

THE LONG & FOSTER MARKET MINUTE™

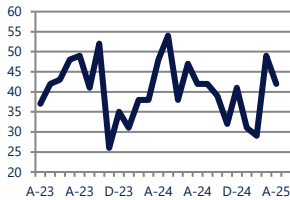
FOCUS ON: **WAYNESBORO, FAYETTEVILLE, AND WAYNE HEIGHTS HOUSING MARKET**

APRIL 2025

Zip Code(s): 17222, 17237 and 17268

Units Sold

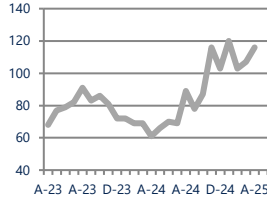
42



Down -13%
Vs. Year Ago

Active Inventory

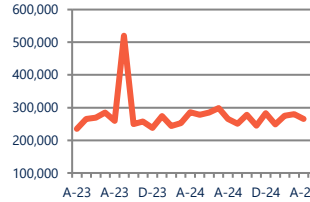
116



Up 90%
Vs. Year Ago

Median Sale Price

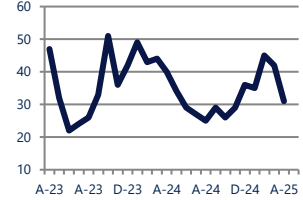
\$265,500



Down -7%
Vs. Year Ago

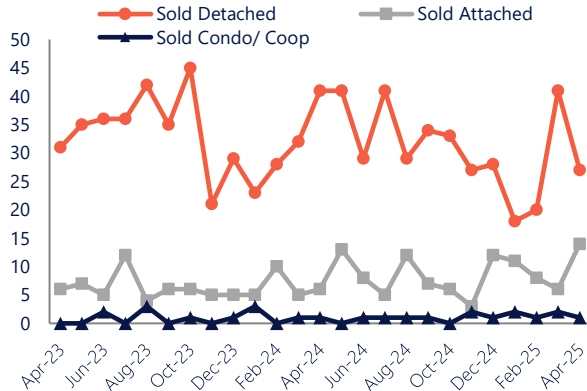
Days On Market

31



Down -22%
Vs. Year Ago

Units Sold*



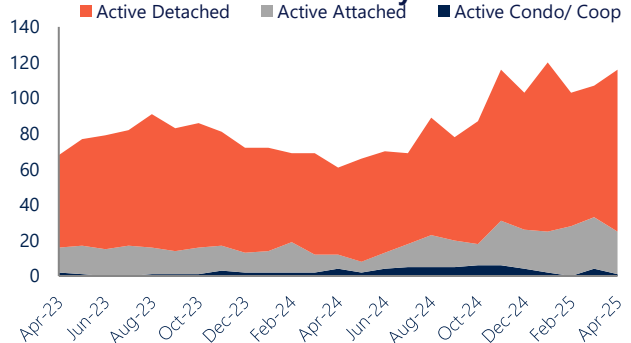
Units Sold

There was a decrease in total units sold in April, with 42 sold this month in Waynesboro, Fayetteville, and Wayne Heights versus 49 last month, a decrease of 14%. This month's total units sold was lower than at this time last year, a decrease of 13% versus April 2024.

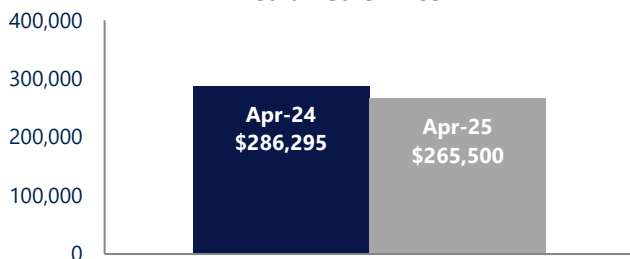
Active Inventory

Versus last year, the total number of homes available this month is higher by 55 units or 90%. The total number of active inventory this April was 116 compared to 61 in April 2024. This month's total of 116 is higher than the previous month's total supply of available inventory of 107, an increase of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Waynesboro, Fayetteville, and Wayne Heights Homes was \$286,295. This April, the median sale price was \$265,500, a decrease of 7% or \$20,795 compared to last year. The current median sold price is 5% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Waynesboro, Fayetteville, and Wayne Heights are defined as properties listed in zip code/s 17222, 17237 and 17268.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

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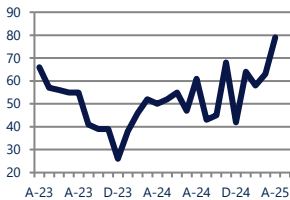
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APRIL 2025

Zip Code(s): 17222, 17237 and 17268

New Listings

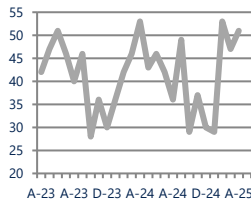
79



Up 58%
Vs. Year Ago

Current Contracts

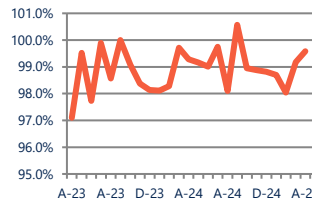
51



Down -4%
Vs. Year Ago

Sold Vs. List Price

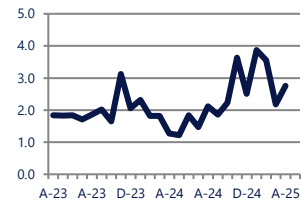
99.6%



No Change
Vs. Year Ago

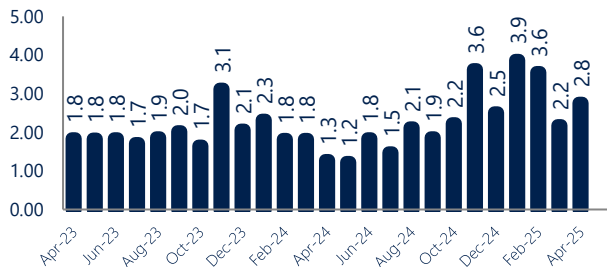
Months of Supply

2.8



Up 117%
Vs. Year Ago

Months Of Supply



Months of Supply

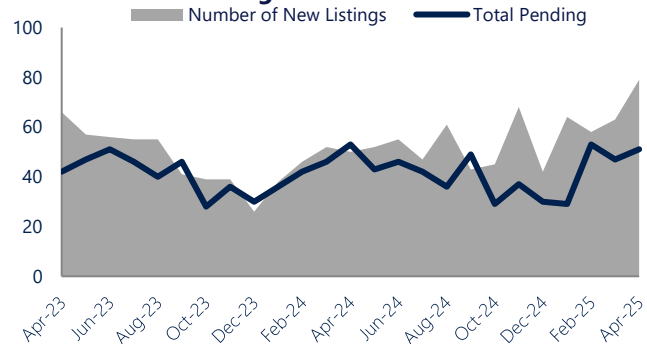
In April, there was 2.8 months of supply available in Waynesboro, Fayetteville, and Wayne Heights, compared to 1.3 in April 2024. That is an increase of 117% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

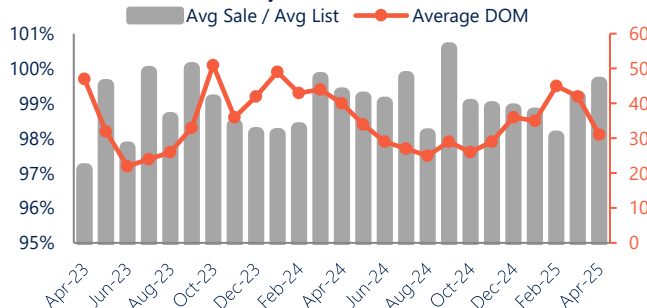
New Listings & Current Contracts

This month there were 79 homes newly listed for sale in Waynesboro, Fayetteville, and Wayne Heights compared to 50 in April 2024, an increase of 58%. There were 51 current contracts pending sale this April compared to 53 a year ago. The number of current contracts is 4% lower than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Waynesboro, Fayetteville, and Wayne Heights was 99.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 40, a decrease of 23%.

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