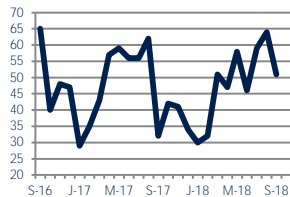




Units Sold

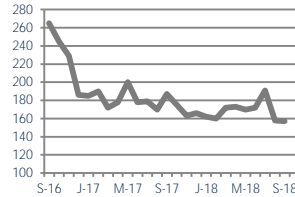
51



Up
Vs. Year Ago

Active Inventory

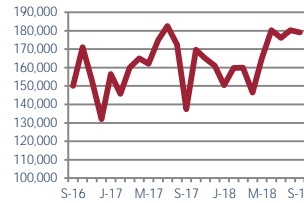
157



Down -16%
Vs. Year Ago

Median Sale Price

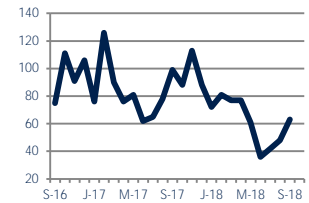
\$179,000



Up 30%
Vs. Year Ago

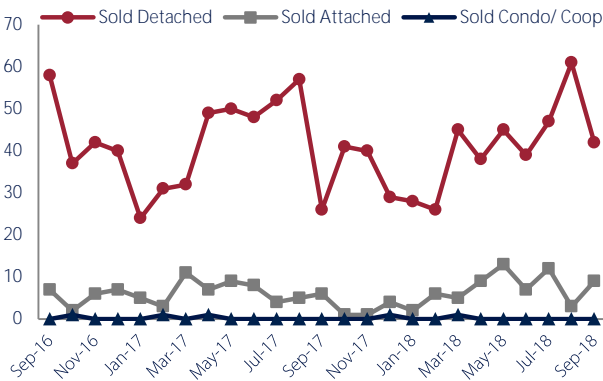
Days On Market

63



Down -36%
Vs. Year Ago

Units Sold*



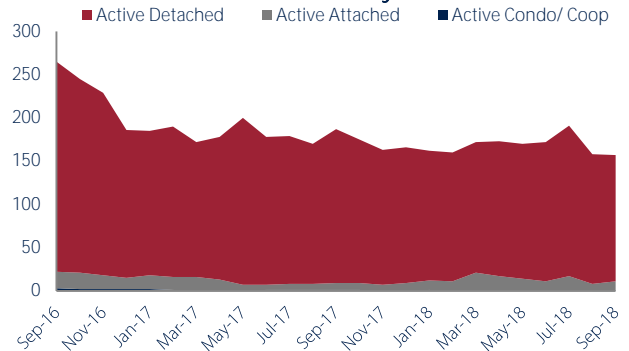
Units Sold

There was a decrease in total units sold in September, with 51 sold this month in Campbell County. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 30 units or 16%. The total number of active inventory this September was 157 compared to 187 in September 2017. This month's total of 157 is lower than the previous month's total supply of available inventory of 158, a decrease of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Campbell County Homes was \$137,400. This September, the median sale price was \$179,000, an increase of \$41,600 compared to last year. The current median sold price is lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

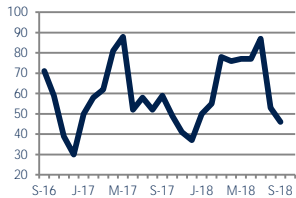


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



New Listings

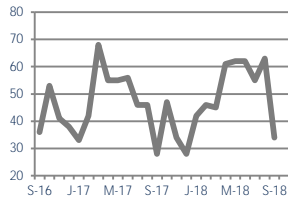
46



Down -22%
Vs. Year Ago

Current Contracts

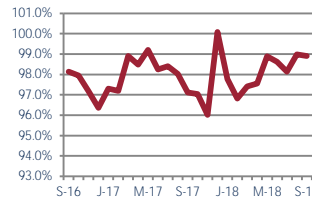
34



Up 21%
Vs. Year Ago

Sold Vs. List Price

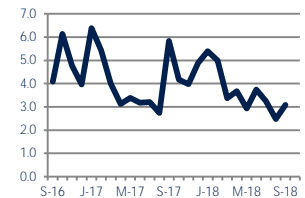
98.9%



Up 1.8%
Vs. Year Ago

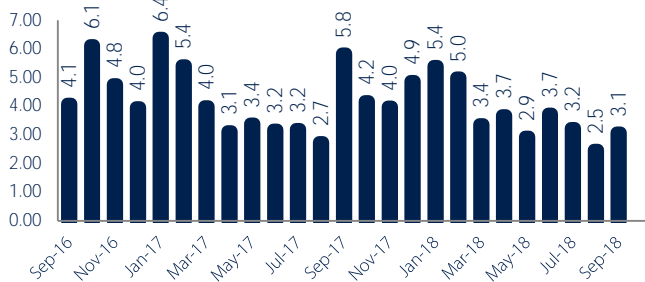
Months of Supply

3.1



Down -47%
Vs. Year Ago

Months Of Supply



Months of Supply

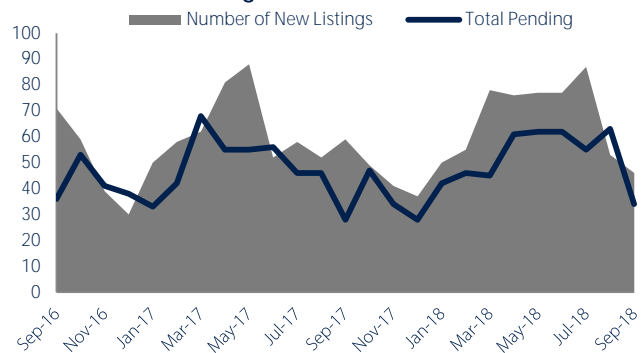
In September, there was 3.1 months of supply available in Campbell County, compared to 5.8 in September 2017. That is a decrease of 47% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

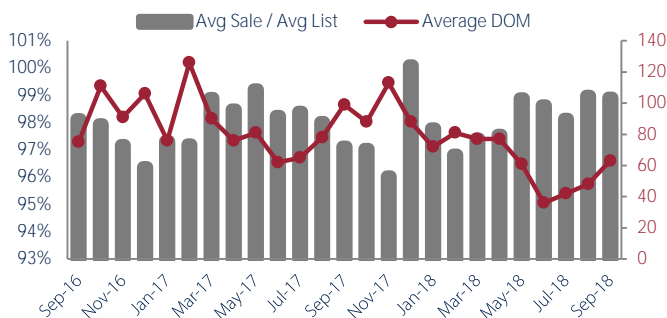
New Listings & Current Contracts

This month there were 46 homes newly listed for sale in Campbell County compared to 59 in September 2017, a decrease of 22%. There were 34 current contracts pending sale this September compared to 28 a year ago. The number of current contracts is 21% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Campbell County was 98.9% of the average list price, which is 1.8% higher than at this time last year.

Days On Market

This month, the average number of days on market was 63, lower than the average last year, which was 99, a decrease of 36%.



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