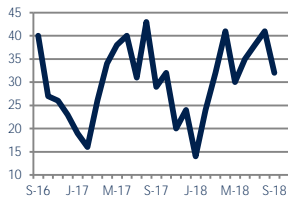


**Units Sold**

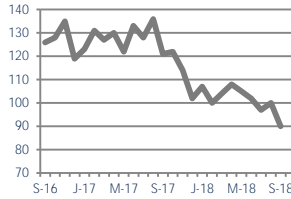
32



Up 10%  
Vs. Year Ago

**Active Inventory**

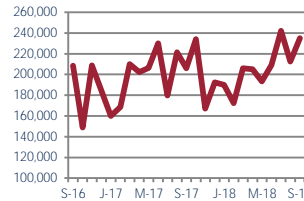
90



Down -26%  
Vs. Year Ago

**Median Sale Price**

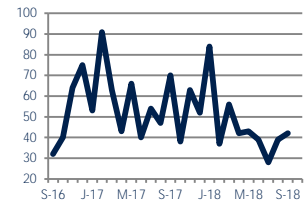
\$235,000



Up 14%  
Vs. Year Ago

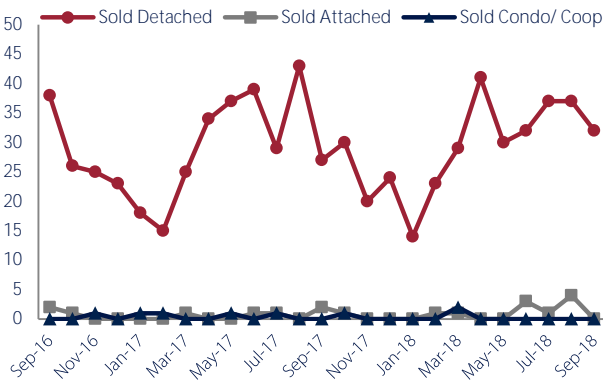
**Days On Market**

42



Down -40%  
Vs. Year Ago

**Units Sold\***



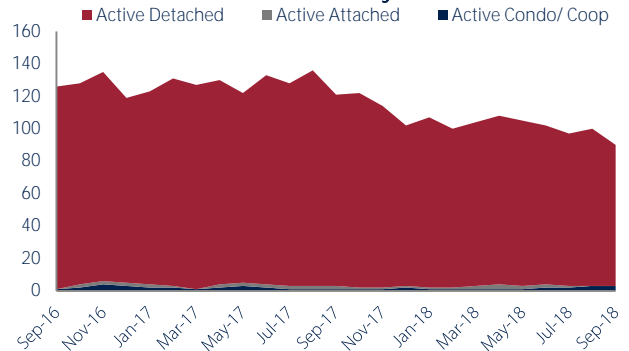
**Units Sold**

There was a decrease in total units sold in September, with 32 sold this month in Prince George County versus 41 last month, a decrease of 22%. This month's total units sold was higher than at this time last year, an increase of 10% versus September 2017.

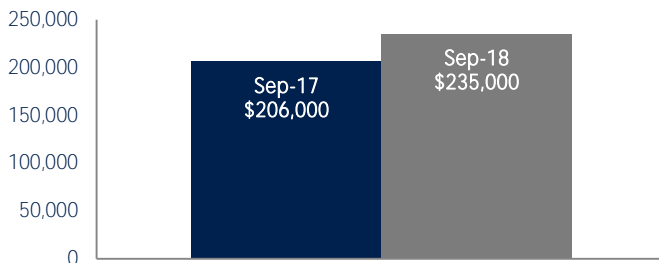
**Active Inventory**

Versus last year, the total number of homes available this month is lower by 31 units or 26%. The total number of active inventory this September was 90 compared to 121 in September 2017. This month's total of 90 is lower than the previous month's total supply of available inventory of 100, a decrease of 10%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last September, the median sale price for Prince George County Homes was \$206,000. This September, the median sale price was \$235,000, an increase of 14% or \$29,000 compared to last year. The current median sold price is 11% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



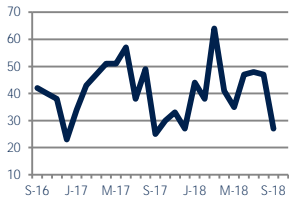
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





### New Listings

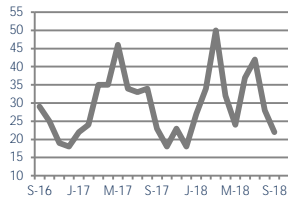
27



Up 8%  
Vs. Year Ago

### Current Contracts

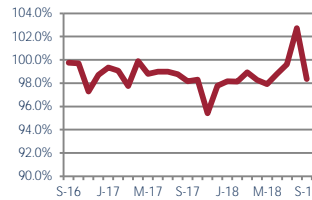
22



Down -4%  
Vs. Year Ago

### Sold Vs. List Price

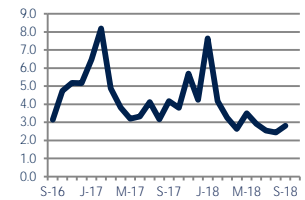
98.4%



No Change  
Vs. Year Ago

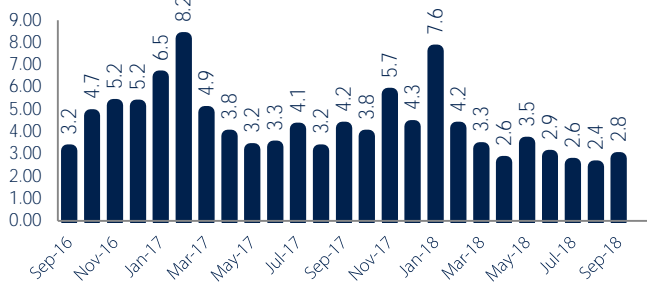
### Months of Supply

2.8



Down -33%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

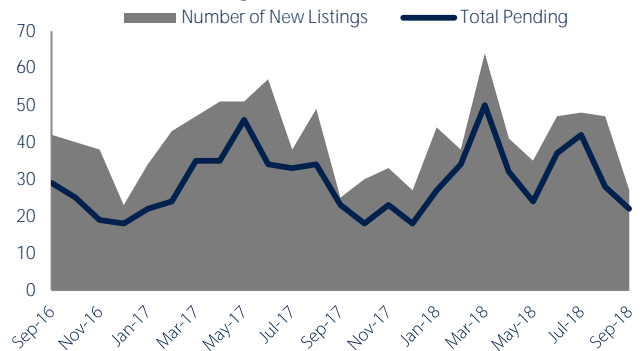
In September, there was 2.8 months of supply available in Prince George County, compared to 4.2 in September 2017. That is a decrease of 33% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

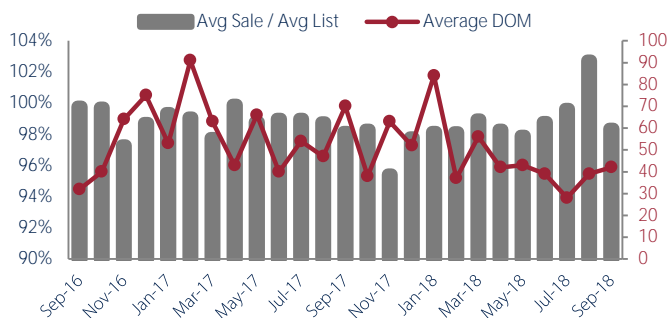
### New Listings & Current Contracts

This month there were 27 homes newly listed for sale in Prince George County compared to 25 in September 2017, an increase of 8%. There were 22 current contracts pending sale this September compared to 23 a year ago. The number of current contracts is 4% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Prince George County was 98.4% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 42, lower than the average last year, which was 70, a decrease of 40%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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