THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: BEACONSDALE AND MORRISON HOUSING MARKET

JUNE 2025

Zip Code(s): 23601

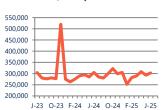


Units Sold

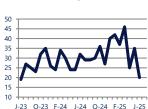
Active Inventory 46



Median Sale Price \$303,000



Days On Market



Up 7% Vs. Year Ago

Down -23% Vs. Year Ago

Down -1% Vs. Year Ago

Down -38% Vs. Year Ago

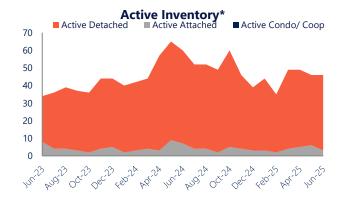


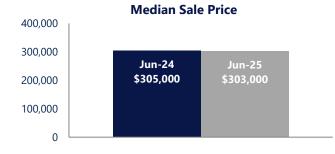
Units Sold

There was an increase in total units sold in June, with 32 sold this month in Beaconsdale and Morrison versus 29 last month, an increase of 10%. This month's total units sold was higher than at this time last year, an increase of 7% versus June 2024.



Versus last year, the total number of homes available this month is lower by 14 units or 23%. The total number of active inventory this June was 46 compared to 60 in June 2024. This month's supply remained stable as compared to last month.





Median Sale Price

Last June, the median sale price for Beaconsdale and Morrison Homes was \$305,000. This June, the median sale price was \$303,000, a decrease of 1% or \$2,000 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Beaconsdale and Morrison are defined as properties listed in zip code/s 23601

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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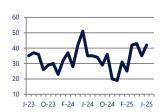
MARKET MINUT

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Up 20% Vs. Year Ago

Current Contracts



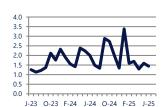
Up 6% Vs. Year Ago

Sold Vs. List Price 99.8%



No Change Vs. Year Ago

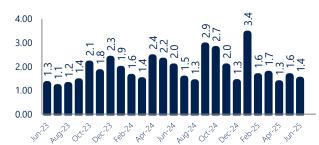
Months of Supply 1.4



Down -28% Vs. Year Ago

Total Pending

Months Of Supply



New Listings & Current Contracts

This month there were 42 homes newly listed for sale in Beaconsdale and Morrison compared to 35 in June 2024, an increase of 20%. There were 36 current contracts pending sale this June compared to 34 a year ago. The number of current contracts is 6% higher than last June.

Months of Supply

In June, there was 1.4 months of supply available in Beaconsdale and Morrison, compared to 2.0 in June 2024. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

■ Number of New Listings



Sale Price/ List Price & DOM - Average DOM Avg Sale / Avg List 102% 101% 100% 99% 98% 97% 96% 95%

Sale Price to List Price Ratio

In June, the average sale price in Beaconsdale and Morrison was 99.8% of the average list price, which is similar compared to a

Days On Market

This month, the average number of days on market was 20, lower than the average last year, which was 32, a decrease of 38%.

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