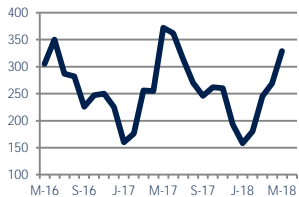




Units Sold

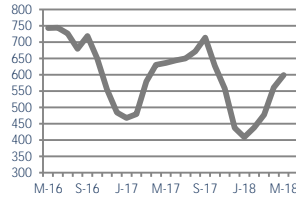
329



Down -12%
Vs. Year Ago

Active Inventory

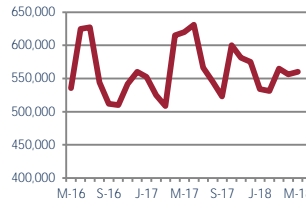
599



Down -6%
Vs. Year Ago

Median Sale Price

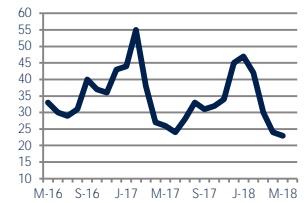
\$560,000



Down -10%
Vs. Year Ago

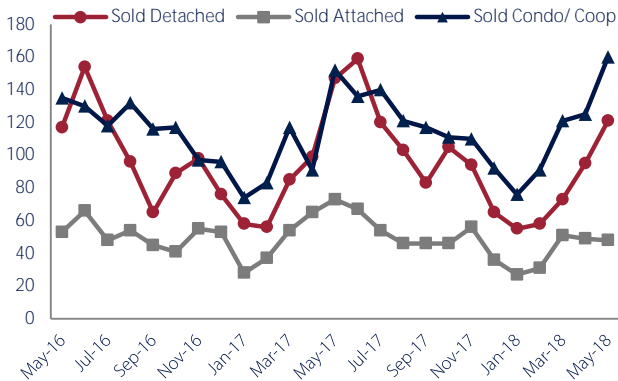
Days On Market

23



Down -12%
Vs. Year Ago

Units Sold*



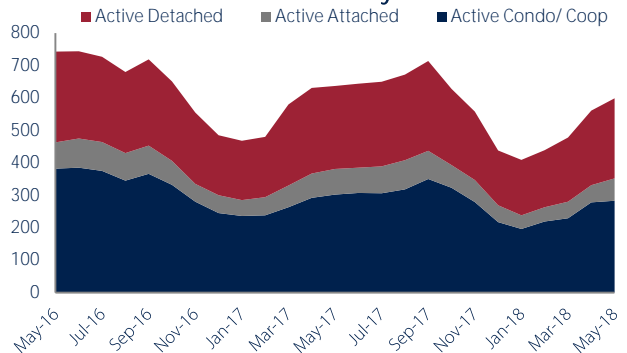
Units Sold

There was an increase in total units sold in May, with 329 sold this month in Arlington County versus 269 last month, an increase of 22%. This month's total units sold was lower than at this time last year, a decrease of 12% versus May 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 38 units or 6%. The total number of active inventory this May was 599 compared to 637 in May 2017. This month's total of 599 is higher than the previous month's total supply of available inventory of 561, an increase of 7%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Arlington County Homes was \$620,000. This May, the median sale price was \$560,000, a decrease of 10% or \$60,000 compared to last year. The current median sold price is 1% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

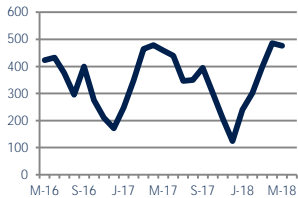


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

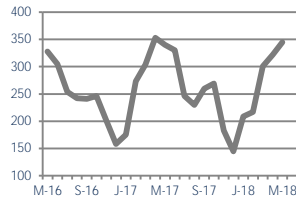
476



Up 4%
Vs. Year Ago

Current Contracts

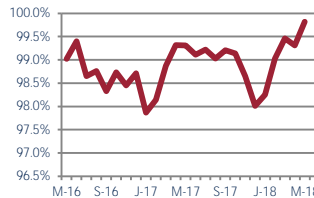
345



Up 1%
Vs. Year Ago

Sold Vs. List Price

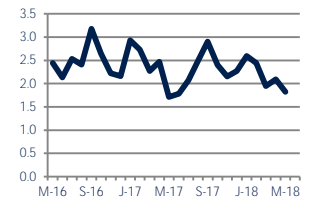
99.8%



Up 0.5%
Vs. Year Ago

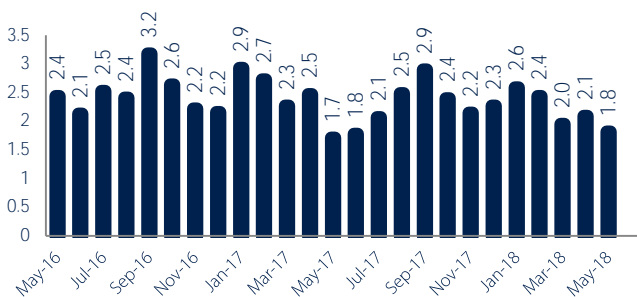
Months of Supply

1.8



Up 6%
Vs. Year Ago

Months Of Supply



Months of Supply

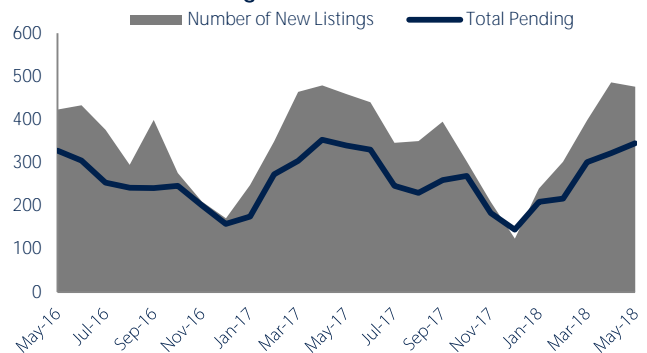
In May, there was 1.8 months of supply available in Arlington County, compared to 1.7 in May 2017. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

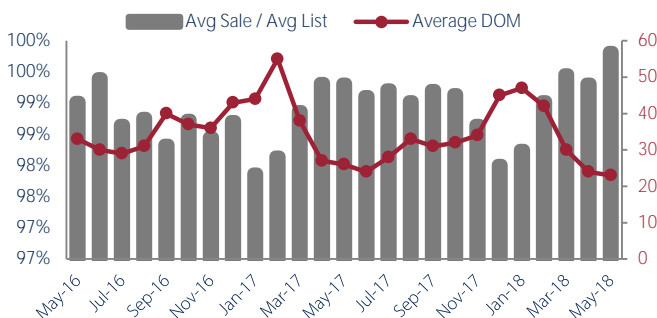
New Listings & Current Contracts

This month there were 476 homes newly listed for sale in Arlington County compared to 459 in May 2017, an increase of 4%. There were 345 current contracts pending sale this May compared to 340 a year ago. The number of current contracts is 1% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Arlington County was 99.8% of the average list price, which is 0.5% higher than at this time last year.

Days On Market

This month, the average number of days on market was 23, lower than the average last year, which was 26, a decrease of 12%.



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