THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: RED LION, DALLASTOWN, AND WINDSOR HOUSING MARKET

Active Inventory

JULY 2025

Zip Code(s): 17356, 17313 and 17366



Units Sold

65 60 55 50 45 40 35

65 30 J-23 N-23 M-24 J-24 N-24 M-25 J-25



Median Sale Price

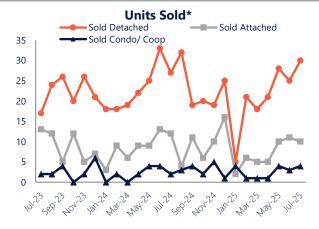


Up 7% Vs. Year Ago

Up 10% Vs. Year Ago

Down -1% Vs. Year Ago

Up 82% Vs. Year Ago

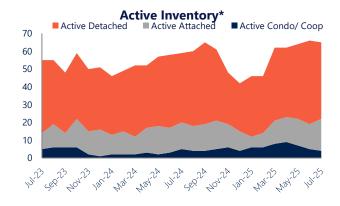


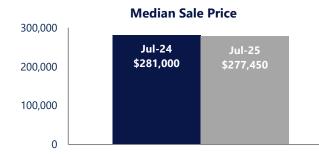
Units Sold

There was an increase in total units sold in July, with 44 sold this month in Red Lion, Dallastown, and Windsor versus 39 last month, an increase of 13%. This month's total units sold was higher than at this time last year, an increase of 7% versus July 2024.



Versus last year, the total number of homes available this month is higher by 6 units or 10%. The total number of active inventory this July was 65 compared to 59 in July 2024. This month's total of 65 is lower than the previous month's total supply of available inventory of 66, a decrease of 2%.





Median Sale Price

Last July, the median sale price for Red Lion, Dallastown, and Windsor Homes was \$281,000. This July, the median sale price was \$277,450, a decrease of 1% or \$3,550 compared to last year. The current median sold price is 5% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Red Lion, Dallastown, and Windsor are defined as properties listed in zip code/s 17356, 17313 and 17366



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New Listings

Up 7% Vs. Year Ago

Current Contracts



Up 19% Vs. Year Ago

Sold Vs. List Price 100.5%





No Change Vs. Year Ago

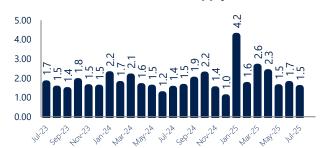
Months of Supply





No Change Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 43 homes newly listed for sale in Red Lion, Dallastown, and Windsor compared to 40 in July 2024, an increase of 8%. There were 43 current contracts pending sale this July compared to 36 a year ago. The number of current contracts is 19% higher than last July.

Months of Supply

In July, there was 1.5 months of supply available in Red Lion, Dallastown, and Windsor. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending 60 50 40 30 20 10 0



Sale Price to List Price Ratio

In July, the average sale price in Red Lion, Dallastown, and Windsor was 100.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 31, higher than the average last year, which was 17, an increase of 82%.

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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates





