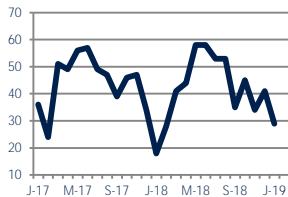


Zip Code(s): 17356, 17313 and 17366

### Units Sold

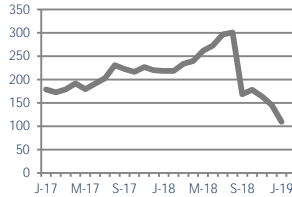
29



Up  
Vs. Year Ago

### Active Inventory

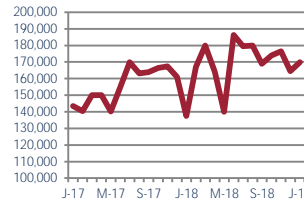
110



Down -50%  
Vs. Year Ago

### Median Sale Price

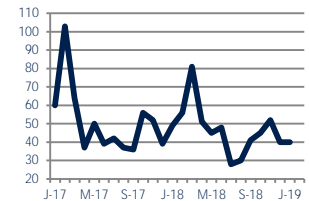
\$169,900



Up 24%  
Vs. Year Ago

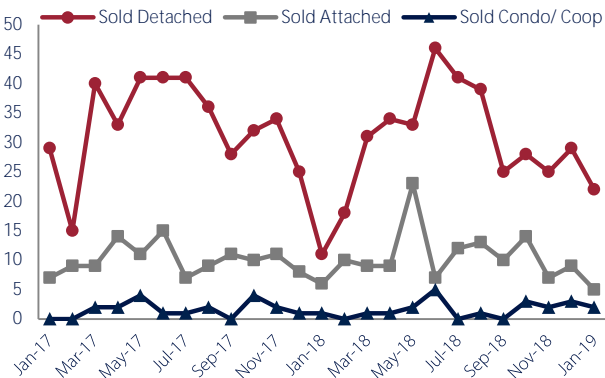
### Days On Market

40



Down -18%  
Vs. Year Ago

### Units Sold\*



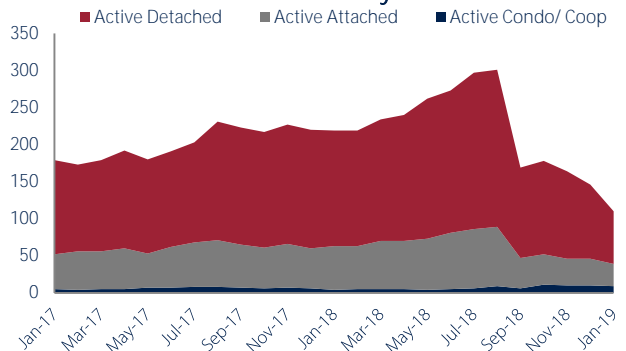
### Units Sold

With relatively few transactions, there was a decrease in total units sold in January, with 29 sold this month in Red Lion, Dallastown, and Windsor. This month's total units sold was higher than at this time last year, an increase from January 2018.

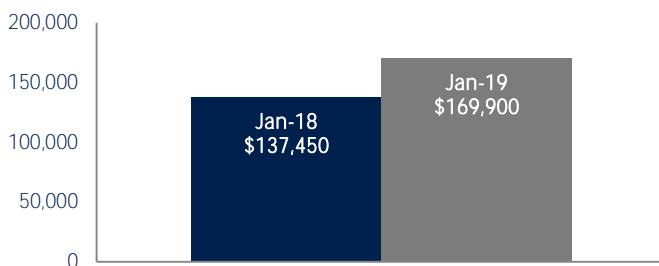
### Active Inventory

Versus last year, the total number of homes available this month is lower by 109 units or 50%. The total number of active inventory this January was 110 compared to 219 in January 2018. This month's total of 110 is lower than the previous month's total supply of available inventory of 146, a decrease of 25%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Red Lion, Dallastown, and Windsor Homes was \$137,450. This January, the median sale price was \$169,900, an increase of 24% or \$32,450 compared to last year. The current median sold price is 3% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Red Lion, Dallastown, and Windsor are defined as properties listed in zip code/s 17356, 17313 and 17366.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
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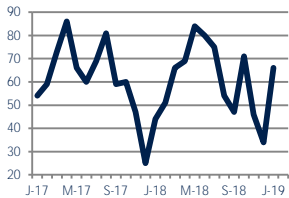




Zip Code(s): 17356, 17313 and 17366

### New Listings

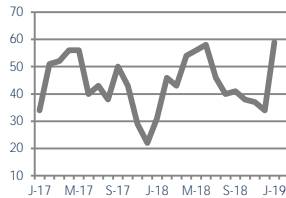
66



Up 50%  
Vs. Year Ago

### Current Contracts

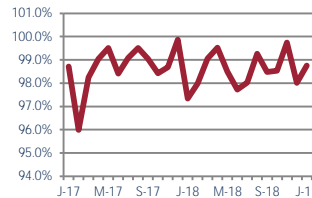
59



Up 90%  
Vs. Year Ago

### Sold Vs. List Price

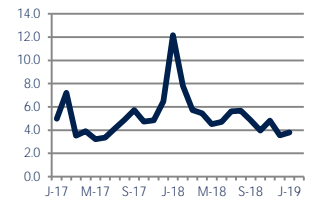
98.8%



Up 1.5%  
Vs. Year Ago

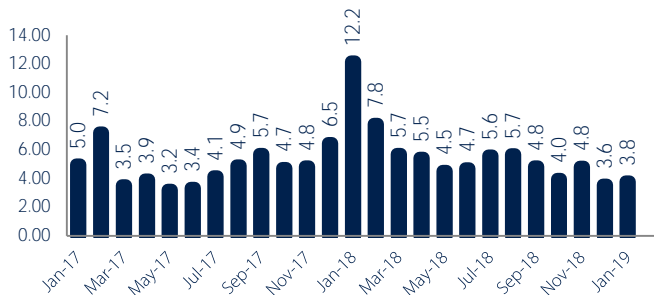
### Months of Supply

3.8



Down -69%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

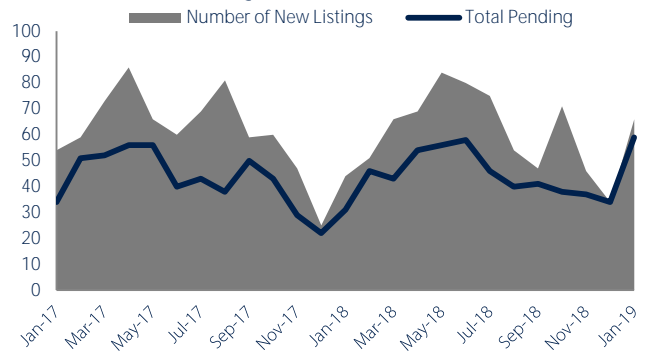
In January, there was 3.8 months of supply available in Red Lion, Dallastown, and Windsor, compared to 12.2 in January 2018. That is a decrease of 69% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

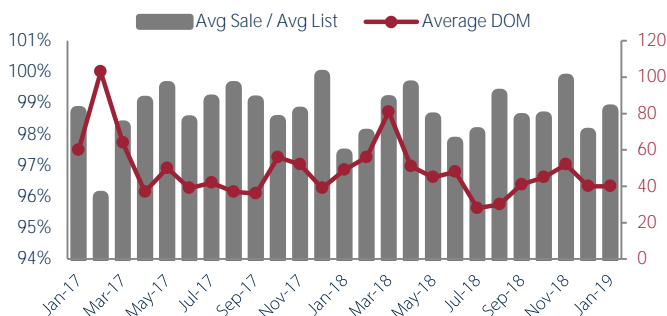
### New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Red Lion, Dallastown, and Windsor compared to 44 in January 2018, an increase of 50%. There were 59 current contracts pending sale this January compared to 31 a year ago. The number of current contracts is 90% higher than last January.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Red Lion, Dallastown, and Windsor was 98.8% of the average list price, which is 1.4% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 49, a decrease of 18%.



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