THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: CHANTILLY HOUSING MARKET

JULY 2025

Zip Code(s): 20151 and 20153

Units Sold



70 60 50 40 30 20 10

Active Inventory





Days On Market

Down -29% Vs. Year Ago

Up 2% Vs. Year Ago

J-23 N-23 M-24 J-24 N-24 M-25 J-25

Down -8% Vs. Year Ago

No Change Vs. Year Ago

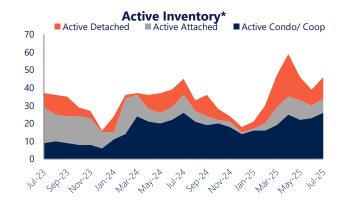


Units Sold

There was a decrease in total units sold in July, with 25 sold this month in Chantilly versus 31 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 29% versus July 2024.

Active Inventory

Versus last year, the total number of homes available this month is higher by 1 units or 2%. The total number of active inventory this July was 46 compared to 45 in July 2024. This month's total of 46 is higher than the previous month's total supply of available inventory of 39, an increase of 18%.





Median Sale Price

Last July, the median sale price for Chantilly Homes was \$685,500. This July, the median sale price was \$633,999, a decrease of 8% or \$51,501 compared to last year. The current median sold price is 20% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Chantilly are defined as properties listed in zip code/s 20151 and 20153.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.





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36



Down -22% Vs. Year Ago

Current Contracts

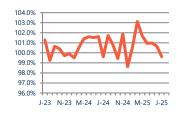
23



Down -36% Vs. Year Ago

Sold Vs. List Price

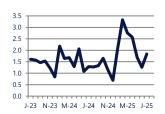
99.6%



No Change Vs. Year Ago

Months of Supply

1.8



Up 43% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 36 homes newly listed for sale in Chantilly compared to 46 in July 2024, a decrease of 22%. There were 23 current contracts pending sale this July compared to 36 a year ago. The number of current contracts

Months of Supply

In July, there was 1.8 months of supply available in Chantilly, compared to 1.3 in July 2024. That is an increase of 43% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

is 36% lower than last July.



Sale Price/List Price & DOM - Average DOM 🛮 Avg Sale / Avg List 🛭 🔫 104% 103% 102% 101% 100% 99% 98% 97% 96% Seria

Sale Price to List Price Ratio

In July, the average sale price in Chantilly was 99.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 22, which is similar compared to a year ago.

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