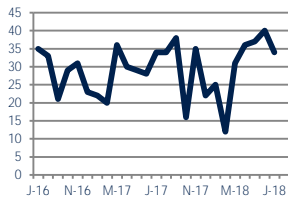


Units Sold

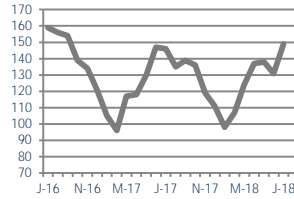
34



No Change
Vs. Year Ago

Active Inventory

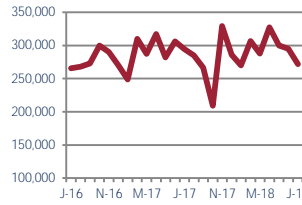
149



Up 2%
Vs. Year Ago

Median Sale Price

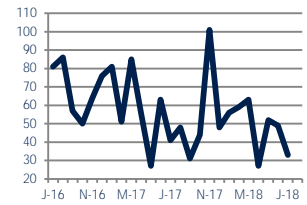
\$271,750



Down -8%
Vs. Year Ago

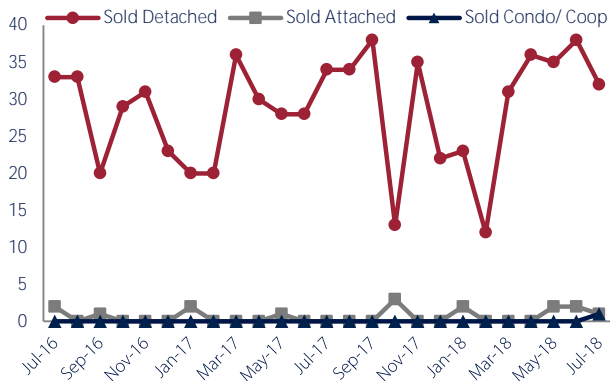
Days On Market

33



Down -20%
Vs. Year Ago

Units Sold*



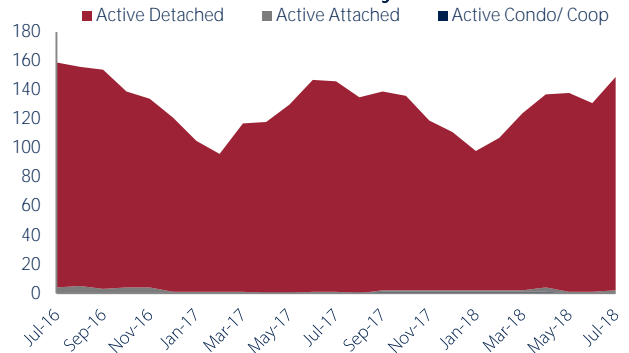
Units Sold

There was a decrease in total units sold in July, with 34 sold this month in King George County, a decrease of 15%. This month's total units sold is similar compared to a year ago.

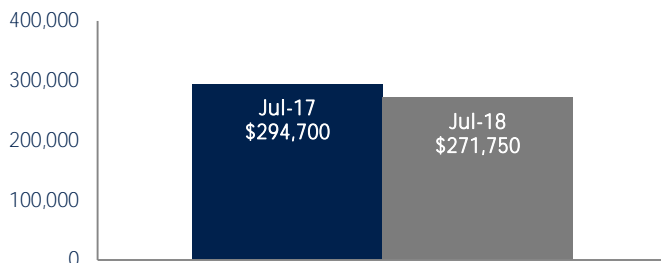
Active Inventory

Versus last year, the total number of homes available this month is higher by 3 units or 2%. The total number of active inventory this July was 149 compared to 146 in July 2017. This month's total of 149 is higher than the previous month's total supply of available inventory of 131, an increase of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for King George County Homes was \$294,700. This July, the median sale price was \$271,750, a decrease of 8% or \$22,950 compared to last year. The current median sold price is 8% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



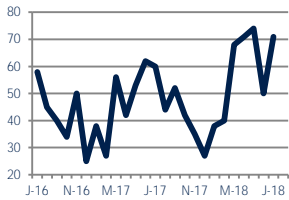
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

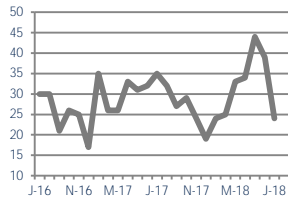
71



Up 18%
Vs. Year Ago

Current Contracts

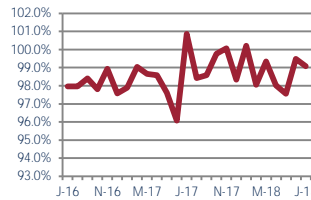
24



Down -31%
Vs. Year Ago

Sold Vs. List Price

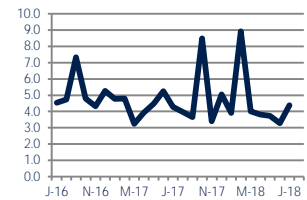
99.1%



Down -1.8%
Vs. Year Ago

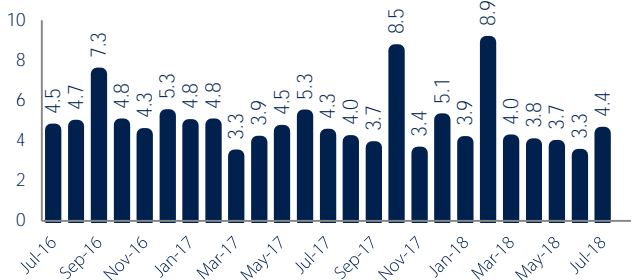
Months of Supply

4.4



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

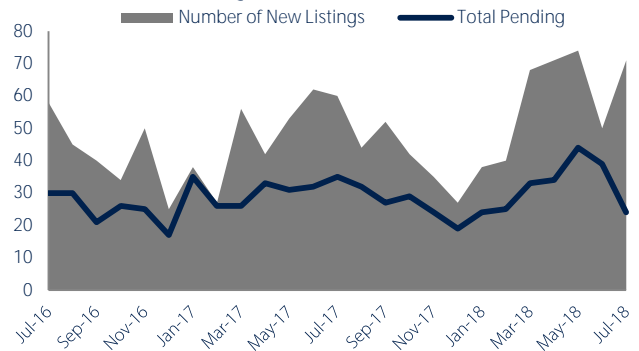
In July, there was 4.4 months of supply available in King George County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

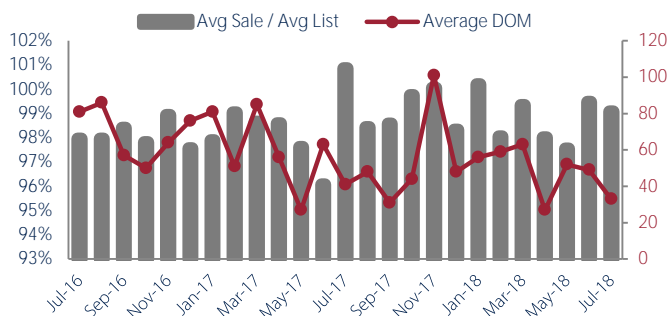
New Listings & Current Contracts

This month there were 71 homes newly listed for sale in King George County compared to 60 in July 2017, an increase of 18%. There were 24 current contracts pending sale this July compared to 35 a year ago. The number of current contracts is 31% lower than last July.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in King George County was 99.1% of the average list price, which is 1.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 33, lower than the average last year, which was 41, a decrease of 20%.



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