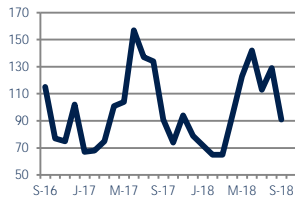


Zip Code(s): 23327 and 23322

### Units Sold

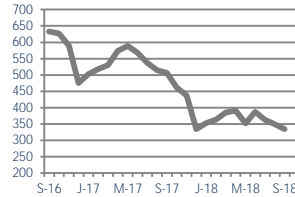
91



No Change  
Vs. Year Ago

### Active Inventory

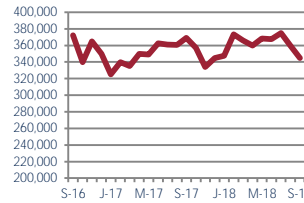
334



Down -34%  
Vs. Year Ago

### Median Sale Price

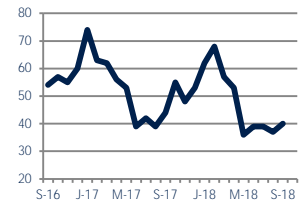
\$345,000



Down -7%  
Vs. Year Ago

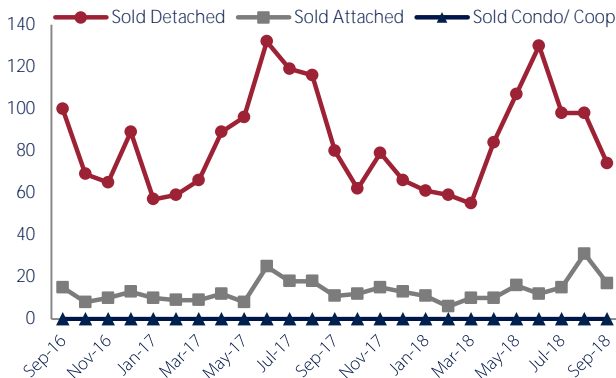
### Days On Market

40



Down -9%  
Vs. Year Ago

### Units Sold\*



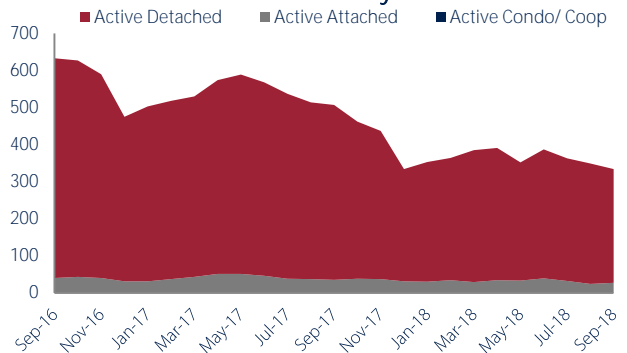
### Units Sold

There was a decrease in total units sold in September, with 91 sold this month in Great Bridge, Fentress, and Southern Chesapeake, a decrease of 29%. This month's total units sold is similar compared to a year ago.

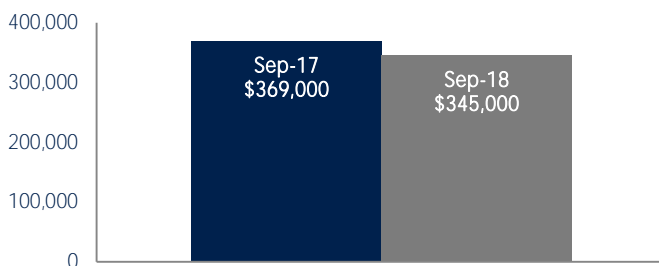
### Active Inventory

Versus last year, the total number of homes available this month is lower by 173 units or 34%. The total number of active inventory this September was 334 compared to 507 in September 2017. This month's total of 334 is lower than the previous month's total supply of available inventory of 349, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Great Bridge, Fentress, and Southern Chesapeake Homes was \$369,000. This September, the median sale price was \$345,000, a decrease of 7% or \$24,000 compared to last year. The current median sold price is 4% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Great Bridge, Fentress, and Southern Chesapeake are defined as properties listed in zip code/s 23327 and 23322.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S  
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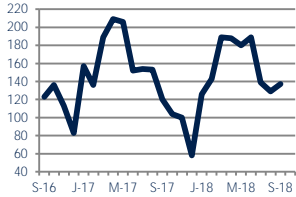




Zip Code(s): 23327 and 23322

### New Listings

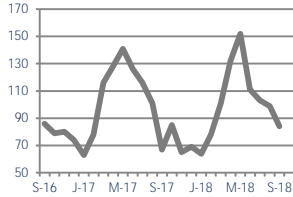
137



Up 14%  
Vs. Year Ago

### Current Contracts

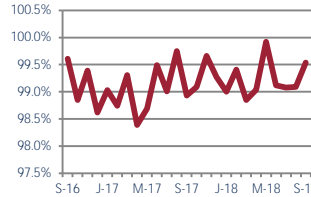
84



Up 25%  
Vs. Year Ago

### Sold Vs. List Price

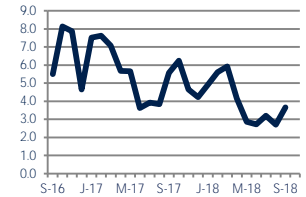
99.5%



Up 0.6%  
Vs. Year Ago

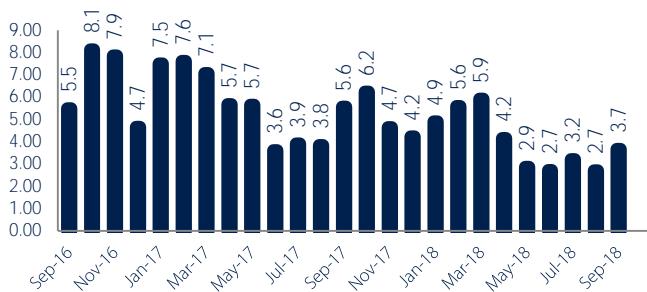
### Months of Supply

3.7



Down -34%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

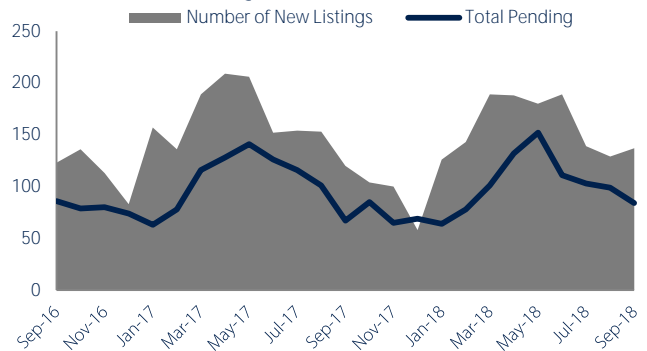
In September, there was 3.7 months of supply available in Great Bridge, Fentress, and Southern Chesapeake, compared to 5.6 in September 2017. That is a decrease of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

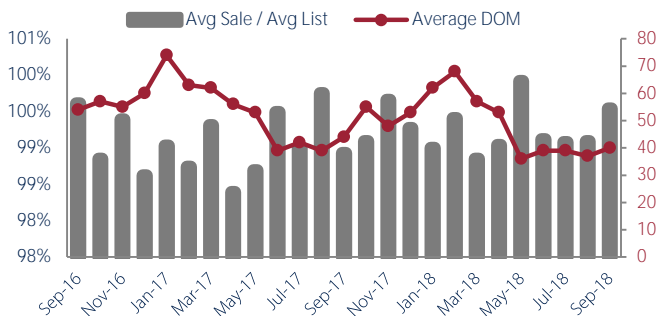
### New Listings & Current Contracts

This month there were 137 homes newly listed for sale in Great Bridge, Fentress, and Southern Chesapeake compared to 120 in September 2017, an increase of 14%. There were 84 current contracts pending sale this September compared to 67 a year ago. The number of current contracts is 25% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Great Bridge, Fentress, and Southern Chesapeake was 99.5% of the average list price, which is 0.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 44, a decrease of 9%.



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