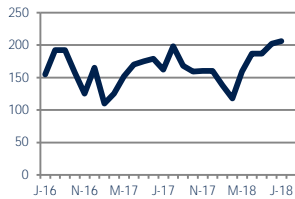
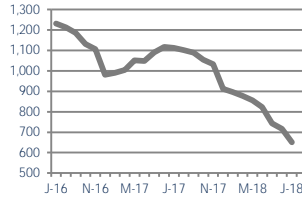


Units Sold 206



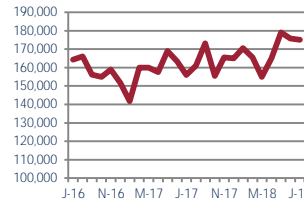
Up 27%
Vs. Year Ago

Active Inventory 651



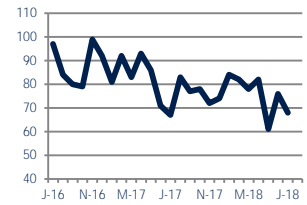
Down -42%
Vs. Year Ago

Median Sale Price \$175,000



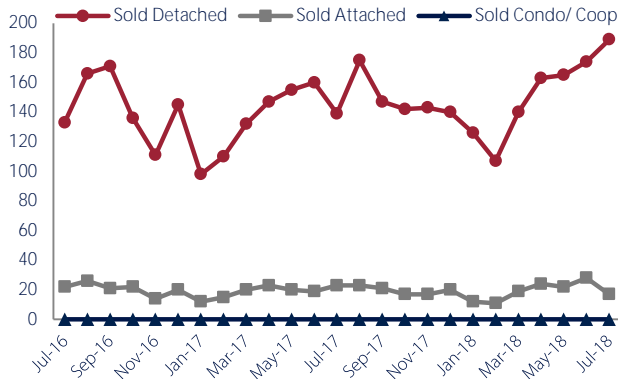
Up 12%
Vs. Year Ago

Days On Market 68



Up 1%
Vs. Year Ago

Units Sold*



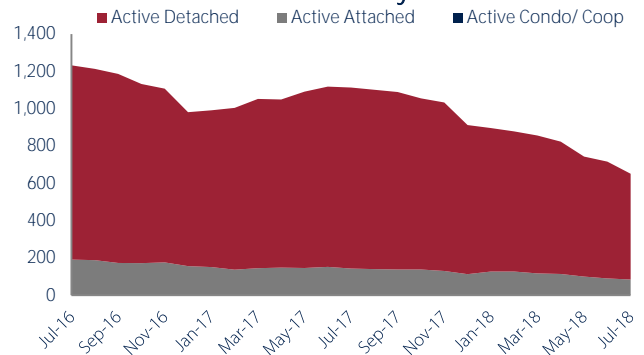
Units Sold

There was an increase in total units sold in July, with 206 sold this month in Hampton City versus 202 last month, an increase of 2%. This month's total units sold was higher than at this time last year, an increase of 27% versus July 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 462 units or 42%. The total number of active inventory this July was 651 compared to 1,113 in July 2017. This month's total of 651 is lower than the previous month's total supply of available inventory of 716, a decrease of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Hampton City Homes was \$156,000. This July, the median sale price was \$175,000, an increase of 12% or \$19,000 compared to last year. The current median sold price is approximately the same as the median price in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

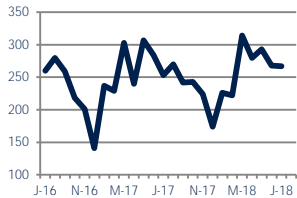


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.



New Listings

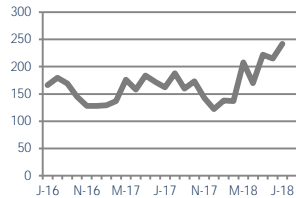
267



Up 6%
Vs. Year Ago

Current Contracts

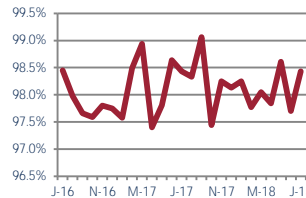
242



Up 49%
Vs. Year Ago

Sold Vs. List Price

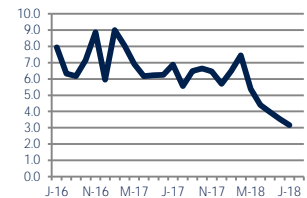
98.4%



No Change
Vs. Year Ago

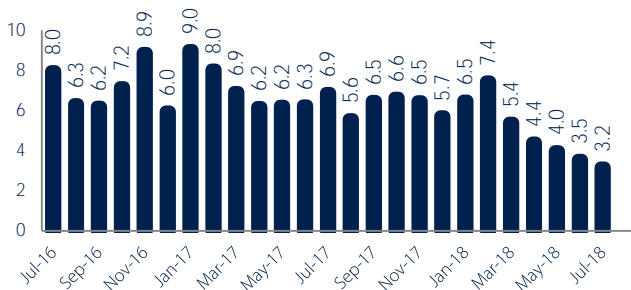
Months of Supply

3.2



Down -54%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

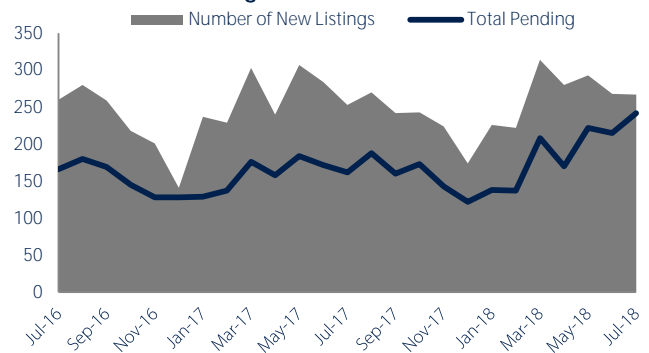
This month there were 267 homes newly listed for sale in Hampton City compared to 253 in July 2017, an increase of 6%. There were 242 current contracts pending sale this July compared to 162 a year ago. The number of current contracts is 49% higher than last July.

Months of Supply

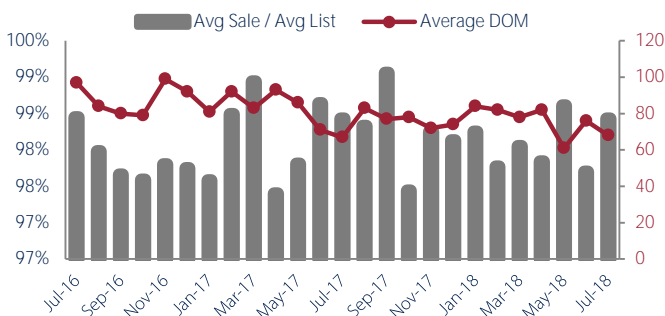
In July, there was 3.2 months of supply available in Hampton City, compared to 6.9 in July 2017. That is a decrease of 54% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Hampton City was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 68, higher than the average last year, which was 67, an increase of 1%.



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