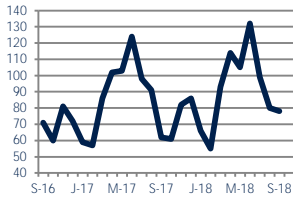


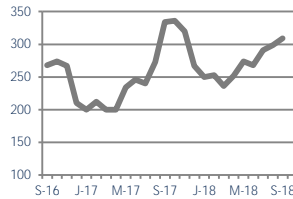
Zip Code(s): 19146

**Units Sold**  
78



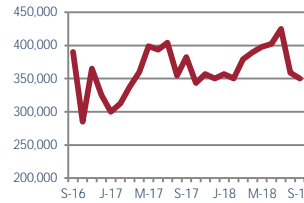
**Up 26%**  
Vs. Year Ago

**Active Inventory**  
309



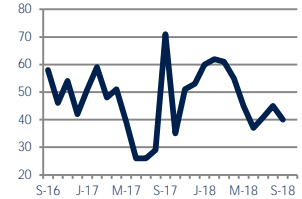
**Down -7%**  
Vs. Year Ago

**Median Sale Price**  
\$350,000



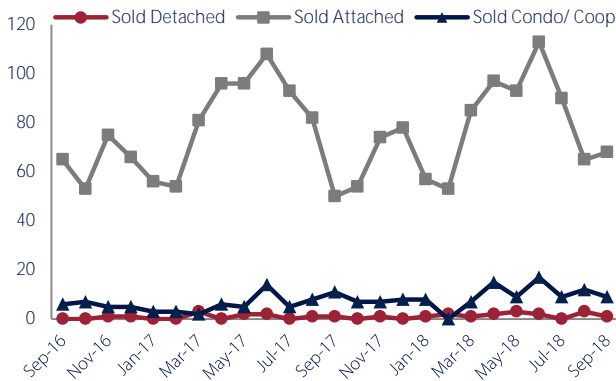
**Down -8%**  
Vs. Year Ago

**Days On Market**  
40



**Down -44%**  
Vs. Year Ago

### Units Sold\*



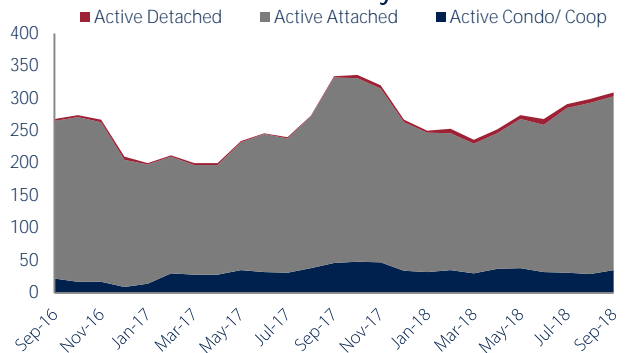
### Units Sold

There was a decrease in total units sold in September, with 78 sold this month in Point Breeze and Grays Ferry versus 80 last month, a decrease of 3%. This month's total units sold was higher than at this time last year, an increase of 26% versus September 2017.

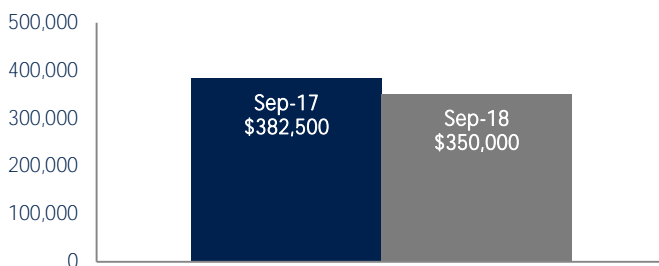
### Active Inventory

Versus last year, the total number of homes available this month is lower by 25 units or 7%. The total number of active inventory this September was 309 compared to 334 in September 2017. This month's total of 309 is higher than the previous month's total supply of available inventory of 299, an increase of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Point Breeze and Grays Ferry Homes was \$382,500. This September, the median sale price was \$350,000, a decrease of 8% or \$32,500 compared to last year. The current median sold price is 2% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Point Breeze and Grays Ferry are defined as properties listed in zip code/s 19146.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

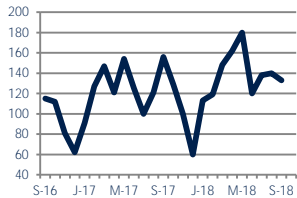




Zip Code(s): 19146

### New Listings

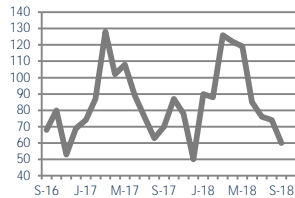
133



Down -15%  
Vs. Year Ago

### Current Contracts

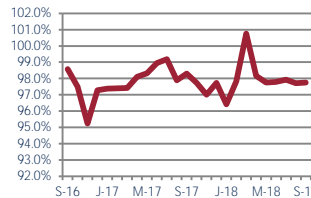
60



Down -14%  
Vs. Year Ago

### Sold Vs. List Price

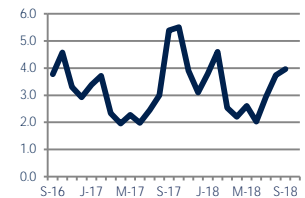
97.8%



Down -0.6%  
Vs. Year Ago

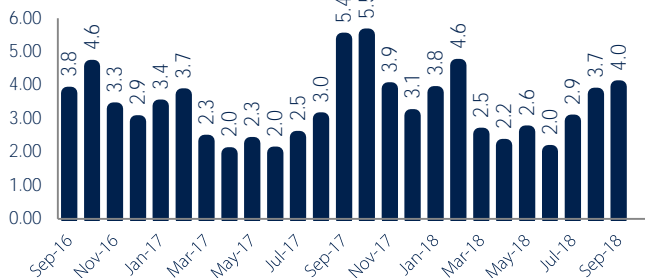
### Months of Supply

4.0



Down -27%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

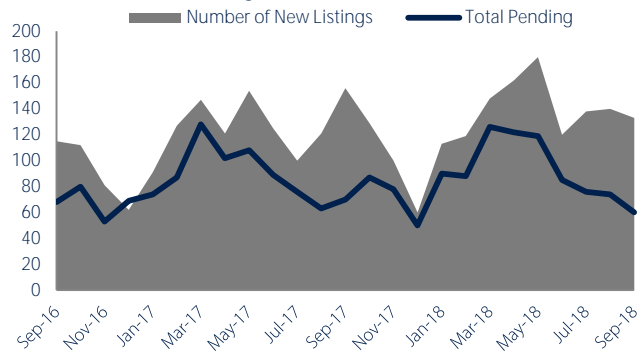
In September, there was 4.0 months of supply available in Point Breeze and Grays Ferry, compared to 5.4 in September 2017. That is a decrease of 26% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

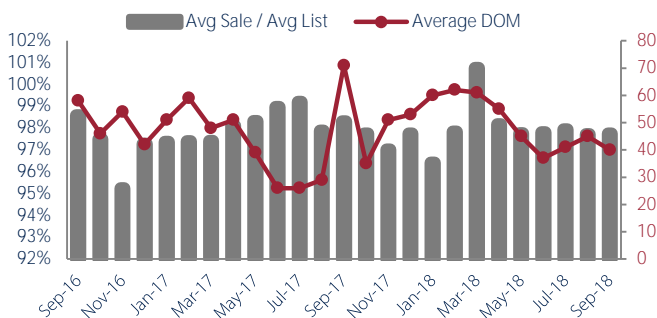
### New Listings & Current Contracts

This month there were 133 homes newly listed for sale in Point Breeze and Grays Ferry compared to 156 in September 2017, a decrease of 15%. There were 60 current contracts pending sale this September compared to 70 a year ago. The number of current contracts is 14% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Point Breeze and Grays Ferry was 97.8% of the average list price, which is 0.5% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 71, a decrease of 44%.



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