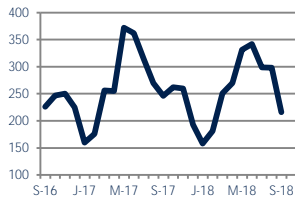
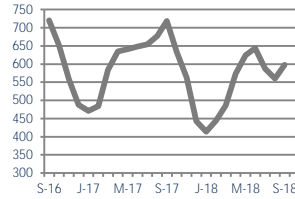


Units Sold 216



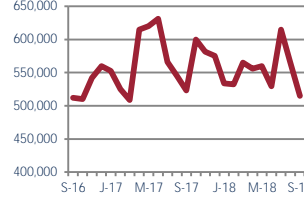
Down -12%
Vs. Year Ago

Active Inventory 598



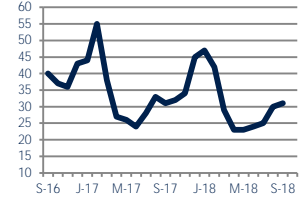
Down -17%
Vs. Year Ago

Median Sale Price \$515,000



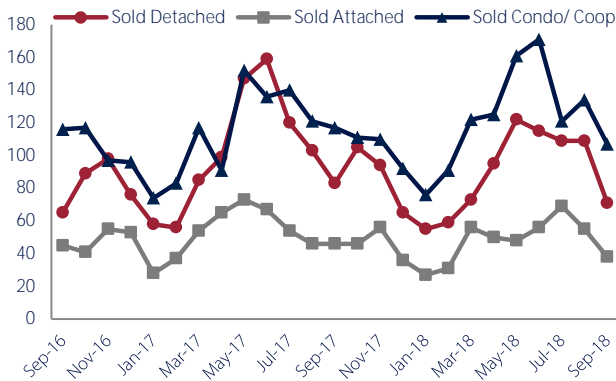
Down -2%
Vs. Year Ago

Days On Market 31



No Change
Vs. Year Ago

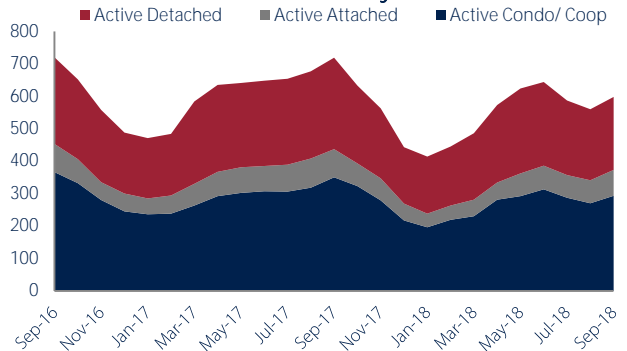
Units Sold*



Units Sold

There was a decrease in total units sold in September, with 216 sold this month in Arlington County versus 298 last month, a decrease of 28%. This month's total units sold was lower than at this time last year, a decrease of 12% versus September 2017.

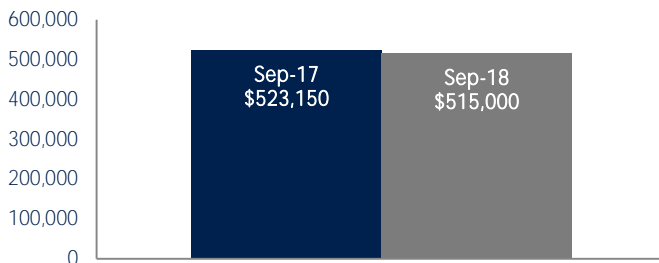
Active Inventory*



Active Inventory

Versus last year, the total number of homes available this month is lower by 121 units or 17%. The total number of active inventory this September was 598 compared to 719 in September 2017. This month's total of 598 is higher than the previous month's total supply of available inventory of 560, an increase of 7%.

Median Sale Price



Median Sale Price

Last September, the median sale price for Arlington County Homes was \$523,150. This September, the median sale price was \$515,000, a decrease of 2% or \$8,150 compared to last year. The current median sold price is 9% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



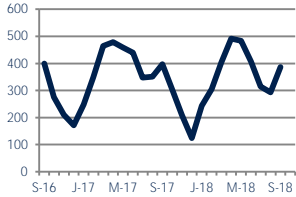
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

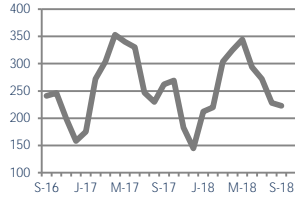
387



Down -3%
Vs. Year Ago

Current Contracts

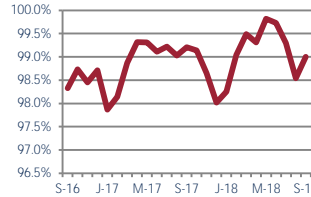
223



Down -15%
Vs. Year Ago

Sold Vs. List Price

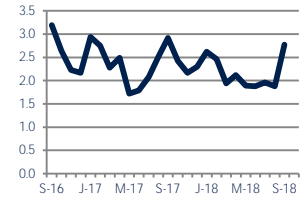
99.0%



No Change
Vs. Year Ago

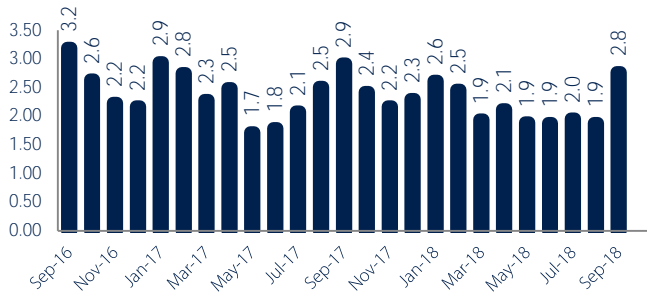
Months of Supply

2.8



Down -5%
Vs. Year Ago

Months Of Supply



Months of Supply

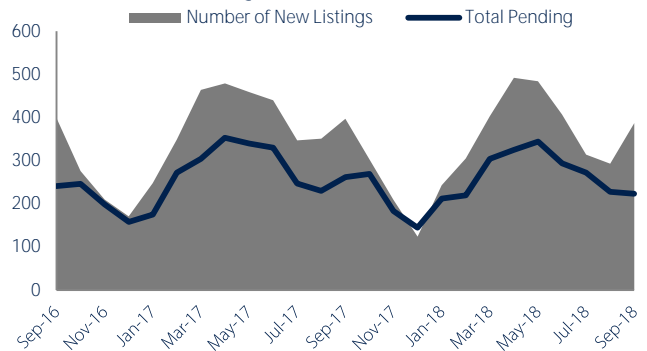
In September, there was 2.8 months of supply available in Arlington County, compared to 2.9 in September 2017. That is a decrease of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

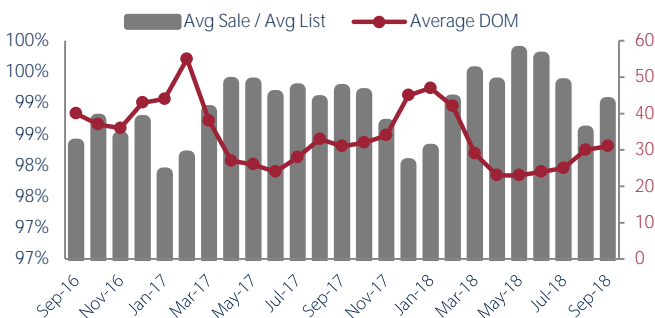
New Listings & Current Contracts

This month there were 387 homes newly listed for sale in Arlington County compared to 397 in September 2017, a decrease of 3%. There were 223 current contracts pending sale this September compared to 262 a year ago. The number of current contracts is 15% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Arlington County was 99.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 31, which is similar compared to a year ago.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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