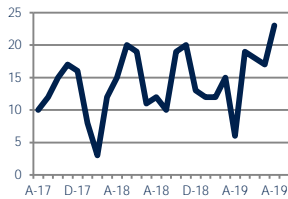


Units Sold

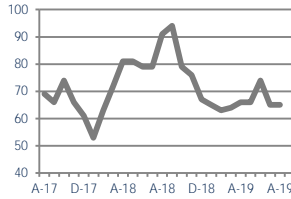
23



Up
Vs. Year Ago

Active Inventory

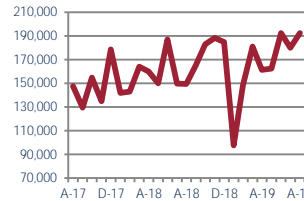
65



Down -29%
Vs. Year Ago

Median Sale Price

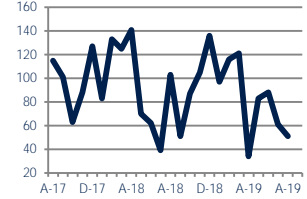
\$192,500



Up
Vs. Year Ago

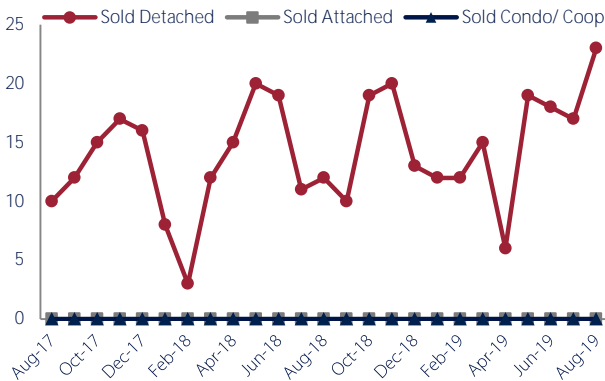
Days On Market

51



Down
Vs. Year Ago

Units Sold*



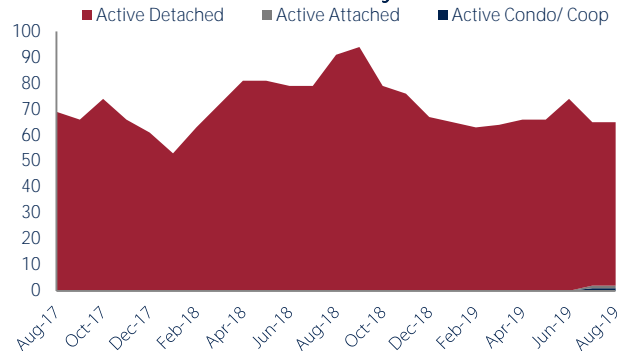
Units Sold

With relatively few transactions, there was an increase in total units sold in August, with 23 sold this month in Appomattox County. This month's total units sold was higher than at this time last year, an increase from August 2018.

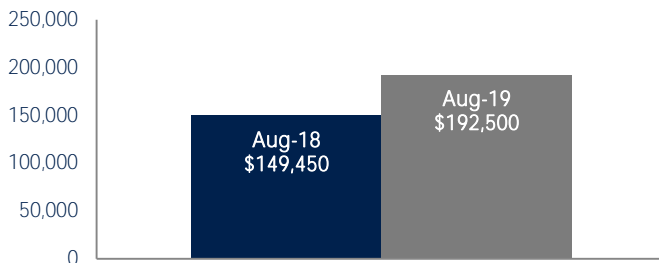
Active Inventory

Versus last year, the total number of homes available this month is lower by 26 units or 29%. The total number of active inventory this August was 65 compared to 91 in August 2018. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last August, the median sale price for Appomattox County Homes was \$149,450. This August, the median sale price was \$192,500, an increase of \$43,050 compared to last year. The current median sold price is higher than in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

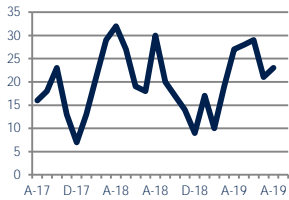


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



New Listings

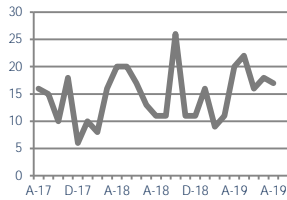
23



Down -23%
Vs. Year Ago

Current Contracts

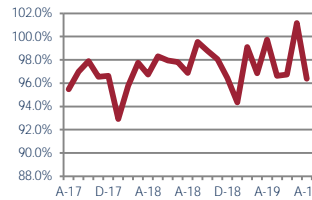
17



Up 55%
Vs. Year Ago

Sold Vs. List Price

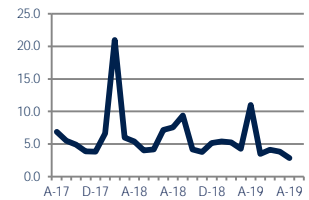
96.4%



No Change
Vs. Year Ago

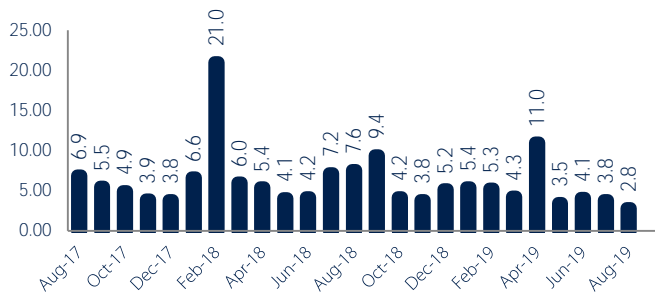
Months of Supply

2.8



Down -63%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

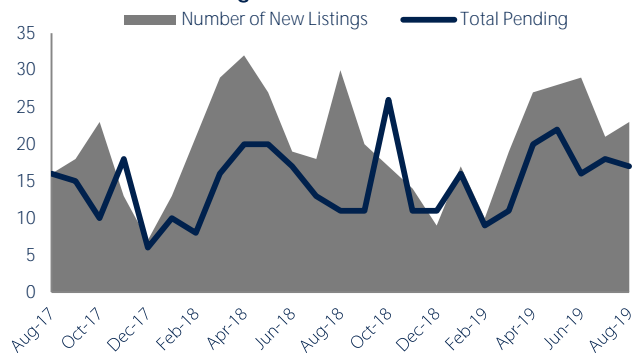
This month there were 23 homes newly listed for sale in Appomattox County compared to 30 in August 2018, a decrease of 23%. There were 17 current contracts pending sale this August compared to 11 a year ago. The number of current contracts is 55% higher than last August.

Months of Supply

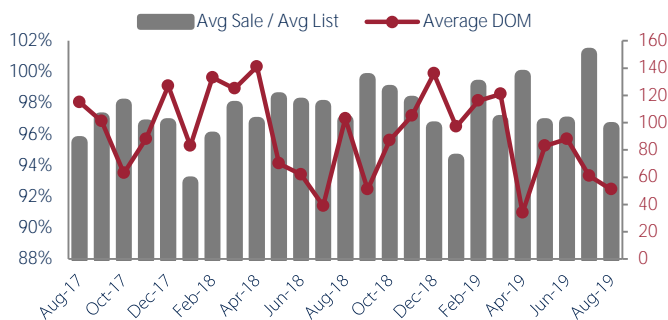
In August, there was 2.8 months of supply available in Appomattox County, compared to 7.6 in August 2018. That is a decrease of 63% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In August, the average sale price in Appomattox County was 96.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 51, lower than the average last year, which was 103. This decrease was impacted by the limited number of sales.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.

