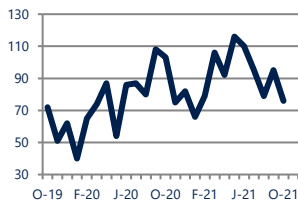




Zip Code(s): 22304, 22311

### Units Sold

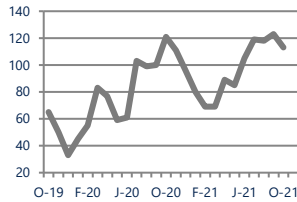
76



**Down -26%**  
Vs. Year Ago

### Active Inventory

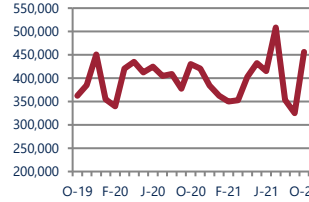
113



**Down -7%**  
Vs. Year Ago

### Median Sale Price

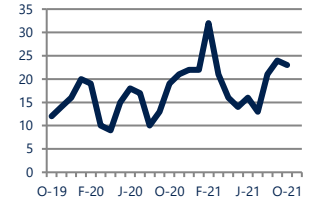
\$456,000



**Up 6%**  
Vs. Year Ago

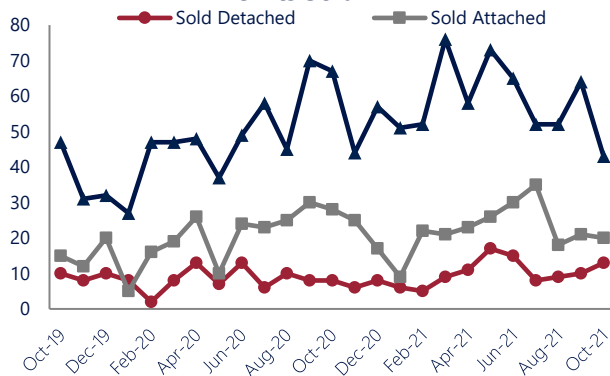
### Days On Market

23



**Up 21%**  
Vs. Year Ago

### Units Sold\*



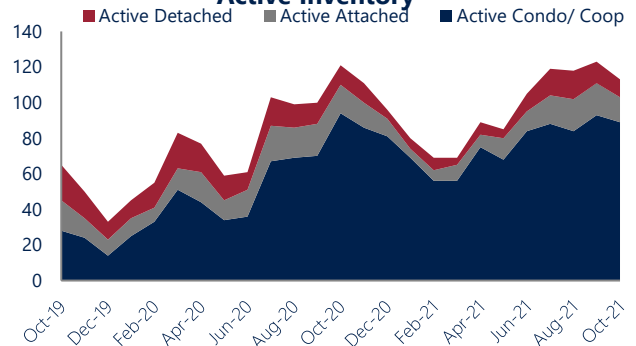
### Units Sold

There was a decrease in total units sold in October, with 76 sold this month in Alexandria West and Landmark versus 95 last month, a decrease of 20%. This month's total units sold was lower than at this time last year, a decrease of 26% versus October 2020.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 8 units or 7%. The total number of active inventory this October was 113 compared to 121 in October 2020. This month's total of 113 is lower than the previous month's total supply of available inventory of 123, a decrease of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last October, the median sale price for Alexandria West and Landmark Homes was \$430,000. This October, the median sale price was \$456,000, an increase of \$26,000 compared to last year. The current median sold price is higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Alexandria West and Landmark are defined as properties listed in zip code/s 22304, 22311.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

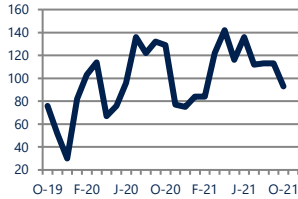




Zip Code(s): 22304, 22311

### New Listings

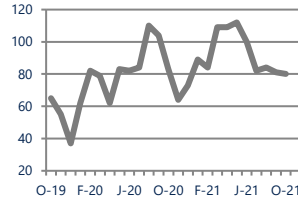
93



**Down -28%**  
Vs. Year Ago

### Current Contracts

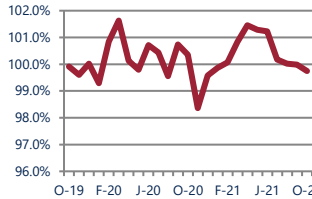
80



**Down -4%**  
Vs. Year Ago

### Sold Vs. List Price

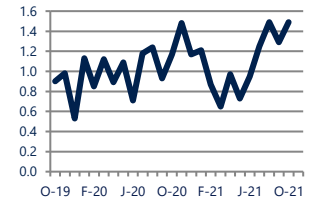
99.7%



**Down -0.6%**  
Vs. Year Ago

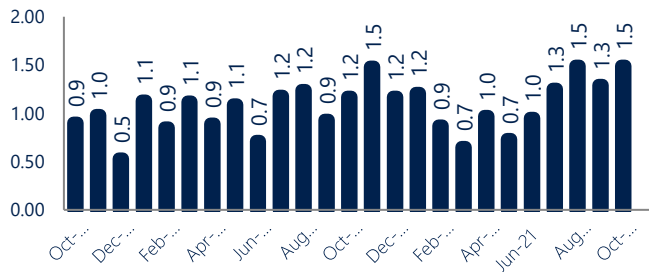
### Months of Supply

1.5



**Up 27%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

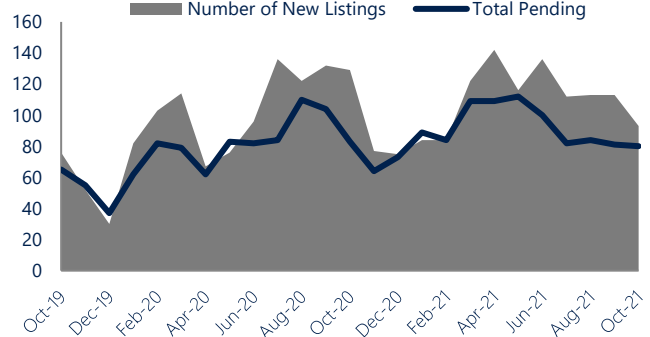
In October, there was 1.5 months of supply available in Alexandria West and Landmark, compared to 1.2 in October 2020. That is an increase of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

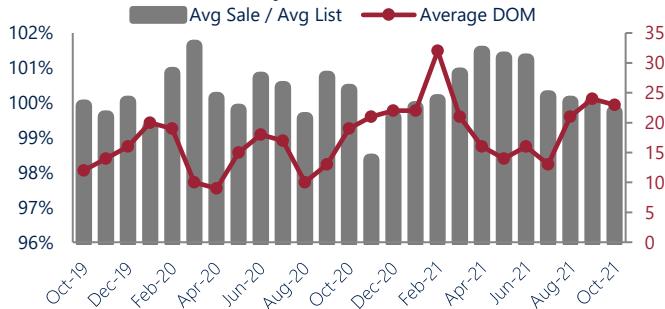
### New Listings & Current Contracts

This month there were 93 homes newly listed for sale in Alexandria West and Landmark compared to 129 in October 2020, a decrease of 28%. There were 80 current contracts pending sale this October compared to 83 a year ago. The number of current contracts is 4% lower than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Alexandria West and Landmark was 99.7% of the average list price, which is 0.6% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 23, higher than the average last year, which was 19, an increase of 21%.

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