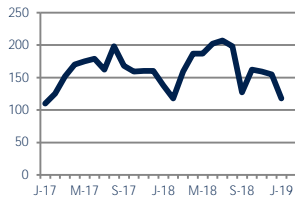


Units Sold

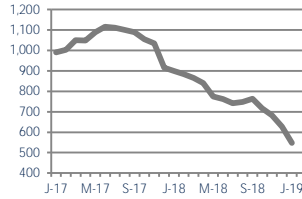
118



Down -14%
Vs. Year Ago

Active Inventory

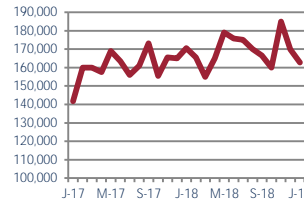
547



Down -39%
Vs. Year Ago

Median Sale Price

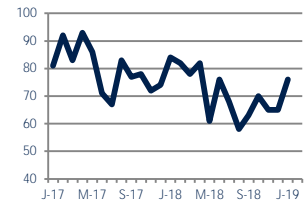
\$162,750



Down -5%
Vs. Year Ago

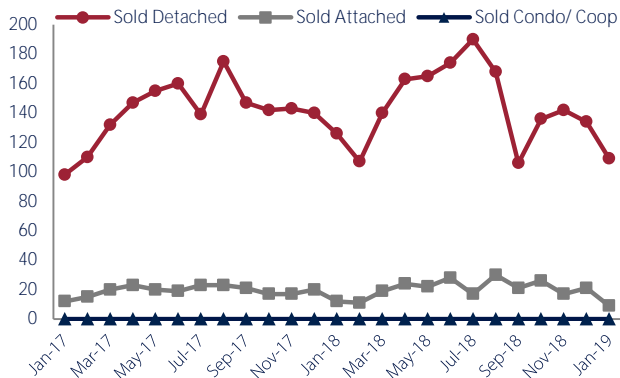
Days On Market

76



Down -10%
Vs. Year Ago

Units Sold*



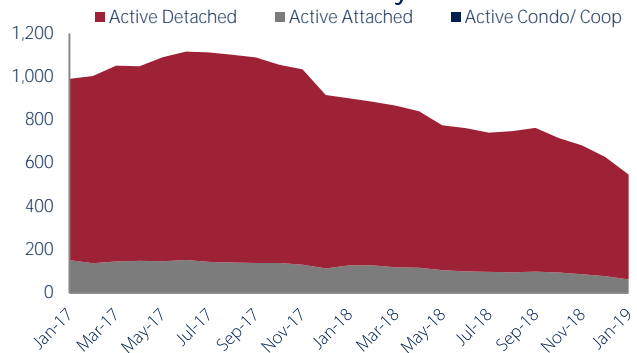
Units Sold

There was a decrease in total units sold in January, with 118 sold this month in Hampton City versus 155 last month, a decrease of 24%. This month's total units sold was lower than at this time last year, a decrease of 14% versus January 2018.

Active Inventory

Versus last year, the total number of homes available this month is lower by 353 units or 39%. The total number of active inventory this January was 547 compared to 900 in January 2018. This month's total of 547 is lower than the previous month's total supply of available inventory of 628, a decrease of 13%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Hampton City Homes was \$170,500. This January, the median sale price was \$162,750, a decrease of 5% or \$7,750 compared to last year. The current median sold price is 4% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

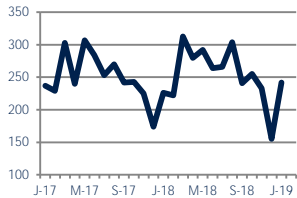


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.



New Listings

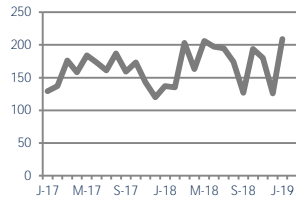
242



Up 7%
Vs. Year Ago

Current Contracts

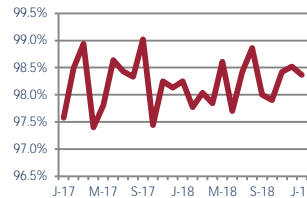
209



Up 53%
Vs. Year Ago

Sold Vs. List Price

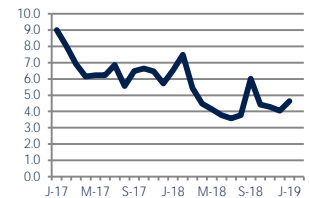
98.4%



No Change
Vs. Year Ago

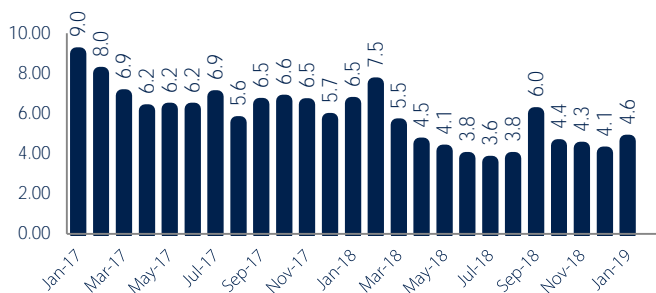
Months of Supply

4.6



Down -29%
Vs. Year Ago

Months Of Supply



Months of Supply

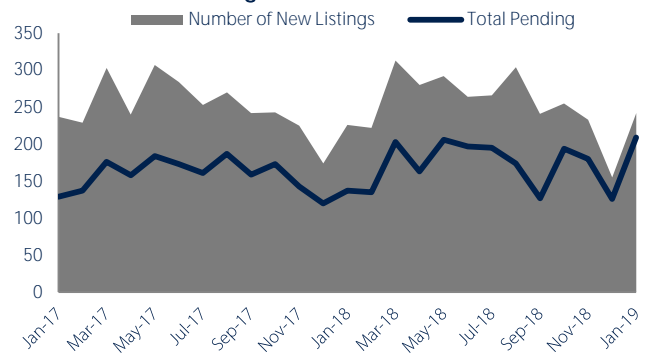
In January, there was 4.6 months of supply available in Hampton City, compared to 6.5 in January 2018. That is a decrease of 29% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

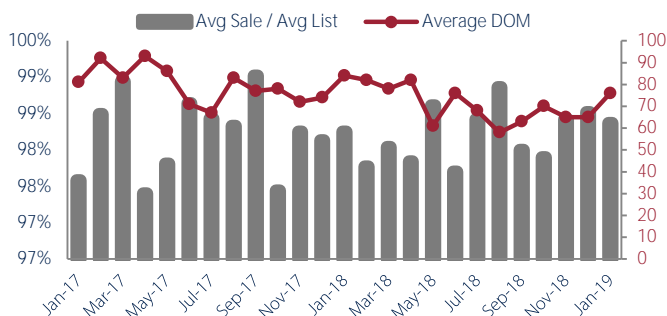
New Listings & Current Contracts

This month there were 242 homes newly listed for sale in Hampton City compared to 226 in January 2018, an increase of 7%. There were 209 current contracts pending sale this January compared to 137 a year ago. The number of current contracts is 53% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Hampton City was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 76, lower than the average last year, which was 84, a decrease of 10%.



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