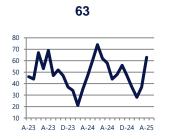
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: MALVERN, PAOLI, AND BERWYN HOUSING MARKET

Active Inventory

APRIL 2025

Zip Code(s): 19355, 19301, 19312 and 19333

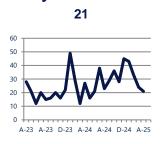


Units Sold

76

120
110
100
90
80
70
60





Days On Market

Up 34% Vs. Year Ago

Down -18% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Up 1% Vs. Year Ago

Down -22% Vs. Year Ago



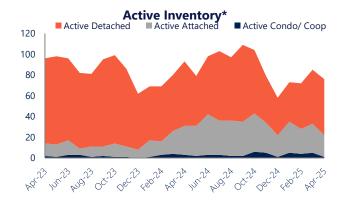
40

Units Sold

There was an increase in total units sold in April, with 63 sold this month in Malvern, Paoli, and Berwyn. This month's total units sold was higher than at this time last year.



Versus last year, the total number of homes available this month is lower by 17 units or 18%. The total number of active inventory this April was 76 compared to 93 in April 2024. This month's total of 76 is lower than the previous month's total supply of available inventory of 85, a decrease of 11%.





Median Sale Price

Last April, the median sale price for Malvern, Paoli, and Berwyn Homes was \$775,000. This April, the median sale price was \$779,000, an increase of 1% or \$4,000 compared to last year. The current median sold price is 4% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Malvern, Paoli, and Berwyn are defined as properties listed in zip code/s 19335, 19301, 19312 and 19333.



THE LONG & FOSTER

MARKET MINUTE

FOCUS ON: MALVERN, PAOLI, AND BERWYN HOUSING MARKET

APRII 2025

Zip Code(s): 19355, 19301, 19312 and 19333

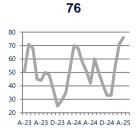


77 110 90

Down -14% Vs. Year Ago

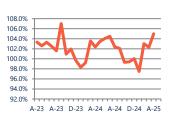
A-23 A-23 D-23 A-24 A-24 D-24 A-25

Current Contracts



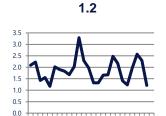
Up 9% Vs. Year Ago

Sold Vs. List Price 105.0%



Up 2.6% Vs. Year Ago

Months of Supply



Down -39% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Months Of Supply



New Listings & Current Contracts

This month there were 77 homes newly listed for sale in Malvern, Paoli, and Berwyn compared to 90 in April 2024, a decrease of 14%. There were 76 current contracts pending sale this April compared to 70 a year ago. The number of current contracts is 9% higher than last April.

Months of Supply

In April, there was 1.2 months of supply available in Malvern, Paoli, and Berwyn, compared to 2.0 in April 2024. That is a decrease of 39% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price/List Price & DOM



Sale Price to List Price Ratio

40 In April, the average sale price in Malvern, Paoli, and Berwyn was 105.0% of the average list price, which is 2.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 27, a decrease of 22%.

Malvern, Paoli, and Berwyn are defined as properties listed in zip code/s 19335, 19301, 19312 and 19333.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates





