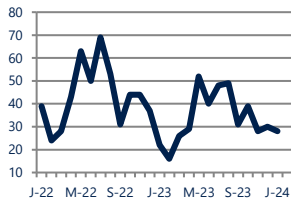




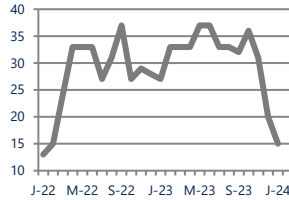
Zip Code(s): 18966 and 18954

Units Sold 28



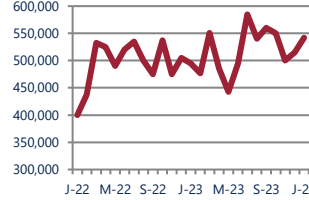
Up 27%
Vs. Year Ago

Active Inventory 15



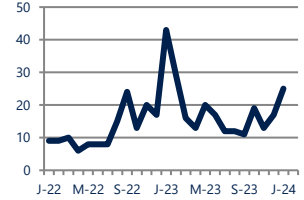
Down -44%
Vs. Year Ago

Median Sale Price \$542,000



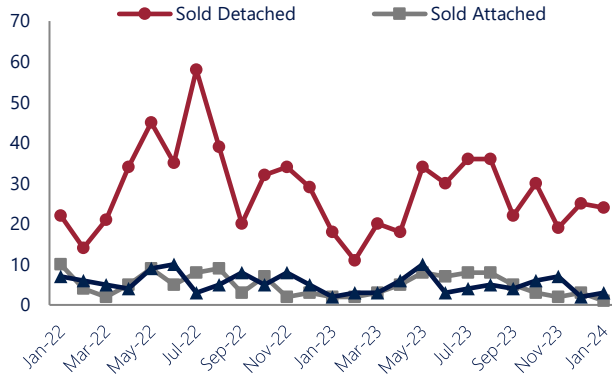
Up 10%
Vs. Year Ago

Days On Market 25



Down -42%
Vs. Year Ago

Units Sold*



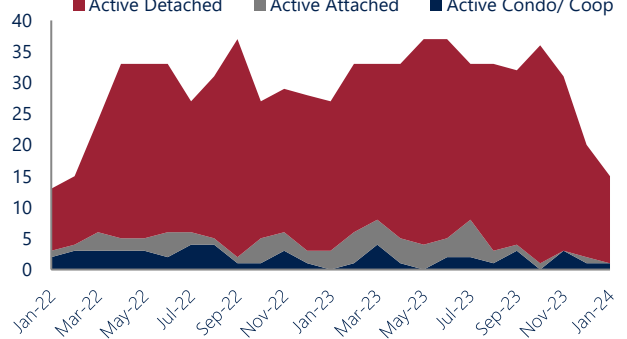
Units Sold

There was a decrease in total units sold in January, with 28 sold this month in Southampton, Holland, and Richboro versus 30 last month, a decrease of 7%. This month's total units sold was higher than at this time last year, an increase of 27% versus January 2023.

Active Inventory

Versus last year, the total number of homes available this month is lower by 12 units or 44%. The total number of active inventory this January was 15 compared to 27 in January 2023. This month's total of 15 is lower than the previous month's total supply of available inventory of 20, a decrease of 25%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Southampton, Holland, and Richboro Homes was \$494,750. This January, the median sale price was \$542,000, an increase of 10% or \$47,250 compared to last year. The current median sold price is 5% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Southampton, Holland, and Richboro are defined as properties listed in zip code/s 18966 and 18954.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

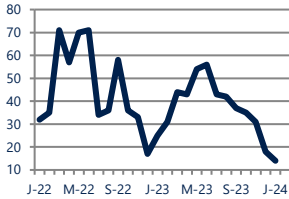
Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



Zip Code(s): 18966 and 18954

New Listings

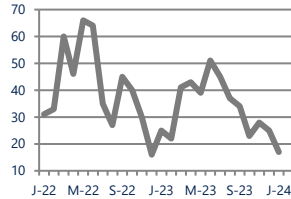
14



Down -44%
Vs. Year Ago

Current Contracts

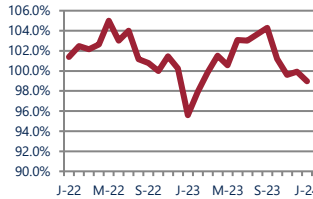
17



Down -32%
Vs. Year Ago

Sold Vs. List Price

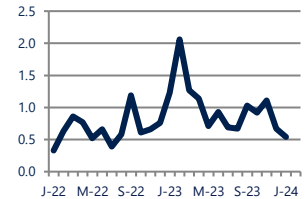
99.0%



Up 3.5%
Vs. Year Ago

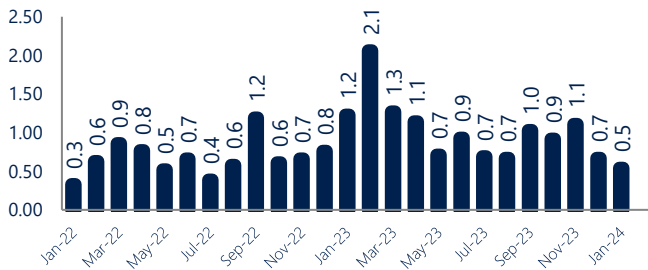
Months of Supply

0.5



Down -56%
Vs. Year Ago

Months Of Supply



Months of Supply

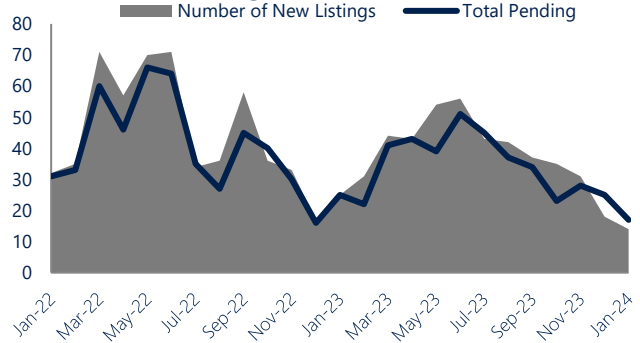
In January, there was 0.5 months of supply available in Southampton, Holland, and Richboro, compared to 1.2 in January 2023. That is a decrease of 56% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

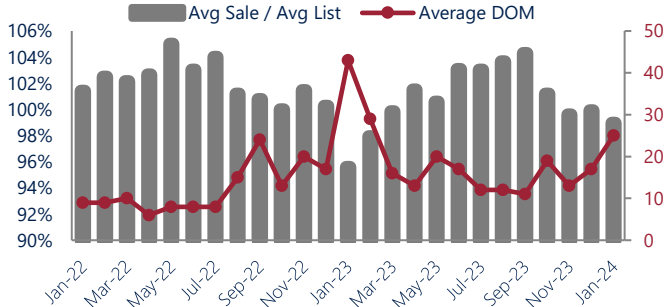
New Listings & Current Contracts

This month there were 14 homes newly listed for sale in Southampton, Holland, and Richboro compared to 25 in January 2023, a decrease of 44%. There were 17 current contracts pending sale this January compared to 25 a year ago. The number of current contracts is 32% lower than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Southampton, Holland, and Richboro was 99.0% of the average list price, which is 3.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 43, a decrease of 42%.

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