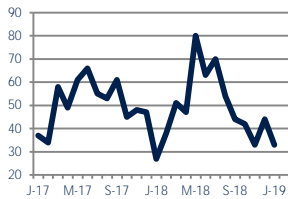


Zip Code(s): 23235

Units Sold

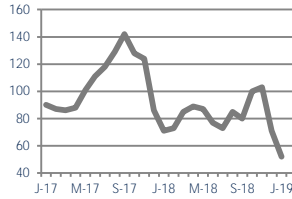
33



Up 22%
Vs. Year Ago

Active Inventory

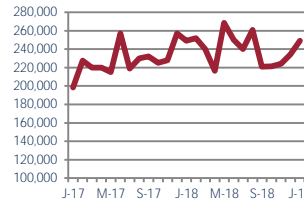
52



Down -27%
Vs. Year Ago

Median Sale Price

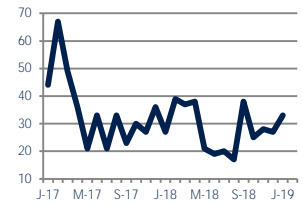
\$249,000



No Change
Vs. Year Ago

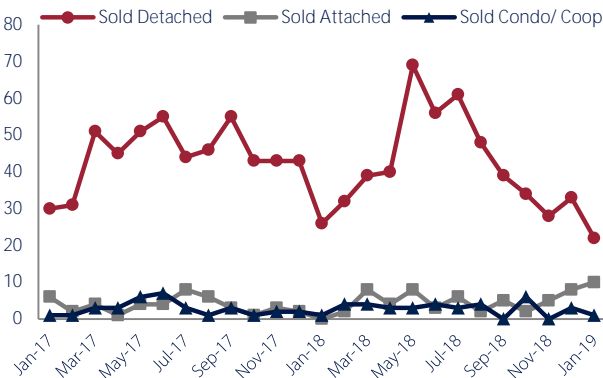
Days On Market

33



Up 22%
Vs. Year Ago

Units Sold*



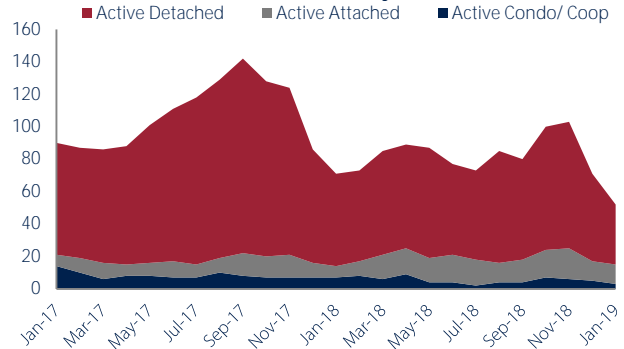
Units Sold

There was a decrease in total units sold in January, with 33 sold this month in Bon Air and Huguenot Farms versus 44 last month, a decrease of 25%. This month's total units sold was higher than at this time last year, an increase of 22% versus January 2018.

Active Inventory

Versus last year, the total number of homes available this month is lower by 19 units or 27%. The total number of active inventory this January was 52 compared to 71 in January 2018. This month's total of 52 is lower than the previous month's total supply of available inventory of 71, a decrease of 27%.

Active Inventory*

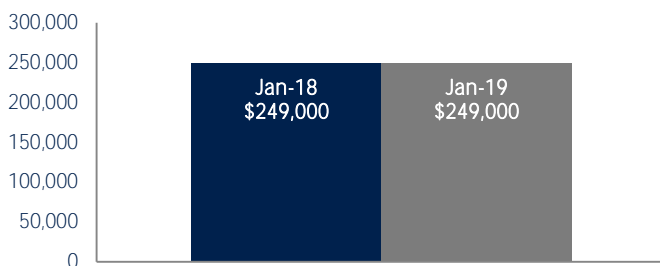


Median Sale Price

Last January, the median sale price for Bon Air and Huguenot Farms Homes was \$249,000. This January, the median sale price was \$249,000, which is similar compared to a year ago. The current median sold price is 6% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



Bon Air and Huguenot Farms are defined as properties listed in zip code/s 23235.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
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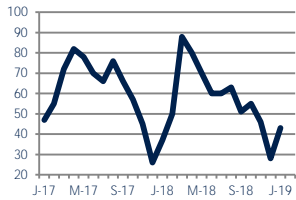




Zip Code(s): 23235

New Listings

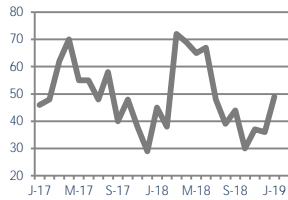
43



Up 16%
Vs. Year Ago

Current Contracts

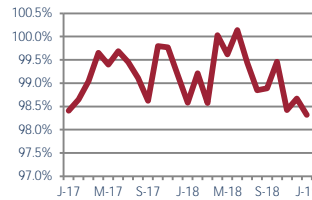
49



Up 9%
Vs. Year Ago

Sold Vs. List Price

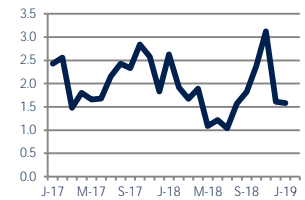
98.3%



No Change
Vs. Year Ago

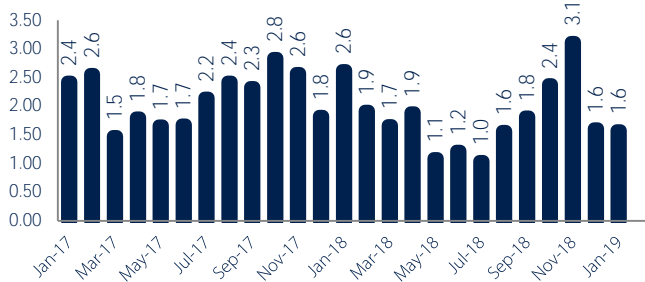
Months of Supply

1.6



Down -40%
Vs. Year Ago

Months Of Supply



Months of Supply

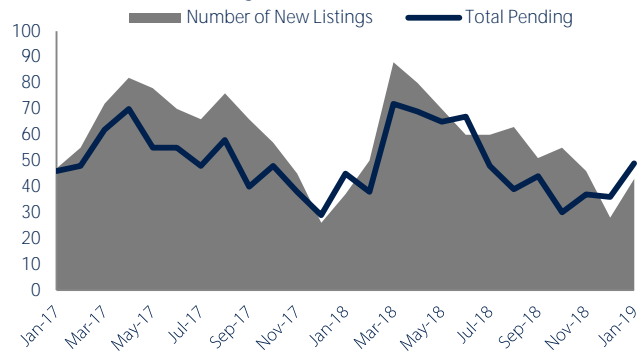
In January, there was 1.6 months of supply available in Bon Air and Huguenot Farms, compared to 2.6 in January 2018. That is a decrease of 40% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

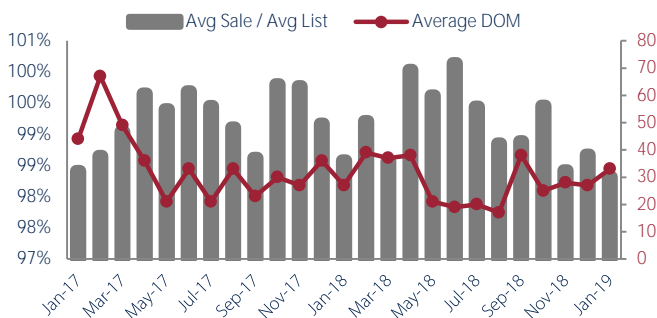
New Listings & Current Contracts

This month there were 43 homes newly listed for sale in Bon Air and Huguenot Farms compared to 37 in January 2018, an increase of 16%. There were 49 current contracts pending sale this January compared to 45 a year ago. The number of current contracts is 9% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Bon Air and Huguenot Farms was 98.3% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 33, higher than the average last year, which was 27, an increase of 22%.



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