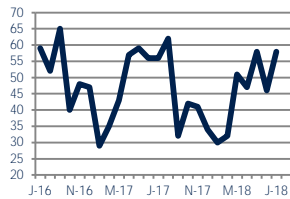


Units Sold

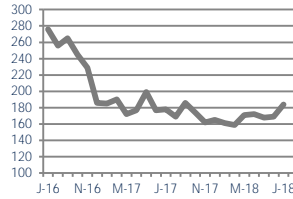
58



Up 4%
Vs. Year Ago

Active Inventory

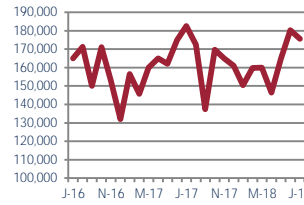
184



Up 3%
Vs. Year Ago

Median Sale Price

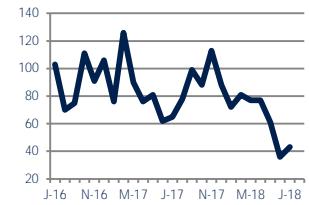
\$175,550



Down -4%
Vs. Year Ago

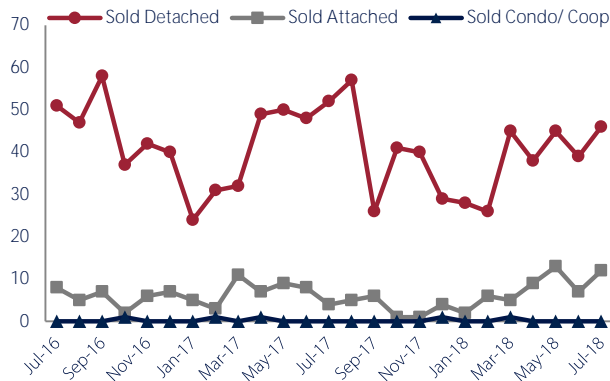
Days On Market

43



Down -34%
Vs. Year Ago

Units Sold*



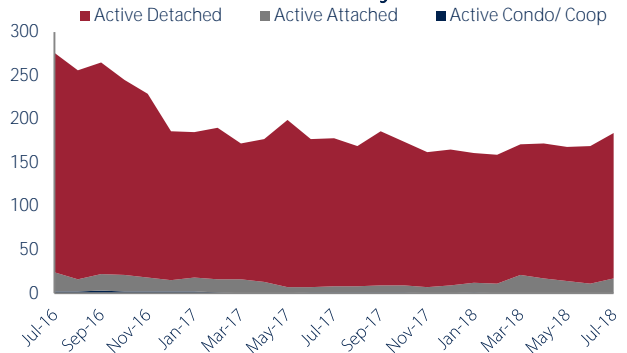
Units Sold

There was an increase in total units sold in July, with 58 sold this month in Campbell County versus 46 last month, an increase of 26%. This month's total units sold was higher than at this time last year, an increase of 4% versus July 2017.

Active Inventory

Versus last year, the total number of homes available this month is higher by 6 units or 3%. The total number of active inventory this July was 184 compared to 178 in July 2017. This month's total of 184 is higher than the previous month's total supply of available inventory of 169, an increase of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Campbell County Homes was \$182,500. This July, the median sale price was \$175,550, a decrease of 4% or \$6,950 compared to last year. The current median sold price is 3% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



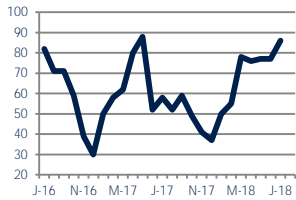
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.





New Listings

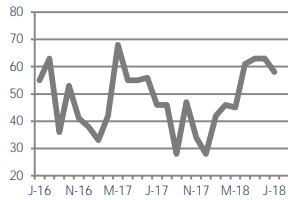
86



Up 48%
Vs. Year Ago

Current Contracts

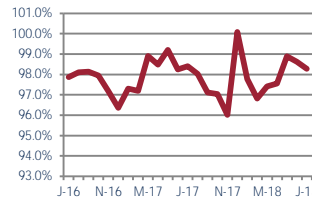
58



Up 26%
Vs. Year Ago

Sold Vs. List Price

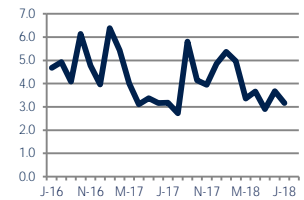
98.3%



No Change
Vs. Year Ago

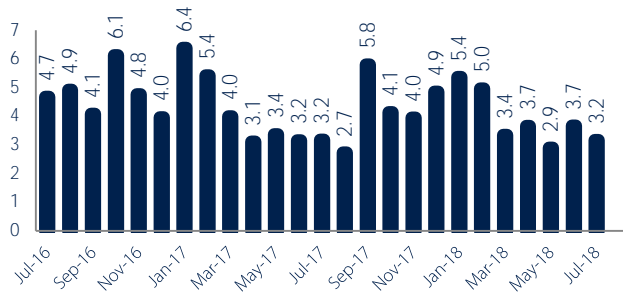
Months of Supply

3.2



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

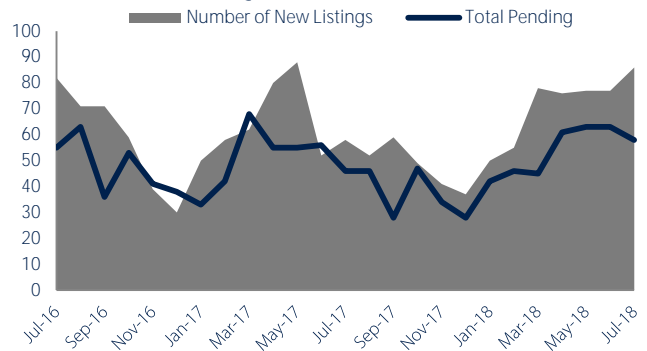
In July, there was 3.2 months of supply available in Campbell County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

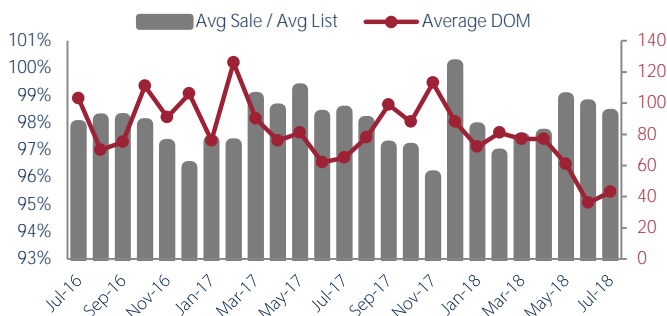
New Listings & Current Contracts

This month there were 86 homes newly listed for sale in Campbell County compared to 58 in July 2017, an increase of 48%. There were 58 current contracts pending sale this July compared to 46 a year ago. The number of current contracts is 26% higher than last July.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Campbell County was 98.3% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 43, lower than the average last year, which was 65, a decrease of 34%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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