



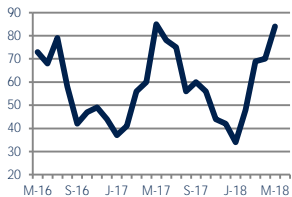
## Focus On: North Reston Housing Market

May 2018

Zip Code(s): 20194 and 20190

### Units Sold

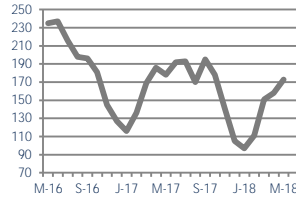
84



Down -1%  
Vs. Year Ago

### Active Inventory

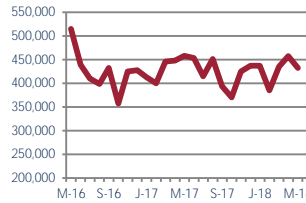
173



Down -3%  
Vs. Year Ago

### Median Sale Price

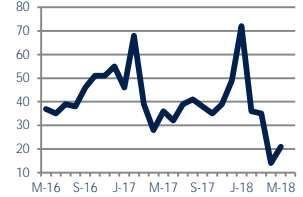
\$432,500



Down -6%  
Vs. Year Ago

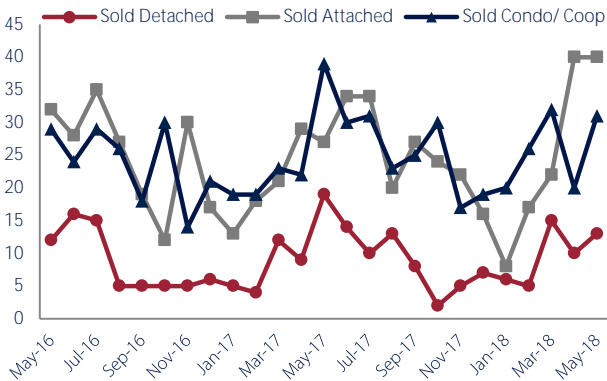
### Days On Market

21



Down -42%  
Vs. Year Ago

### Units Sold\*



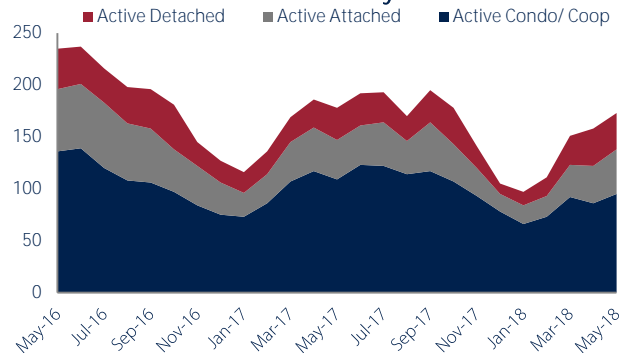
### Units Sold

There was an increase in total units sold in May, with 84 sold this month in North Reston versus 70 last month, an increase of 20%. This month's total units sold was lower than at this time last year, a decrease of 1% versus May 2017.

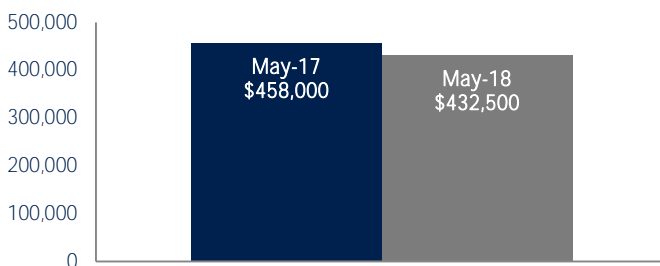
### Active Inventory

Versus last year, the total number of homes available this month is lower by 5 units or 3%. The total number of active inventory this May was 173 compared to 178 in May 2017. This month's total of 173 is higher than the previous month's total supply of available inventory of 158, an increase of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last May, the median sale price for North Reston Homes was \$458,000. This May, the median sale price was \$432,500, a decrease of 6% or \$25,500 compared to last year. The current median sold price is 5% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North Reston are defined as properties listed in zip code/s 20194 and 20190.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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INTERNATIONAL REAL ESTATE



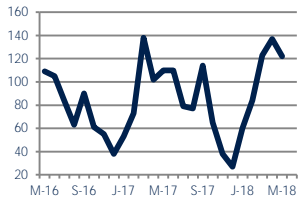
## Focus On: North Reston Housing Market

May 2018

Zip Code(s): 20194 and 20190

### New Listings

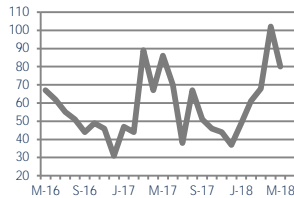
122



Up 11%  
Vs. Year Ago

### Current Contracts

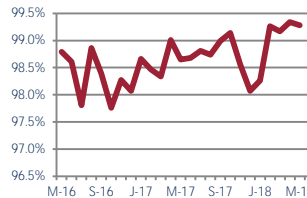
80



Down -7%  
Vs. Year Ago

### Sold Vs. List Price

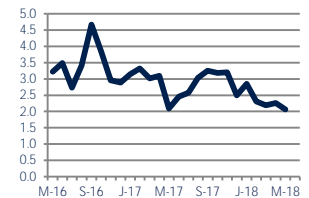
99.3%



Up 0.6%  
Vs. Year Ago

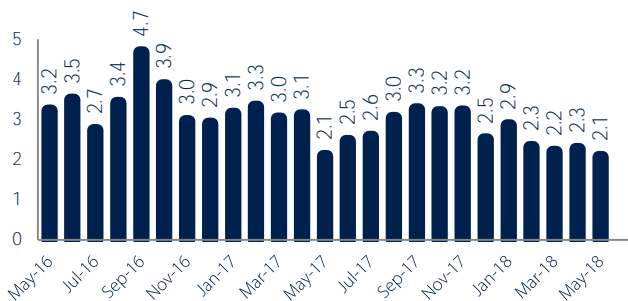
### Months of Supply

2.1



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

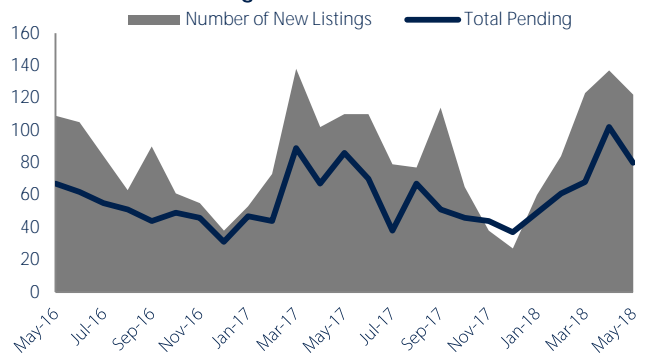
In May, there was 2.1 months of supply available in North Reston. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

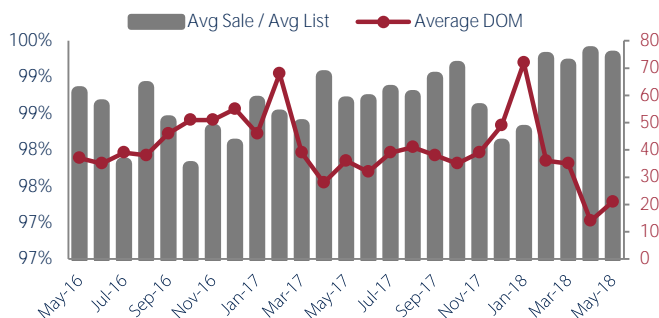
### New Listings & Current Contracts

This month there were 122 homes newly listed for sale in North Reston compared to 110 in May 2017, an increase of 11%. There were 80 current contracts pending sale this May compared to 86 a year ago. The number of current contracts is 7% lower than last May.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In May, the average sale price in North Reston was 99.3% of the average list price, which is 0.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 36, a decrease of 42%.



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