THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: ALEXANDRIA WEST AND LANDMARK HOUSING MARKET FEBRUARY 2025

Zip Code(s): 22304, 22311

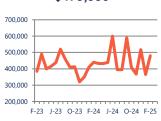
Units Sold



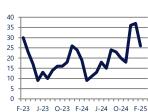
Active Inventory 77



Median Sale Price \$479,950



Days On Market 26

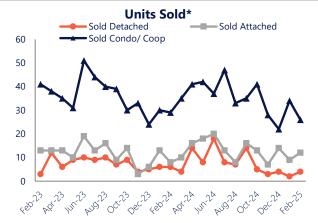


Down -2% Vs. Year Ago

Up 48% Vs. Year Ago

Up 9% Vs. Year Ago

Up 37% Vs. Year Ago

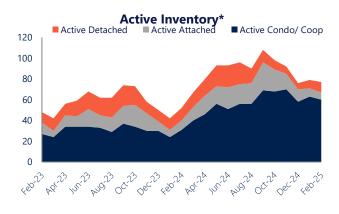


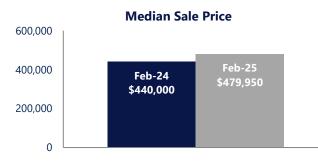
Units Sold

There was a decrease in total units sold in February, with 42 sold this month in Alexandria West and Landmark versus 45 last month, a decrease of 7%. This month's total units sold was lower than at this time last year, a decrease of 2% versus February 2024.



Versus last year, the total number of homes available this month is higher by 25 units or 48%. The total number of active inventory this February was 77 compared to 52 in February 2024. This month's total of 77 is lower than the previous month's total supply of available inventory of 79, a decrease of 3%.





Median Sale Price

Last February, the median sale price for Alexandria West and Landmark Homes was \$440,000. This February, the median sale price was \$479,950, an increase of \$39,950 compared to last year. The current median sold price is higher than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Alexandria West and Landmark are defined as properties listed in zip code/s 22304, 22311.



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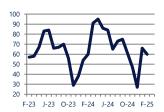
MARKET MINUTE™

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Zip Code(s): 22304, 22311

New Listings

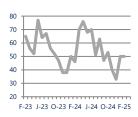
60



No Change Vs. Year Ago

Current Contracts

50



Up 9% Vs. Year Ago

Sold Vs. List Price

100.1%



Down -1.1% Vs. Year Ago

Months of Supply

1.8



Up 51% Vs. Year Ago

Months Of Supply



1.00

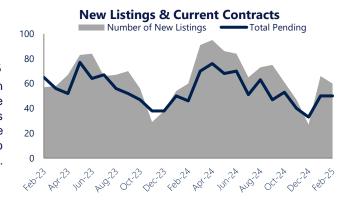
New Listings & Current Contracts

This month there were 60 homes newly listed for sale in Alexandria West and Landmark, which is similar to the amount in February 2024. There were 50 current contracts pending sale this February compared to 46 a year ago. The number of current contracts remained stable as compared to last February.

Months of Supply

In February, there was 1.8 months of supply available in Alexandria West and Landmark, compared to 1.2 in February 2024. That is an increase of 52% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price to List Price Ratio

In February, the average sale price in Alexandria West and Landmark was 100.1% of the average list price, which is 1.1% lower than at this time last year.

Days On Market

This month, the average number of days on market was 26, higher than the average last year, which was 19, an increase of 37%.

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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates



