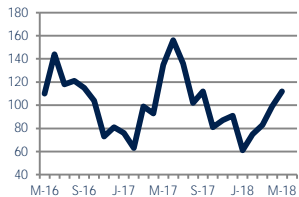




Zip Code(s): 22193

### Units Sold

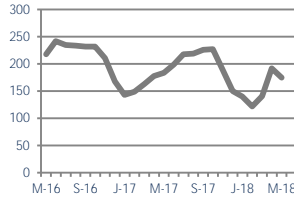
112



Down -17%  
Vs. Year Ago

### Active Inventory

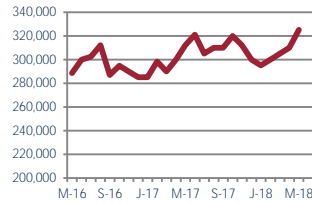
175



Down -5%  
Vs. Year Ago

### Median Sale Price

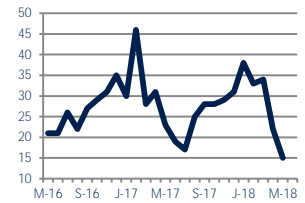
\$324,950



Up 4%  
Vs. Year Ago

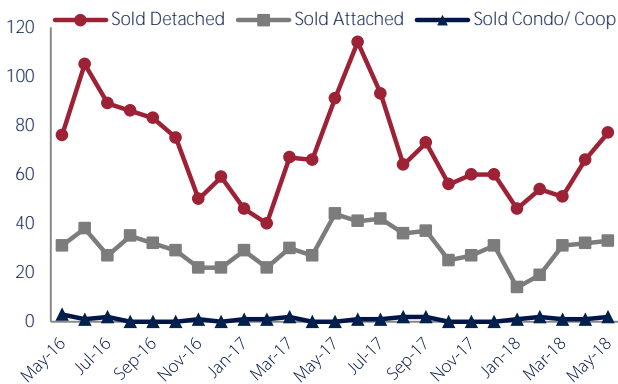
### Days On Market

15



Down -35%  
Vs. Year Ago

### Units Sold\*



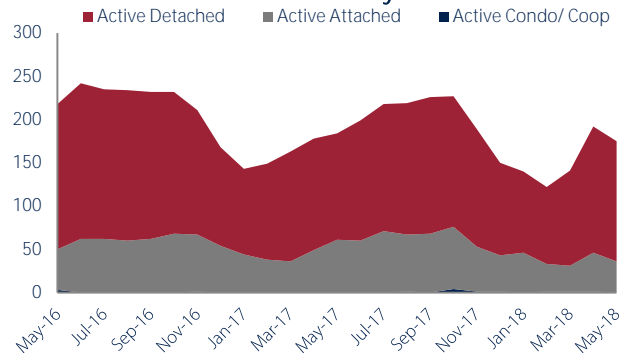
### Units Sold

There was an increase in total units sold in May, with 112 sold this month in Dale City versus 99 last month, an increase of 13%. This month's total units sold was lower than at this time last year, a decrease of 17% versus May 2017.

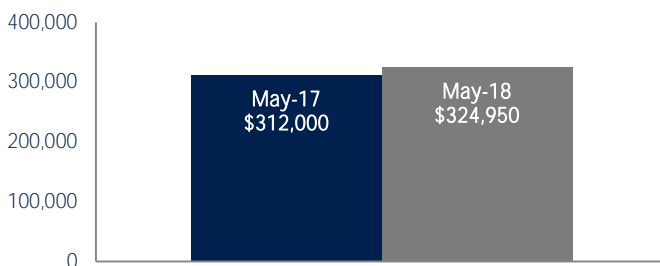
### Active Inventory

Versus last year, the total number of homes available this month is lower by 9 units or 5%. The total number of active inventory this May was 175 compared to 184 in May 2017. This month's total of 175 is lower than the previous month's total supply of available inventory of 192, a decrease of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last May, the median sale price for Dale City Homes was \$312,000. This May, the median sale price was \$324,950, an increase of 4% or \$12,950 compared to last year. The current median sold price is 5% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Dale City are defined as properties listed in zip code/s 22193.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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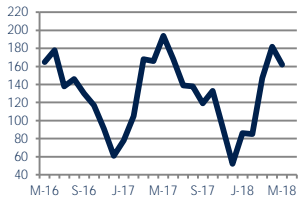
## Focus On: Dale City Housing Market

May 2018

Zip Code(s): 22193

### New Listings

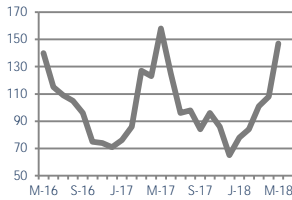
162



Down -16%  
Vs. Year Ago

### Current Contracts

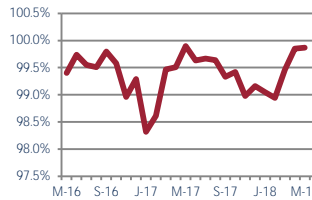
147



Down -7%  
Vs. Year Ago

### Sold Vs. List Price

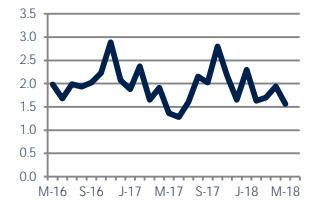
99.9%



No Change  
Vs. Year Ago

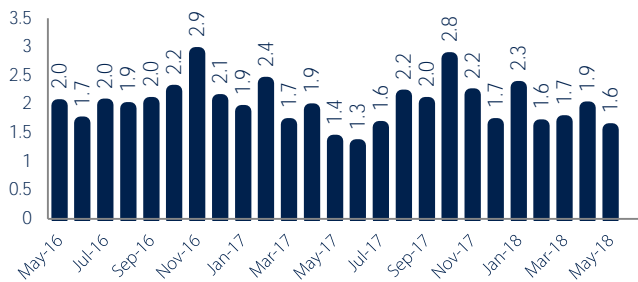
### Months of Supply

1.6



Up 15%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

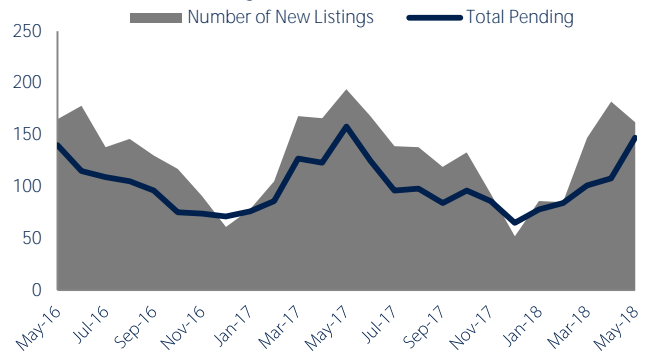
In May, there was 1.6 months of supply available in Dale City, compared to 1.4 in May 2017. That is an increase of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

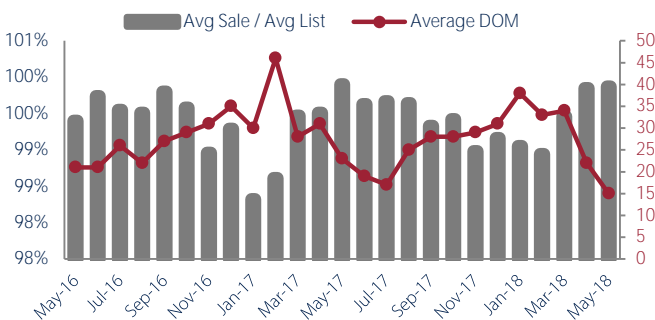
### New Listings & Current Contracts

This month there were 162 homes newly listed for sale in Dale City compared to 194 in May 2017, a decrease of 16%. There were 147 current contracts pending sale this May compared to 158 a year ago. The number of current contracts is 7% lower than last May.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In May, the average sale price in Dale City was 99.9% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 15, lower than the average last year, which was 23, a decrease of 35%.



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