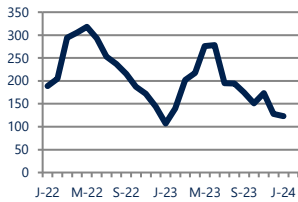


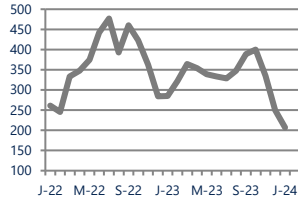


### Units Sold 123



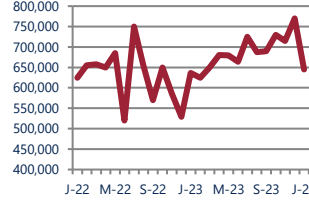
**Up 15%**  
Vs. Year Ago

### Active Inventory 207



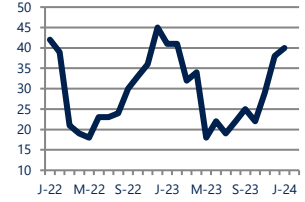
**Down -27%**  
Vs. Year Ago

### Median Sale Price \$645,000



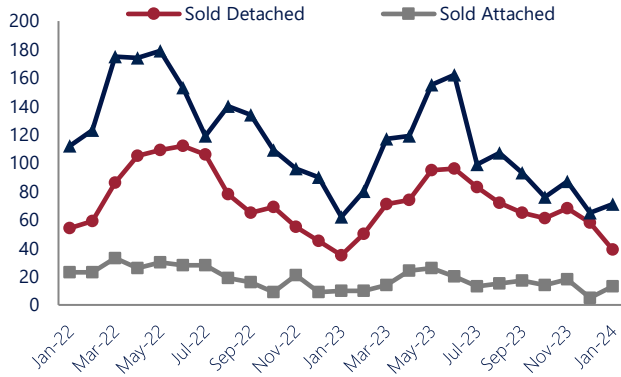
**Up 1%**  
Vs. Year Ago

### Days On Market 40



**Down -2%**  
Vs. Year Ago

### Units Sold\*



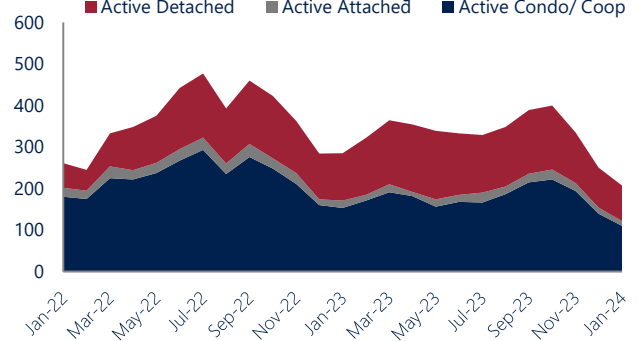
### Units Sold

There was a decrease in total units sold in January, with 123 sold this month in Arlington County versus 128 last month, a decrease of 4%. This month's total units sold was higher than at this time last year, an increase of 15% versus January 2023.

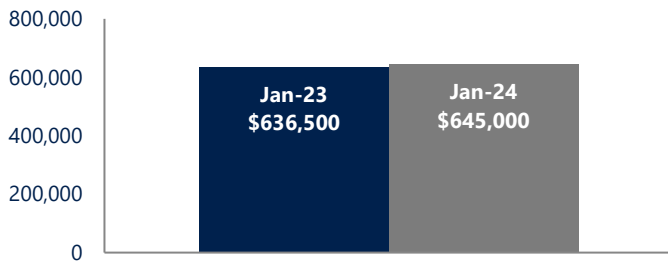
### Active Inventory

Versus last year, the total number of homes available this month is lower by 78 units or 27%. The total number of active inventory this January was 207 compared to 285 in January 2023. This month's total of 207 is lower than the previous month's total supply of available inventory of 250, a decrease of 17%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Arlington County Homes was \$636,500. This January, the median sale price was \$645,000, an increase of 1% or \$8,500 compared to last year. The current median sold price is 16% lower than in December.

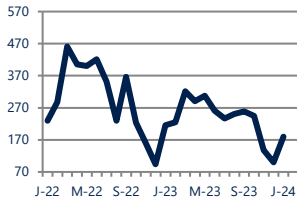
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



### New Listings

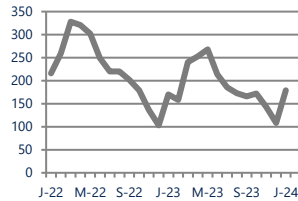
180



**Down -17%**  
Vs. Year Ago

### Current Contracts

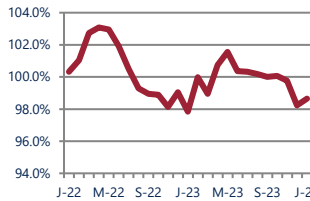
179



**Up 5%**  
Vs. Year Ago

### Sold Vs. List Price

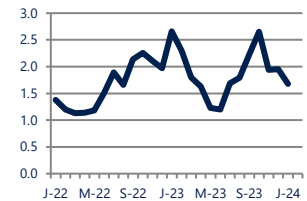
98.6%



**Up 0.8%**  
Vs. Year Ago

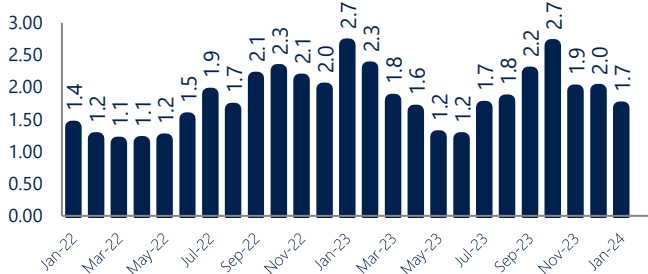
### Months of Supply

1.7



**Down -37%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

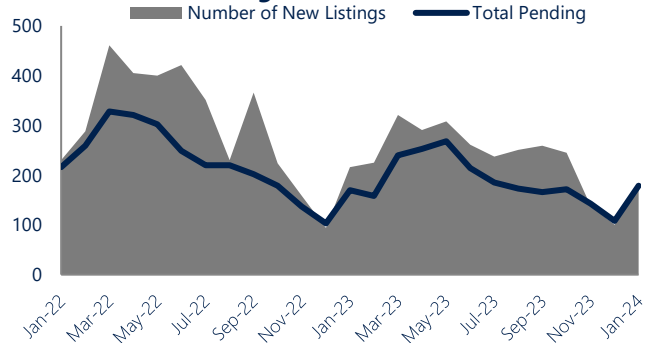
In January, there was 1.7 months of supply available in Arlington County, compared to 2.7 in January 2023. That is a decrease of 37% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

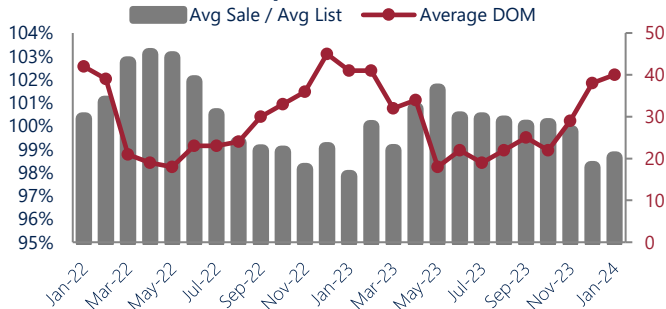
### New Listings & Current Contracts

This month there were 180 homes newly listed for sale in Arlington County compared to 216 in January 2023, a decrease of 17%. There were 179 current contracts pending sale this January compared to 170 a year ago. The number of current contracts is 5% higher than last January.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Arlington County was 98.6% of the average list price, which is 0.8% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 41, a decrease of 2%.