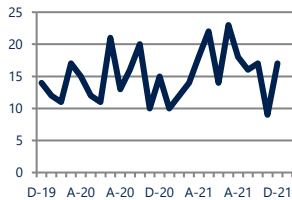




### Units Sold

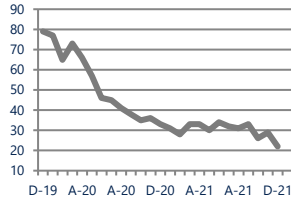
17



**Up**  
Vs. Year Ago

### Active Inventory

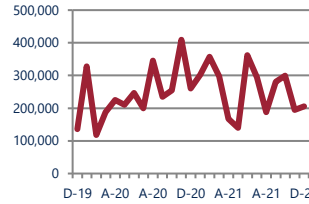
22



**Down -33%**  
Vs. Year Ago

### Median Sale Price

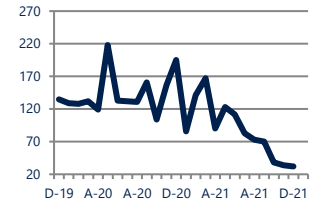
\$205,000



**Down -21%**  
Vs. Year Ago

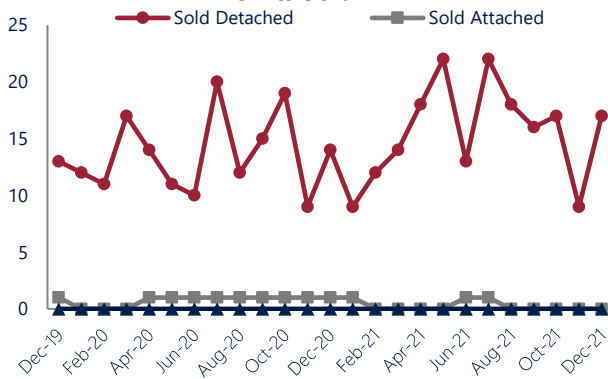
### Days On Market

32



**Down**  
Vs. Year Ago

### Units Sold\*



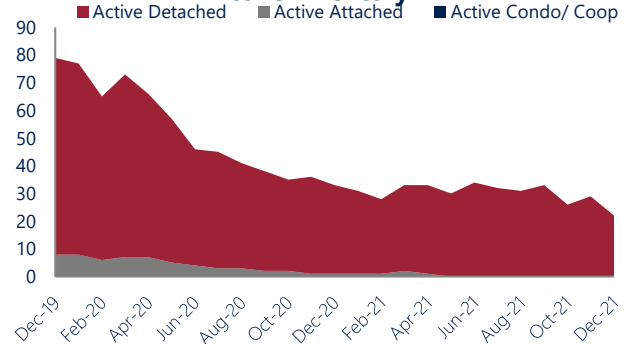
### Units Sold

With relatively few transactions, there was an increase in total units sold in December, with 17 sold this month in Mecklenburg County. This month's total units sold was higher than at this time last year, an increase from December 2020.

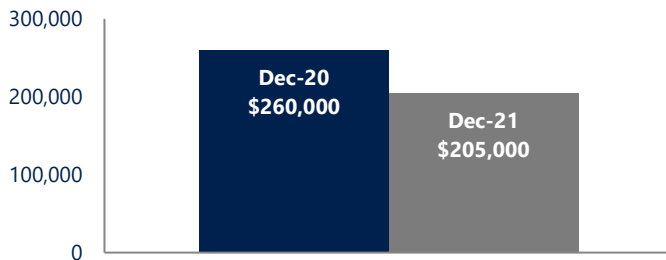
### Active Inventory

Versus last year, the total number of homes available this month is lower by 11 units or 33%. The total number of active inventory this December was 22 compared to 33 in December 2020. This month's total of 22 is lower than the previous month's total supply of available inventory of 29, a decrease of 24%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last December, the median sale price for Mecklenburg County Homes was \$260,000. This December, the median sale price was \$205,000, a decrease of 21% or \$55,000 compared to last year. The current median sold price is 5% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



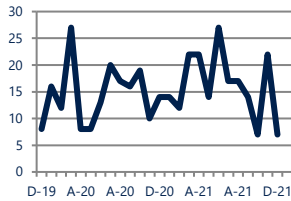
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by RVLG and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of RVLG or Long & Foster Real Estate, Inc.





**New Listings**

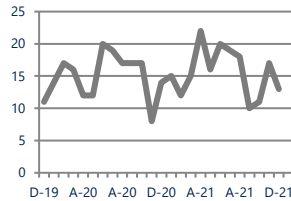
7



**Down -50%**  
Vs. Year Ago

**Current Contracts**

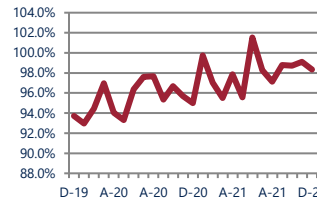
13



**Down -7%**  
Vs. Year Ago

**Sold Vs. List Price**

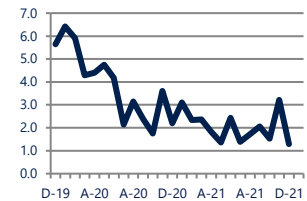
98.3%



**Up 3.5%**  
Vs. Year Ago

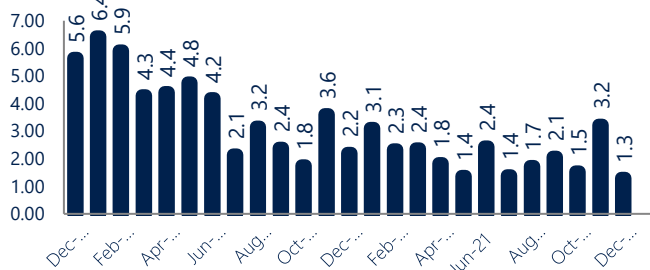
**Months of Supply**

1.3



**Down -41%**  
Vs. Year Ago

**Months Of Supply**



**New Listings & Current Contracts**

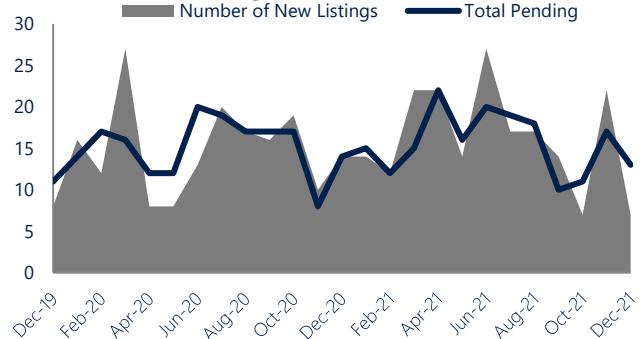
This month there were 7 homes newly listed for sale in Mecklenburg County compared to 14 in December 2020, a decrease of 50%. There were 13 current contracts pending sale this December compared to 14 a year ago. The number of current contracts is 7% lower than last December.

**Months of Supply**

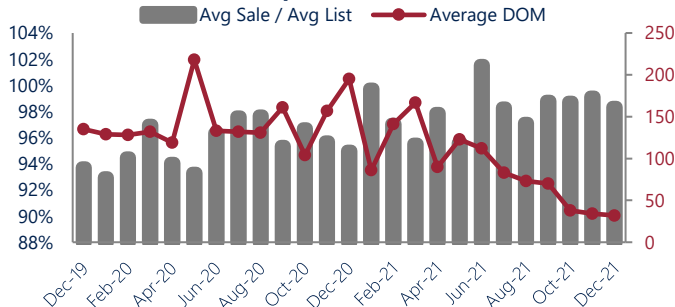
In December, there was 1.3 months of supply available in Mecklenburg County, compared to 2.2 in December 2020. That is a decrease of 41% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In December, the average sale price in Mecklenburg County was 98.3% of the average list price, which is 3.3% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 32, lower than the average last year, which was 195. This decrease was impacted by the limited number of sales.



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