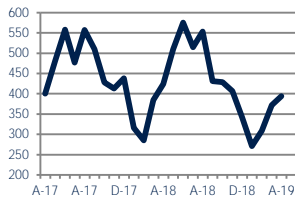




### Units Sold

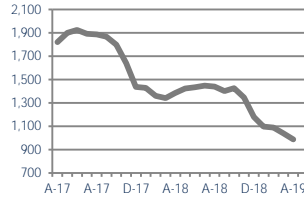
394



Down -7%  
Vs. Year Ago

### Active Inventory

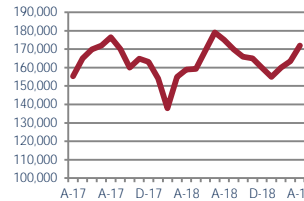
988



Down -29%  
Vs. Year Ago

### Median Sale Price

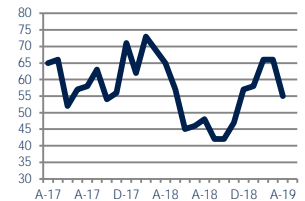
\$171,900



Up 8%  
Vs. Year Ago

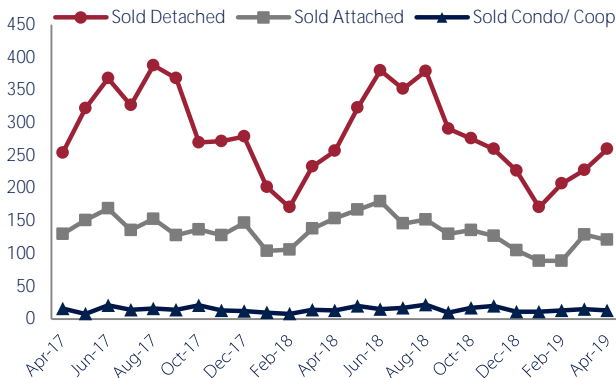
### Days On Market

55



Down -15%  
Vs. Year Ago

### Units Sold\*



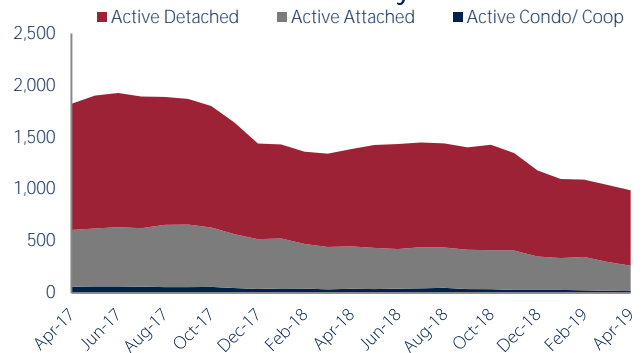
### Units Sold

There was an increase in total units sold in April, with 394 sold this month in Berks County versus 372 last month, an increase of 6%. This month's total units sold was lower than at this time last year, a decrease of 7% versus April 2018.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 397 units or 29%. The total number of active inventory this April was 988 compared to 1,385 in April 2018. This month's total of 988 is lower than the previous month's total supply of available inventory of 1,040, a decrease of 5%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for Berks County Homes was \$158,900. This April, the median sale price was \$171,900, an increase of 8% or \$13,000 compared to last year. The current median sold price is 5% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

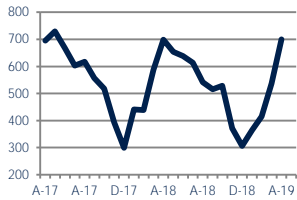


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



**New Listings**

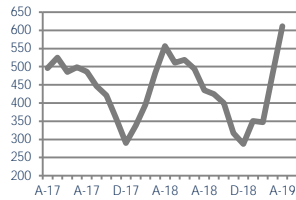
700



No Change  
Vs. Year Ago

**Current Contracts**

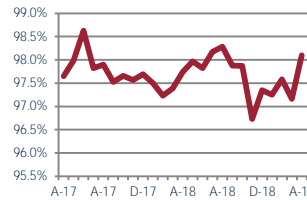
611



Up 10%  
Vs. Year Ago

**Sold Vs. List Price**

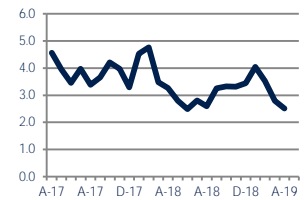
98.1%



No Change  
Vs. Year Ago

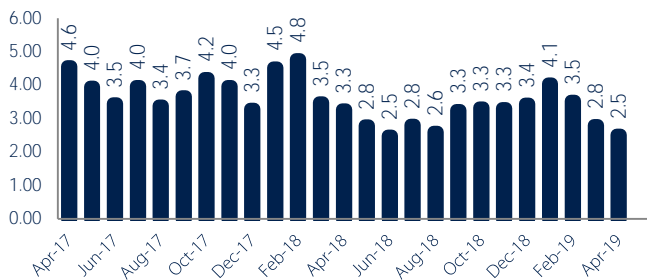
**Months of Supply**

2.5



Down -23%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

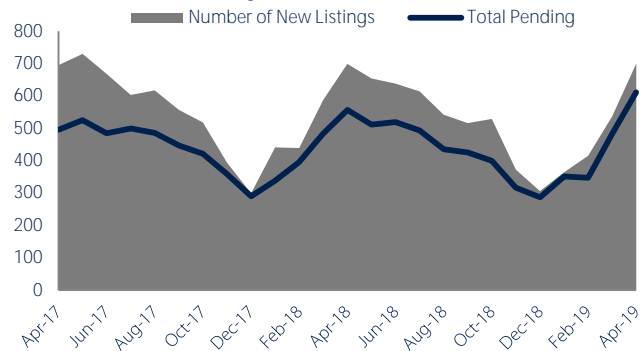
In April, there was 2.5 months of supply available in Berks County, compared to 3.3 in April 2018. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

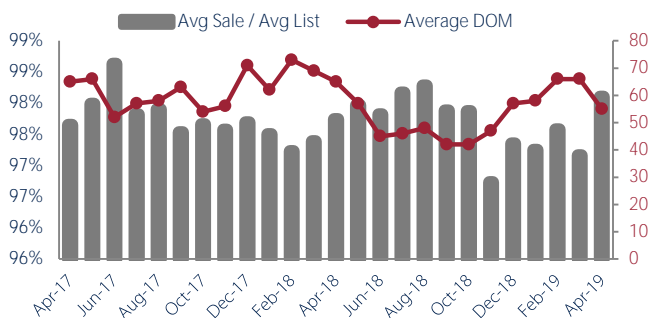
**New Listings & Current Contracts**

This month there were 700 homes newly listed for sale in Berks County, which is similar to the amount in April 2018. There were 611 current contracts pending sale this April compared to 557 a year ago. The number of current contracts is 10% higher than last April.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In April, the average sale price in Berks County was 98.1% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 55, lower than the average last year, which was 65, a decrease of 15%.



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