

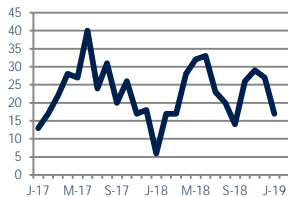
## Focus On: Del Ray/Rosemont Housing Market

January 2019

Zip Code(s): 22301

### Units Sold

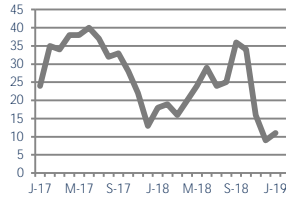
17



Up  
Vs. Year Ago

### Active Inventory

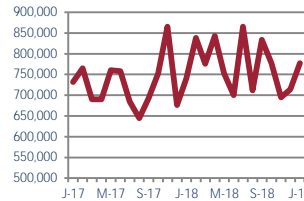
11



Down -39%  
Vs. Year Ago

### Median Sale Price

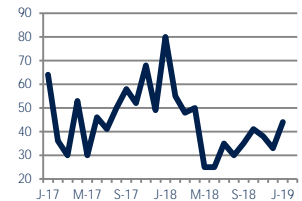
\$777,500



Up 5%  
Vs. Year Ago

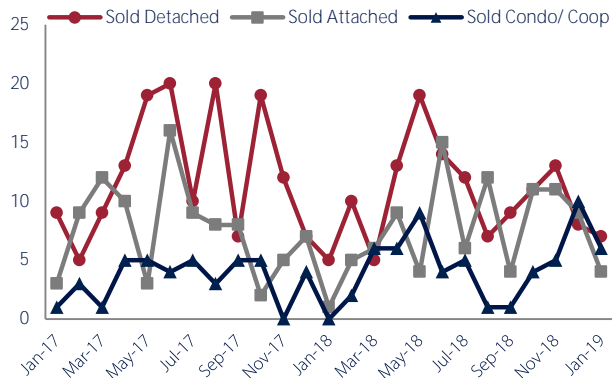
### Days On Market

44



Down -45%  
Vs. Year Ago

### Units Sold\*



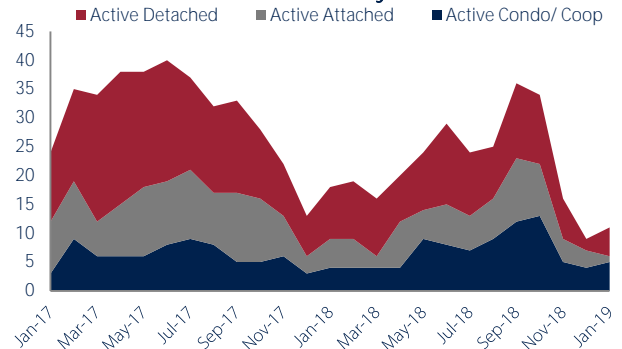
### Units Sold

With relatively few transactions, there was a decrease in total units sold in January, with 17 sold this month in Del Ray/Rosemont. This month's total units sold was higher than at this time last year, an increase from January 2018.

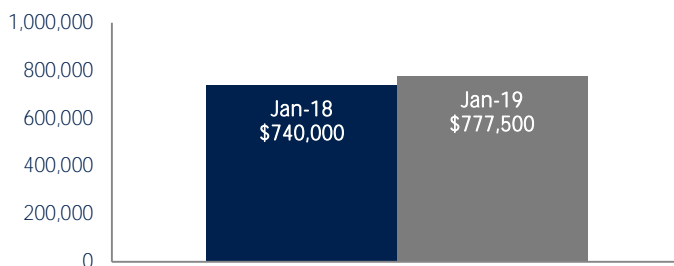
### Active Inventory

Versus last year, the total number of homes available this month is lower by 7 units or 39%. The total number of active inventory this January was 11 compared to 18 in January 2018. This month's total of 11 is higher than the previous month's total supply of available inventory of 9, an increase of 22%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Del Ray/Rosemont Homes was \$740,000. This January, the median sale price was \$777,500, an increase of 5% or \$37,500 compared to last year. The current median sold price is 9% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Del Ray/Rosemont are defined as properties listed in zip code/s 22301.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



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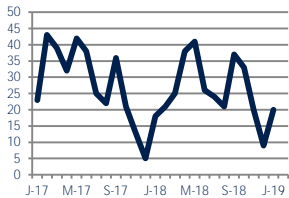
## Focus On: Del Ray/Rosemont Housing Market

January 2019

Zip Code(s): 22301

### New Listings

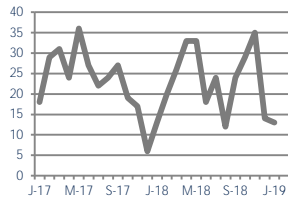
20



Up 11%  
Vs. Year Ago

### Current Contracts

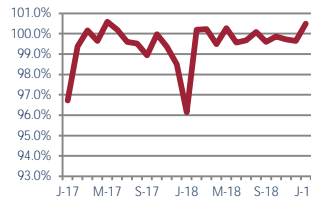
13



No Change  
Vs. Year Ago

### Sold Vs. List Price

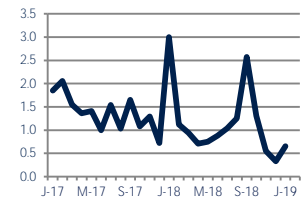
100.5%



Up 4.5%  
Vs. Year Ago

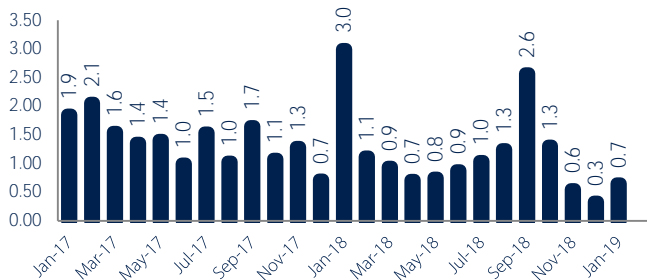
### Months of Supply

0.7



Down -78%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

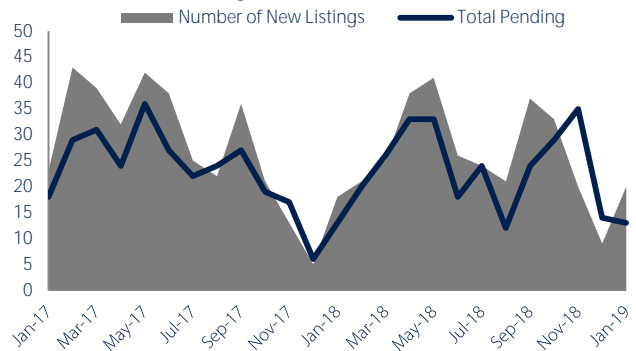
In January, there was 0.6 months of supply available in Del Ray/Rosemont, compared to 3.0 in January 2018. That is a decrease of 78% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

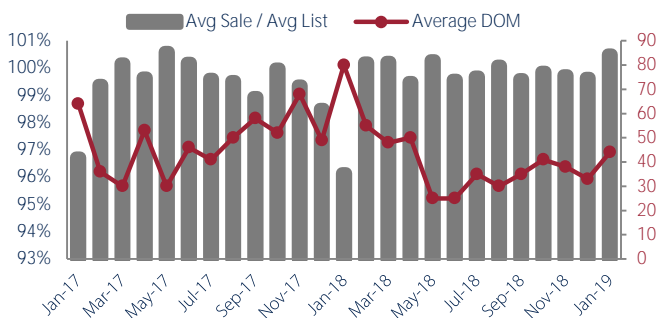
### New Listings & Current Contracts

This month there were 20 homes newly listed for sale in Del Ray/Rosemont compared to 18 in January 2018, an increase of 11%. There were 13 current contracts pending sale this January, consistent with the volume a year ago. The number of current contracts is 7% lower than last month.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Del Ray/Rosemont was 100.5% of the average list price, which is 4.4% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 44, lower than the average last year, which was 80, a decrease of 45%.



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