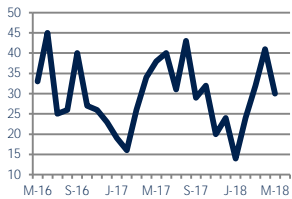


Units Sold

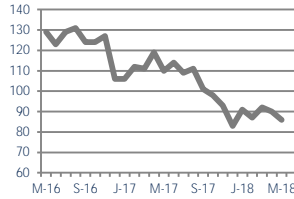
30



Down -21%
Vs. Year Ago

Active Inventory

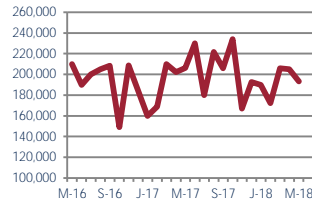
86



Down -22%
Vs. Year Ago

Median Sale Price

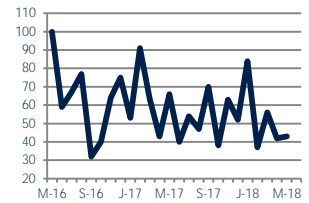
\$193,250



Down -6%
Vs. Year Ago

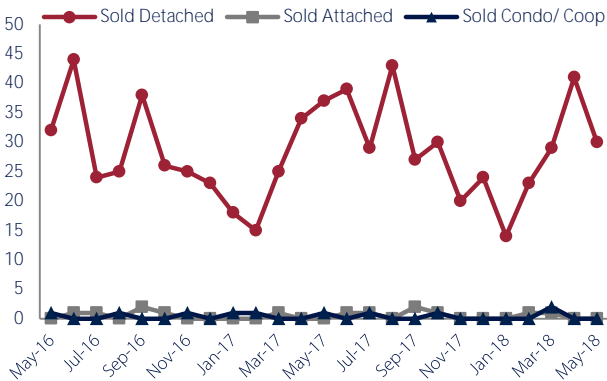
Days On Market

43



Down -35%
Vs. Year Ago

Units Sold*



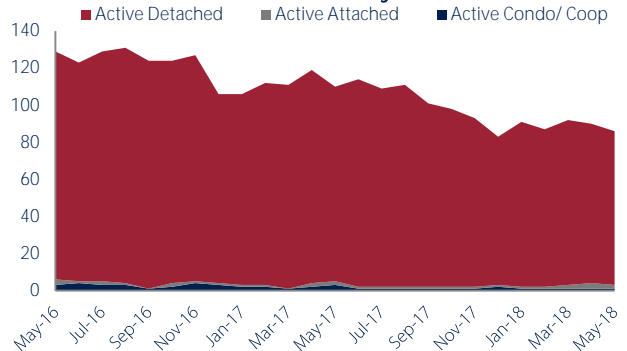
Units Sold

There was a decrease in total units sold in May, with 30 sold this month in Prince George County versus 41 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 21% versus May 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 24 units or 22%. The total number of active inventory this May was 86 compared to 110 in May 2017. This month's total of 86 is lower than the previous month's total supply of available inventory of 90, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Prince George County Homes was \$206,250. This May, the median sale price was \$193,250, a decrease of 6% or \$13,000 compared to last year. The current median sold price is 6% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

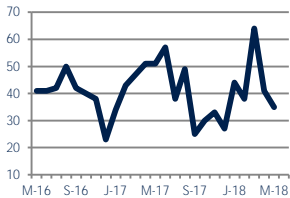


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



New Listings

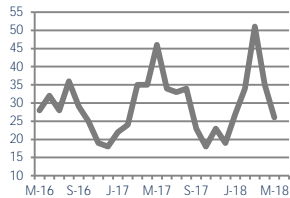
35



Down -31%
Vs. Year Ago

Current Contracts

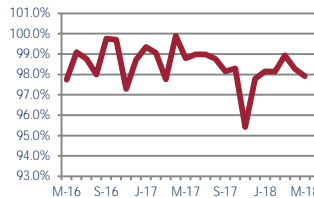
26



Down -43%
Vs. Year Ago

Sold Vs. List Price

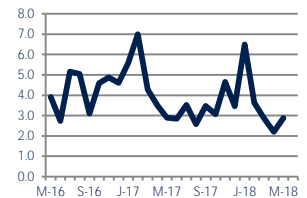
97.9%



Down -0.9%
Vs. Year Ago

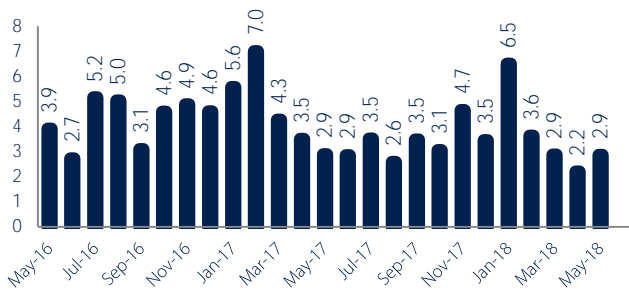
Months of Supply

2.9



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

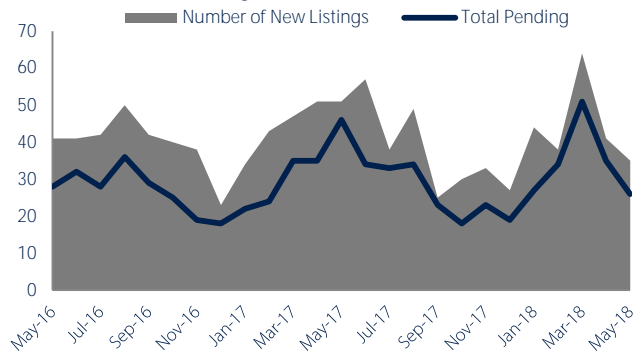
In May, there was 2.9 months of supply available in Prince George County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

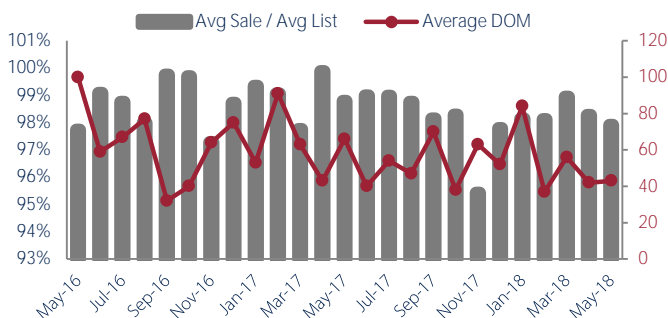
New Listings & Current Contracts

This month there were 35 homes newly listed for sale in Prince George County compared to 51 in May 2017, a decrease of 31%. There were 26 current contracts pending sale this May compared to 46 a year ago. The number of current contracts is 43% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Prince George County was 97.9% of the average list price, which is 0.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 43, lower than the average last year, which was 66, a decrease of 35%.



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