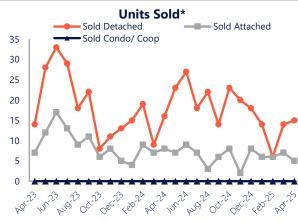
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: GRAFTON, SEAFORD, AND YORKTOWN HOUSING MARKET

APRIL 2025

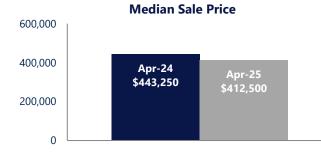
Zip Code(s): 23690, 23692 and 23696





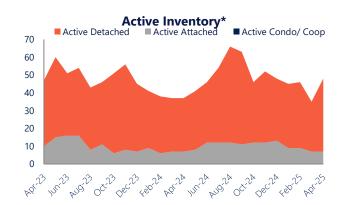
Active Inventory

Versus last year, the total number of homes available this month is higher by 11 units or 30%. The total number of active inventory this April was 48 compared to 37 in April 2024. This month's total of 48 is higher than the previous month's total supply of available inventory of 35, an increase of 37%.



Units Sold

There was a decrease in total units sold in April, with 20 sold this month in Grafton, Seaford, and Yorktown versus 21 last month, a decrease of 5%. This month's total units sold was lower than at this time last year, a decrease of 17% versus April 2024.



Median Sale Price

Last April, the median sale price for Grafton, Seaford, and Yorktown Homes was \$443,250. This April, the median sale price was \$412,500, a decrease of 7% or \$30,750 compared to last year. The current median sold price is 1% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Grafton, Seaford, and Yorktown are defined as properties listed in zip code/s 23690, 23692 and 23696.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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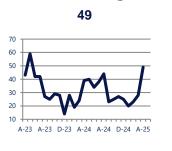
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Current Contracts

32

APRIL 2025

Zip Code(s): 23690, 23692 and 23696



New Listings





No Change Vs. Year Ago



New Listings & Current Contracts

This month there were 49 homes newly listed for sale in Grafton, Seaford, and Yorktown compared to 39 in April 2024, an increase of 26%. There were 32 current contracts pending sale this April, consistent with the volume a year ago. The number of current contracts is 11% lower than last month.

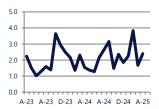




Sold Vs. List Price

No Change Vs. Year Ago

Months of Supply 2.4



Up 56% Vs. Year Ago

Months of Supply

In April, there was 2.4 months of supply available in Grafton, Seaford, and Yorktown, compared to 1.5 in April 2024. That is an increase of 56% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



50 Sale Price to List Price Ratio

⁴⁰ In April, the average sale price in Grafton, Seaford, and Yorktown ₃₀ was 99.7% of the average list price, which is similar compared to ₂₀ a year ago.

Days On Market

This month, the average number of days on market was 38, lower than the average last year, which was 46, a decrease of 17%.

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REALTOR STRACTORY

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