



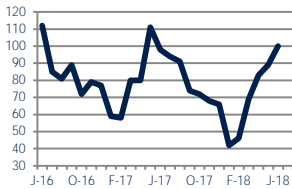
The Long & Foster Market Minute™

Focus On: Lansdowne, Stumptown, and Lucketts Housing Market

June 2018

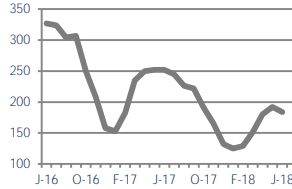
Zip Code(s): 20176

Units Sold
100



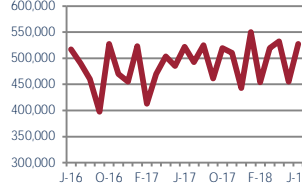
Up 2%
Vs. Year Ago

Active Inventory
184



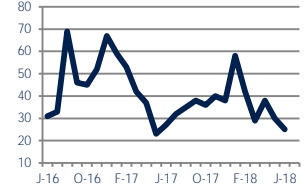
Down -27%
Vs. Year Ago

Median Sale Price
\$527,500



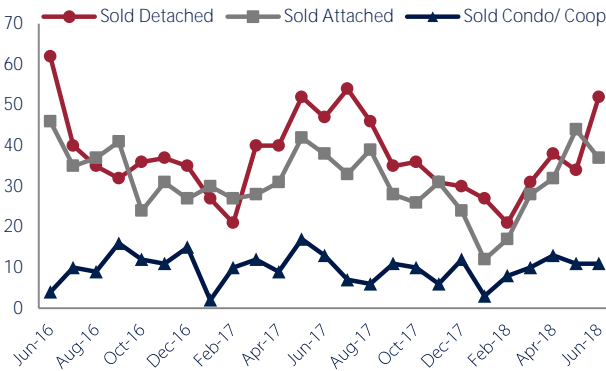
Up 1%
Vs. Year Ago

Days On Market
25



Down -7%
Vs. Year Ago

Units Sold*



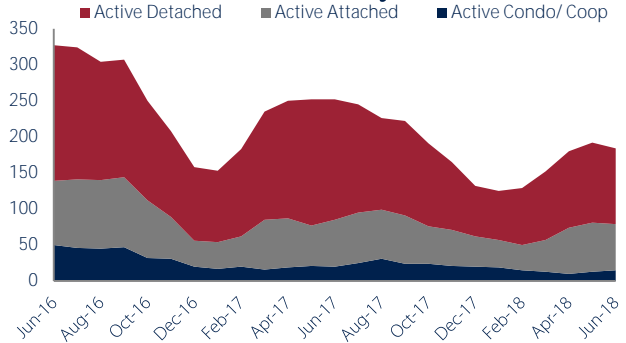
Units Sold

There was an increase in total units sold in June, with 100 sold this month in Lansdowne, Stumptown, and Lucketts versus 89 last month, an increase of 12%. This month's total units sold was higher than at this time last year, an increase of 2% versus June 2017.

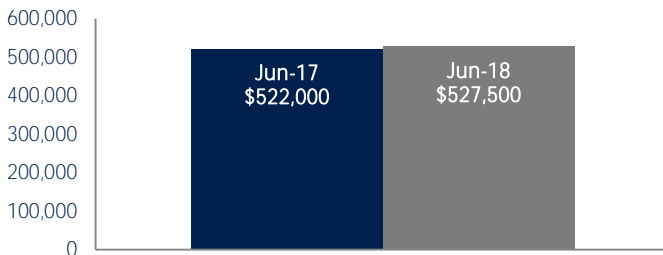
Active Inventory

Versus last year, the total number of homes available this month is lower by 68 units or 27%. The total number of active inventory this June was 184 compared to 252 in June 2017. This month's total of 184 is lower than the previous month's total supply of available inventory of 192, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Lansdowne, Stumptown, and Lucketts Homes was \$522,000. This June, the median sale price was \$527,500, an increase of 1% or \$5,500 compared to last year. The current median sold price is 16% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Lansdowne, Stumptown, and Lucketts are defined as properties listed in zip code/s 20176, and includes, but is not limited to these neighborhoods: Lansdowne, Stumptown, and Lucketts.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

CHRISTIE'S
INTERNATIONAL REAL ESTATE

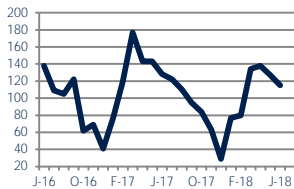




Zip Code(s): 20176

New Listings

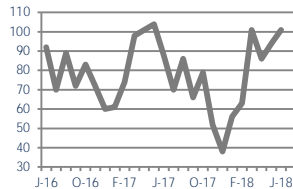
115



Down -10%
Vs. Year Ago

Current Contracts

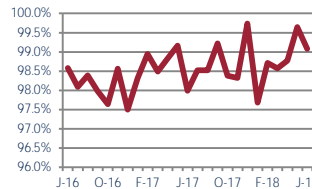
101



Up 15%
Vs. Year Ago

Sold Vs. List Price

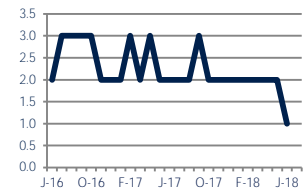
99.1%



Up 1.1%
Vs. Year Ago

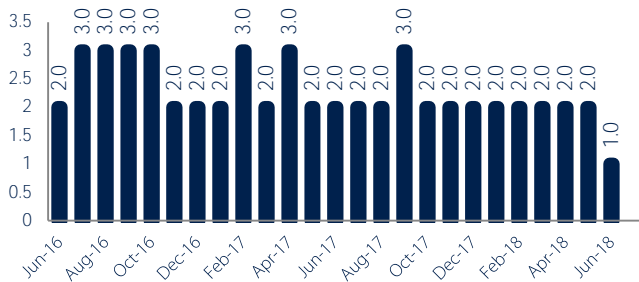
Months of Supply

1.0



Down -50%
Vs. Year Ago

Months Of Supply



Months of Supply

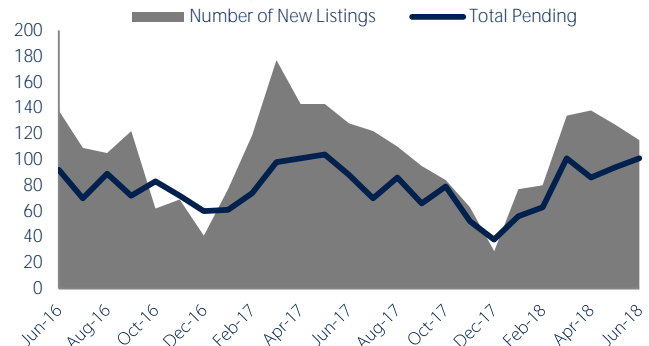
In June, there was 1.8 months of supply available in Lansdowne, Stumpton, and Lucketts, compared to 2.6 in June 2017. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

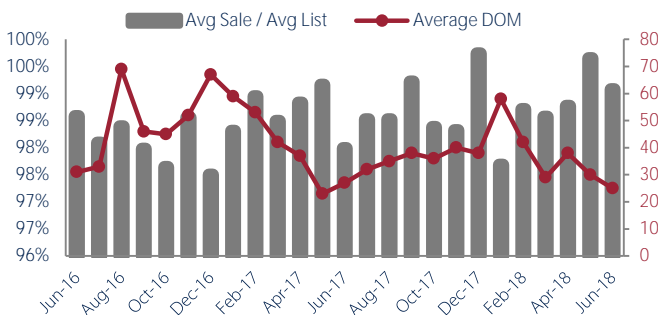
New Listings & Current Contracts

This month there were 115 homes newly listed for sale in Lansdowne, Stumpton, and Lucketts compared to 128 in June 2017, a decrease of 10%. There were 101 current contracts pending sale this June compared to 88 a year ago. The number of current contracts is 15% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Lansdowne, Stumpton, and Lucketts was 99.1% of the average list price, which is 1.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 27, a decrease of 7%.



Lansdowne, Stumpton, and Lucketts are defined as properties listed in zip code/s 20176, and includes, but is not limited to these neighborhoods: Lansdowne, Stumpton, and Lucketts.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

