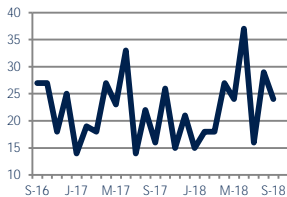


Units Sold

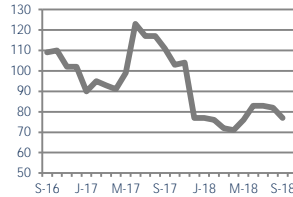
24



Up
Vs. Year Ago

Active Inventory

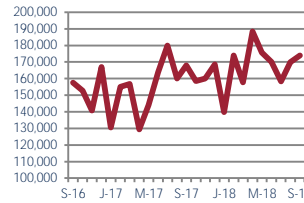
77



Down -31%
Vs. Year Ago

Median Sale Price

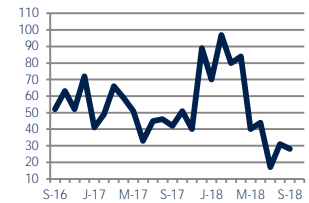
\$173,950



Up 4%
Vs. Year Ago

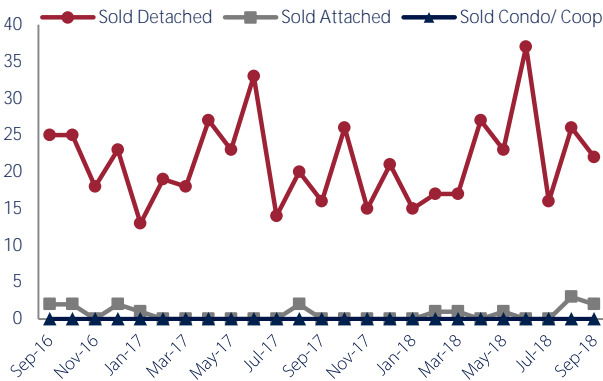
Days On Market

28



Down -33%
Vs. Year Ago

Units Sold*



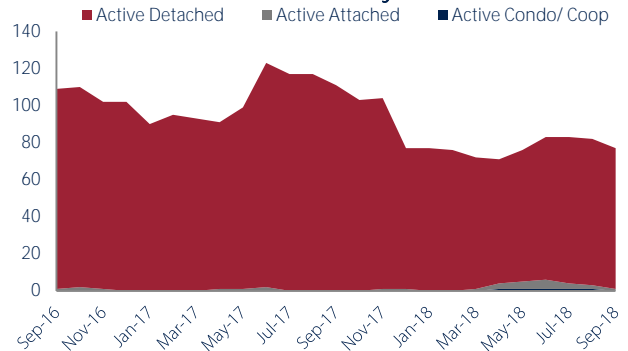
Units Sold

With relatively few transactions, there was a decrease in total units sold in September, with 24 sold this month in Dinwiddie County. This month's total units sold was higher than at this time last year, an increase from September 2017.

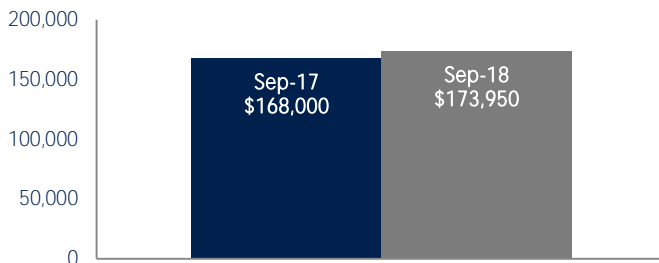
Active Inventory

Versus last year, the total number of homes available this month is lower by 34 units or 31%. The total number of active inventory this September was 77 compared to 111 in September 2017. This month's total of 77 is lower than the previous month's total supply of available inventory of 82, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Dinwiddie County Homes was \$168,000. This September, the median sale price was \$173,950, an increase of 4% or \$5,950 compared to last year. The current median sold price is 2% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

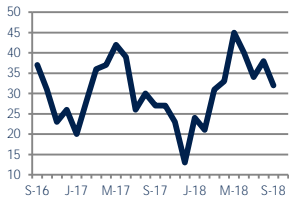


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



New Listings

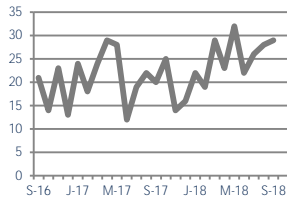
32



Up 19%
Vs. Year Ago

Current Contracts

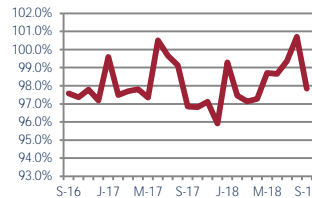
29



Up 45%
Vs. Year Ago

Sold Vs. List Price

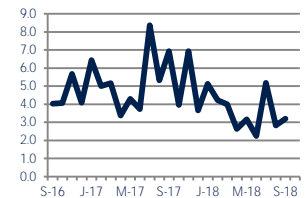
97.9%



Up 1%
Vs. Year Ago

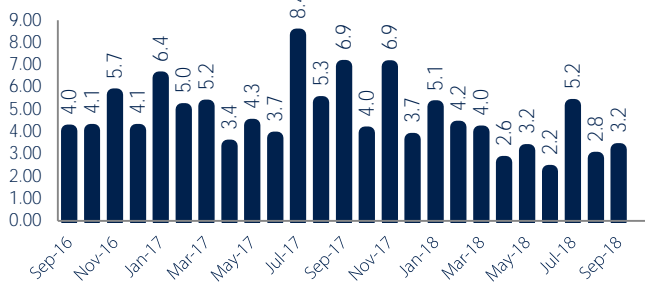
Months of Supply

3.2



Down -54%
Vs. Year Ago

Months Of Supply



Months of Supply

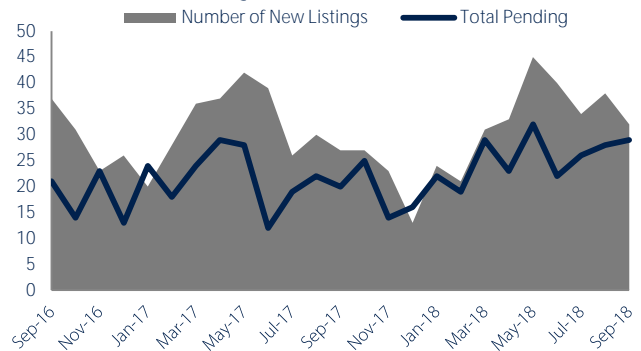
In September, there was 3.2 months of supply available in Dinwiddie County, compared to 6.9 in September 2017. That is a decrease of 54% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

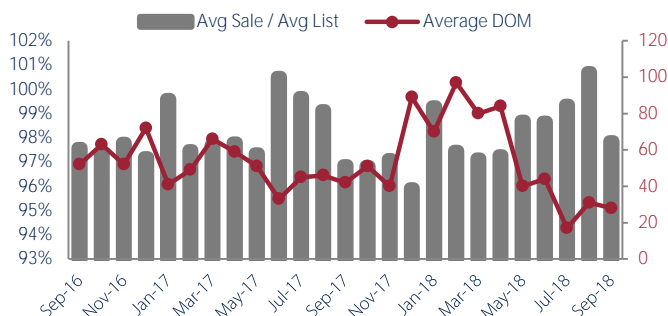
New Listings & Current Contracts

This month there were 32 homes newly listed for sale in Dinwiddie County compared to 27 in September 2017, an increase of 19%. There were 29 current contracts pending sale this September compared to 20 a year ago. The number of current contracts is 45% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Dinwiddie County was 97.9% of the average list price, which is 1.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 28, lower than the average last year, which was 42, a decrease of 33%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

