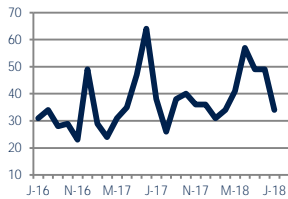


Zip Code(s): 23222

### Units Sold

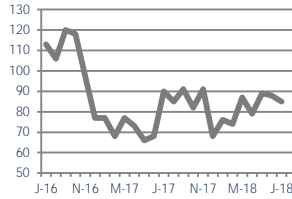
34



Down -11%  
Vs. Year Ago

### Active Inventory

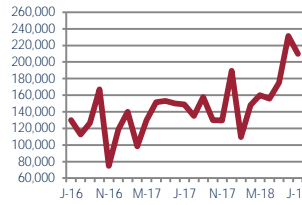
85



Down -6%  
Vs. Year Ago

### Median Sale Price

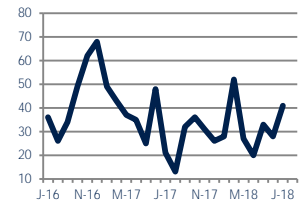
\$210,000



Up  
Vs. Year Ago

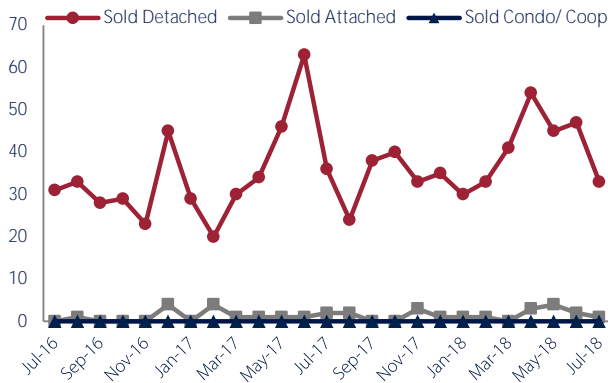
### Days On Market

41



Up  
Vs. Year Ago

### Units Sold\*



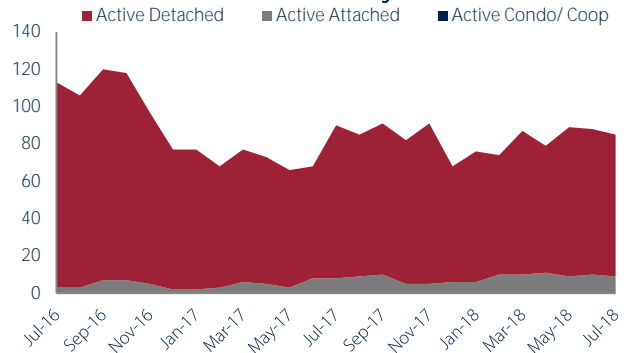
### Units Sold

There was a decrease in total units sold in July, with 34 sold this month in Barton Heights and Highland Park versus 49 last month, a decrease of 31%. This month's total units sold was lower than at this time last year, a decrease of 11% versus July 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 5 units or 6%. The total number of active inventory this July was 85 compared to 90 in July 2017. This month's total of 85 is lower than the previous month's total supply of available inventory of 88, a decrease of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last July, the median sale price for Barton Heights and Highland Park Homes was \$148,950. This July, the median sale price was \$210,000, an increase of \$61,050 compared to last year. The current median sold price is lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Barton Heights and Highland Park are defined as properties listed in zip code/s 23222.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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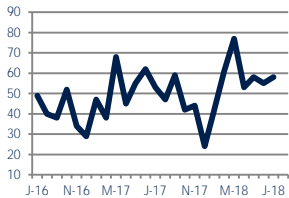
CHRISTIE'S INTERNATIONAL REAL ESTATE



Zip Code(s): 23222

**New Listings**

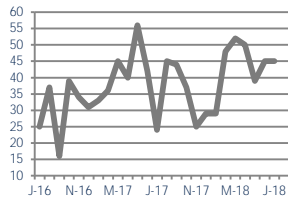
58



Up 9%  
Vs. Year Ago

**Current Contracts**

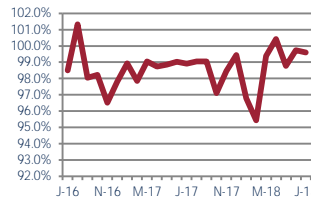
45



Up 88%  
Vs. Year Ago

**Sold Vs. List Price**

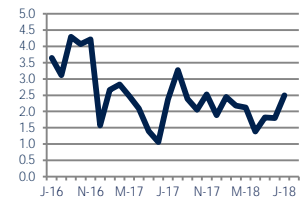
99.6%



Up 0.7%  
Vs. Year Ago

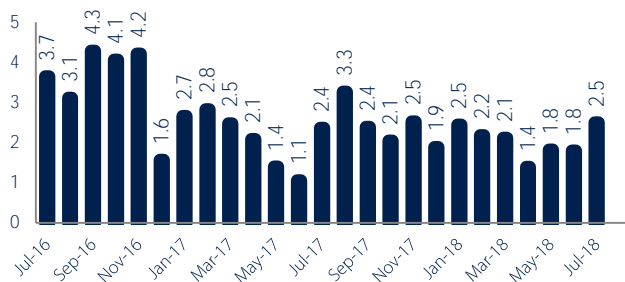
**Months of Supply**

2.5



Up 5%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

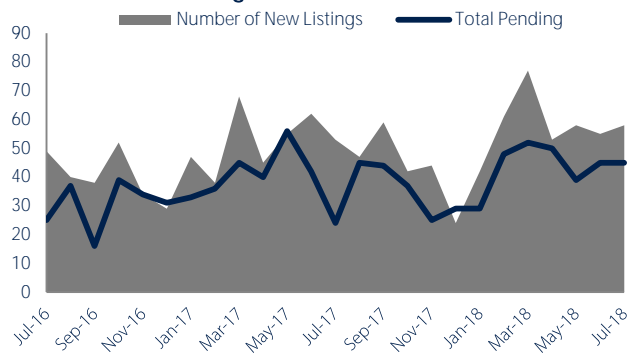
In July, there was 2.5 months of supply available in Barton Heights and Highland Park, compared to 2.4 in July 2017. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

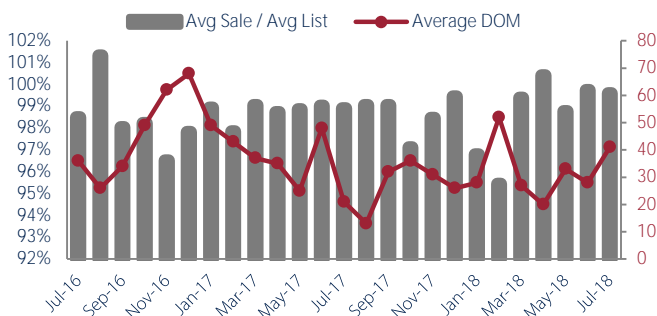
**New Listings & Current Contracts**

This month there were 58 homes newly listed for sale in Barton Heights and Highland Park compared to 53 in July 2017, an increase of 9%. There were 45 current contracts pending sale this July compared to 24 a year ago. The number of current contracts remained stable as compared to last July.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In July, the average sale price in Barton Heights and Highland Park was 99.6% of the average list price, which is 0.7% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 41, higher than the average last year, which was 21. This increase was impacted by the limited number of sales.



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