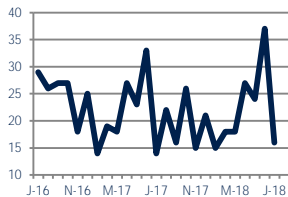


Units Sold

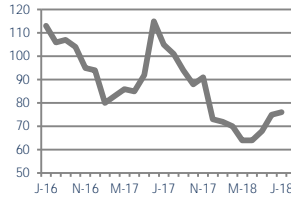
16



Up
Vs. Year Ago

Active Inventory

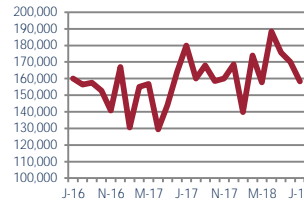
76



Down -28%
Vs. Year Ago

Median Sale Price

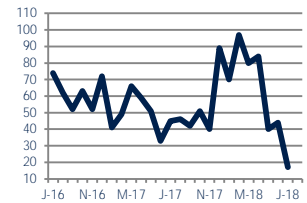
\$158,250



Down -12%
Vs. Year Ago

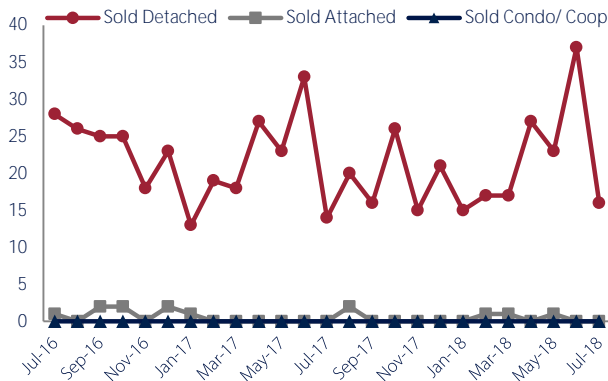
Days On Market

17



Down
Vs. Year Ago

Units Sold*



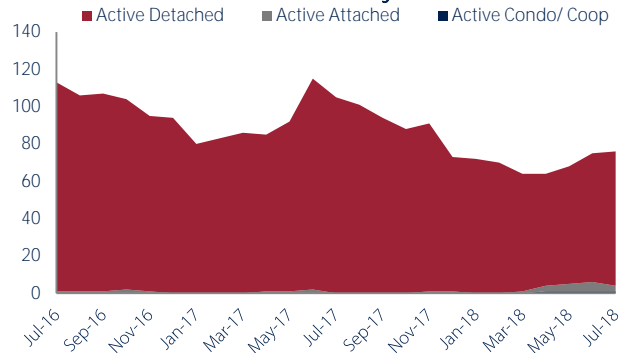
Units Sold

With relatively few transactions, there was a decrease in total units sold in July, with 16 sold this month in Dinwiddie County. This month's total units sold was higher than at this time last year, an increase from July 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 29 units or 28%. The total number of active inventory this July was 76 compared to 105 in July 2017. This month's total of 76 is higher than the previous month's total supply of available inventory of 75, an increase of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Dinwiddie County Homes was \$180,000. This July, the median sale price was \$158,250, a decrease of 12% or \$21,750 compared to last year. The current median sold price is 7% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

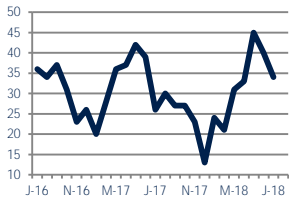


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



New Listings

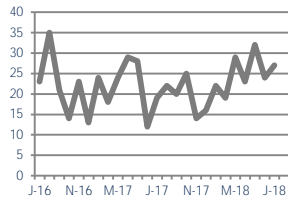
34



Up 31%
Vs. Year Ago

Current Contracts

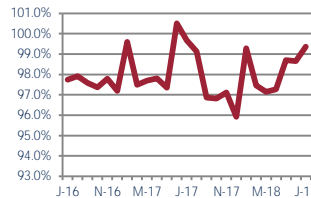
27



Up 42%
Vs. Year Ago

Sold Vs. List Price

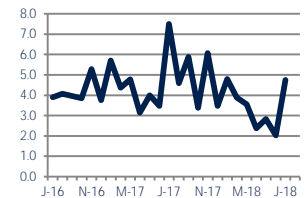
99.4%



No Change
Vs. Year Ago

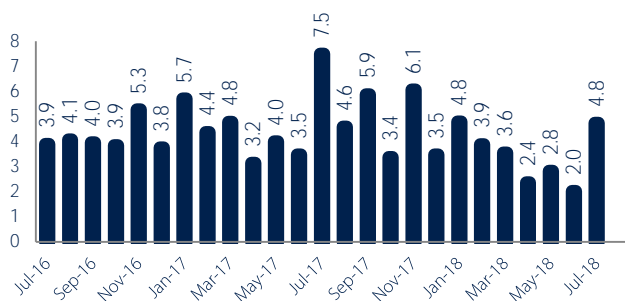
Months of Supply

4.8



Down -37%
Vs. Year Ago

Months Of Supply



Months of Supply

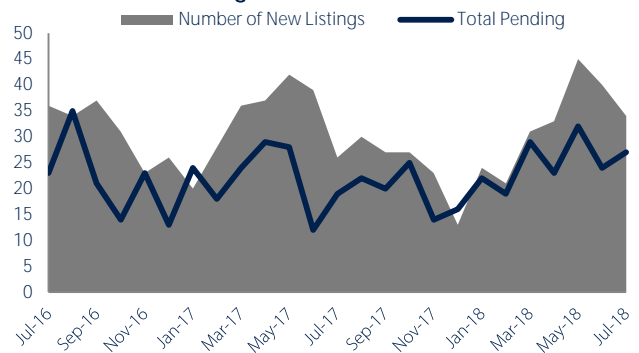
In July, there was 4.8 months of supply available in Dinwiddie County, compared to 7.5 in July 2017. That is a decrease of 37% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

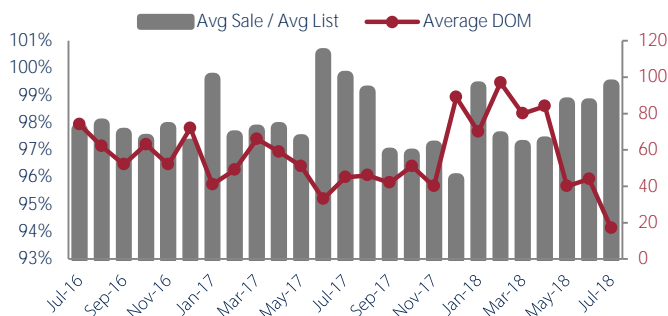
New Listings & Current Contracts

This month there were 34 homes newly listed for sale in Dinwiddie County compared to 26 in July 2017, an increase of 31%. There were 27 current contracts pending sale this July compared to 19 a year ago. The number of current contracts is 42% higher than last July.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Dinwiddie County was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 17, lower than the average last year, which was 45. This decrease was impacted by the limited number of sales.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

