THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: PORTSMOUTH CITY HOUSING MARKET

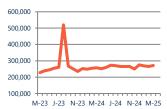
MARCH 2025



Active Inventory 237



Median Sale Price Days On Market \$271,000 40





Up 24% Vs. Year Ago

Down -17% Vs. Year Ago

Up 5% Vs. Year Ago

Up 8% Vs. Year Ago

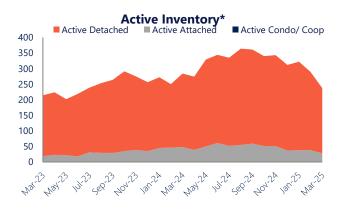


Units Sold

There was an increase in total units sold in March, with 160 sold this month in Portsmouth City. This month's total units sold was higher than at this time last year.



Versus last year, the total number of homes available this month is lower by 47 units or 17%. The total number of active inventory this March was 237 compared to 284 in March 2024. This month's total of 237 is lower than the previous month's total supply of available inventory of 289, a decrease of 18%.





Median Sale Price

Last March, the median sale price for Portsmouth City Homes was \$257,000. This March, the median sale price was \$271,000, an increase of 5% or \$14,000 compared to last year. The current median sold price is 2% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARCH 2025

198

New Listings

260 220 200 180 160 140 M-23 J-23 N-23 M-24 J-24 N-24 M-25

Down -6% Vs. Year Ago

Current Contracts



Up 46% Vs. Year Ago

Sold Vs. List Price





No Change Vs. Year Ago

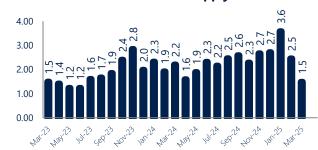
Months of Supply

1.5



Down -33% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 198 homes newly listed for sale in Portsmouth City compared to 210 in March 2024, a decrease of 6%. There were 201 current contracts pending sale this March compared to 138 a year ago. The number of current contracts is 46% higher than last March.

Months of Supply

In March, there was 1.5 months of supply available in Portsmouth City, compared to 2.2 in March 2024. That is a decrease of 33% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price to List Price Ratio

40 In March, the average sale price in Portsmouth City was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 40, higher than the average last year, which was 37, an increase of 8%.



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