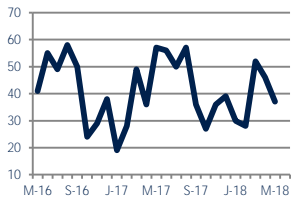




Units Sold

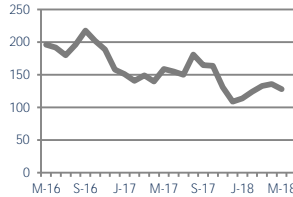
37



Down
Vs. Year Ago

Active Inventory

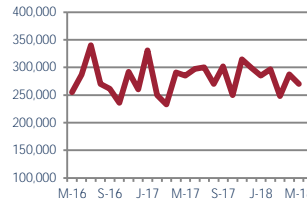
128



Down -19%
Vs. Year Ago

Median Sale Price

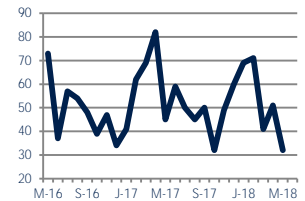
\$270,000



Down -5%
Vs. Year Ago

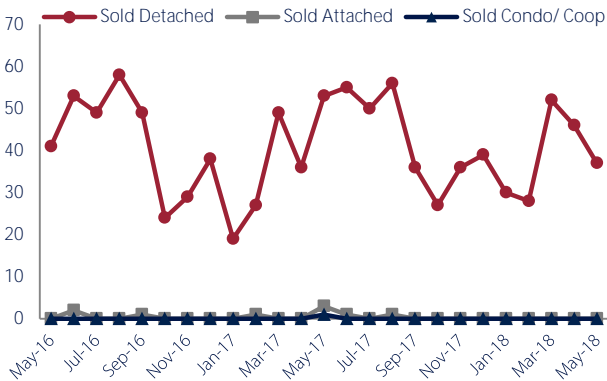
Days On Market

32



Down -29%
Vs. Year Ago

Units Sold*



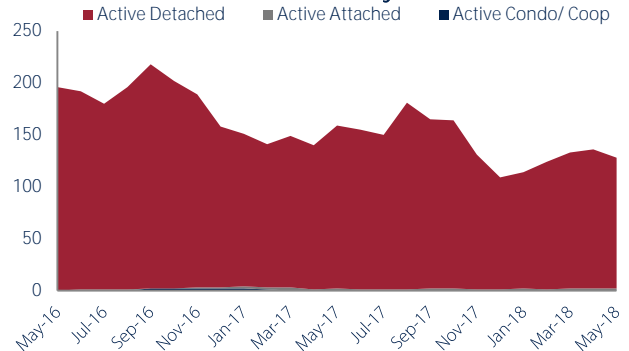
Units Sold

With relatively few transactions, there was a decrease in total units sold in May, with 37 sold this month in Powhatan County. This month's total units sold was lower than at this time last year, a decrease from May 2017.

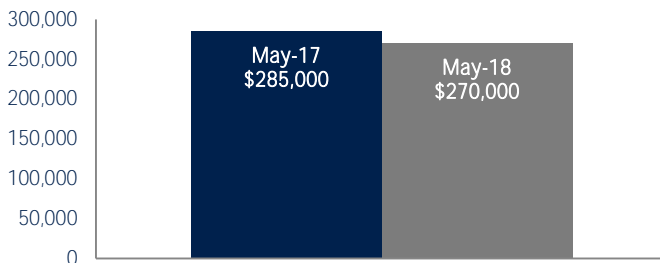
Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 19%. The total number of active inventory this May was 128 compared to 159 in May 2017. This month's total of 128 is lower than the previous month's total supply of available inventory of 136, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Powhatan County Homes was \$285,000. This May, the median sale price was \$270,000, a decrease of 5% or \$15,000 compared to last year. The current median sold price is 6% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



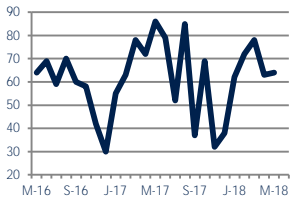
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





New Listings

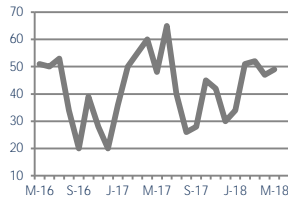
64



Down -26%
Vs. Year Ago

Current Contracts

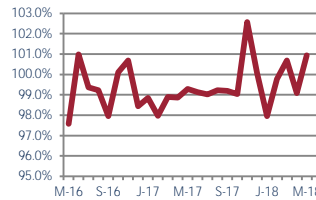
49



Up 2%
Vs. Year Ago

Sold Vs. List Price

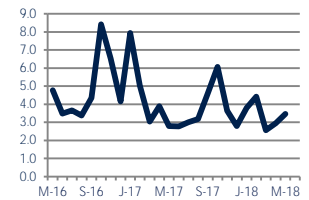
100.9%



Up 1.7%
Vs. Year Ago

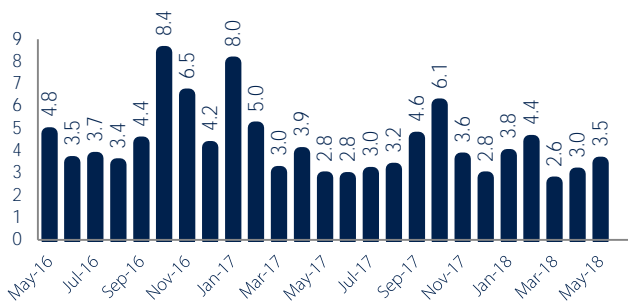
Months of Supply

3.5



Up 24%
Vs. Year Ago

Months Of Supply



Months of Supply

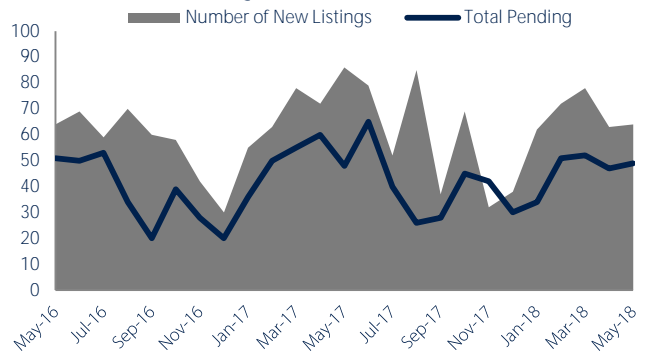
In May, there was 3.5 months of supply available in Powhatan County, compared to 2.8 in May 2017. That is an increase of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

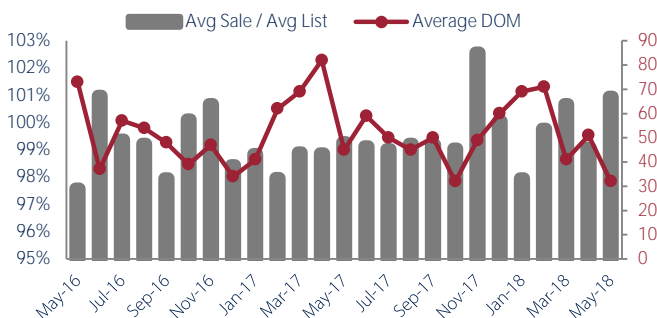
New Listings & Current Contracts

This month there were 64 homes newly listed for sale in Powhatan County compared to 86 in May 2017, a decrease of 26%. There were 49 current contracts pending sale this May compared to 48 a year ago. The number of current contracts is 2% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Powhatan County was 100.9% of the average list price, which is 1.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 45, a decrease of 29%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

