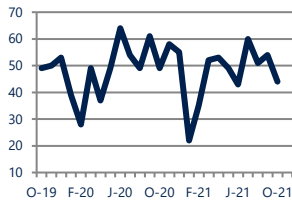




**Units Sold**

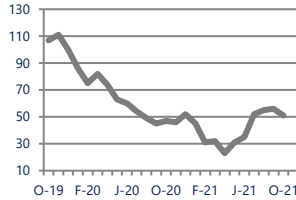
44



**Down -10%**  
Vs. Year Ago

**Active Inventory**

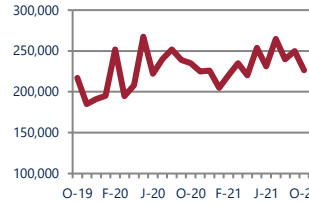
51



**Up 9%**  
Vs. Year Ago

**Median Sale Price**

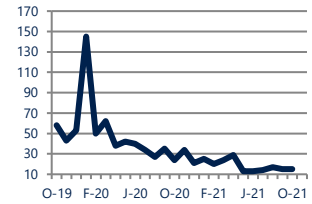
\$226,500



**Down -4%**  
Vs. Year Ago

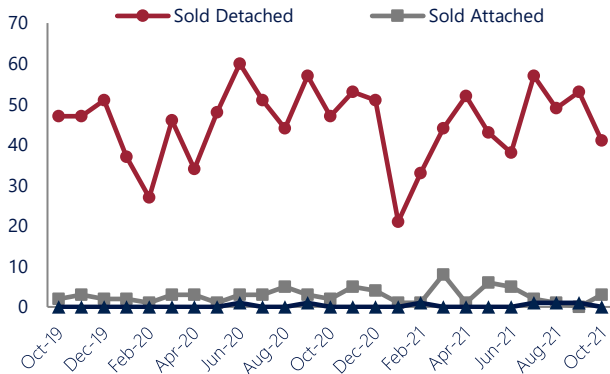
**Days On Market**

15



**Down -38%**  
Vs. Year Ago

**Units Sold\***



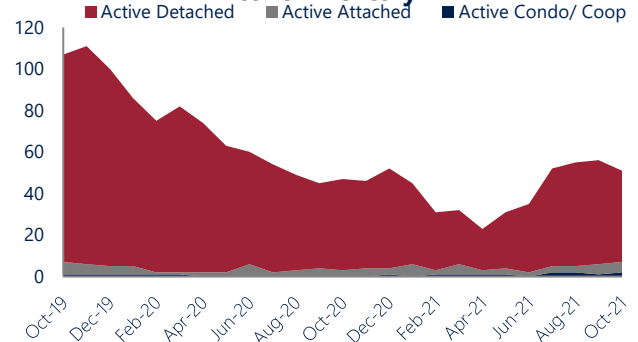
**Units Sold**

There was a decrease in total units sold in October, with 44 sold this month in City of Waynesboro versus 54 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 10% versus October 2020.

**Active Inventory**

Versus last year, the total number of homes available this month is higher by 4 units or 9%. The total number of active inventory this October was 51 compared to 47 in October 2020. This month's total of 51 is lower than the previous month's total supply of available inventory of 56, a decrease of 9%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last October, the median sale price for City of Waynesboro Homes was \$235,000. This October, the median sale price was \$226,500, a decrease of 4% or \$8,500 compared to last year. The current median sold price is 9% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



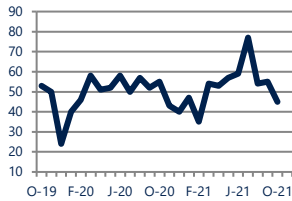
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CGAHR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CGAHR or Long & Foster Real Estate, Inc.





### New Listings

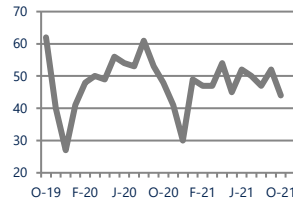
45



Down -18%  
Vs. Year Ago

### Current Contracts

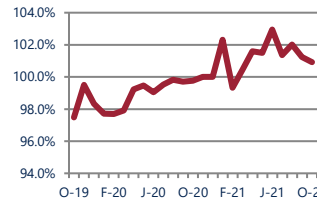
44



Down -8%  
Vs. Year Ago

### Sold Vs. List Price

100.9%



Up 1.2%  
Vs. Year Ago

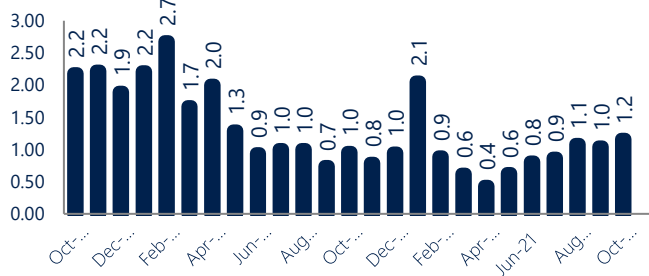
### Months of Supply

1.2



Up 21%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

In October, there was 1.2 months of supply available in City of Waynesboro, compared to 1.0 in October 2020. That is an increase of 21% versus a year ago.

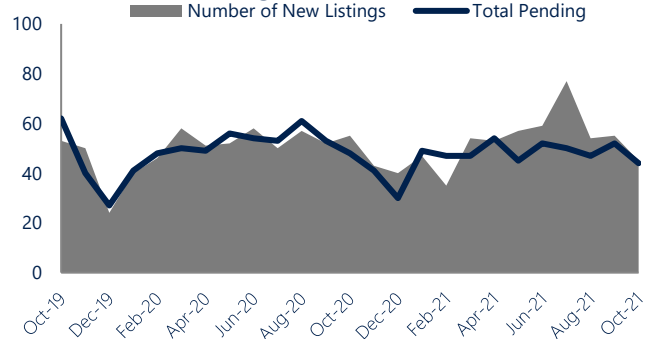
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

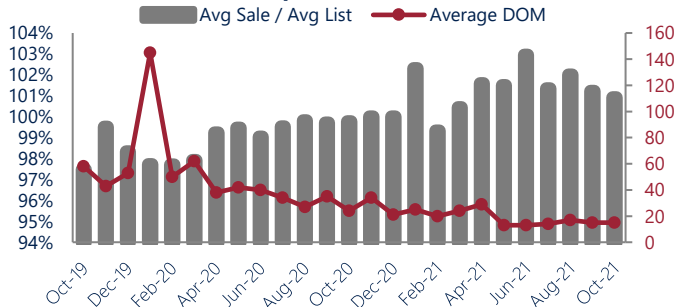
This month there were 45 homes newly listed for sale in City of Waynesboro compared to 55 in October 2020, a decrease of 18%.

There were 44 current contracts pending sale this October compared to 48 a year ago. The number of current contracts is 8% lower than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in City of Waynesboro was 100.9% of the average list price, which is 1.2% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 15, lower than the average last year, which was 24, a decrease of 38%.



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