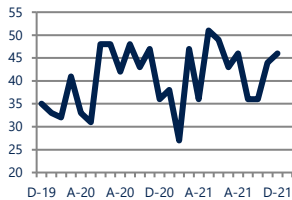




Zip Code(s): 23222

Units Sold

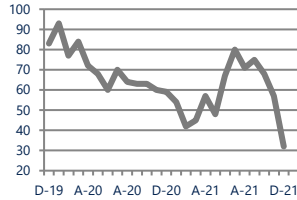
46



Up 28%
Vs. Year Ago

Active Inventory

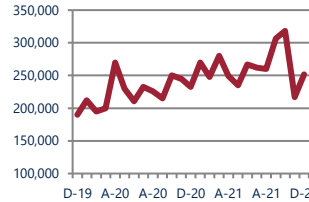
32



Down -46%
Vs. Year Ago

Median Sale Price

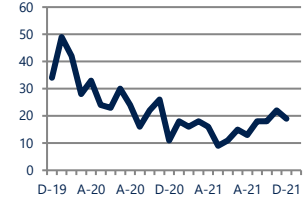
\$251,450



Up 8%
Vs. Year Ago

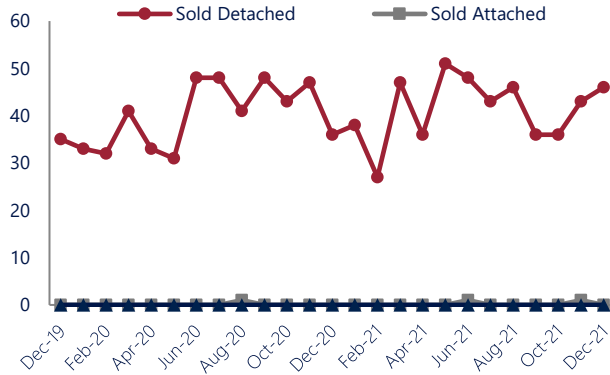
Days On Market

19



Up 73%
Vs. Year Ago

Units Sold*



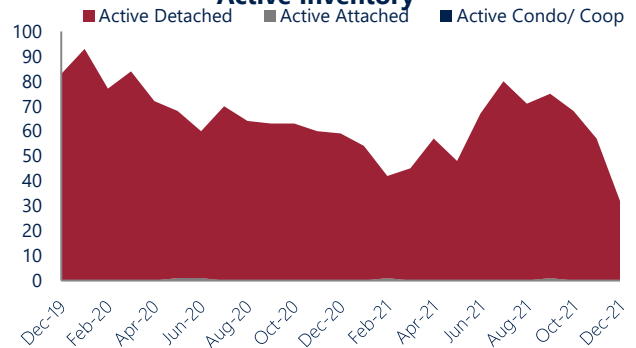
Units Sold

There was an increase in total units sold in December, with 46 sold this month in Barton Heights and Highland Park versus 44 last month, an increase of 5%. This month's total units sold was higher than at this time last year, an increase of 28% versus December 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 27 units or 46%. The total number of active inventory this December was 32 compared to 59 in December 2020. This month's total of 32 is lower than the previous month's total supply of available inventory of 57, a decrease of 44%.

Active Inventory*



Median Sale Price



Last December, the median sale price for Barton Heights and Highland Park Homes was \$232,750. This December, the median sale price was \$251,450, an increase of 8% or \$18,700 compared to last year. The current median sold price is 16% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Barton Heights and Highland Park are defined as properties listed in zip code/s 23222.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

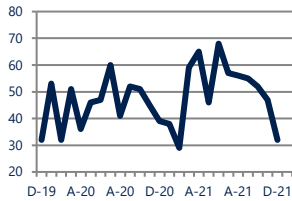




Zip Code(s): 23222

New Listings

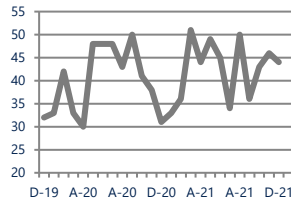
32



Down -18%
Vs. Year Ago

Current Contracts

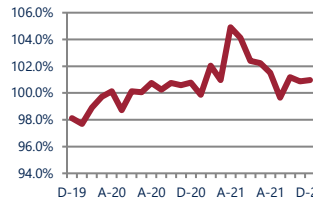
44



Up 42%
Vs. Year Ago

Sold Vs. List Price

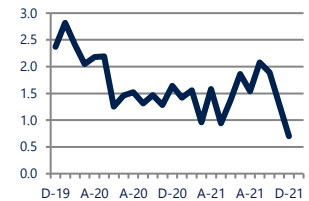
101.0%



No Change
Vs. Year Ago

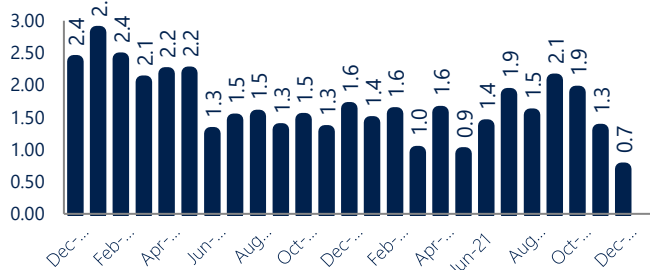
Months of Supply

0.7



Down -57%
Vs. Year Ago

Months of Supply



Months of Supply

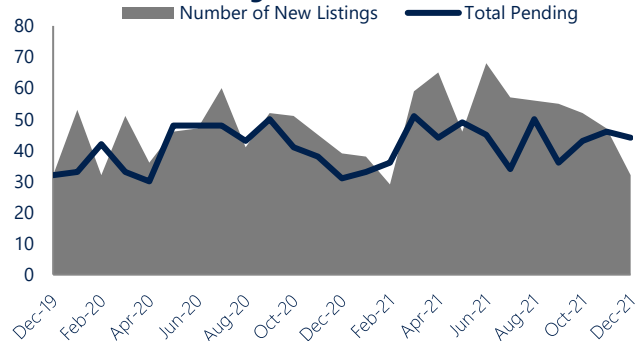
In December, there was 0.7 months of supply available in Barton Heights and Highland Park, compared to 1.6 in December 2020. That is a decrease of 58% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

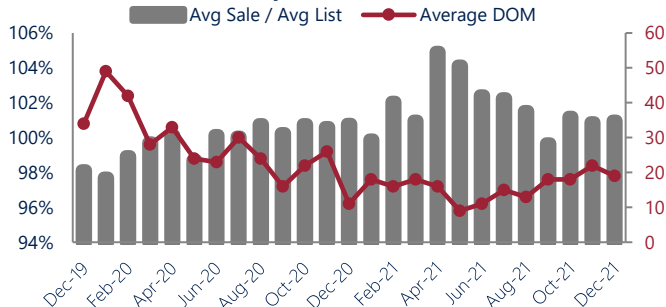
New Listings & Current Contracts

This month there were 32 homes newly listed for sale in Barton Heights and Highland Park compared to 39 in December 2020, a decrease of 18%. There were 44 current contracts pending sale this December compared to 31 a year ago. The number of current contracts is 42% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Barton Heights and Highland Park was 101.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 19, higher than the average last year, which was 11, an increase of 73%.

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