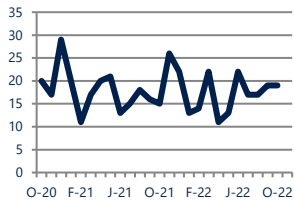




Units Sold

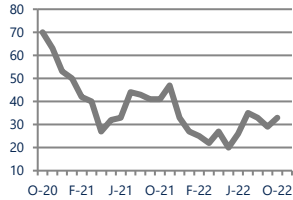
19



Up 27%
Vs. Year Ago

Active Inventory

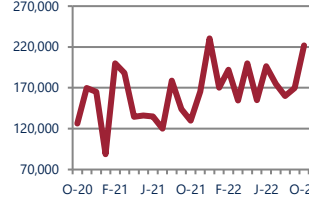
33



Down -20%
Vs. Year Ago

Median Sale Price

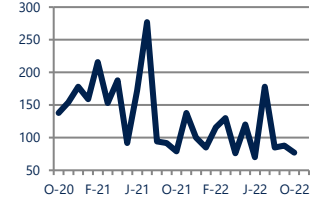
\$222,000



Up
Vs. Year Ago

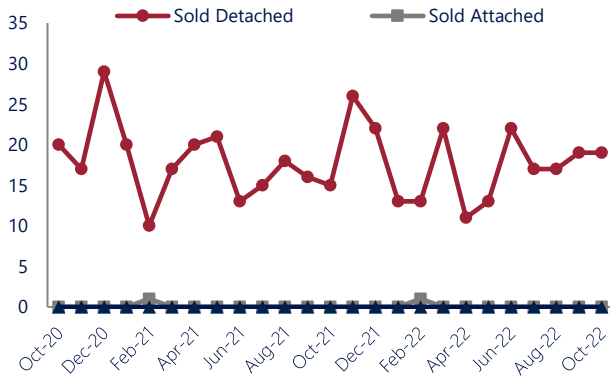
Days On Market

77



Down -3%
Vs. Year Ago

Units Sold*



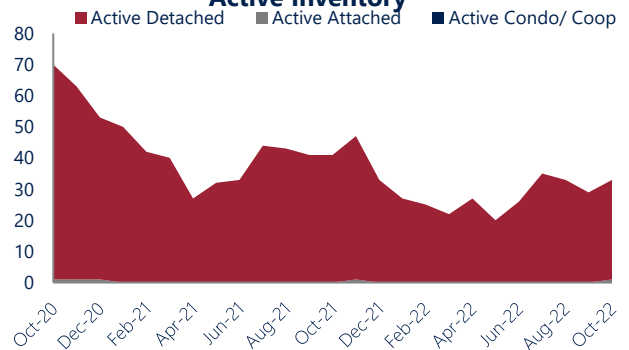
Units Sold

The number of units sold remained stable in October, with 19 sold this month in Halifax County. This month's total units sold was higher than at this time last year, an increase of 27% versus October 2021.

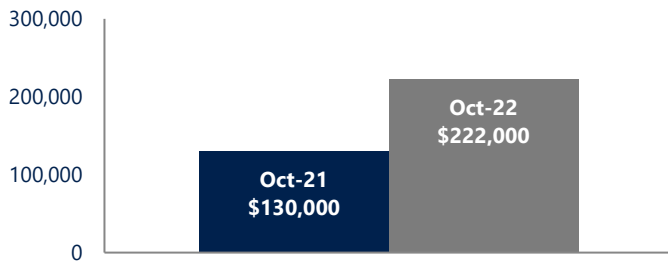
Active Inventory

Versus last year, the total number of homes available this month is lower by 8 units or 20%. The total number of active inventory this October was 33 compared to 41 in October 2021. This month's total of 33 is higher than the previous month's total supply of available inventory of 29, an increase of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last October, the median sale price for Halifax County Homes was \$130,000. This October, the median sale price was \$222,000, an increase of \$92,000 compared to last year. The current median sold price is higher than in September. Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



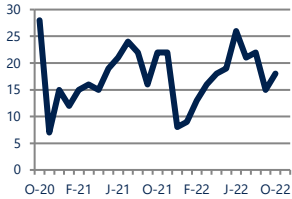
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SPLLBR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SPLLBR or Long & Foster Real Estate, Inc.





New Listings

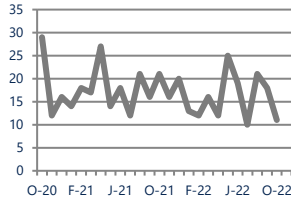
18



Down -18%
Vs. Year Ago

Current Contracts

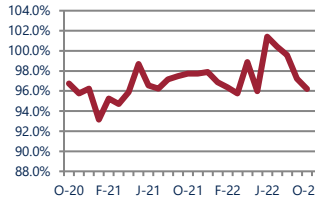
11



Down -48%
Vs. Year Ago

Sold Vs. List Price

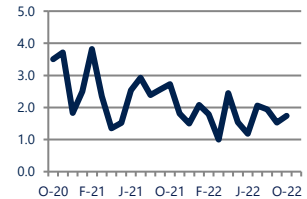
96.2%



Down -1.6%
Vs. Year Ago

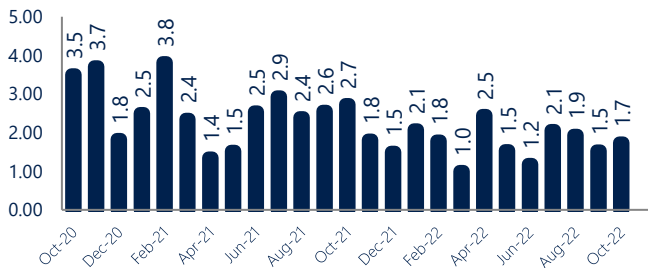
Months of Supply

1.7



Down -36%
Vs. Year Ago

Months of Supply



Months of Supply

In October, there was 1.7 months of supply available in Halifax County, compared to 2.7 in October 2021. That is a decrease of 36% versus a year ago.

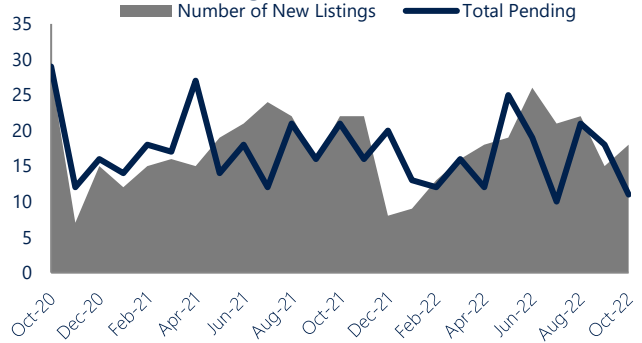
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

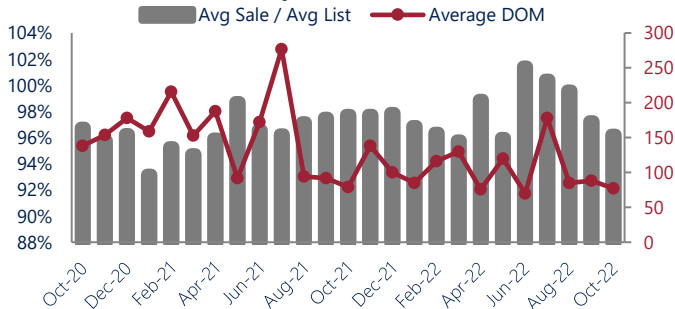
This month there were 18 homes newly listed for sale in Halifax County compared to 22 in October 2021, a decrease of 18%.

There were 11 current contracts pending sale this October compared to 21 a year ago. The number of current contracts is 48% lower than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Halifax County was 96.2% of the average list price, which is 1.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 77, lower than the average last year, which was 79, a decrease of 3%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by SPILLBR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SPILLBR or Long & Foster Real Estate, Inc.

