



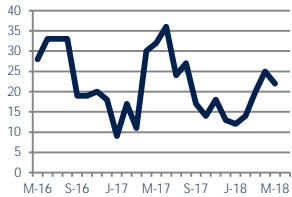
## Focus On: Chantilly Housing Market

May 2018

Zip Code(s): 20151 and 20153

### Units Sold

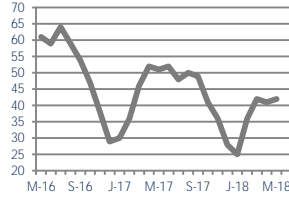
22



Down -31%  
Vs. Year Ago

### Active Inventory

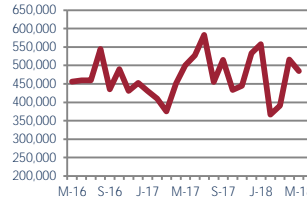
42



Down -18%  
Vs. Year Ago

### Median Sale Price

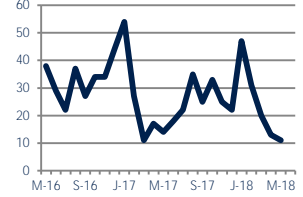
\$485,000



Down -3%  
Vs. Year Ago

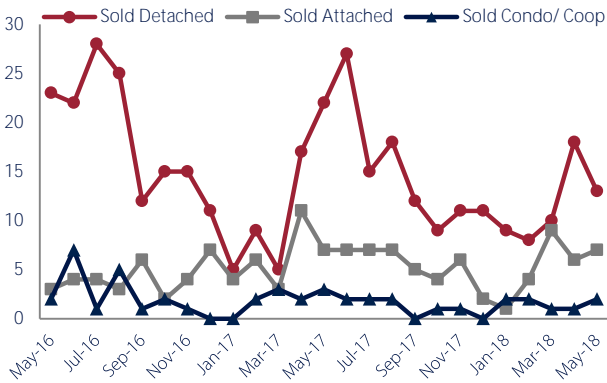
### Days On Market

11



Down -21%  
Vs. Year Ago

### Units Sold\*



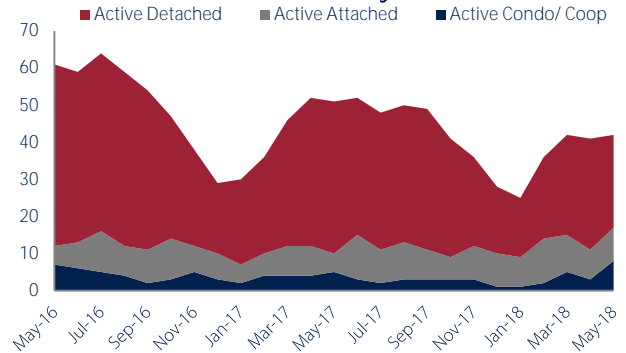
### Units Sold

There was a decrease in total units sold in May, with 22 sold this month in Chantilly versus 25 last month, a decrease of 12%. This month's total units sold was lower than at this time last year, a decrease of 31% versus May 2017.

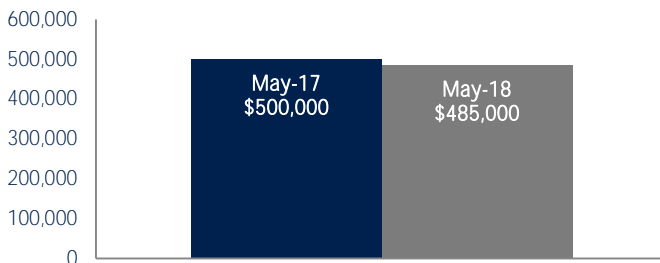
### Active Inventory

Versus last year, the total number of homes available this month is lower by 9 units or 18%. The total number of active inventory this May was 42 compared to 51 in May 2017. This month's total of 42 is higher than the previous month's total supply of available inventory of 41, an increase of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last May, the median sale price for Chantilly Homes was \$500,000. This May, the median sale price was \$485,000, a decrease of 3% or \$15,000 compared to last year. The current median sold price is 6% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Chantilly are defined as properties listed in zip code/s 20151 and 20153.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



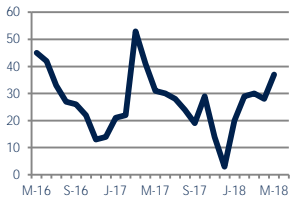
**Focus On:** Chantilly Housing Market

May 2018

Zip Code(s): 20151 and 20153

**New Listings**

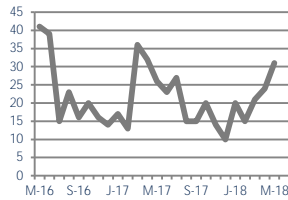
37



**Up 19%**  
Vs. Year Ago

**Current Contracts**

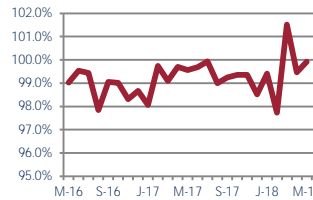
31



**Up 19%**  
Vs. Year Ago

**Sold Vs. List Price**

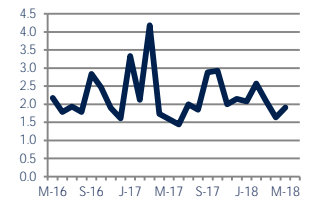
99.9%



**No Change**  
Vs. Year Ago

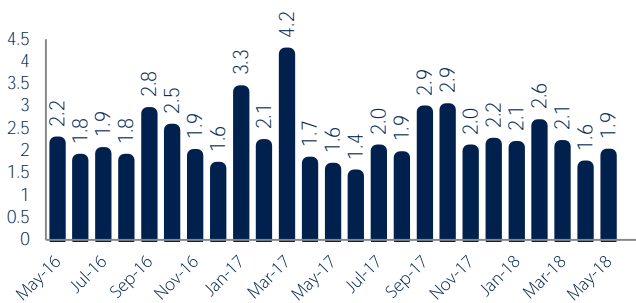
**Months of Supply**

1.9



**Up 20%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

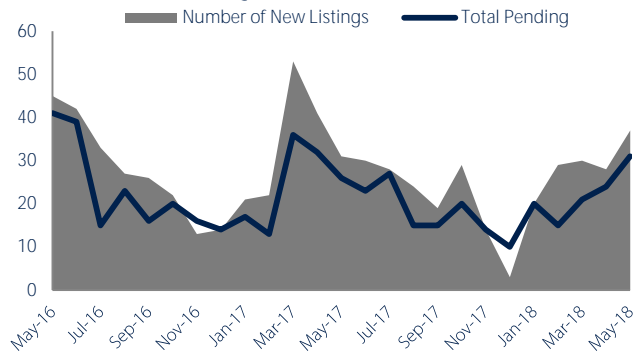
In May, there was 1.9 months of supply available in Chantilly, compared to 1.6 in May 2017. That is an increase of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

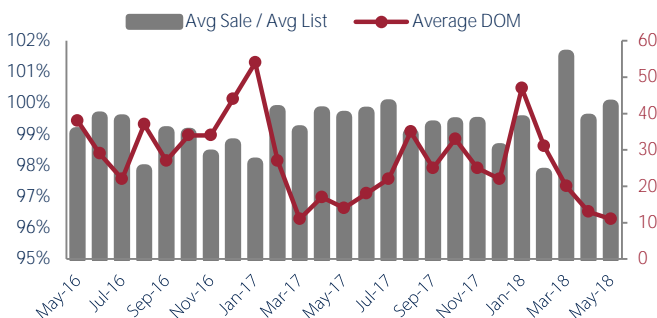
**New Listings & Current Contracts**

This month there were 37 homes newly listed for sale in Chantilly compared to 31 in May 2017, an increase of 19%. There were 31 current contracts pending sale this May compared to 26 a year ago. The number of current contracts is 19% higher than last May.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In May, the average sale price in Chantilly was 99.9% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 11, lower than the average last year, which was 14, a decrease of 21%.



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