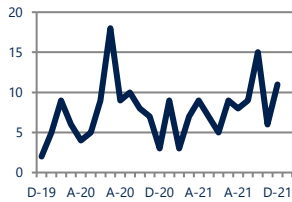




**Units Sold**

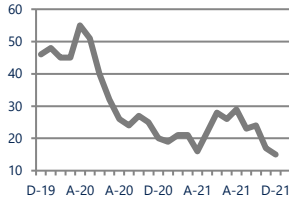
11



**Up**  
Vs. Year Ago

**Active Inventory**

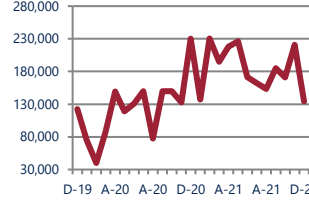
15



**Down -25%**  
Vs. Year Ago

**Median Sale Price**

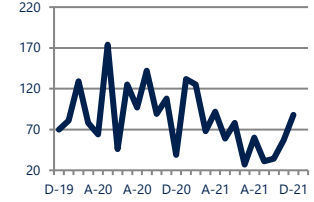
\$134,415



**Down**  
Vs. Year Ago

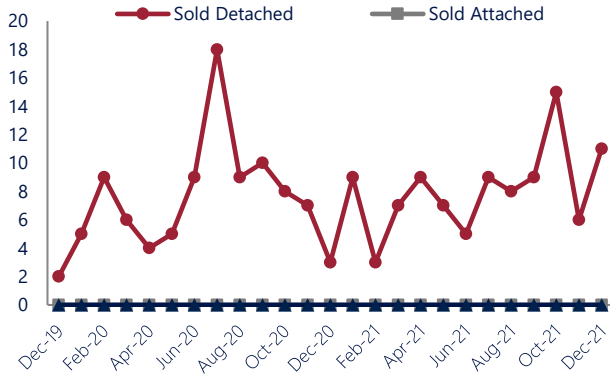
**Days On Market**

88



**Up**  
Vs. Year Ago

**Units Sold\***



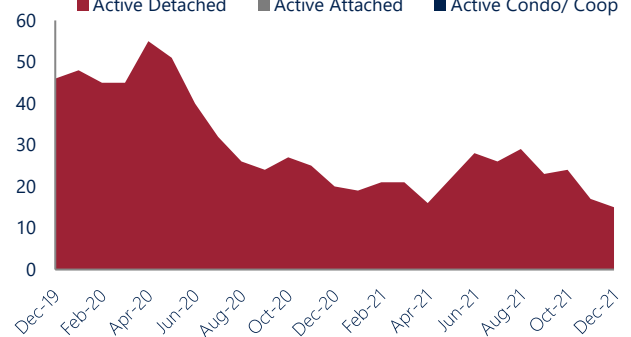
**Units Sold**

With relatively few transactions, there was an increase in total units sold in December, with 11 sold this month in Nottoway County. This month's total units sold was higher than at this time last year, an increase from December 2020.

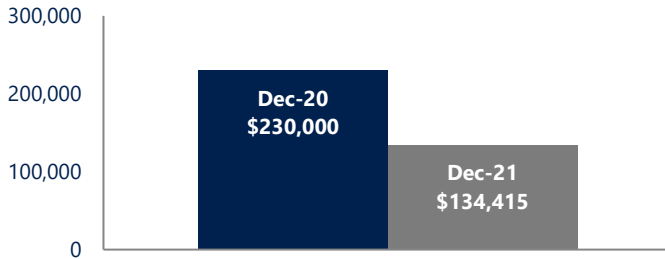
**Active Inventory**

Versus last year, the total number of homes available this month is lower by 5 units or 25%. The total number of active inventory this December was 15 compared to 20 in December 2020. This month's total of 15 is lower than the previous month's total supply of available inventory of 17, a decrease of 12%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last December, the median sale price for Nottoway County Homes was \$230,000. This December, the median sale price was \$134,415, a decrease of \$95,585 compared to last year. The current median sold price is lower than in November. Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



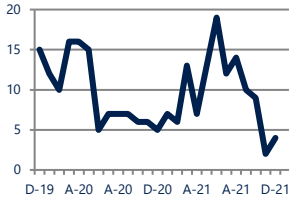
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SCAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SCAR or Long & Foster Real Estate, Inc.





### New Listings

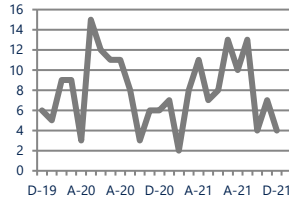
4



Down -20%  
Vs. Year Ago

### Current Contracts

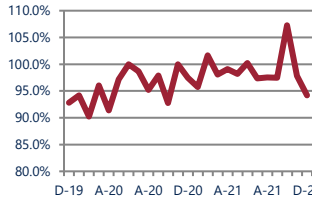
4



Down -33%  
Vs. Year Ago

### Sold Vs. List Price

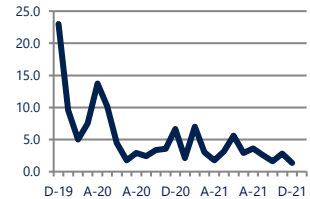
94.2%



Down -3.4%  
Vs. Year Ago

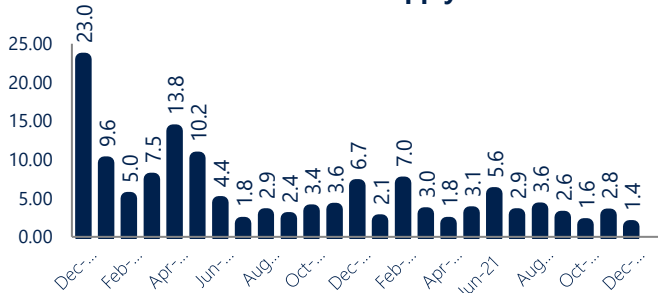
### Months of Supply

1.4



Down -80%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

In December, there was 1.4 months of supply available in Nottoway County, compared to 6.7 in December 2020. That is a decrease of 80% versus a year ago.

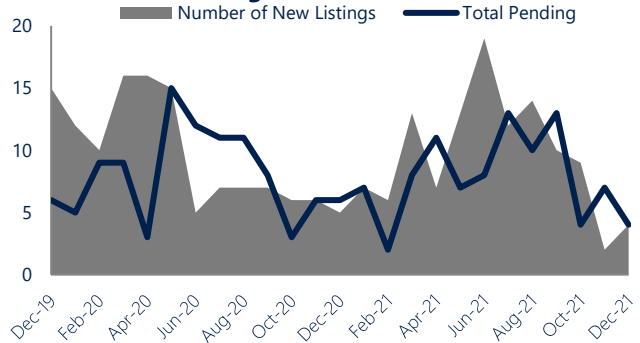
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

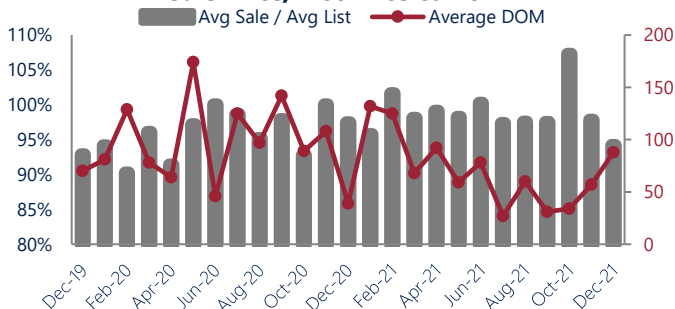
This month there were 4 homes newly listed for sale in Nottoway County compared to 5 in December 2020, a decrease of 20%.

There were 4 current contracts pending sale this December compared to 6 a year ago. The number of current contracts is 33% lower than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in Nottoway County was 94.2% of the average list price, which is 3.3% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 88, higher than the average last year, which was 39. This increase was impacted by the limited number of sales.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by SCAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SCAR or Long & Foster Real Estate, Inc.

