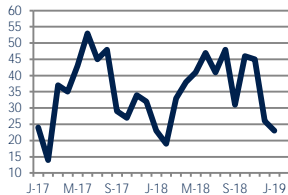


Zip Code(s): 19428 and 19444

Units Sold

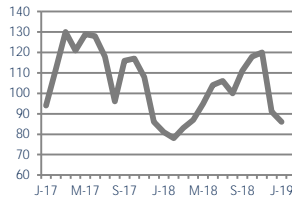
23



No Change
Vs. Year Ago

Active Inventory

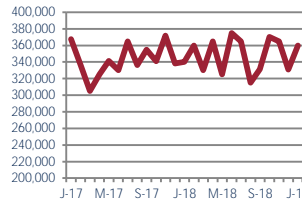
86



Up 6%
Vs. Year Ago

Median Sale Price

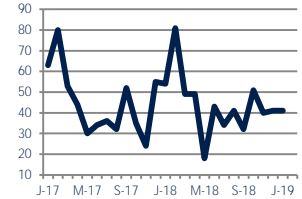
\$360,000



Up 6%
Vs. Year Ago

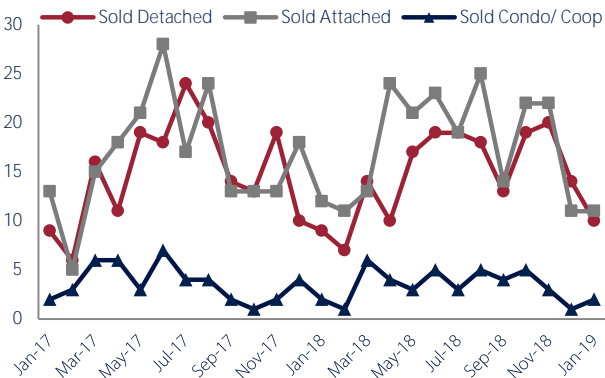
Days On Market

41



Down -24%
Vs. Year Ago

Units Sold*



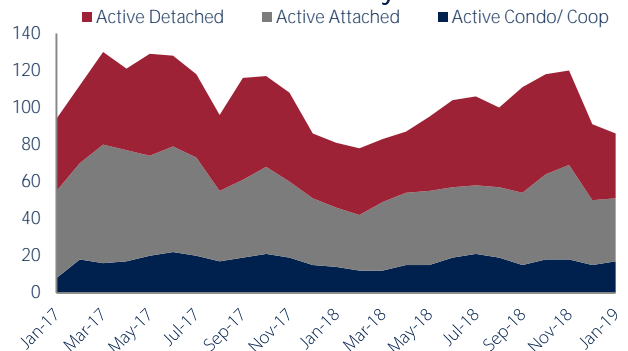
Units Sold

There was a decrease in total units sold in January, with 23 sold this month in Conshohocken and Lafayette Hill, a decrease of 12%. This month's total units sold is similar compared to a year ago.

Active Inventory

Versus last year, the total number of homes available this month is higher by 5 units or 6%. The total number of active inventory this January was 86 compared to 81 in January 2018. This month's total of 86 is lower than the previous month's total supply of available inventory of 91, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Conshohocken and Lafayette Hill Homes was \$340,000. This January, the median sale price was \$360,000, an increase of 6% or \$20,000 compared to last year. The current median sold price is 9% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Conshohocken and Lafayette Hill are defined as properties listed in zip code/s 19428 and 19444.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

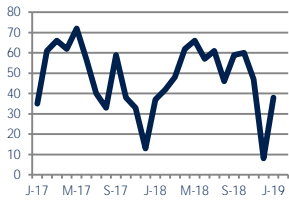




Zip Code(s): 19428 and 19444

New Listings

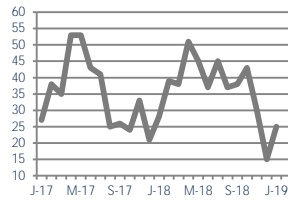
38



Up 3%
Vs. Year Ago

Current Contracts

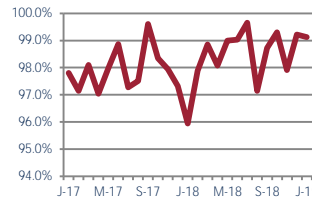
25



Down -11%
Vs. Year Ago

Sold Vs. List Price

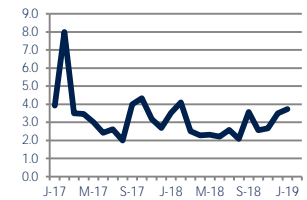
99.1%



Up 3.3%
Vs. Year Ago

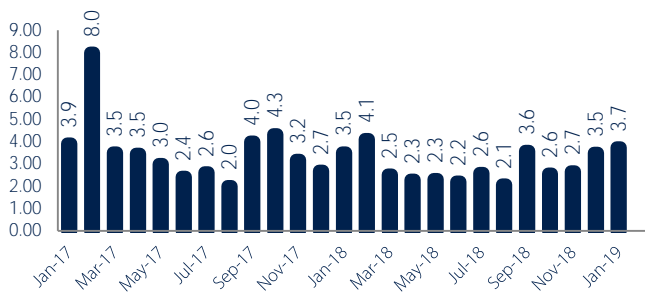
Months of Supply

3.7



Up 6%
Vs. Year Ago

Months Of Supply



Months of Supply

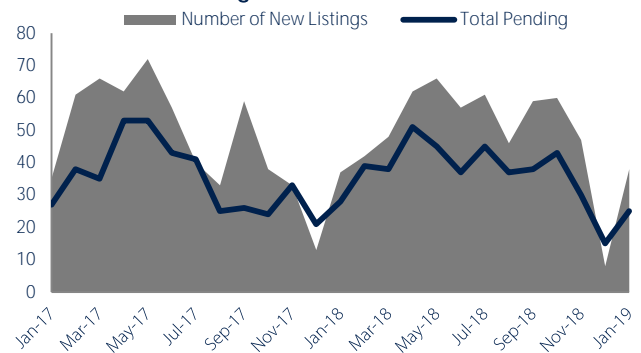
In January, there was 3.7 months of supply available in Conshohocken and Lafayette Hill, compared to 3.5 in January 2018. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

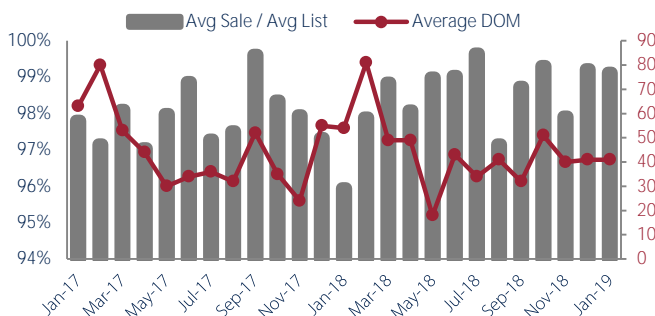
New Listings & Current Contracts

This month there were 38 homes newly listed for sale in Conshohocken and Lafayette Hill compared to 37 in January 2018, an increase of 3%. There were 25 current contracts pending sale this January compared to 28 a year ago. The number of current contracts is 11% lower than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Conshohocken and Lafayette Hill was 99.1% of the average list price, which is 3.2% higher than at this time last year.

Days On Market

This month, the average number of days on market was 41, lower than the average last year, which was 54, a decrease of 24%.



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