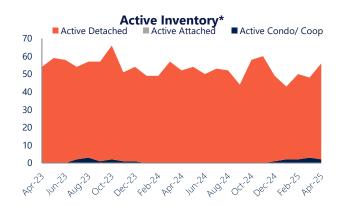
THE LONG & FOSTER **MARKET MINUTE**

FOCUS ON: PRINCE GEORGE COUNTY HOUSING MARKET

APRIL 2025



There was a decrease in total units sold in April, with 20 sold this month in Prince George County versus 23 last month, a decrease of 13%. This month's total units sold was lower than at this time last year, a decrease of 23% versus April 2024.





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Versus last year, the total number of homes available this month is higher by 4 units or 8%. The total number of active inventory this April was 56 compared to 52 in April 2024. This month's total of 56 is higher than the previous month's total supply of available inventory of 48, an increase of 17%.

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Median Sale Price

Last April, the median sale price for Prince George County Homes was \$329,475. This April, the median sale price was \$332,500, an increase of 1% or \$3,025 compared to last year. The current median sold price is 2% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



40

35 30

25

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> *Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



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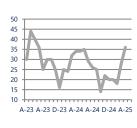
Current Contracts

36

APRIL 2025



Up 55% Vs. Year Ago



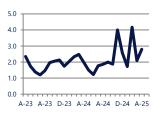
Up 6% Vs. Year Ago



Sold Vs. List Price

Down -0.7% Vs. Year Ago

Months of Supply 2.8



Up 40% Vs. Year Ago



New Listings & Current Contracts

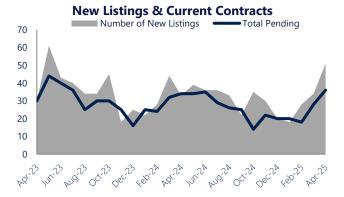
This month there were 51 homes newly listed for sale in Prince George County compared to 33 in April 2024, an increase of 55%. There were 36 current contracts pending sale this April compared to 34 a year ago. The number of current contracts is 6% higher than last April.



Months of Supply

In April, there was 2.8 months of supply available in Prince George County, compared to 2.0 in April 2024. That is an increase of 40% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



Sale Price to List Price Ratio

In April, the average sale price in Prince George County was 99.8% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 32, higher than the average last year, which was 29, an increase of 10%.



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