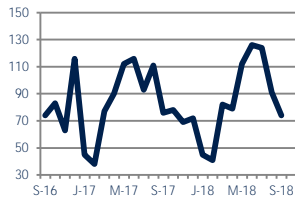


Zip Code(s): 20148

### Units Sold

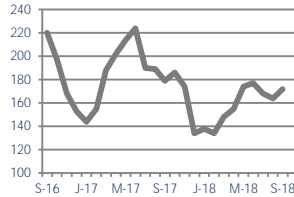
74



Down -3%  
Vs. Year Ago

### Active Inventory

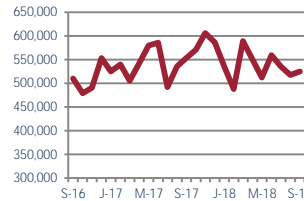
172



Down -4%  
Vs. Year Ago

### Median Sale Price

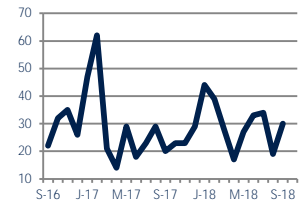
\$524,990



Down -5%  
Vs. Year Ago

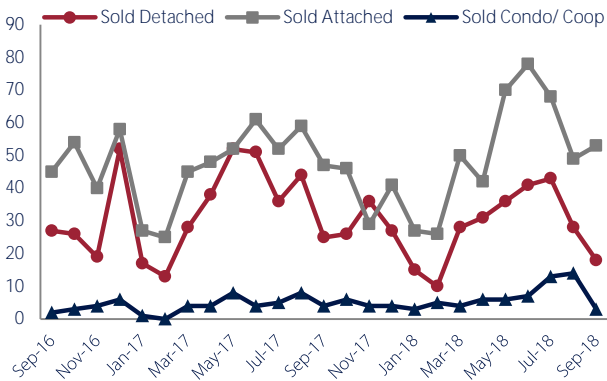
### Days On Market

30



Up 50%  
Vs. Year Ago

### Units Sold\*



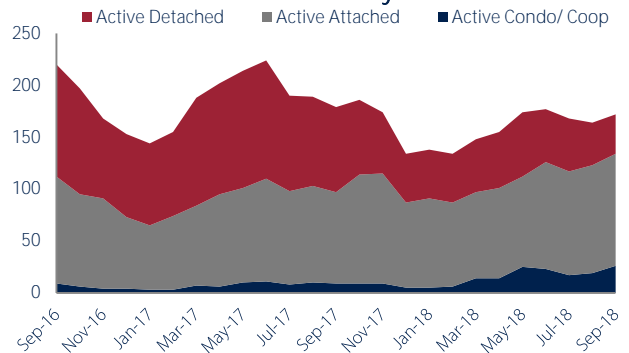
### Units Sold

There was a decrease in total units sold in September, with 74 sold this month in Broadlands and Brambleton versus 91 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 3% versus September 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 7 units or 4%. The total number of active inventory this September was 172 compared to 179 in September 2017. This month's total of 172 is higher than the previous month's total supply of available inventory of 164, an increase of 5%.

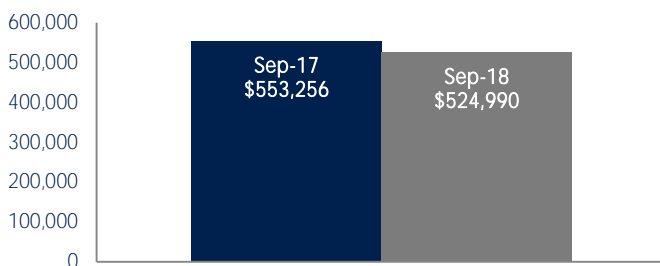
### Active Inventory\*



### Median Sale Price

Last September, the median sale price for Broadlands and Brambleton Homes was \$553,256. This September, the median sale price was \$524,990, a decrease of 5% or \$28,266 compared to last year. The current median sold price is 1% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Broadlands and Brambleton are defined as properties listed in zip code/s 20148.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S  
INTERNATIONAL REAL ESTATE

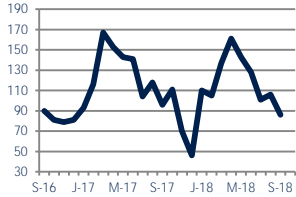




Zip Code(s): 20148

### New Listings

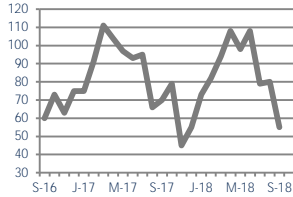
86



Down -10%  
Vs. Year Ago

### Current Contracts

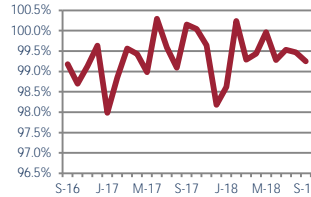
55



Down -21%  
Vs. Year Ago

### Sold Vs. List Price

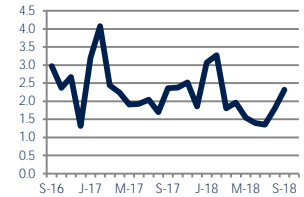
99.3%



Down -0.9%  
Vs. Year Ago

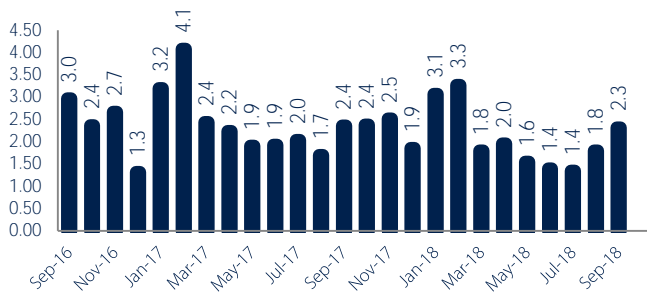
### Months of Supply

2.3



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

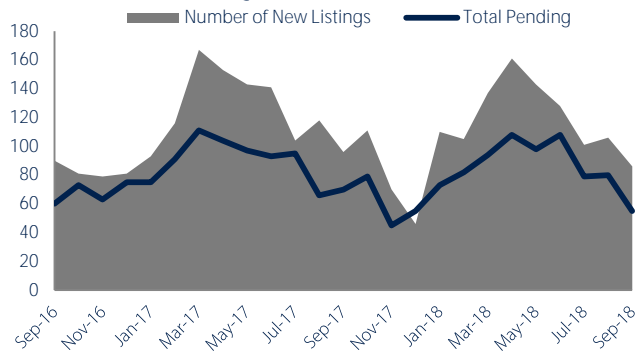
In September, there was 2.3 months of supply available in Broadlands and Brambleton. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

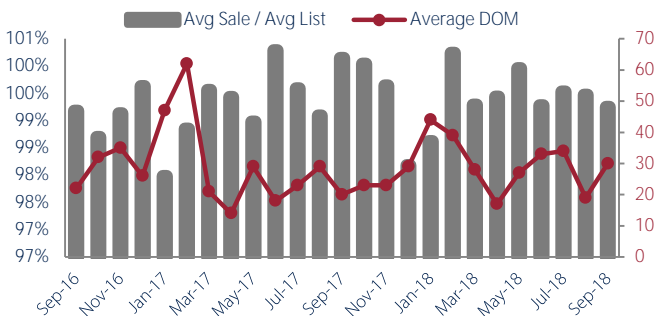
### New Listings & Current Contracts

This month there were 86 homes newly listed for sale in Broadlands and Brambleton compared to 96 in September 2017, a decrease of 10%. There were 55 current contracts pending sale this September compared to 70 a year ago. The number of current contracts is 21% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Broadlands and Brambleton was 99.3% of the average list price, which is 0.9% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 30, higher than the average last year, which was 20, an increase of 50%.



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