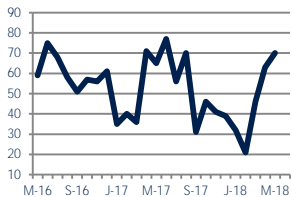




Zip Code(s): 20152

Units Sold

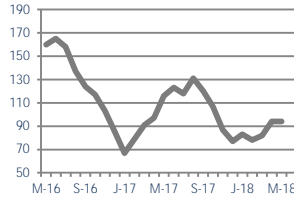
70



Up 8%
Vs. Year Ago

Active Inventory

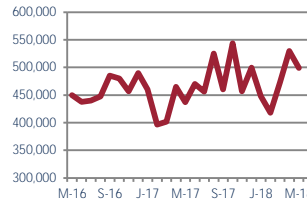
94



Down -19%
Vs. Year Ago

Median Sale Price

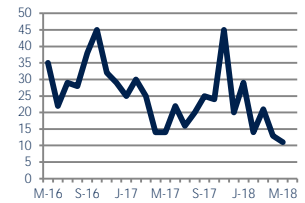
\$499,250



Up 14%
Vs. Year Ago

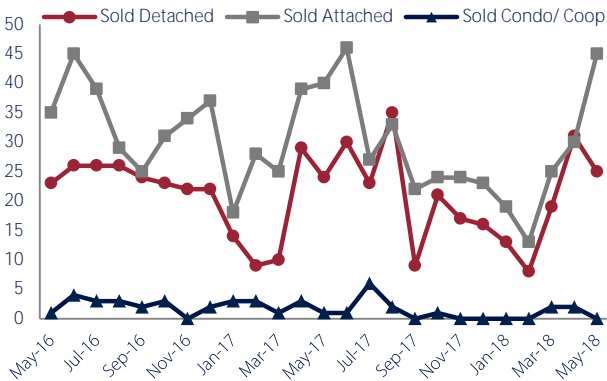
Days On Market

11



Down -21%
Vs. Year Ago

Units Sold*



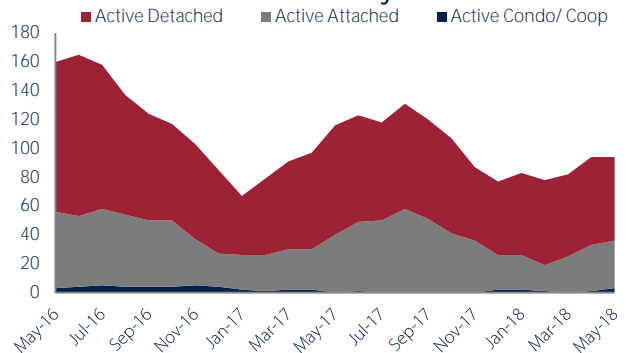
Units Sold

There was an increase in total units sold in May, with 70 sold this month in Chantilly and South Riding versus 63 last month, an increase of 11%. This month's total units sold was higher than at this time last year, an increase of 8% versus May 2017.

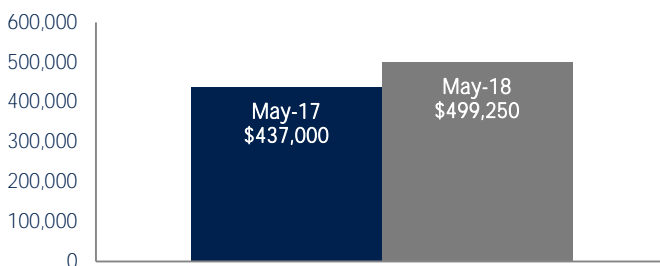
Active Inventory

Versus last year, the total number of homes available this month is lower by 22 units or 19%. The total number of active inventory this May was 94 compared to 116 in May 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Chantilly and South Riding Homes was \$437,000. This May, the median sale price was \$499,250, an increase of 14% or \$62,250 compared to last year. The current median sold price is 6% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Chantilly and South Riding are defined as properties listed in zip code/s 20152.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
INTERNATIONAL REAL ESTATE

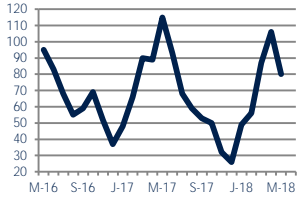




Zip Code(s): 20152

New Listings

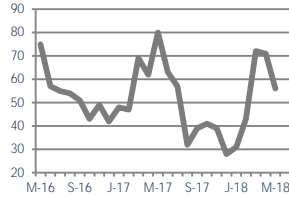
80



Down -30%
Vs. Year Ago

Current Contracts

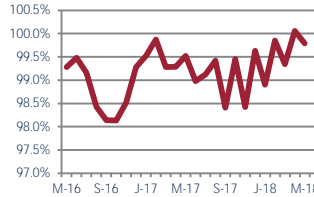
56



Down -30%
Vs. Year Ago

Sold Vs. List Price

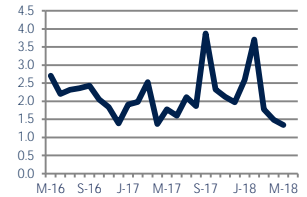
99.8%



No Change
Vs. Year Ago

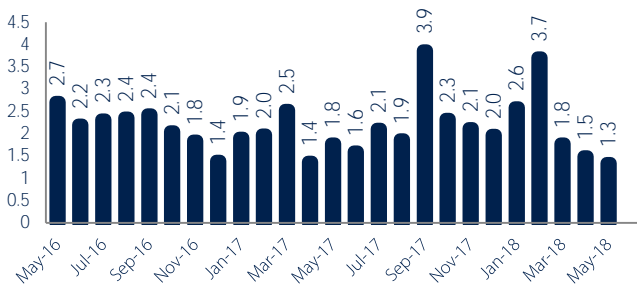
Months of Supply

1.3



Down -25%
Vs. Year Ago

Months Of Supply



Months of Supply

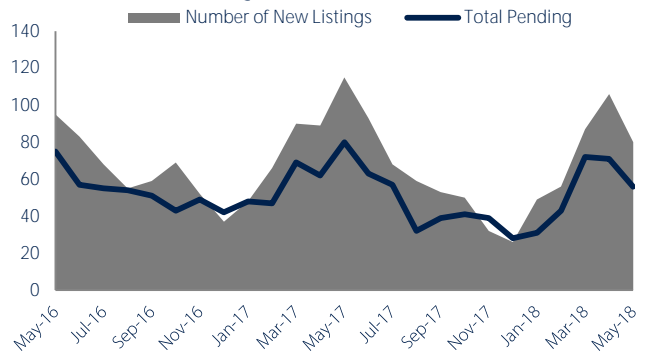
In May, there was 1.3 months of supply available in Chantilly and South Riding, compared to 1.8 in May 2017. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

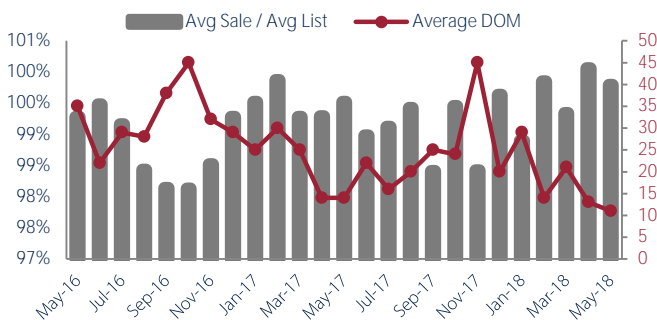
New Listings & Current Contracts

This month there were 80 homes newly listed for sale in Chantilly and South Riding compared to 115 in May 2017, a decrease of 30%. There were 56 current contracts pending sale this May compared to 80 a year ago. The number of current contracts is 30% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Chantilly and South Riding was 99.8% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 11, lower than the average last year, which was 14, a decrease of 21%.



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