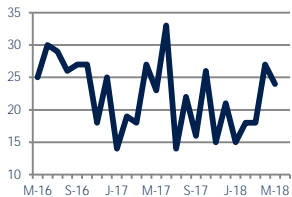




### Units Sold

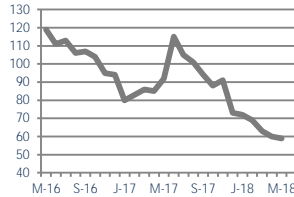
24



Up 4%  
Vs. Year Ago

### Active Inventory

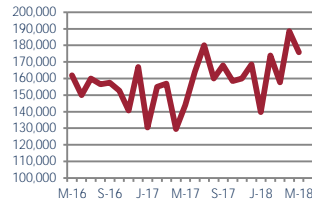
59



Down -36%  
Vs. Year Ago

### Median Sale Price

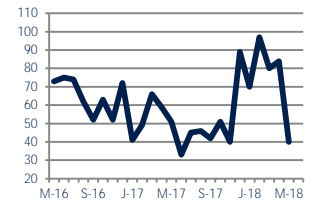
\$175,750



Up 22%  
Vs. Year Ago

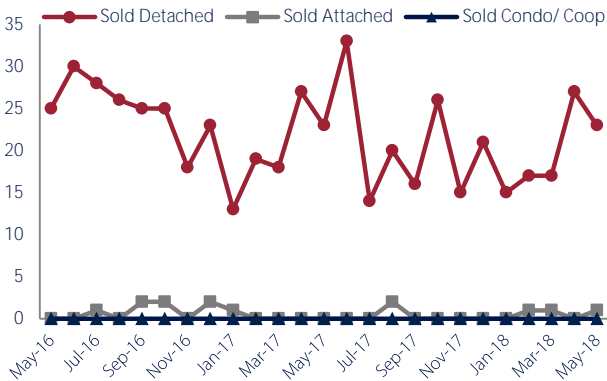
### Days On Market

40



Down -22%  
Vs. Year Ago

### Units Sold\*



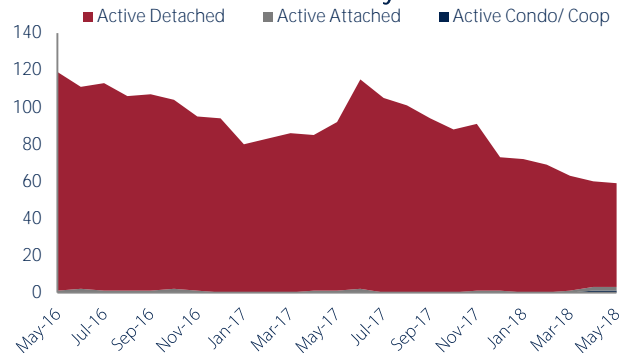
### Units Sold

There was a decrease in total units sold in May, with 24 sold this month in Dinwiddie County versus 27 last month, a decrease of 11%. This month's total units sold was higher than at this time last year, an increase of 4% versus May 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 33 units or 36%. The total number of active inventory this May was 59 compared to 92 in May 2017. This month's total of 59 is lower than the previous month's total supply of available inventory of 60, a decrease of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last May, the median sale price for Dinwiddie County Homes was \$144,000. This May, the median sale price was \$175,750, an increase of 22% or \$31,750 compared to last year. The current median sold price is 7% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

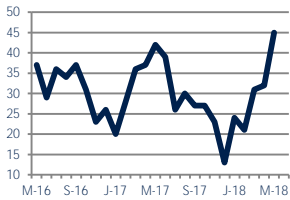


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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### New Listings

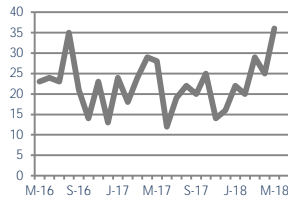
45



Up 7%  
Vs. Year Ago

### Current Contracts

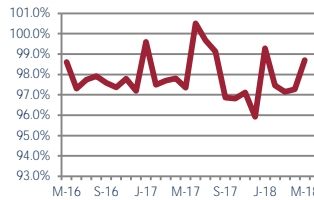
36



Up 29%  
Vs. Year Ago

### Sold Vs. List Price

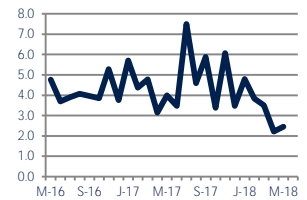
98.7%



Up 1.4%  
Vs. Year Ago

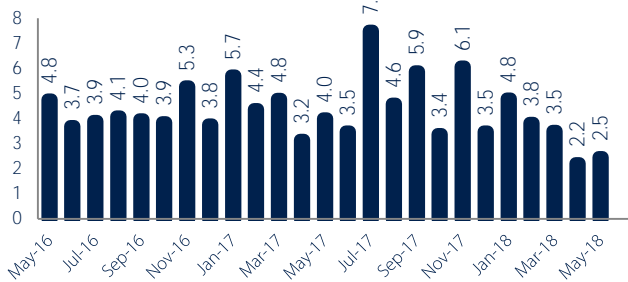
### Months of Supply

2.5



Down -39%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

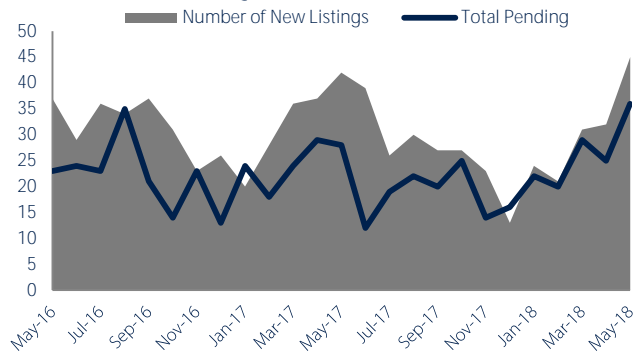
In May, there was 2.5 months of supply available in Dinwiddie County, compared to 4.0 in May 2017. That is a decrease of 39% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

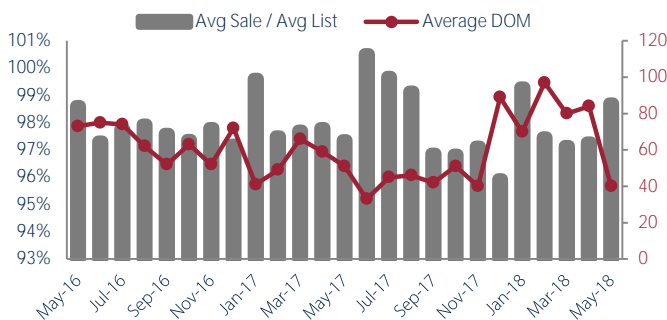
### New Listings & Current Contracts

This month there were 45 homes newly listed for sale in Dinwiddie County compared to 42 in May 2017, an increase of 7%. There were 36 current contracts pending sale this May compared to 28 a year ago. The number of current contracts is 29% higher than last May.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In May, the average sale price in Dinwiddie County was 98.7% of the average list price, which is 1.4% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 51, a decrease of 22%.



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