# THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: OLNEY AND OAKLANE HOUSING MARKET

APRIL 2025

Zip Code(s): 19150, 19138, 19126, 19141 and 19120

250

200

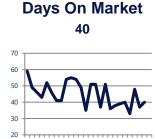
150 100



**Units Sold** 

Active Inventory 244





Down -10% Vs. Year Ago

Down -21% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

**Up 8%** Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

**Median Sale Price** 

**Up 14%** Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

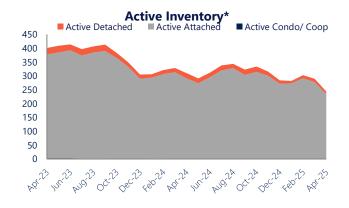


#### **Units Sold**

There was an increase in total units sold in April, with 100 sold this month in Olney and Oaklane versus 78 last month, an increase of 28%. This month's total units sold was lower than at this time last year, a decrease of 10% versus April 2024.

#### **Active Inventory**

Versus last year, the total number of homes available this month is lower by 66 units or 21%. The total number of active inventory this April was 244 compared to 310 in April 2024. This month's total of 244 is lower than the previous month's total supply of available inventory of 290, a decrease of 16%.





#### **Median Sale Price**

Last April, the median sale price for Olney and Oaklane Homes was \$194,000. This April, the median sale price was \$208,750, an increase of 8% or \$14,750 compared to last year. The current median sold price is 1% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

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### MARKET MINUTE™

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## New Listings

#### 200 180 160 140 120 100 80 A-23 A-23 D-23 A-24 A-24 D-24 A-25

**Up 2%** Vs. Year Ago

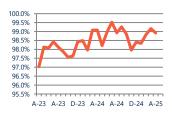
#### **Current Contracts**



**Up 14%** Vs. Year Ago

#### **Sold Vs. List Price**

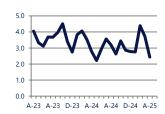
98.9%



No Change Vs. Year Ago

#### **Months of Supply**

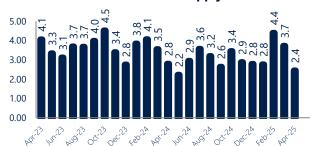
2.4



Down -13% Vs. Year Ago

Total Pending

#### **Months Of Supply**



#### **New Listings & Current Contracts**

This month there were 140 homes newly listed for sale in Olney and Oaklane compared to 137 in April 2024, an increase of 2%. There were 132 current contracts pending sale this April compared to 116 a year ago. The number of current contracts is 14% higher than last April.

#### **Months of Supply**

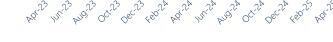
In April, there was 2.4 months of supply available in Olney and Oaklane, compared to 2.8 in April 2024. That is a decrease of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

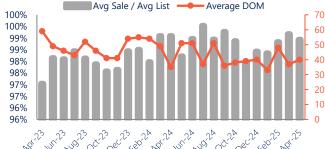
**New Listings & Current Contracts** 

# 150

■ Number of New Listings



#### Sale Price/ List Price & DOM



#### Sale Price to List Price Ratio

In April, the average sale price in Olney and Oaklane was 98.9% of the average list price, which is similar compared to a year ago.

#### **Days On Market**

This month, the average number of days on market was 40, higher than the average last year, which was 35, an increase of 14%.

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\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.





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