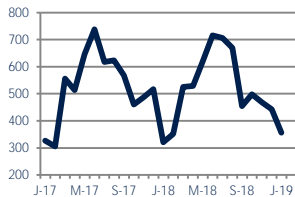




Units Sold

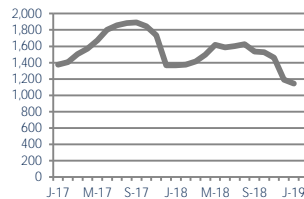
356



Up 11%
Vs. Year Ago

Active Inventory

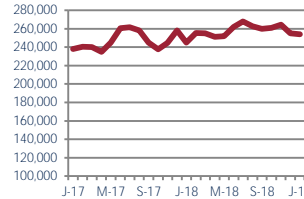
1,143



Down -16%
Vs. Year Ago

Median Sale Price

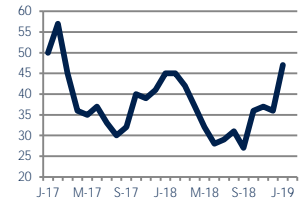
\$253,978



Up 4%
Vs. Year Ago

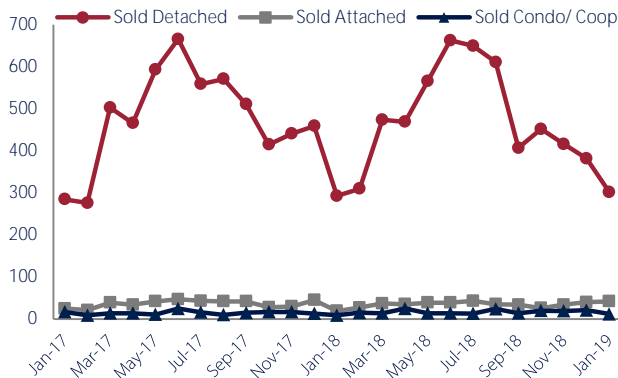
Days On Market

47



Up 4%
Vs. Year Ago

Units Sold*



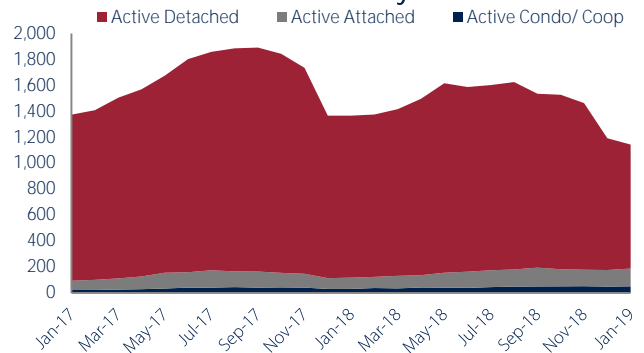
Units Sold

There was a decrease in total units sold in January, with 356 sold this month in Chesterfield County versus 443 last month, a decrease of 20%. This month's total units sold was higher than at this time last year, an increase of 11% versus January 2018.

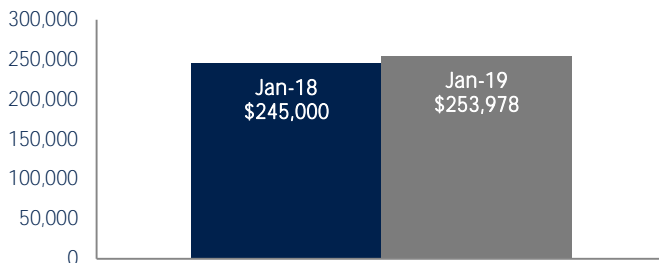
Active Inventory

Versus last year, the total number of homes available this month is lower by 223 units or 16%. The total number of active inventory this January was 1,143 compared to 1,366 in January 2018. This month's total of 1,143 is lower than the previous month's total supply of available inventory of 1,192, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Chesterfield County Homes was \$245,000. This January, the median sale price was \$253,978, an increase of 4% or \$8,978 compared to last year. The current median sold price is approximately the same as the median price in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



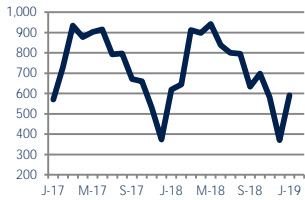
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





New Listings

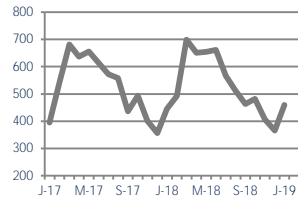
591



Down -5%
Vs. Year Ago

Current Contracts

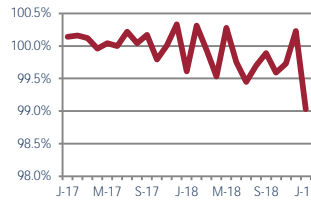
460



Up 3%
Vs. Year Ago

Sold Vs. List Price

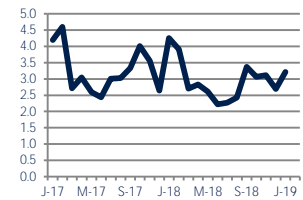
99.0%



Down -0.6%
Vs. Year Ago

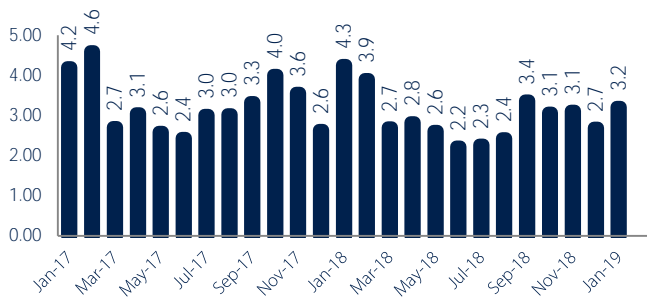
Months of Supply

3.2



Down -25%
Vs. Year Ago

Months Of Supply



Months of Supply

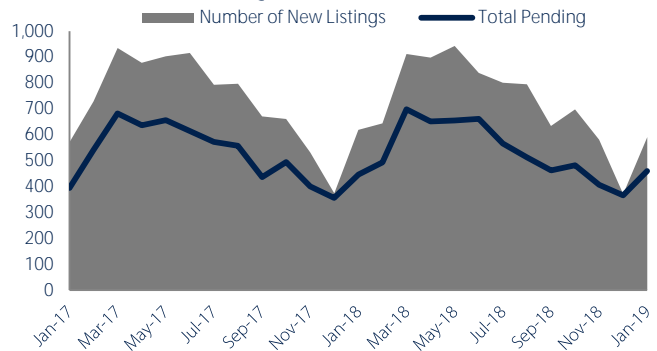
In January, there was 3.2 months of supply available in Chesterfield County, compared to 4.3 in January 2018. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

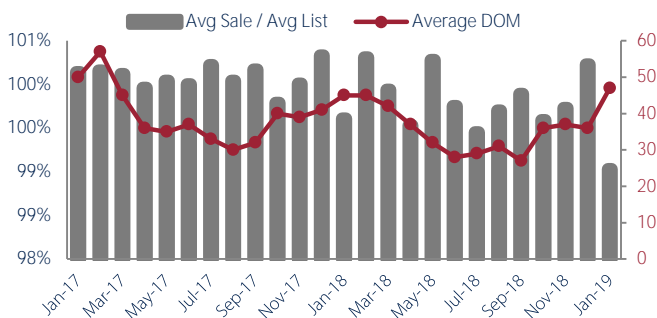
New Listings & Current Contracts

This month there were 591 homes newly listed for sale in Chesterfield County compared to 619 in January 2018, a decrease of 5%. There were 460 current contracts pending sale this January compared to 446 a year ago. The number of current contracts is 3% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Chesterfield County was 99.0% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 47, higher than the average last year, which was 45, an increase of 4%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

