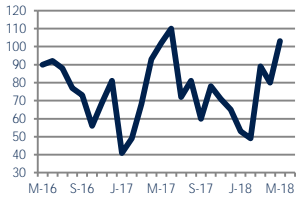


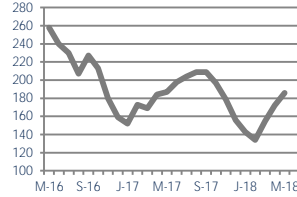
Zip Code(s): 22304, 22311

**Units Sold**  
103



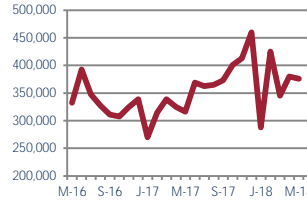
**Up 1%**  
Vs. Year Ago

**Active Inventory**  
186



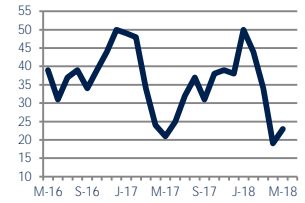
**Down -1%**  
Vs. Year Ago

**Median Sale Price**  
\$376,000



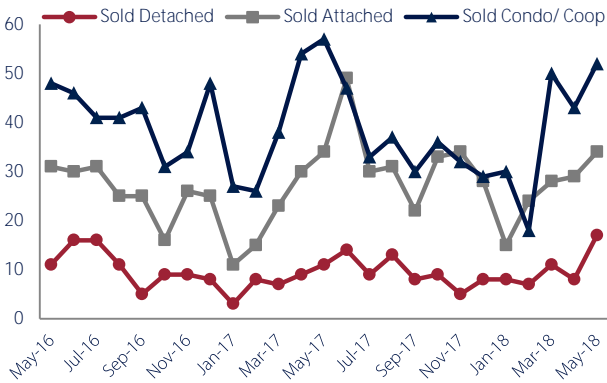
**Up 19%**  
Vs. Year Ago

**Days On Market**  
23



**Up 10%**  
Vs. Year Ago

### Units Sold\*



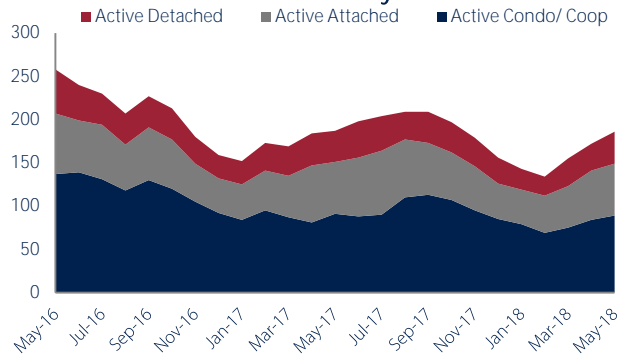
### Units Sold

There was an increase in total units sold in May, with 103 sold this month in Alexandria West and Landmark versus 80 last month, an increase of 29%. This month's total units sold was higher than at this time last year, an increase of 1% versus May 2017.

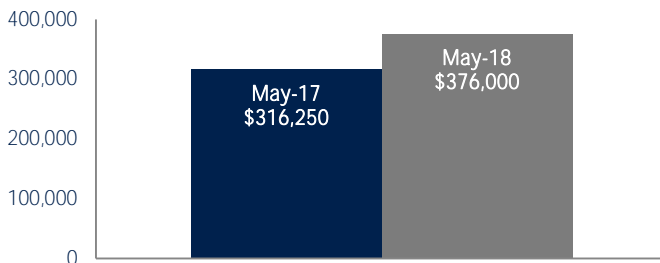
### Active Inventory

Versus last year, the total number of homes available this month is lower by 1 units or 1%. The total number of active inventory this May was 186 compared to 187 in May 2017. This month's total of 186 is higher than the previous month's total supply of available inventory of 172, an increase of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last May, the median sale price for Alexandria West and Landmark Homes was \$316,250. This May, the median sale price was \$376,000, an increase of 19% or \$59,750 compared to last year. The current median sold price is 1% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Alexandria West and Landmark are defined as properties listed in zip code/s 22304, 22311.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

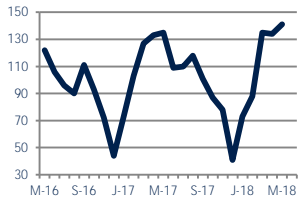
Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



Zip Code(s): 22304, 22311

**New Listings**

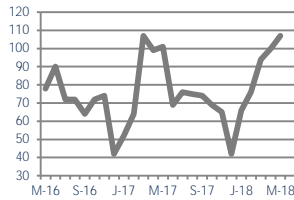
141



**Up 4%**  
Vs. Year Ago

**Current Contracts**

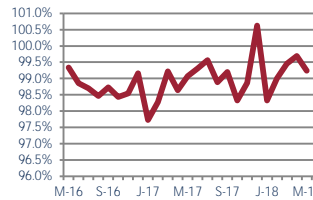
107



**Up 6%**  
Vs. Year Ago

**Sold Vs. List Price**

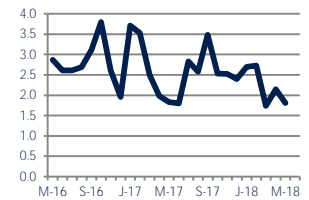
99.2%



**No Change**  
Vs. Year Ago

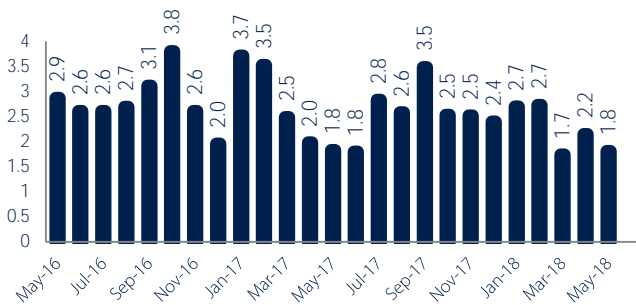
**Months of Supply**

1.8



**No Change**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

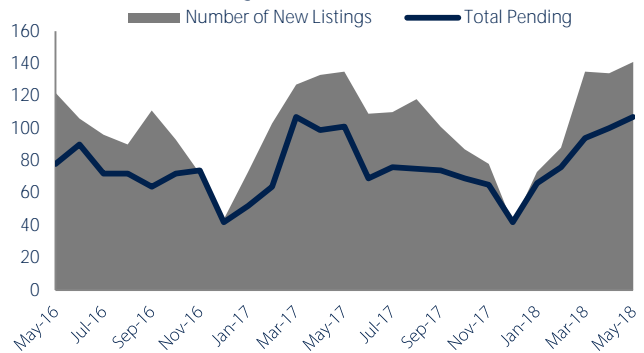
In May, there was 1.8 months of supply available in Alexandria West and Landmark. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

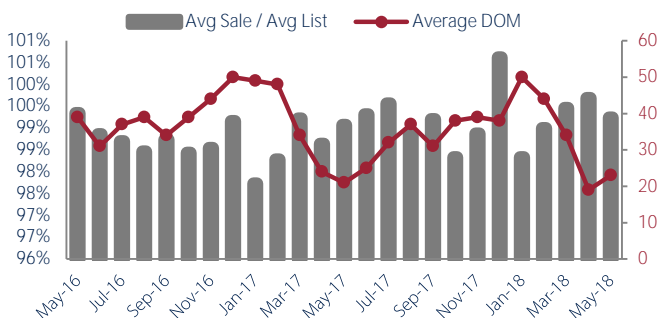
**New Listings & Current Contracts**

This month there were 141 homes newly listed for sale in Alexandria West and Landmark compared to 135 in May 2017, an increase of 4%. There were 107 current contracts pending sale this May compared to 101 a year ago. The number of current contracts is 6% higher than last May.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In May, the average sale price in Alexandria West and Landmark was 99.2% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 23, higher than the average last year, which was 21, an increase of 10%.



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