THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: BIRDSBORO, DOUGLASSVILLE, AND MOHNTON HOUSING MARKET

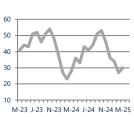
MARCH 2025

Zip Code(s): 19508, 19518, 19540, 18543 and 19519

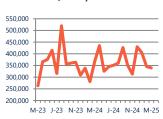


Units Sold

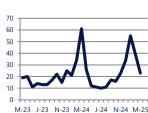
Active Inventory
30



Median Sale Price \$340,000



Days On Market

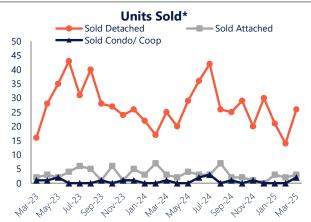


Up Vs. Year Ago

Up 7% Vs. Year Ago

Down -7% Vs. Year Ago

Down Vs. Year Ago

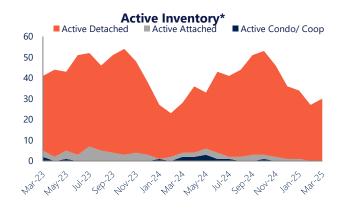


Units Sold

With relatively few transactions, there was an increase in total units sold in March, with 31 sold this month in Birdsboro, Douglassville, and Mohnton. This month's total units sold was higher than at this time last year, an increase from March 2024.

Active Inventory

Versus last year, the total number of homes available this month is higher by 2 units or 7%. The total number of active inventory this March was 30 compared to 28 in March 2024. This month's total of 30 is higher than the previous month's total supply of available inventory of 27, an increase of 11%.





Median Sale Price

Last March, the median sale price for Birdsboro, Douglassville, and Mohnton Homes was \$365,000. This March, the median sale price was \$340,000, a decrease of 7% or \$25,000 compared to last year. The current median sold price is 1% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Birdsboro, Douglassville, and Mohnton are defined as properties listed in zip code/s 19508, 19518, 19540, 18543 and 19519.

RE



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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60

50

40



43

60

40

Current Contracts

36



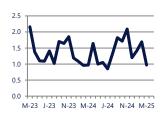
Sold Vs. List Price

99.8%



Months of Supply

1.0



60 50

40

30

20

10

0

Up 2.1% Vs. Year Ago

No Change Vs. Year Ago

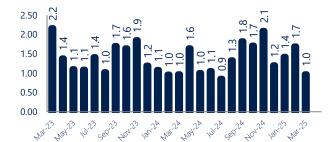


M-23 J-23 N-23 M-24 J-24 N-24 M-25

Up 57% Vs. Year Ago

J-23 N-23 M- J-24 N-24 M

Months Of Supply



Months of Supply

In March, there was 1.0 months of supply available in Birdsboro, Douglassville, and Mohnton. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 43 homes newly listed for sale in Birdsboro, Douglassville, and Mohnton compared to 29 in March 2024, an increase of 48%. There were 36 current contracts pending sale this March compared to 23 a year ago. The number of current contracts is 57% higher than last

New Listings & Current Contracts ■ Number of New Listings Total Pending

Sale Price / List Price & DOM



Sale Price to List Price Ratio

⁵⁰ In March, the average sale price in Birdsboro, Douglassville, and Mohnton was 99.8% of the average list price, which is 2.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 23, lower than the average last year, which was 61. This decrease was impacted by the limited number of sales.

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