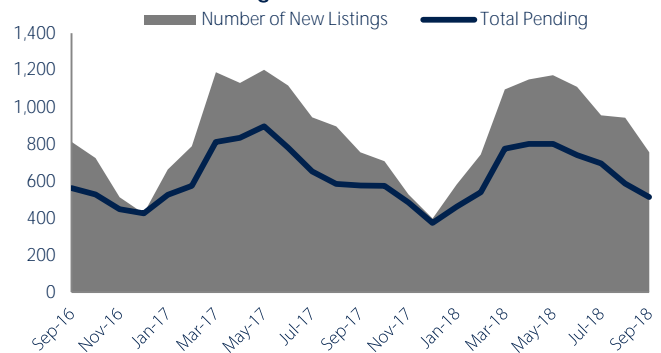
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

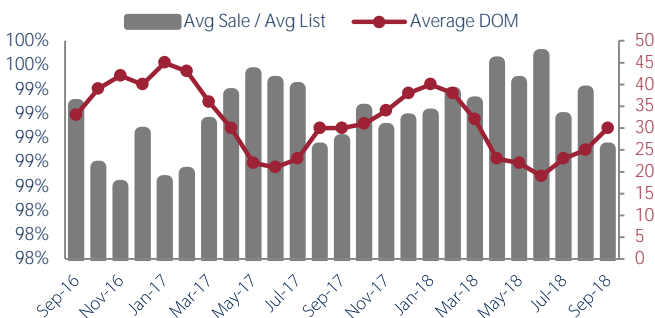
This month there were 756 homes newly listed for sale in Prince William County, which is similar to the amount in September 2017.

There were 515 current contracts pending sale this September compared to 576 a year ago. The number of current contracts is 11% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Prince William County was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 30, which is similar compared to a year ago.



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