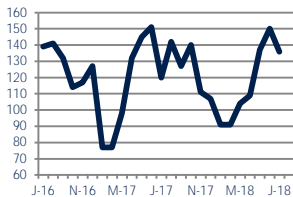


Units Sold

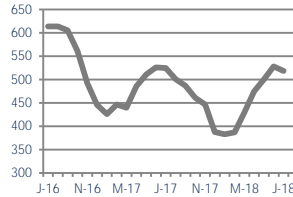
136



Up 13%
Vs. Year Ago

Active Inventory

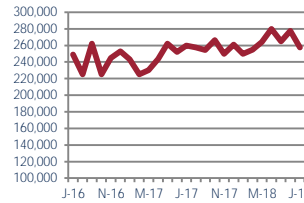
519



Down -1%
Vs. Year Ago

Median Sale Price

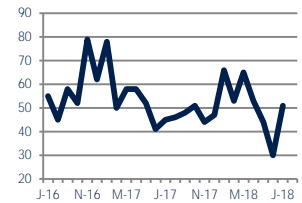
\$257,500



Down -1%
Vs. Year Ago

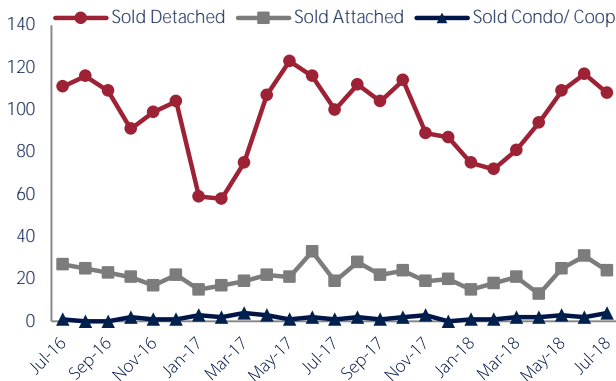
Days On Market

51



Up 13%
Vs. Year Ago

Units Sold*



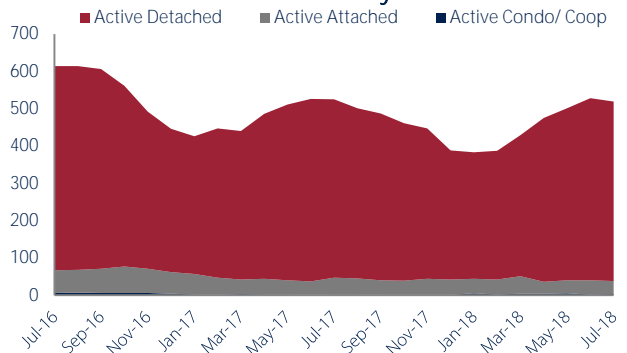
Units Sold

There was a decrease in total units sold in July, with 136 sold this month in Frederick County versus 150 last month, a decrease of 9%. This month's total units sold was higher than at this time last year, an increase of 13% versus July 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 6 units or 1%. The total number of active inventory this July was 519 compared to 525 in July 2017. This month's total of 519 is lower than the previous month's total supply of available inventory of 528, a decrease of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Frederick County Homes was \$260,000. This July, the median sale price was \$257,500, a decrease of 1% or \$2,500 compared to last year. The current median sold price is 7% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

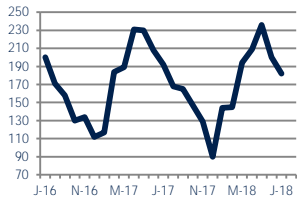


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

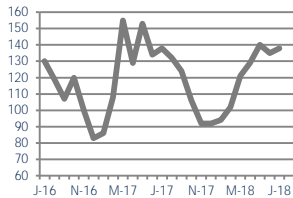
182



Down -5%
Vs. Year Ago

Current Contracts

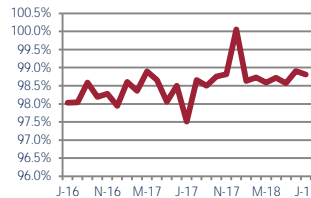
138



No Change
Vs. Year Ago

Sold Vs. List Price

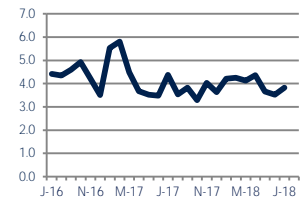
98.8%



Up 1.3%
Vs. Year Ago

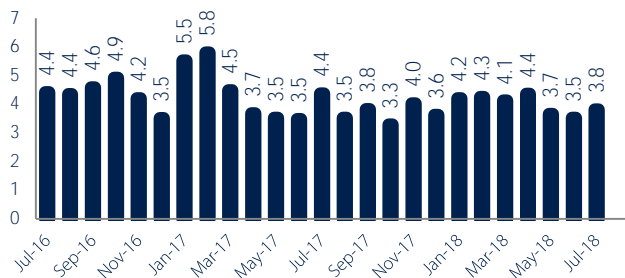
Months of Supply

3.8



Down -13%
Vs. Year Ago

Months Of Supply



Months of Supply

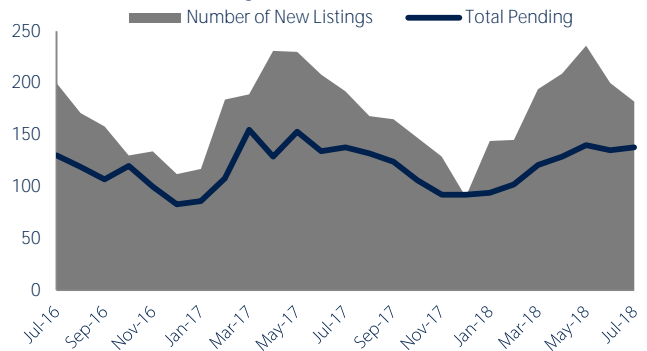
In July, there was 3.8 months of supply available in Frederick County, compared to 4.4 in July 2017. That is a decrease of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

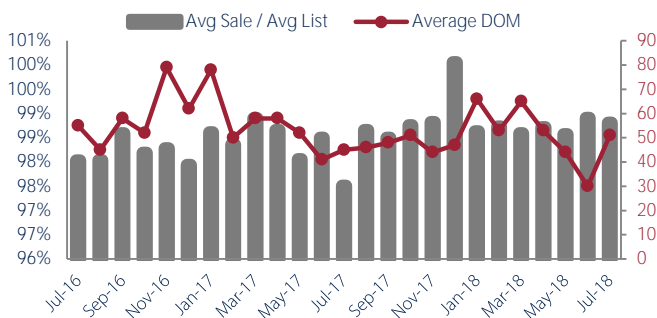
New Listings & Current Contracts

This month there were 182 homes newly listed for sale in Frederick County compared to 192 in July 2017, a decrease of 5%. There were 138 current contracts pending sale this July, consistent with the volume a year ago. The number of current contracts is 2% higher than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Frederick County was 98.8% of the average list price, which is 1.3% higher than at this time last year.

Days On Market

This month, the average number of days on market was 51, higher than the average last year, which was 45, an increase of 13%.



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