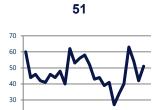
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **DUMFRIES HOUSING MARKET**

JULY 2025

Zip Code(s): 22025 and 22026

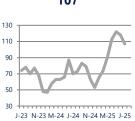
Units Sold



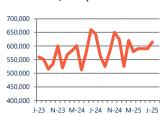
J-23 N-23 M-24 J-24 N-24 M-25 J-25

20

Active Inventory 107









Down -12% Vs. Year Ago

Up 53% Vs. Year Ago

Down -5% Vs. Year Ago

Up 85% Vs. Year Ago

J-23 N-23 M-24 J-24 N-24 M-25 J-25



Units Sold

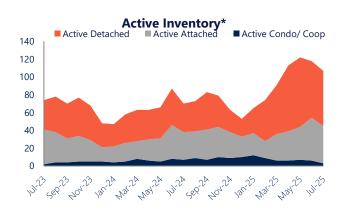
There was an increase in total units sold in July, with 51 sold this month in Dumfries versus 42 last month, an increase of 21%. This month's total units sold was lower than at this time last year, a decrease of 12% versus July 2024.

20

0

Active Inventory

Versus last year, the total number of homes available this month is higher by 37 units or 53%. The total number of active inventory this July was 107 compared to 70 in July 2024. This month's total of 107 is lower than the previous month's total supply of available inventory of 118, a decrease of 9%.





Median Sale Price

Last July, the median sale price for Dumfries Homes was \$644,500. This July, the median sale price was \$615,000, a decrease of 5% or \$29,500 compared to last year. The current median sold price is 4% higher than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Dumfries are defined as properties listed in zip code/s 22025 and 22026.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.





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MARKET MINUTE™

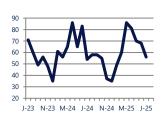
FOCUS ON: **DUMFRIES HOUSING MARKET**

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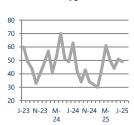
56



Up 4% Vs. Year Ago

Current Contracts

49



Down -22% Vs. Year Ago

Sold Vs. List Price

99.8%



No Change Vs. Year Ago

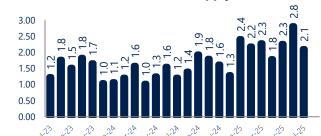
Months of Supply

2.1



Up 74% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

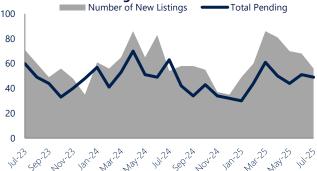
This month there were 56 homes newly listed for sale in Dumfries compared to 54 in July 2024, an increase of 4%. There were 49 current contracts pending sale this July compared to 63 a year ago. The number of current contracts is 22% lower than last July.

Months of Supply

In July, there was 2.1 months of supply available in Dumfries, compared to 1.2 in July 2024. That is an increase of 74% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price to List Price Ratio

In July, the average sale price in Dumfries was 99.8% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 24, higher than the average last year, which was 13, an increase of 85%.

Dumfries are defined as properties listed in zip code/s 22025 and 22026







