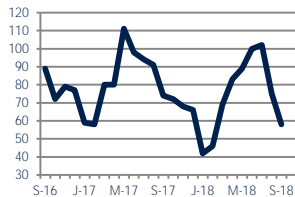


Zip Code(s): 20176

Units Sold

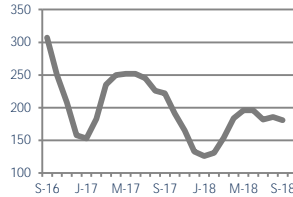
58



Down -22%
Vs. Year Ago

Active Inventory

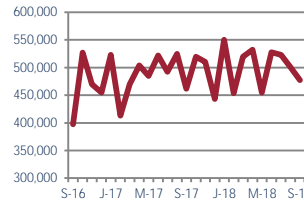
181



Down -18%
Vs. Year Ago

Median Sale Price

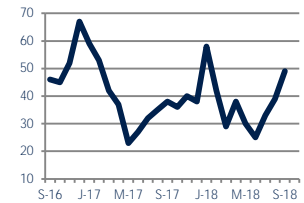
\$477,500



Up 3%
Vs. Year Ago

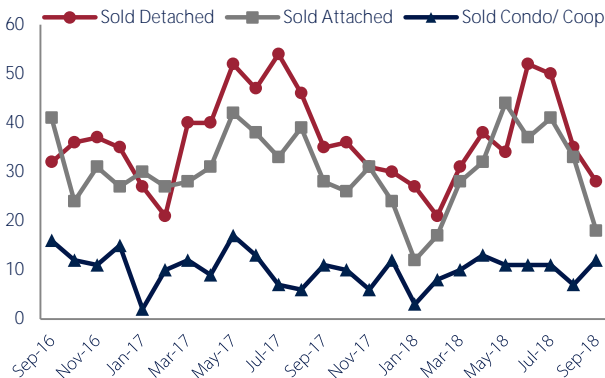
Days On Market

49



Up 29%
Vs. Year Ago

Units Sold*



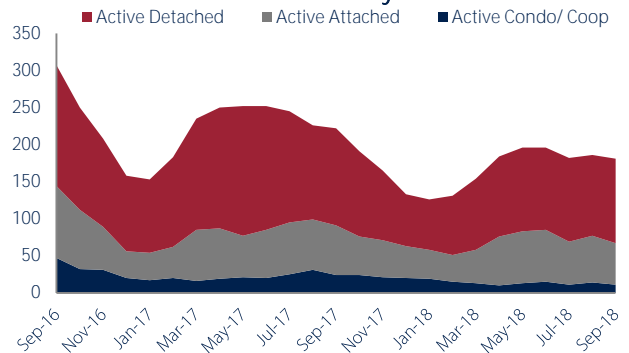
Units Sold

There was a decrease in total units sold in September, with 58 sold this month in Lansdowne, Stumptown, and Lucketts versus 75 last month, a decrease of 23%. This month's total units sold was lower than at this time last year, a decrease of 22% versus September 2017.

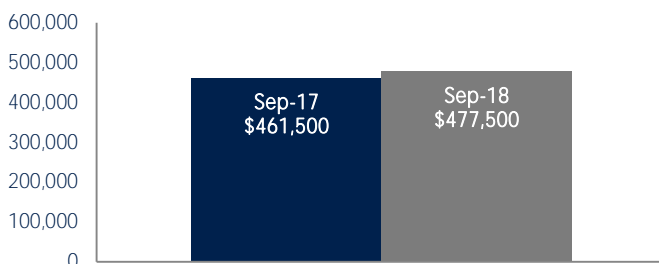
Active Inventory

Versus last year, the total number of homes available this month is lower by 41 units or 18%. The total number of active inventory this September was 181 compared to 222 in September 2017. This month's total of 181 is lower than the previous month's total supply of available inventory of 186, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Lansdowne, Stumptown, and Lucketts Homes was \$461,500. This September, the median sale price was \$477,500, an increase of 3% or \$16,000 compared to last year. The current median sold price is 5% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



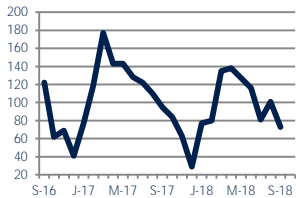
Lansdowne, Stumptown, and Lucketts are defined as properties listed in zip code/s 20176, and includes, but is not limited to these neighborhoods: Lansdowne, Stumptown, and Lucketts.
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.
Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



Zip Code(s): 20176

New Listings

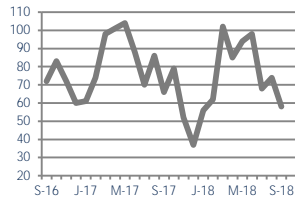
73



Down -23%
Vs. Year Ago

Current Contracts

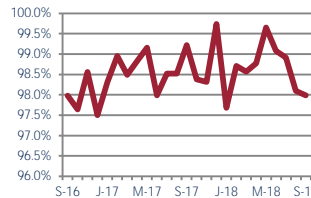
58



Down -12%
Vs. Year Ago

Sold Vs. List Price

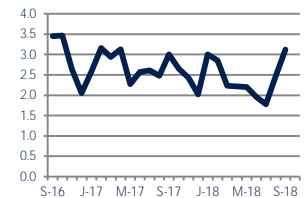
98.0%



Down -1.2%
Vs. Year Ago

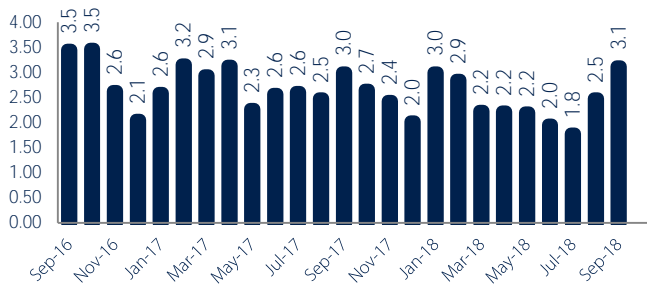
Months of Supply

3.1



Up 4%
Vs. Year Ago

Months Of Supply



Months of Supply

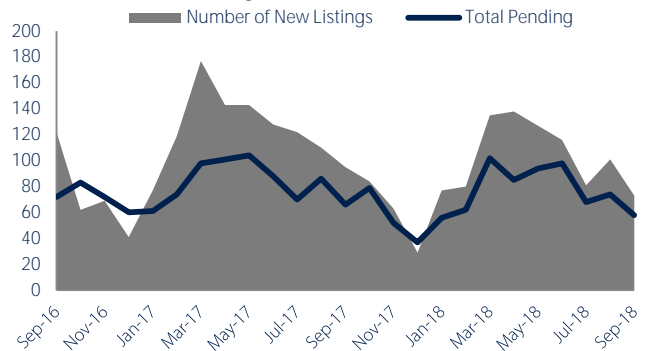
In September, there was 3.1 months of supply available in Lansdowne, Stumpton, and Lucketts, compared to 3.0 in September 2017. That is an increase of 4% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

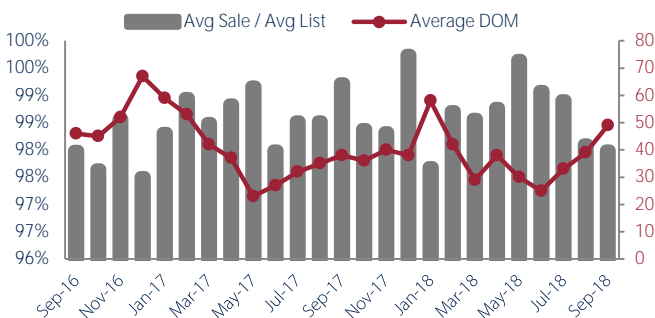
New Listings & Current Contracts

This month there were 73 homes newly listed for sale in Lansdowne, Stumpton, and Lucketts compared to 95 in September 2017, a decrease of 23%. There were 58 current contracts pending sale this September compared to 66 a year ago. The number of current contracts is 12% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Lansdowne, Stumpton, and Lucketts was 98.0% of the average list price, which is 1.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 49, higher than the average last year, which was 38, an increase of 29%.



Lansdowne, Stumpton, and Lucketts are defined as properties listed in zip code/s 20176, and includes, but is not limited to these neighborhoods: Lansdowne, Stumpton, and Lucketts.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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