



# The Long & Foster Market Minute™

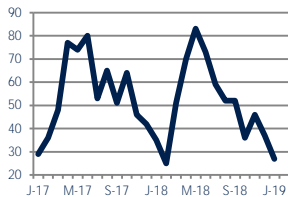
## Focus On: Northern Centreville Housing Market

January 2019

Zip Code(s): 20120

### Units Sold

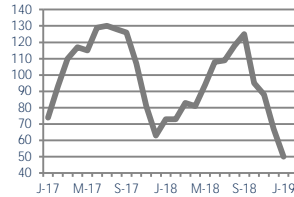
27



Down -23%  
Vs. Year Ago

### Active Inventory

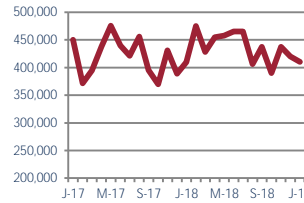
50



Down -32%  
Vs. Year Ago

### Median Sale Price

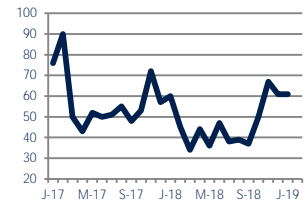
\$410,000



No Change  
Vs. Year Ago

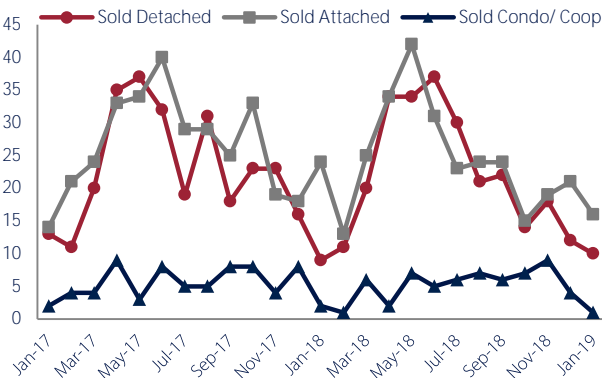
### Days On Market

61



Up 2%  
Vs. Year Ago

### Units Sold\*



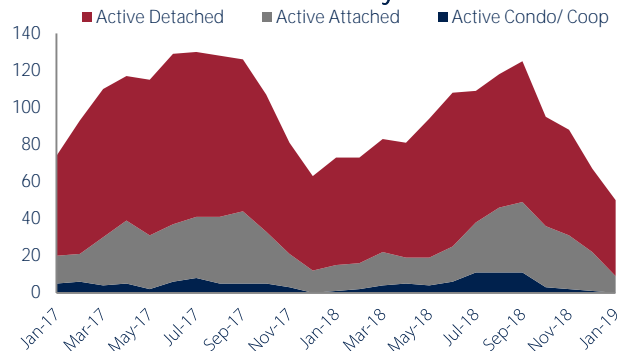
### Units Sold

There was a decrease in total units sold in January, with 27 sold this month in Northern Centreville versus 37 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 23% versus January 2018.

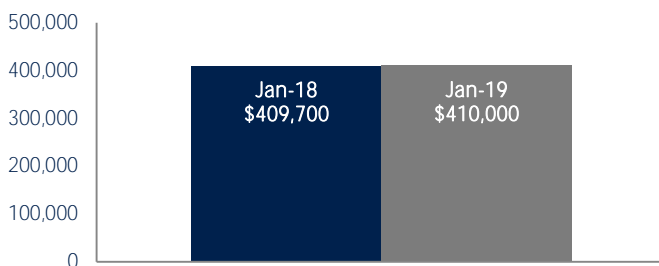
### Active Inventory

Versus last year, the total number of homes available this month is lower by 23 units or 32%. The total number of active inventory this January was 50 compared to 73 in January 2018. This month's total of 50 is lower than the previous month's total supply of available inventory of 67, a decrease of 25%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Northern Centreville Homes was \$409,700. This January, the median sale price was \$410,000, which is similar compared to a year ago. The current median sold price is 2% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Northern Centreville are defined as properties listed in zip code/s 20120.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S INTERNATIONAL REAL ESTATE



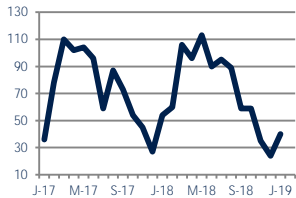
**Focus On:** Northern Centreville Housing Market

January 2019

Zip Code(s): 20120

**New Listings**

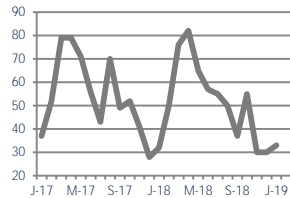
40



**Down -26%**  
Vs. Year Ago

**Current Contracts**

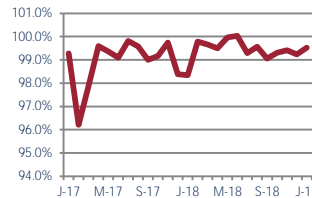
33



**Up 3%**  
Vs. Year Ago

**Sold Vs. List Price**

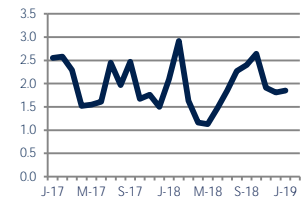
99.5%



**Up 1.2%**  
Vs. Year Ago

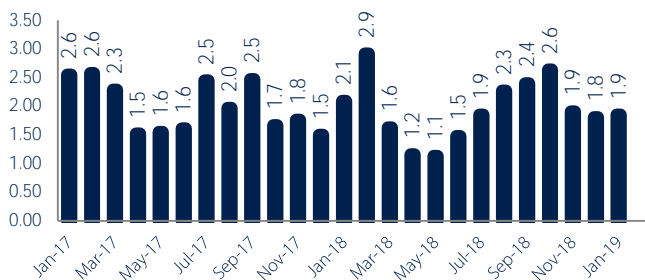
**Months of Supply**

1.9



**Down -11%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

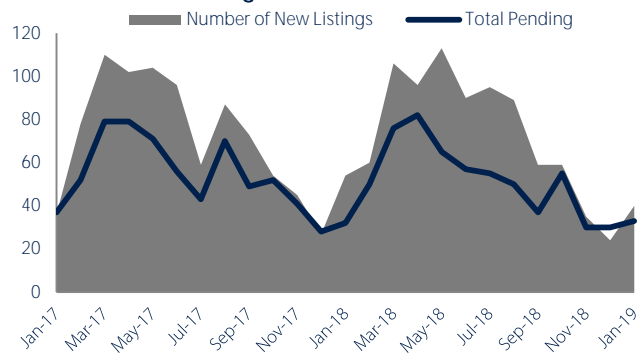
In January, there was 1.9 months of supply available in Northern Centreville, compared to 2.1 in January 2018. That is a decrease of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

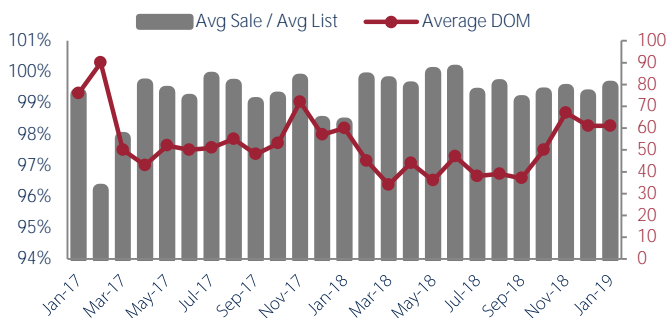
**New Listings & Current Contracts**

This month there were 40 homes newly listed for sale in Northern Centreville compared to 54 in January 2018, a decrease of 26%. There were 33 current contracts pending sale this January compared to 32 a year ago. The number of current contracts is 3% higher than last January.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In January, the average sale price in Northern Centreville was 99.5% of the average list price, which is 1.2% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 61, higher than the average last year, which was 60, an increase of 2%.



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