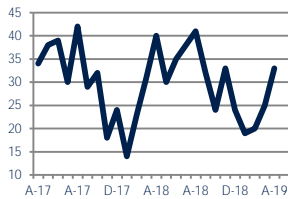


Units Sold

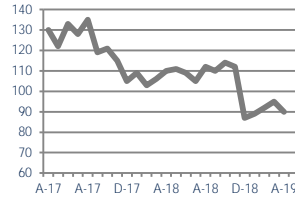
33



Down -18%
Vs. Year Ago

Active Inventory

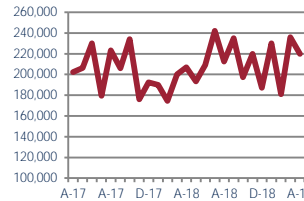
90



Down -18%
Vs. Year Ago

Median Sale Price

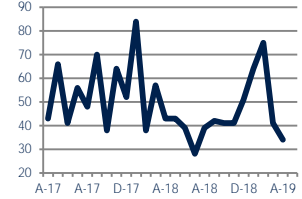
\$220,000



Up 6%
Vs. Year Ago

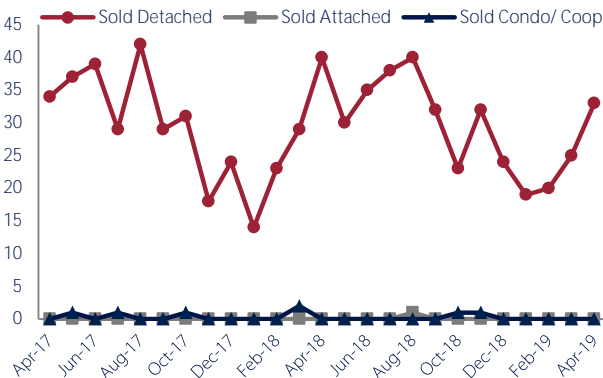
Days On Market

34



Down -21%
Vs. Year Ago

Units Sold*



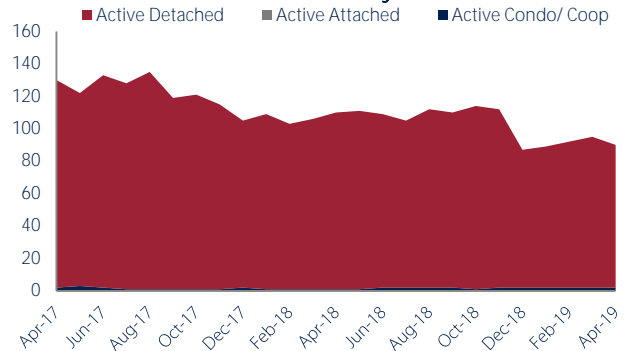
Units Sold

There was an increase in total units sold in April, with 33 sold this month in Prince George County versus 25 last month, an increase of 32%. This month's total units sold was lower than at this time last year, a decrease of 18% versus April 2018.

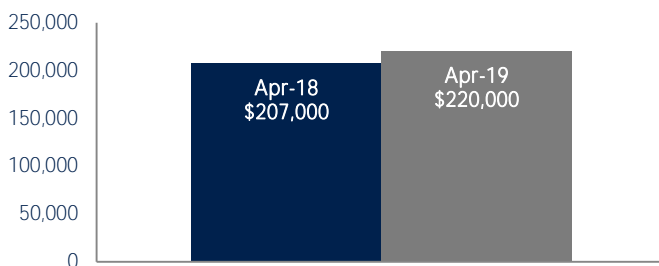
Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 18%. The total number of active inventory this April was 90 compared to 110 in April 2018. This month's total of 90 is lower than the previous month's total supply of available inventory of 95, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Prince George County Homes was \$207,000. This April, the median sale price was \$220,000, an increase of 6% or \$13,000 compared to last year. The current median sold price is 7% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

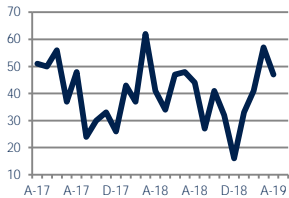


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



New Listings

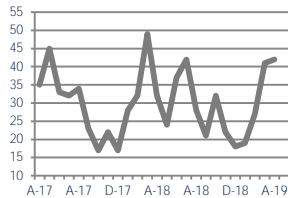
47



Up 15%
Vs. Year Ago

Current Contracts

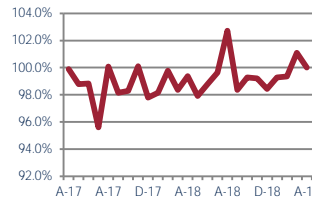
42



Up 31%
Vs. Year Ago

Sold Vs. List Price

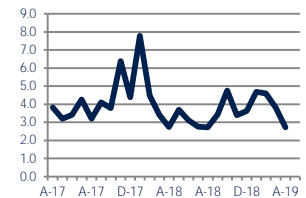
100.0%



Up 0.6%
Vs. Year Ago

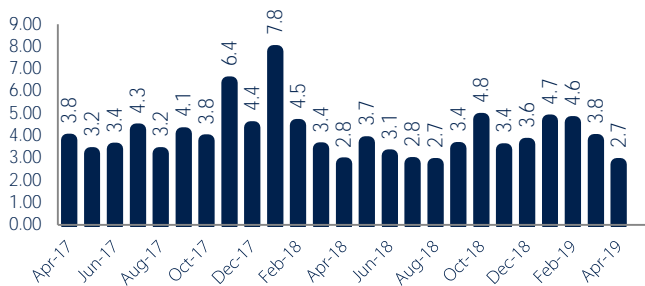
Months of Supply

2.7



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

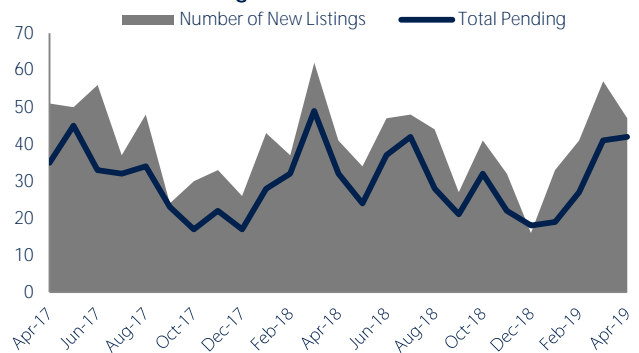
In April, there was 2.7 months of supply available in Prince George County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

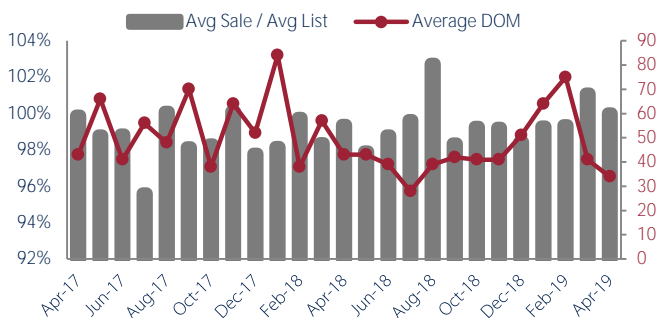
New Listings & Current Contracts

This month there were 47 homes newly listed for sale in Prince George County compared to 41 in April 2018, an increase of 15%. There were 42 current contracts pending sale this April compared to 32 a year ago. The number of current contracts is 31% higher than last April.

New Listings & Current Contracts



Sale Price / List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Prince George County was 100.0% of the average list price, which is 0.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 43, a decrease of 21%.



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