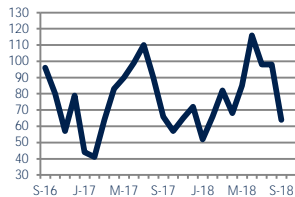


Units Sold

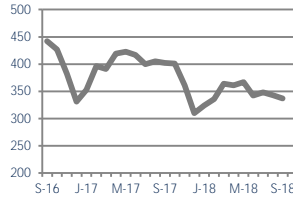
64



Down -3%
Vs. Year Ago

Active Inventory

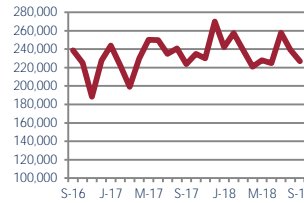
337



Down -16%
Vs. Year Ago

Median Sale Price

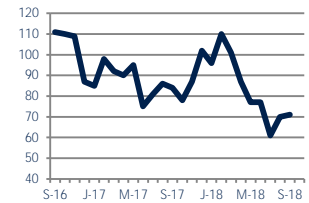
\$227,000



Up 1%
Vs. Year Ago

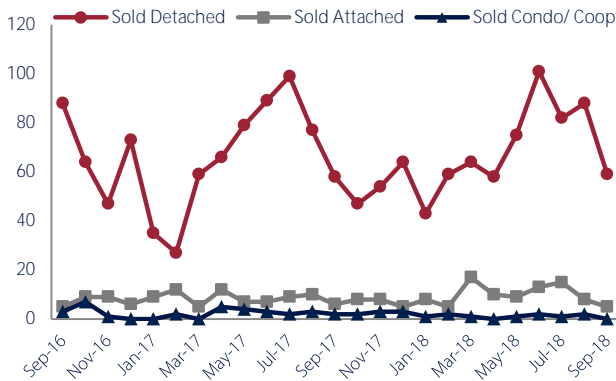
Days On Market

71



Down -15%
Vs. Year Ago

Units Sold*



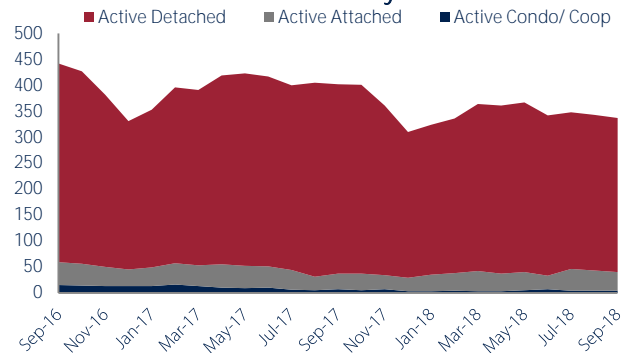
Units Sold

There was a decrease in total units sold in September, with 64 sold this month in Bedford County versus 98 last month, a decrease of 35%. This month's total units sold was lower than at this time last year, a decrease of 3% versus September 2017.

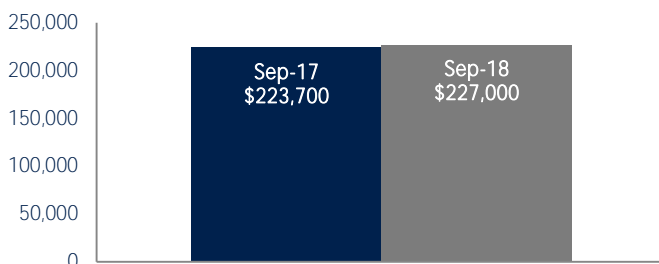
Active Inventory

Versus last year, the total number of homes available this month is lower by 65 units or 16%. The total number of active inventory this September was 337 compared to 402 in September 2017. This month's total of 337 is lower than the previous month's total supply of available inventory of 343, a decrease of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Bedford County Homes was \$223,700. This September, the median sale price was \$227,000, an increase of 1% or \$3,300 compared to last year. The current median sold price is 5% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

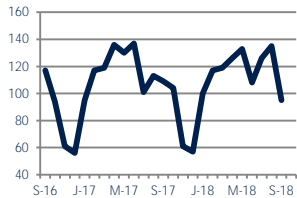


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



New Listings

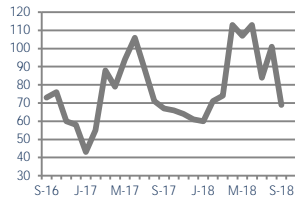
95



Down -13%
Vs. Year Ago

Current Contracts

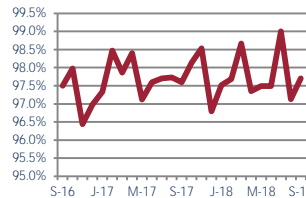
69



Up 3%
Vs. Year Ago

Sold Vs. List Price

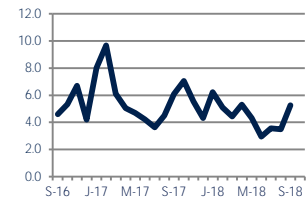
97.7%



No Change
Vs. Year Ago

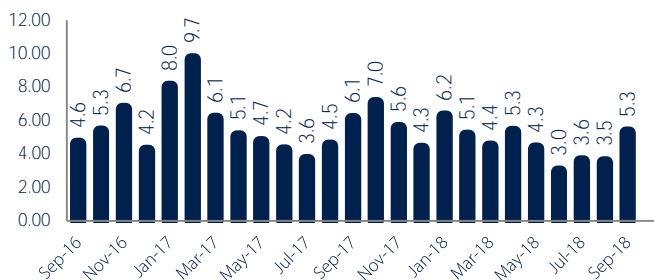
Months of Supply

5.3



Down -13%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

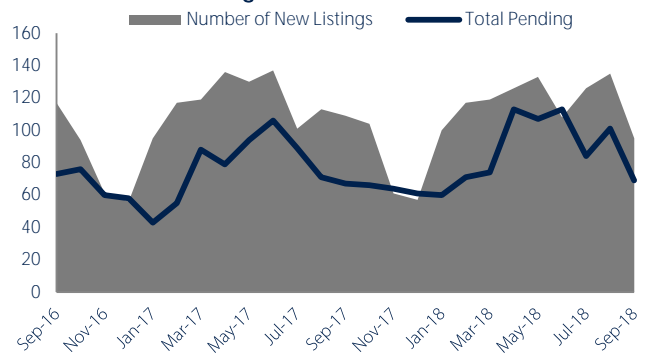
This month there were 95 homes newly listed for sale in Bedford County compared to 109 in September 2017, a decrease of 13%. There were 69 current contracts pending sale this September compared to 67 a year ago. The number of current contracts is 3% higher than last September.

Months of Supply

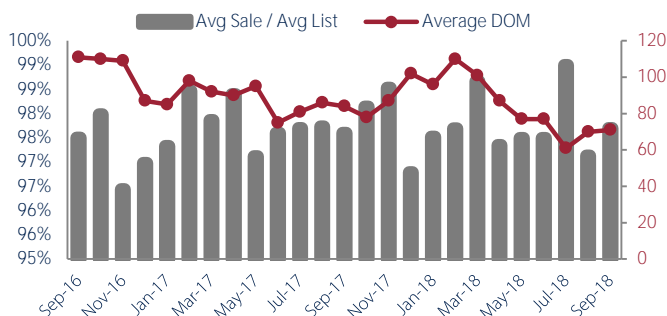
In September, there was 5.3 months of supply available in Bedford County, compared to 6.1 in September 2017. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Bedford County was 97.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 71, lower than the average last year, which was 84, a decrease of 15%.



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