THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: HAYMARKET AND CATHARPIN HOUSING MARKET

APRIL 2025

Zip Code(s): 20169, 20168 and 20143



Units Sold

53 60 50 40

Active Inventory



Median Sale Price



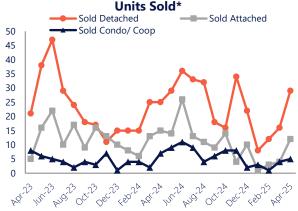
Down -2% Vs. Year Ago

Up 6% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Up 7% Vs. Year Ago

Down -10% Vs. Year Ago



30

20

10

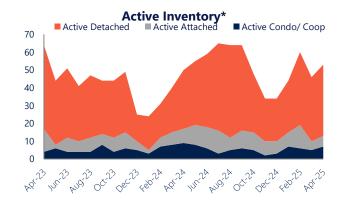
Units Sold

There was an increase in total units sold in April, with 46 sold this month in Haymarket and Catharpin. This month's total units sold was lower than at this time last year.



Active Inventory

Versus last year, the total number of homes available this month is higher by 3 units or 6%. The total number of active inventory this April was 53 compared to 50 in April 2024. This month's total of 53 is higher than the previous month's total supply of available inventory of 46, an increase of 15%.





Median Sale Price

Last April, the median sale price for Haymarket and Catharpin Homes was \$735,280. This April, the median sale price was \$785,500, an increase of 7% or \$50,220 compared to last year. The current median sold price is 14% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Haymarket and Catharpin are defined as properties listed in zip code/s 20169, 20168 and 20143.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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Down -7% Vs. Year Ago

Current Contracts



Down -11% Vs. Year Ago

Sold Vs. List Price



Down -0.9% Vs. Year Ago

Months of Supply





No Change Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 55 homes newly listed for sale in Haymarket and Catharpin compared to 59 in April 2024, a decrease of 7%. There were 42 current contracts pending sale this April compared to 47 a year ago. The number of current contracts is 11% lower than last April.

Months of Supply

In April, there was 1.2 months of supply available in Haymarket and Catharpin. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

tracts 80



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Haymarket and Catharpin was 100.1% of the average list price, which is 0.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 19, lower than the average last year, which was 21, a decrease of 10%.

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