



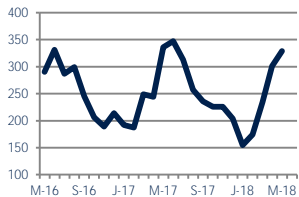
Focus On: Alexandria Housing Market

May 2018

Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315

Units Sold

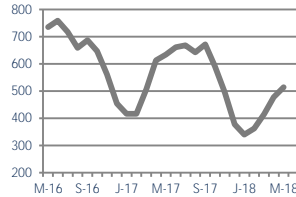
329



Down -2%
Vs. Year Ago

Active Inventory

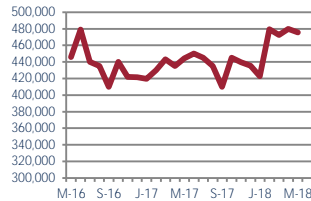
515



Down -19%
Vs. Year Ago

Median Sale Price

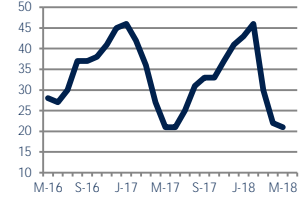
\$475,500



Up 7%
Vs. Year Ago

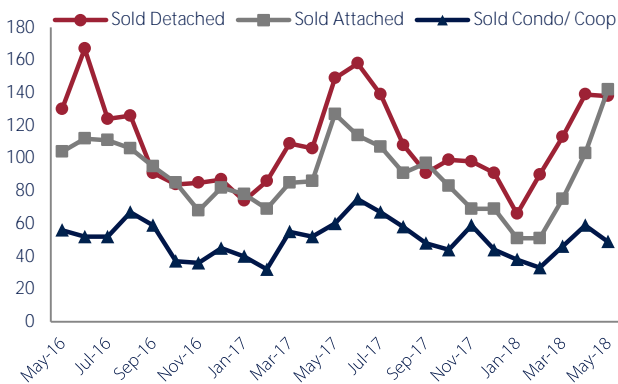
Days On Market

21



No Change
Vs. Year Ago

Units Sold*



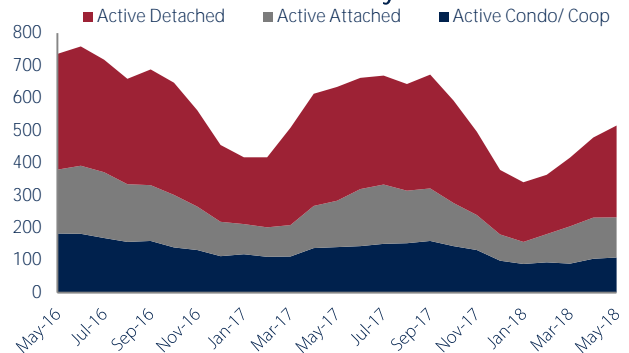
Units Sold

There was an increase in total units sold in May, with 329 sold this month in Alexandria versus 301 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 2% versus May 2017.

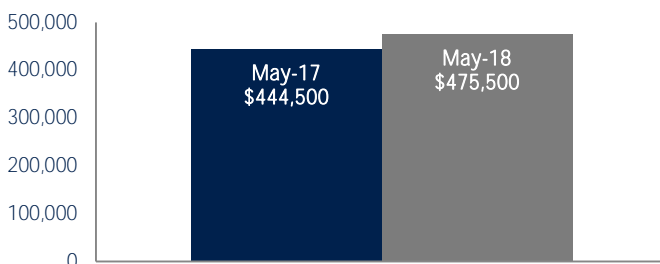
Active Inventory

Versus last year, the total number of homes available this month is lower by 119 units or 19%. The total number of active inventory this May was 515 compared to 634 in May 2017. This month's total of 515 is higher than the previous month's total supply of available inventory of 478, an increase of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Alexandria Homes was \$444,500. This May, the median sale price was \$475,500, an increase of 7% or \$31,000 compared to last year. The current median sold price is 1% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Alexandria are defined as properties listed in zip code/s 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



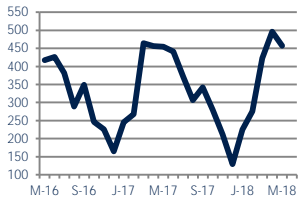
Focus On: Alexandria Housing Market

May 2018

Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315

New Listings

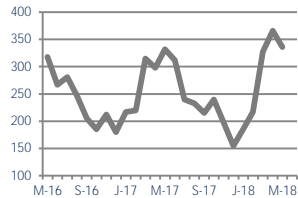
457



No Change
Vs. Year Ago

Current Contracts

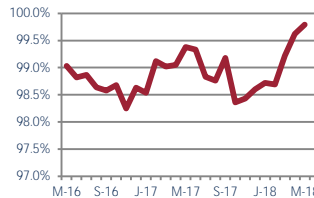
336



Up 1%
Vs. Year Ago

Sold Vs. List Price

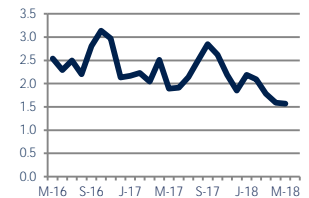
99.8%



No Change
Vs. Year Ago

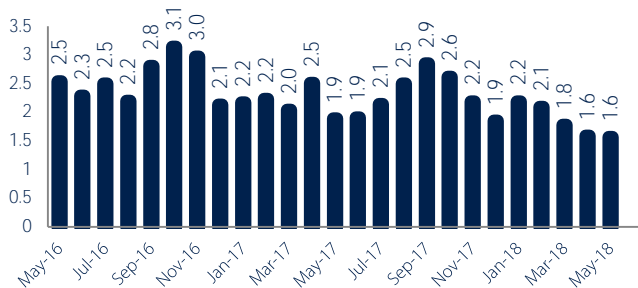
Months of Supply

1.6



Down -17%
Vs. Year Ago

Months Of Supply



Months of Supply

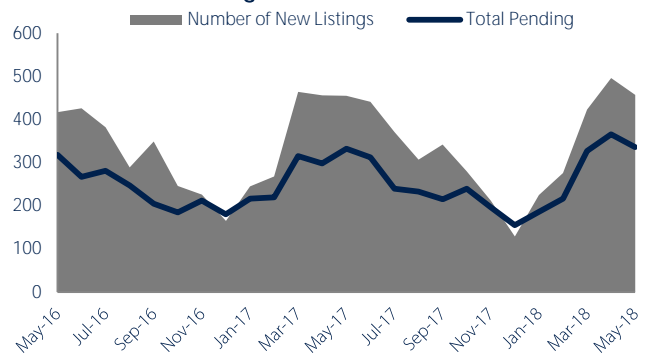
In May, there was 1.6 months of supply available in Alexandria, compared to 1.9 in May 2017. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

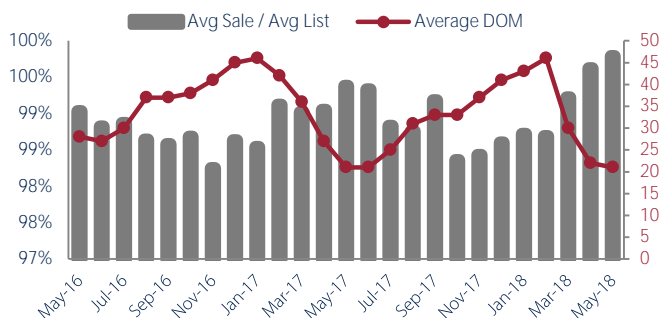
New Listings & Current Contracts

This month there were 457 homes newly listed for sale in Alexandria, which is similar to the amount in May 2017. There were 336 current contracts pending sale this May compared to 332 a year ago. The number of current contracts is 1% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Alexandria was 99.8% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 21, which is similar compared to a year ago.



Alexandria are defined as properties listed in zip code/s 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

