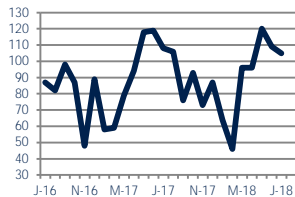




### Units Sold

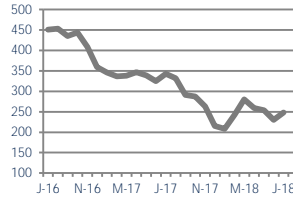
105



Down -3%  
Vs. Year Ago

### Active Inventory

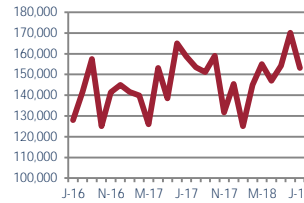
248



Down -28%  
Vs. Year Ago

### Median Sale Price

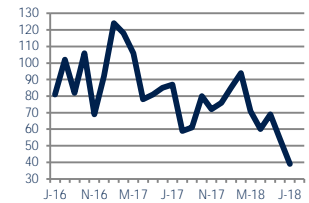
\$153,200



Down -3%  
Vs. Year Ago

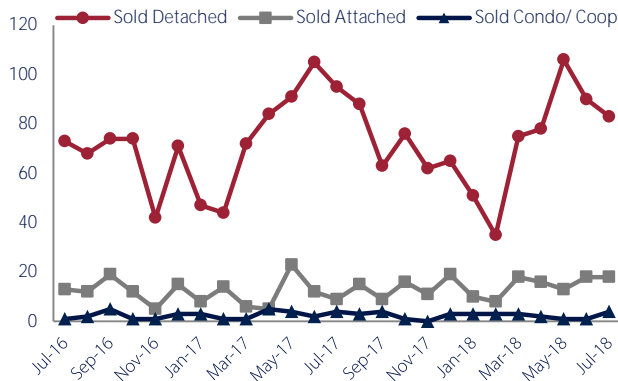
### Days On Market

39



Down -55%  
Vs. Year Ago

### Units Sold\*



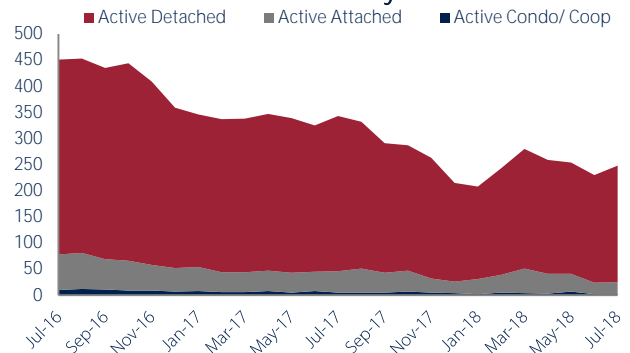
### Units Sold

There was a decrease in total units sold in July, with 105 sold this month in Lynchburg City versus 109 last month, a decrease of 4%. This month's total units sold was lower than at this time last year, a decrease of 3% versus July 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 95 units or 28%. The total number of active inventory this July was 248 compared to 343 in July 2017. This month's total of 248 is higher than the previous month's total supply of available inventory of 230, an increase of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last July, the median sale price for Lynchburg City Homes was \$158,700. This July, the median sale price was \$153,200, a decrease of 3% or \$5,500 compared to last year. The current median sold price is 10% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

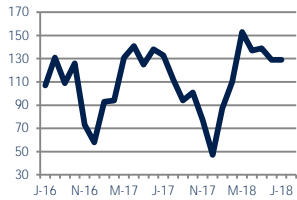


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



**New Listings**

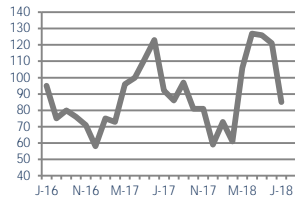
129



Down -3%  
Vs. Year Ago

**Current Contracts**

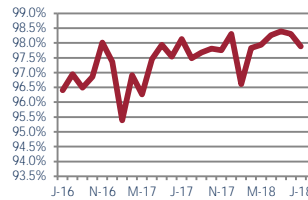
85



Down -8%  
Vs. Year Ago

**Sold Vs. List Price**

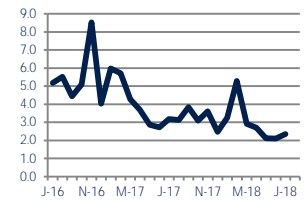
97.9%



No Change  
Vs. Year Ago

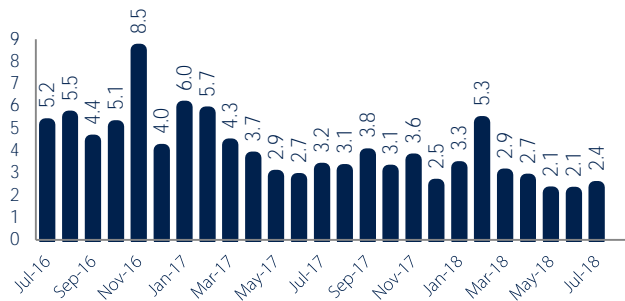
**Months of Supply**

2.4



Down -26%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

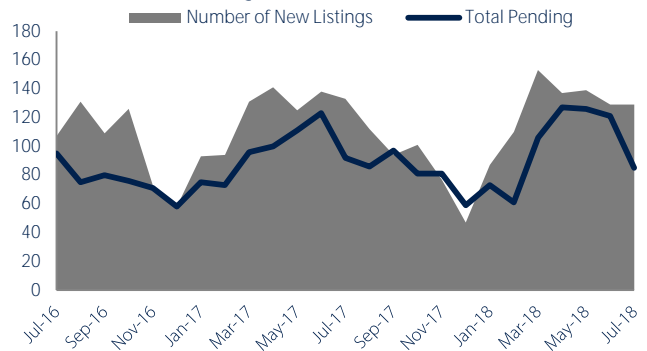
In July, there was 2.4 months of supply available in Lynchburg City, compared to 3.2 in July 2017. That is a decrease of 26% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

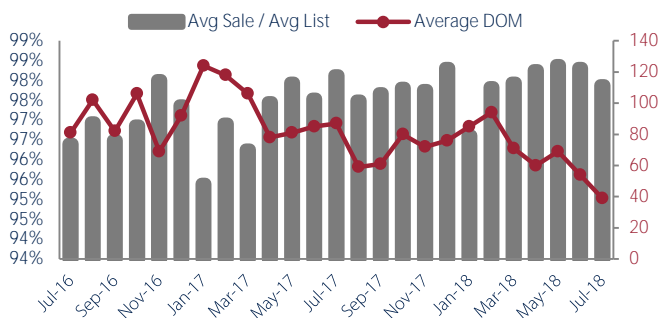
**New Listings & Current Contracts**

This month there were 129 homes newly listed for sale in Lynchburg City compared to 133 in July 2017, a decrease of 3%. There were 85 current contracts pending sale this July compared to 92 a year ago. The number of current contracts is 8% lower than last July.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In July, the average sale price in Lynchburg City was 97.9% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 39, lower than the average last year, which was 87, a decrease of 55%.



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