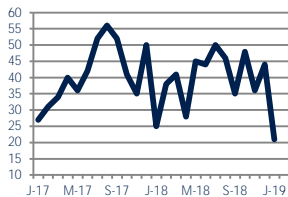


Units Sold

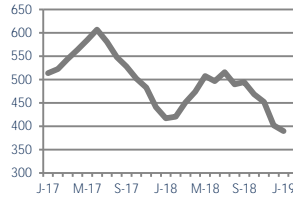
21



Down
Vs. Year Ago

Active Inventory

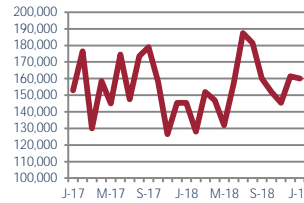
390



Down -6%
Vs. Year Ago

Median Sale Price

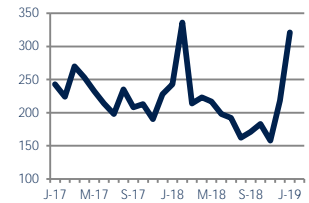
\$160,000



Up 10%
Vs. Year Ago

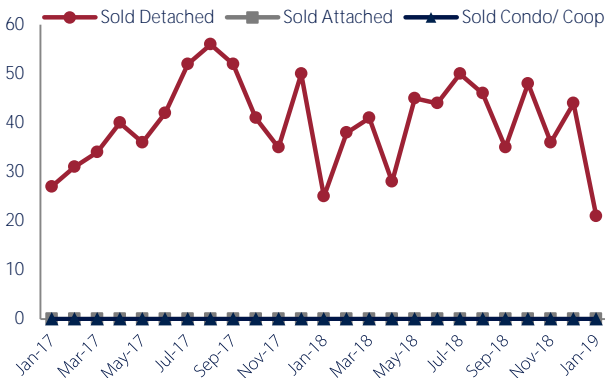
Days On Market

321



Up 32%
Vs. Year Ago

Units Sold*



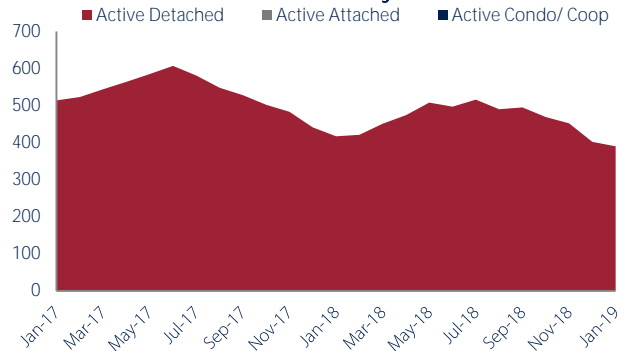
Units Sold

With relatively few transactions, there was a decrease in total units sold in January, with 21 sold this month in Accomack County. This month's total units sold was lower than at this time last year, a decrease from January 2018.

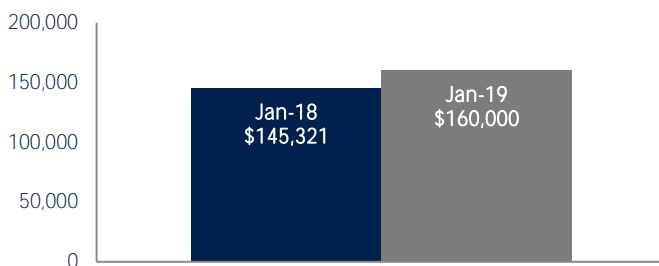
Active Inventory

Versus last year, the total number of homes available this month is lower by 27 units or 6%. The total number of active inventory this January was 390 compared to 417 in January 2018. This month's total of 390 is lower than the previous month's total supply of available inventory of 402, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Accomack County Homes was \$145,321. This January, the median sale price was \$160,000, an increase of 10% or \$14,679 compared to last year. The current median sold price is 1% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

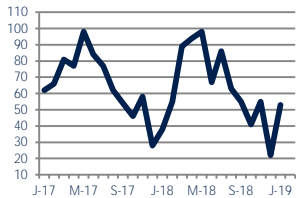


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by ESAOR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of ESAOR or Long & Foster Real Estate, Inc.



New Listings

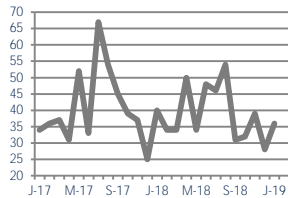
53



Up 39%
Vs. Year Ago

Current Contracts

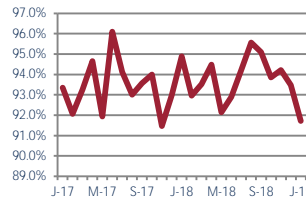
36



Down -10%
Vs. Year Ago

Sold Vs. List Price

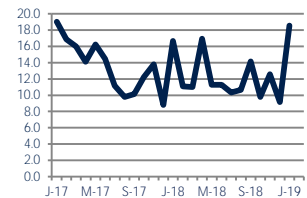
91.7%



Down -3.3%
Vs. Year Ago

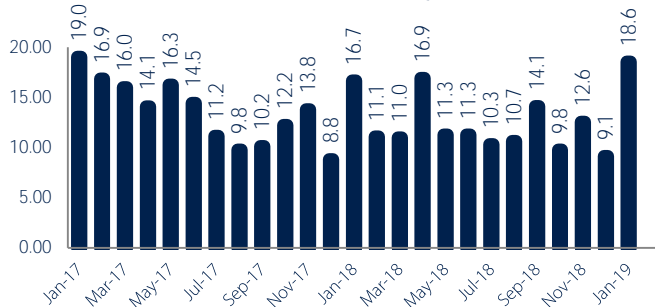
Months of Supply

18.6



Up 11%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

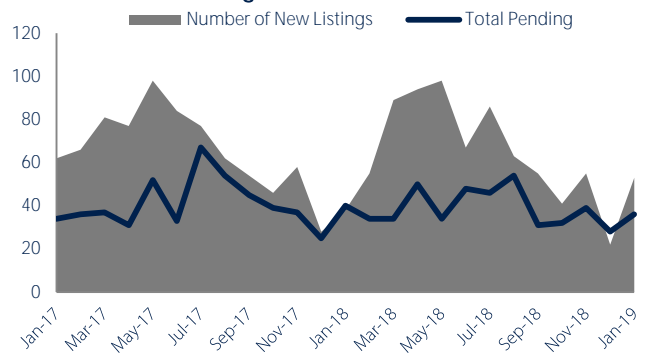
This month there were 53 homes newly listed for sale in Accomack County compared to 38 in January 2018, an increase of 39%. There were 36 current contracts pending sale this January compared to 40 a year ago. The number of current contracts is 10% lower than last January.

Months of Supply

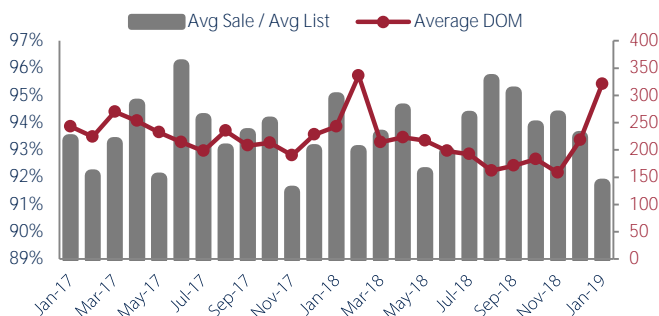
In January, there was 18.6 months of supply available in Accomack County, compared to 16.7 in January 2018. That is an increase of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Accomack County was 91.7% of the average list price, which is 3.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 321, higher than the average last year, which was 243, an increase of 32%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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