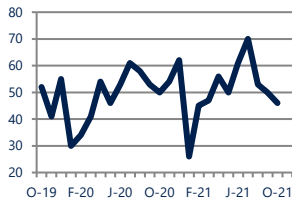




Zip Code(s): 23235

Units Sold

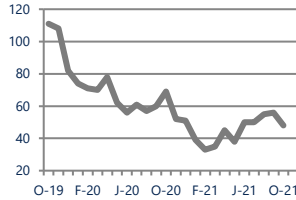
46



Down -8%
Vs. Year Ago

Active Inventory

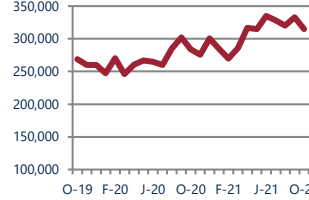
48



Down -30%
Vs. Year Ago

Median Sale Price

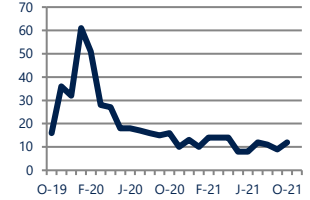
\$315,000



Up 11%
Vs. Year Ago

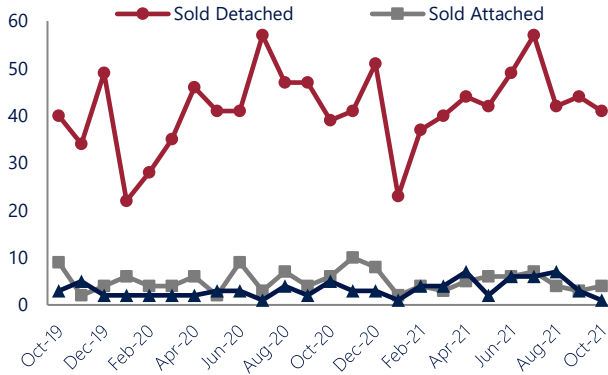
Days On Market

12



Down -25%
Vs. Year Ago

Units Sold*



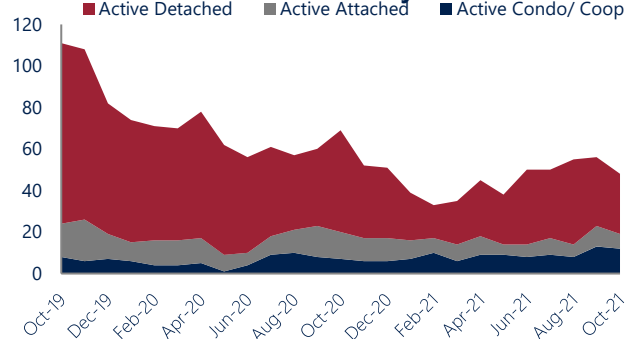
Units Sold

There was a decrease in total units sold in October, with 46 sold this month in Bon Air and Huguenot Farms versus 50 last month, a decrease of 8%. This month's total units sold was lower than at this time last year, a decrease of 8% versus October 2020.

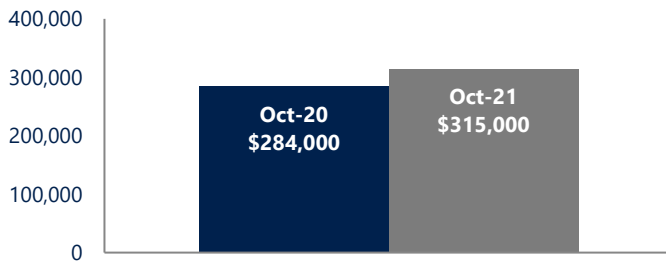
Active Inventory

Versus last year, the total number of homes available this month is lower by 21 units or 30%. The total number of active inventory this October was 48 compared to 69 in October 2020. This month's total of 48 is lower than the previous month's total supply of available inventory of 56, a decrease of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Bon Air and Huguenot Farms Homes was \$284,000. This October, the median sale price was \$315,000, an increase of 11% or \$31,000 compared to last year. The current median sold price is 5% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Bon Air and Huguenot Farms are defined as properties listed in zip code/s 23235.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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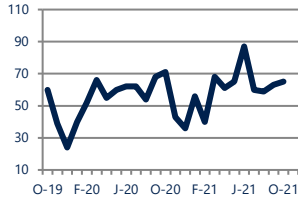




Zip Code(s): 23235

New Listings

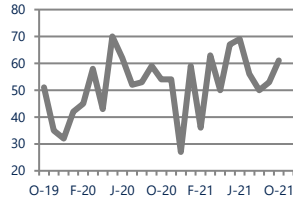
65



Down -8%
Vs. Year Ago

Current Contracts

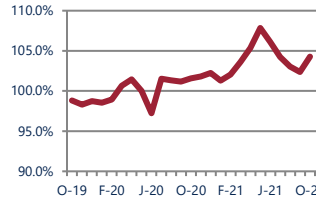
61



Up 13%
Vs. Year Ago

Sold Vs. List Price

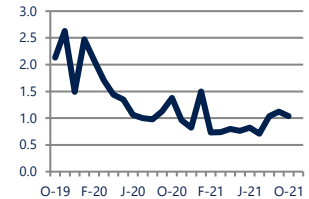
104.3%



Up 2.7%
Vs. Year Ago

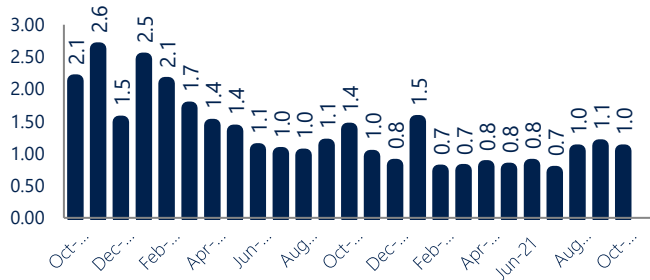
Months of Supply

1.0



Down -25%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

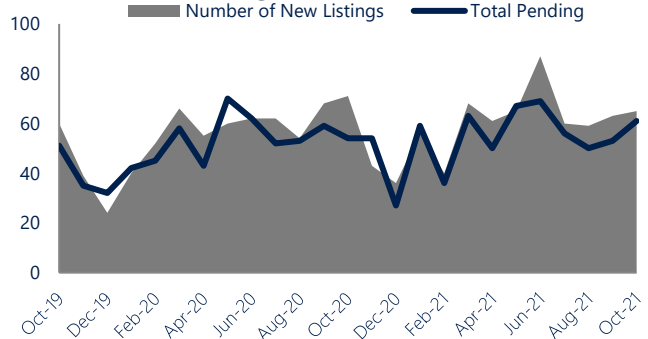
This month there were 65 homes newly listed for sale in Bon Air and Huguenot Farms compared to 71 in October 2020, a decrease of 8%. There were 61 current contracts pending sale this October compared to 54 a year ago. The number of current contracts is 13% higher than last October.

Months of Supply

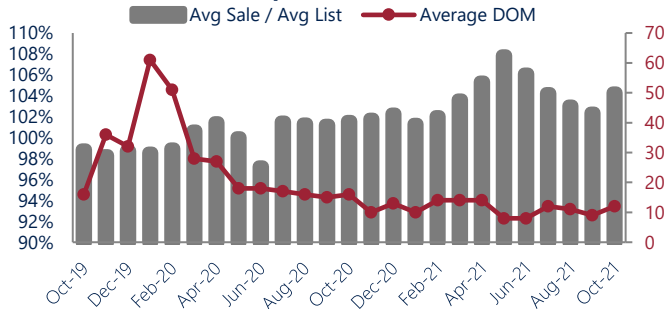
In October, there was 1.0 months of supply available in Bon Air and Huguenot Farms, compared to 1.4 in October 2020. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Bon Air and Huguenot Farms was 104.3% of the average list price, which is 2.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 12, lower than the average last year, which was 16, a decrease of 25%.



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