



# The Long & Foster Market Minute™

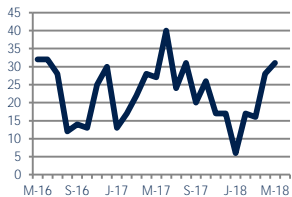
Focus On: Del Ray/Rosemont Housing Market

May 2018

Zip Code(s): 22301

## Units Sold

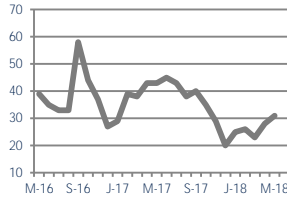
31



Up 15%  
Vs. Year Ago

## Active Inventory

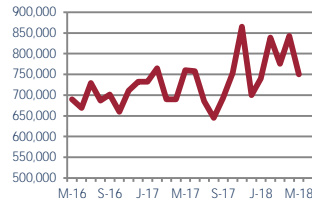
31



Down -28%  
Vs. Year Ago

## Median Sale Price

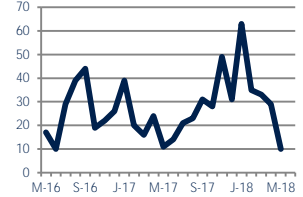
\$750,000



Down -1%  
Vs. Year Ago

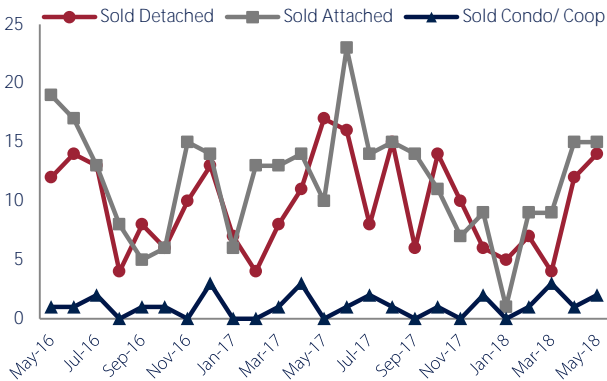
## Days On Market

10



Down -9%  
Vs. Year Ago

## Units Sold\*



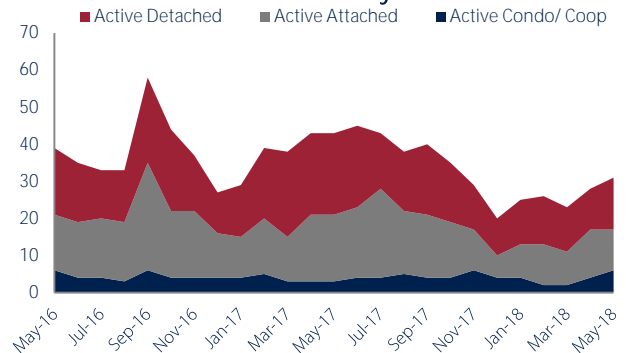
## Units Sold

There was an increase in total units sold in May, with 31 sold this month in Del Ray/Rosemont versus 28 last month, an increase of 11%. This month's total units sold was higher than at this time last year, an increase of 15% versus May 2017.

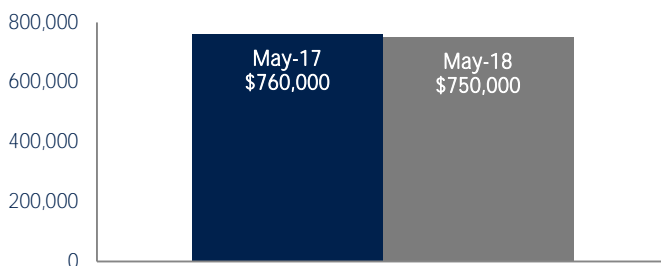
## Active Inventory

Versus last year, the total number of homes available this month is lower by 12 units or 28%. The total number of active inventory this May was 31 compared to 43 in May 2017. This month's total of 31 is higher than the previous month's total supply of available inventory of 28, an increase of 11%.

## Active Inventory\*



## Median Sale Price



## Median Sale Price

Last May, the median sale price for Del Ray/Rosemont Homes was \$760,000. This May, the median sale price was \$750,000, a decrease of 1% or \$10,000 compared to last year. The current median sold price is 11% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Del Ray/Rosemont are defined as properties listed in zip code/s 22301.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE



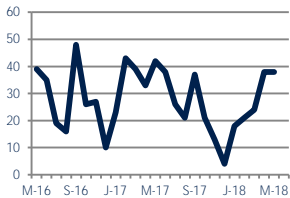
## Focus On: Del Ray/Rosemont Housing Market

May 2018

Zip Code(s): 22301

### New Listings

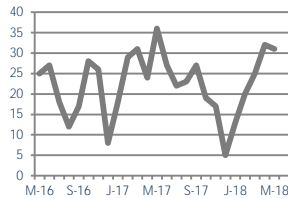
38



Down -10%  
Vs. Year Ago

### Current Contracts

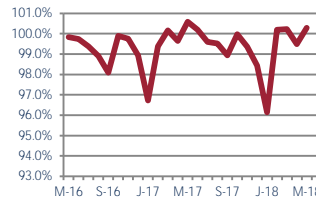
31



Down -14%  
Vs. Year Ago

### Sold Vs. List Price

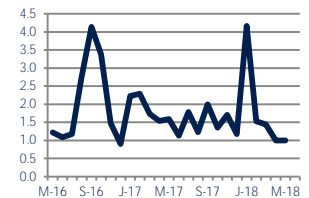
100.3%



No Change  
Vs. Year Ago

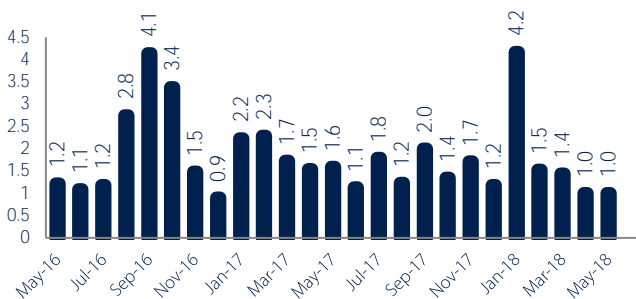
### Months of Supply

1.0



Down -37%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

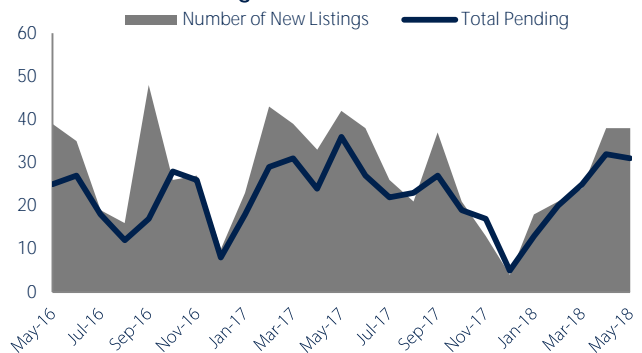
In May, there was 1.0 months of supply available in Del Ray/Rosemont, compared to 1.6 in May 2017. That is a decrease of 37% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

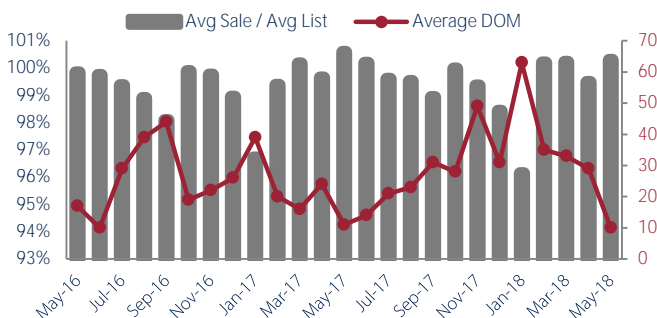
### New Listings & Current Contracts

This month there were 38 homes newly listed for sale in Del Ray/Rosemont compared to 42 in May 2017, a decrease of 10%. There were 31 current contracts pending sale this May compared to 36 a year ago. The number of current contracts is 14% lower than last May.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In May, the average sale price in Del Ray/Rosemont was 100.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 10, lower than the average last year, which was 11, a decrease of 9%.



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